Because of you!
Dear Friends,

We are inspired by you. You are the game changers. In 2017, volunteers rolled up their sleeves by packaging meals at Big Cheese and supporting projects all over the county through Day of Caring. Other volunteers supported projects on an ongoing basis by being involved in Ready.Set.READ! and Emerging Leaders United. Our reach was extended in the community through company-led volunteer projects. More than 2,800 volunteers dedicated nearly 46,000 hours to help thousands of people through the gift of time.

Our focus on impact is fueled by volunteers who provide leadership and strong oversight to invest campaign dollars in programs that are meeting critical needs and demonstrate strong performance. A complete listing of these programs and our agency partners is included in this report. Last year, more than $500,000 was also provided to organizations in the form of one-time grants.

Community Impact requires resources and the annual campaign is the critical mechanism to raise funds. The keys to the 2017 campaign’s success included the leadership of Pat and Meg Shields and the dedication of the Campaign Cabinet and Loaned Campaign Specialists, along with the sheer generosity of people throughout workplaces and from all walks of life who give to help those in need. More than $10.5 million was raised, exceeding all expectations.

It is clear Berks County boasts the most caring individuals anywhere, and every act of generosity makes a significant and lasting difference in the lives of our children, families and older adults. We are honored to join you -- remarkable volunteers, donors and partners -- to serve this community the United Way.
THANK YOU FOR YOUR SUPPORT!

Your support is what drives United Way’s work and accomplishments. We are grateful for your generosity, leadership and teamwork.

This past year’s campaign raised over $10.5 million and included an incredible $500,000 Challenge Match provided by John and Karen Arnold through the Kindness Coalition Foundation and the Shields Family Fund through Meg and Pat Shields. This gift generated tremendous growth in leadership giving. Additionally, we were honored to receive a special gift of $150,000 from Terry McGlinn, who shared his generous support and commitment with United Way throughout his life.

Your caring and generous spirit allows us to turn campaign funds into critical services which help and improve the lives of over 100,000 people annually.

Pat and Meg Shields, 2017 Campaign Co-Chairs, led a team of volunteers, partners and donors to achieve a successful campaign, which allows United Way to invest in a broad range of high priority and high quality programs throughout Berks County.

The LCS group is the backbone of the annual campaign.
HAPPY
By contributing to United Way’s Community Wide Care Fund, more than 100,000 local people receive help through over 50 funded programs with our agency partners, our initiatives and grants.

Last year, more than $10.5 million was raised to support community needs and invest in high priority and high performing programs.

How Does United Way Make a Difference?

**Agency Partners**
United Way works closely with 34 agency partners and provides funding for a broad range of programs within the focus areas of: Education, Health, Financial Stability and Safety Net Services.

Programming includes: youth development, after-school programming and mentoring, services for older adults, physical and mental health programs, disaster response and more.

**Ready, Set, READ!**
We’re helping kids become better readers to achieve greater academic and future success. United Way manages this community initiative and partners with the educational community, businesses, community organizations and volunteers.

Over 400 trained volunteers tutor nearly 500 students in 29 elementary schools, within 12 school districts as part of the Star Readers program within the initiative.

Additional RSR components:
- Raising A Reader
- Growing Readers
- Opening Doors
- Reach Out and Read
- Neighborhood Bridges

**Initiatives**
The Volunteer Center links individuals and groups with volunteer activities throughout Berks County. 2-1-1 connects people to the help they need with a single phone call.

Bilingual service, 24/7, or by texting your zip code to 898211.

FamilyWize Discount Prescription Drug Program for those without prescription drug coverage and may reduce costs for those with coverage.

**Grants**
We expand our work by awarding Rapid Response, Venture and LIVE UNITED grants.

The grants support unanticipated changes jeopardizing a program’s effectiveness, expand programming and focus on grassroots programs.

Recent grants focused on:
- several community programs addressing food insecurity and nutrition education, as well as a Day Center to support homeless individuals, an educational therapeutic program for kids, literacy opportunities for homeless youth, mentoring programs, prescription assistance for those unable to afford medications and a program supporting animal-assisted therapies for veterans.

**Community Convenor**
We bring people and organizations together around community needs, including the Summer Learning Coalition to address “summer slide” and the Oakbrook Collective Impact Council.

We connect people to volunteer opportunities throughout Berks, as well as mobilize volunteers for events, such as Day of Caring, a county-wide day of volunteering, and The Big Cheese, which supports the community’s food needs.
By working with our agency partners, as well as collaborating with businesses, the educational community, donors, volunteers and community partners, we help children succeed in school, work with families to become financially stable, promote healthy lifestyles and help those most-in-need.

Thanks to the community’s support, we are proud to invest in more than 50 local programs to help more than 100,000 local people. Nearly 70 volunteers — people like you — invest hours of their time and expertise to identify the best possible community investments. The volunteers evaluate each funded program’s performance on an annual basis.

Additional program investment details can be viewed at GuideStar.org and view IRS form 990.

**FOCUS AREA: EDUCATION**

**EDUCATION: $2,702,663**

We all have a stake in making sure children grow up to be productive members of our community. This begins with the foundation of a good education. Key education issues addressed by United Way supported programs include school readiness, school success and youth development.

- BERKS COUNTY INTERMEDIATE UNIT  
  Child Care
- BIG BROTHERS/BIG SISTERS OF BERKS COUNTY  
  Mentoring Programs
- BIRDSBORO COMMUNITY MEMORIAL CENTER  
  After-school and Summer Education Programs
- CENTRO HISPANO DANIEL TORRES  
  Opening Doors
- THE CHILDREN’S HOME OF READING  
  Alternative Education Programs
- COMMUNITIES IN SCHOOL OF THE LEHIGH VALLEY  
  Student Support Services for School Success
- GIRL SCOUTS OF EASTERN PENNSYLVANIA  
  Outreach to At-Risk Girls
- HAWK MOUNTAIN COUNCIL: BOY SCOUTS OF AMERICA  
  Comprehensive Youth Development
- OLIVET BOYS & GIRLS CLUB OF READING AND BERKS COUNTY  
  Comprehensive Youth Development

**OPPORTUNITY HOUSE**

- Child Care

**THE SALVATION ARMY: READING CORPS**

- Learning Center

**YMCA OF READING & BERKS COUNTY**

- Child Care
  - Baby University

**RAPID RESPONSE FUND GRANTS**

- Berks County Intermediate Unit
- Birdsboro Community Memorial Center
- The Children’s Home of Reading
- YMCA of Reading & Berks County
- Yocum Institute for Arts Education

**READY,SET,READ! GRANTS**

**TO OTHER ORGANIZATIONS**

- Conrad Weiser School District
- Daniel Boone Area School District
- Governor Mifflin School District
- Muhlenberg School District
- Reading Public Library
- Reading School District
- Yocum Institute for Arts Education

**LIVE UNITED GRANTS**

- Barrio Alegria
- Girls on the Run
- Mentors for Berks Youth

**ONE-TIME GRANTS**

- The Children’s Home of Reading
- The Salvation Army: Reading Corps
- Wood-to-Wonderful
- YMCA of Reading & Berks County
FOCUS AREA: 
FINANCIAL STABILITY

INCOME: $434,423

When people are unemployed or cannot meet basic needs, the impact is felt throughout the community. The lack of financial stability is linked to negative societal issues. United Way’s efforts in the areas around supportive housing programs and promoting personal financial management are designed to help others gain long-term stability.

HABITAT FOR HUMANITY OF BERKS COUNTY, INC.
Homeownership for Moderate-Income Families

LITERACY COUNCIL OF READING-BERKS
Literacy Training & ESL
English Forward

READING AREA COMMUNITY COLLEGE
ESL Language Classes

THE SALVATION ARMY: READING CORPS
Supportive Housing

THRESHOLD REHABILITATION SERVICES, INC
Employment Services

YMCA OF READING & BERKS COUNTY
Transitional Housing

GRANTS
Centro Hispano Daniel Torres, Inc.
Tax Assistant Programs

FOCUS AREA: 
HEALTH

HEALTH: $2,063,065

Health impacts every aspect of a person’s life. Good health allows children to learn better and adults to live more productive lives. United Way invests in programs to address both the preventive aspect of physical and mental health issues, while also addressing interventional types of needs.

AMERICAN CANCER SOCIETY

BERKS CONNECTIONS/PRETRIAL SERVICES
Recidivism Reduction and Community Re-entry Programs

BERKS DEAF & HARD OF HEARING SERVICES
Advocacy & Client Services

BERKS ENCORE
Meals on Wheels

BERKS VISITING NURSE ASSOCIATION
Skilled Nursing & Related Services

BOYERTOWN AREA MULTI-SERVICE
Services for Older Adults

CO-COUNTY WELLNESS SERVICES
Case Management for Older Adults

EASTERSEALS EASTERN PENNSYLVANIA
Pediatric Clinics
Out-Patient Therapy
Therapeutic Recreation

FAMILY GUIDANCE CENTER
Counseling

GREATER READING MENTAL HEALTH ALLIANCE
Information/Referral/Advocacy/Support Groups

SAFE BERKS
Counseling

PRIMARY CARE/MENTAL HEALTH INTEGRATION,
A Program of the Reading Hospital
Primary and Behavioral Health Support Program

RAPID RESPONSE FUND GRANT
Reading Risk Reduction

LIVE UNITED GRANTS
Tails of Valor Paws of Honor
Western Berks Free Medical Clinic, Inc.

ONE-TIME GRANTS
Easterseals Eastern Pennsylvania
Penn State Health – St. Joseph’s
Veggie Rx Nutrition Program
Prospectus Berco
FOCUS AREA:
SAFETY NET SERVICES

SAFETY NET SERVICES: $2,145,028
When people's basic needs are not met, the consequences may be severe. United Way's mission is to ensure the basic necessities of life are available for those most in need. Our partnerships and programs provide a crucial safety net for vulnerable populations to quickly access help and support for a better quality of life. United Way funded programs address immediate needs, as well as help address the root causes of issues.

AMERICAN RED CROSS-BERKS COUNTY
Disaster Response
Veterans Transportation

BERKS COALITION TO END HOMELESSNESS
Homeless Prevention

BOYERTOWN AREA MULTI SERVICES, INC.
Basic Needs

CATHOLIC CHARITIES: DIOCESE OF ALLENTOWN
Case Management/Counseling for Veterans and Families

CENTRO HISPANO DANIEL TORRES, INC.
Information & Referral

FRIEND, INC. COMMUNITY SERVICES
Community Resource Connections

GREATER BERKS FOOD BANK
Access to Food

JEWISH FAMILY SERVICE
Food Pantry
Supportive Services

MIDPENN LEGAL SERVICES
Legal Representation for Basic Needs

OPPORTUNITY HOUSE
Emergency Shelter
Children's Alliance Center

SAFE BERKS
Crisis Services

THE SALVATION ARMY: READING CORPS
Family Services

SALVATION ARMY: SERVICE EXTENSION UNIT
Emergency Assistance Programs

OTHER ORGANIZATIONS
United Community Services – Assisting those in employment stress

RAPID RESPONSE FUND GRANTS
Angels in the Attic at Alvernia University
American Red Cross-Tri County Chapter
Berks Counseling Center
Centro Hispano Daniel Torres
Common Ground Recovery Community
Friend, Inc. Community Services
Habitat for Humanity of Berks County, Inc.
Hope Rescue Mission Homeless Day Care Center
New Journey Community Outreach, Inc.
Reading Recreation Commission
The Rudden Family Foundation, Inc.

OTHER SUPPORTED PROGRAMS
Outreach, Inc – Big Cheese Event
United Way of Lancaster County: 2-1-1 Program

VENTURE GRANTS
Berks Encore
Community Prevention Partnership
The Salvation Army: Reading Corps

LIVE UNITED GRANTS
Blankets of Hope, Inc.

ONE-TIME GRANTS
American Red Cross-Tri County Chapter
Berks Coalition to End Homelessness
Clare of Assisi House
Fondos Unidos de Puerto Rico Hurricane Relief
Hope Rescue Mission
New Journey Community Outreach, Inc.

OTHER GRANTS
American Red Cross-Tri County Chapter
CASA of Berks County
Friend, Inc. Community Services
Hope Rescue Mission
The Salvation Army: Service Extension Unit
United Way Worldwide Hurricane Relief
Thank you
Ready.Set.READ!

DEDICATED
Early grade reading success leads to future academic and life success. This is why United Way and Ready.Set.READ! (RSR) are committed to working with the educational community, businesses, volunteers and community partners to put children on the path to greater achievements. During the past year we engaged Lectio, a Boston area-based consulting organization with expertise in community literacy programs, to advance the quality of RSR. Lectio worked with RSR stakeholders to guide analysis around program design, resources and goals.

Moving forward, work will focus on developing a standardized approach around the initiative’s Star Readers program where trained volunteer tutors work with elementary students in 29 schools within 12 local school districts. In addition, we will seek to enhance the Raising a Reader component.

RSR’s Growing Readers program aims to build a foundation of literacy skills for pre-school children, in partnership with Latino-centered childcare centers located in Reading. This past year, United Way partnered with Reading Area Community College to establish the Early Childcare Provider Training Incentive Program to tackle staff retention, a common challenge facing childcare centers. By implementing an education and stipend incentive-based professional development component, we are working towards the following goals:

- Assist teachers in obtaining a Child Development Associate Credential (CDA) with college credit
- Provide support to ensure success
- Encourage continued education beyond the CDA
- Retain trained teachers in each center

The program includes Norma De Hoyos’ Daycare 2, YMCA – Reading Branch, and Opportunity House – Second Street Learning Center employees. The program launched in August 2017 with 12 candidates. This initial program serves as a pilot to learn best practices for future efforts around this work.

www.ReadySetReadBerks.org

“Books for Bikes” Aims to Reduce Summer Learning Loss

Reading Housing Authority, Berks Community Health Center, Reading School District and Ready.Set.READ! partnered to support the lunch and literacy program for the Oakbrook Community. RSR staff members and volunteers, along with residents and community volunteers, engaged the children in daily literacy activities to combat summer learning loss. Additionally, there were several residents and others from the surrounding neighborhood who volunteered daily to assist the children in their activities and throughout the lunch period. Over 160 children attended the program with an average of 40 – 45 children per day participating in literacy activities (reading, learning games, worksheets, etc.). Ultimately, over 30 children earned a bike and helmet generously provided by Customers Bank. In addition, all children received backpacks and school supplies donated by Reading Truck Group employees.

Strengthening Neighborhoods

Over the past two years, United Way of Berks County has been working with the Oakbrook community on issues, such as early grade reading. In June 2017, a door-to-door survey was conducted to find out what Oakbrook residents share as their needs and concerns related to health, education, employment and other needs. Nearly 40% of the 500+ households participated in the survey. These survey results were shared through a Data Walk called “Oakbrook Speaks” in October 2017.

What are the next steps? How do we try to address the needs identified through the survey of Oakbrook residents?

United Way of Berks County is assisting in organizing the Oakbrook Collective Impact Council to prioritize the identified needs and coordinate collaborative efforts to respond to what Oakbrook residents identified as their critical issues.

This is a multi-year process, where the group looks to address the root cause of an issue and works to create cultural shifts.
Alcon Research, Ltd.
Kirian Cardona
Edwina Wright

Cambridge-Lee Industries LLC
Zach Jones

Carpenter Technology Corporation
Jason Gregro
Fred Heckman
Joshua Labe

Customers Bank
Josh Witzel

East Penn Manufacturing Co., Inc.
Saundra Caldwell
Renee Crawford
Benny Estrada

Fulton Bank Greater Berks
Leah Thompson

Met-Ed, A FirstEnergy Company
Marisela Fuster

Penske Truck Leasing Co. L.P.
Kandace Clark
Dan Clouser
Courtenay Dillard

SFS intec, Inc.
Denisse Colon

UGI Energy Services, LLC
Tairre Goodhart
Matt Huddleston

Community Volunteers
Rich Bittle
Irv Evans
Mike Reese
Michele Rittle
Liz Charles, supported by EnerSys.

Campaign Co-Chairs:
Pat & Meg Shields
Fromuth Tennis

Pamela Barbey
Peter Barbey
Reading Eagle Company

Tom Beaver
RKL LLP

Marco Calderon, Jr.
UGI Energy Services, LLC

Elizabeth Charles
Peter Connors
Connors Investor Services, Inc.

Santina Connors
Weidenhammer Systems Corporation

Sharon Danks
Tweed-Weber-Danks, Inc.

Michael A. Duff
Penske Truck Leasing Co. L.P.

Kelly Edwards
Quadrant EPP USA, Inc.

Charles Fabian
RKL LLP

Andrea J. Funk
Aaron Fries
UGI Energy Services, LLC

Terry Grassley
Customers Bank

Barbara Hall
Bradley C. Hall

Joe Hartz
UGI Energy Services, LLC

Ellen Huyett
Daniel B. Huyett
Stevens & Lee, PC

Joanne Judge
Stevens & Lee, PC

Jeff Long
EnerSys

Joni Naugle
Naugle Associates, LLC

Thomas O’Neill
EnerSys

Richard Ott
VF Outlet

Andrew Potteiger
Brandywine Heights Area School District

We also recognize Quadrant EPP USA, Inc. for supporting the LCS program.

RKL LLP:
Brian Beissel
Brynn Schafer
Carolin De La Cruz
Michael Martinsky

Baker Tilly:
Matt Kulesza
Viola Youssif

Community Volunteer:
Gina Fisher

Michele Richards
Fulton Bank Greater Berks

Pam Shupp
Greater Reading Chamber Alliance

Edward Shuttleworth
Met-Ed, A FirstEnergy Company

James Smith
Big Brothers/Big Sisters

Richard Tinsman
Carpenter Technology Corporation

CARING
Board Chair:  
*Michael A. Duff  
Penske Truck Leasing Co. L.P.

Pamela Barbey  
Peter Barbey  
Reading Eagle Company

Ramiro M. Carbonell  
Stevens & Lee, PC

Bruce Cole  
* East Penn Manufacturing Co., Inc.

Peter Connors  
Connors Investor Services, Inc.

Santina Connors  
Weidenhammer Systems Corporation

* Sharon Danks  
Tweed-Weber-Danks, Inc.

* Andrea J. Funk

Sara Galosi  
Alcon Research, Ltd.

* Scott L. Gruber  
Tompkins VIST Bank

Dr. Jill Hackman  
* Berks County Intermediate Unit

Barbara Hall  
Alisa Harris  
UGI Utilities, Inc.

Joe Hartz  
UGI Energy Services, LLC

Kim Hippert-Eversgerd  
Fulton Bank Greater Berks

* Robert Hoffmaster  
United Labor Council of Reading & Berks

Gordon Hoodak  
Reading School District

*Daniel B. Huyett  
Stevens & Lee, PC

Ellen Huyett  
Steven Keifer

Ernest Jones  
Carpenter Technology Corporation

* Joanne Judge  
Stevens & Lee, PC

* Nick Marmontello

Beth Gallen Mastromarino  
Van Reed Wealth Management LLC

Edward McKeany, Sr.  
Boscov's Department Store, LLC

Dr. Khalid Mumin  
Reading School District

* Joni Naugle  
Naugle Associates, LLC

* Laurie Peer  
RKL LLP

* Scott Rehr  
Emerald Advisors, Inc.

Daniel Sansary  
Neighborhood Housing Services of Greater Berks

Mike Schmidtlein  
EnerSys

*Meg McGlinn Shields  
Fromuth Tennis

*Pat Shields  
Fromuth Tennis

Edward Shuttleworth  
Met-Ed, A FirstEnergy Company

* Jerome T. Simcik  
SFS intec, Inc.

* Timothy J. Simmons

Timothy Snyder  
Fleetwood Bank

Therese Sucher  
Reading Hospital

Patrick Velekei  
The Giles Financial Group

Dr. Anna Weitz  
Reading Area Community College

*Executive Committee Member

*Executive Committee
### AS OF DECEMBER 31, 2017

The financial results presented are taken from United Way of Berks County’s IRS Form 990 using the December 31, 2017 Audited Financial Statements. The 2017 Audited Financial Statements contain an unmodified opinion, which is the highest opinion an organization may receive. United Way’s complete audited financial statements and tax filing (IRS Form 990) may be obtained from the United Way of Berks County’s website (www.uwberks.org) or by contacting the United Way office.

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2017</th>
<th>2016</th>
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</thead>
<tbody>
<tr>
<td>Cash and Short Term Investments</td>
<td>$3,764,129</td>
<td>$3,673,307</td>
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<tr>
<td>Pledges Receivable</td>
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<td>Long Term Investments (at Market)</td>
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<td>Other Assets</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$22,563,810</strong></td>
<td><strong>$21,215,735</strong></td>
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<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>$1,825,444</td>
<td>$2,121,235</td>
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<tr>
<td>Non-Current Liabilities</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$1,825,444</strong></td>
<td><strong>$2,121,235</strong></td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Unrestricted, Available for Use</td>
<td>$2,810,687</td>
<td>$2,748,630</td>
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<td>Temporarily Restricted</td>
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<td>Board Restricted Endowment</td>
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<tr>
<td>Permanently Restricted Endowment</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$20,738,366</strong></td>
<td><strong>$19,094,500</strong></td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$22,563,810</strong></td>
<td><strong>$21,215,735</strong></td>
</tr>
</tbody>
</table>
## Condensed Financial Statement Information

### 2017 Annual Report

#### Live United

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
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<td>Contributions</td>
<td>$10,883,467</td>
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<tr>
<td>Investment and Other Income</td>
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<td>$510,913</td>
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<tr>
<td>Total Revenue</td>
<td>$11,354,138</td>
<td>$11,084,961</td>
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<tr>
<td><strong>Expenses</strong></td>
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<tr>
<td>Program Services</td>
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<tr>
<td>Investments in Programs*</td>
<td>$7,497,436</td>
<td>$7,164,749</td>
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<tr>
<td>United Way Community Impact Program</td>
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<td>Community Support</td>
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<td>Support Services</td>
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<tr>
<td>Fundraising</td>
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<td>$1,169,661</td>
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<td>Administration</td>
<td>$650,384</td>
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<td>Total Support Services</td>
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<td>$1,828,795</td>
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<tr>
<td><strong>Net Periodic Pension Cost/Settlement Loss</strong></td>
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<td>$55,157</td>
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<tr>
<td><strong>Reconciliation to Audit</strong></td>
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<tr>
<td>Non-Operating Expenses</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td>Unrealized Gains/Loss on Investments</td>
<td>$850,500</td>
<td>$100,560</td>
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<tr>
<td>Change In Net Assets</td>
<td>$1,643,866</td>
<td>$1,154,253</td>
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<tr>
<td>Net Assets Beginning of the Year</td>
<td>$19,094,500</td>
<td>$17,940,247</td>
</tr>
<tr>
<td>Net Assets End of the Year</td>
<td>$20,738,366</td>
<td>$19,094,500</td>
</tr>
</tbody>
</table>

*Includes designations to other United Ways.*
We’re growing! ELU has gained 100 new members, and there are now over 450 young Berks Countians better connected to United Way and our community.

We have a lot to celebrate!
ELU members have participated in a total of 32 events, with a majority of them centered on volunteerism. The desires of an Emerging Leader United member are to make a difference in their community while growing personally and professionally. Members achieved this through hosting a Holiday party for the Olivet Boys and Girls Club, participating in Day of Caring, packaging food with the Greater Berks Food Bank, and working with Big Brothers Big Sisters. The ELU members gained increased personal development through an opportunity to spend the night networking with members from the Tocqueville Society hosted by Enersys.

Kelly Adomshick  
Christy Agnese  
Johanna Aguilar-Lopez  
Estefani Alcantara  
Amanda Alderfer  
John Alexander  
Beth Angstadt  
Jeremy Arndt  
Kristen Arner  
Christopher Aull  
Heather Ayala  
Jennifer Bachman  
Enedy Baez  
Maria Baez  
Jaimee Baker  
Paige Barbour  
Shawn Barczynski  
Gina Barreau  
Vivian Bateyunga  
Ashley Bauscher  
Julia Becker  
Josef Becker  
Jobany Bedoya  
Kyle Beissel  
Tatyana Belko  
Richard Benton  
Jaimie Berman  
Ambur Bernhard  
Tamara Bernstein  
Timothy Biechler  
Christopher Bigos  
Sarah Bishop  
Angela Blum  
Jennifer Bohn  
Paul Bond  
Angelina Borelli  
Beth Bowers  
Beverly Boyer  
Alissa Boyer  
William Brent  
Brandon Bretz  
James Brodthag  
Shaundia Brown  
Jennifer Caba  
Marco Calderon  
Saundra Caldwell  
Andrew Cammarano  
Nicole Cannel  
Valerie Cardell  
Kiri Cardona  
Jessica Carpio  
Marcus Casiano  
Scott Cass  
Justin Causa  
Rachel Cecala  
Victoria Chalmers  
Ashley Chambers  
Meredith Chambers  
Shirley Chapin  
My Chua  
Pennepacker  
Howard Chavous  
Tyler Chlebowski  
Danny Cieniewicz  
Jessica Cintron  
Shane Clark  
Kandace Clark  
Wendy Claus  
Madeline Clewell  
Meghan Cucuzza  
Allison Coffey  
Colleen Collins  
Sonia Colon  
Michele Cooper  
Edgar Cortez  
Trish Corvo  
Greg Cosgrove  
Anthony Cox  
Tyrell Culcleasure  
Tanya Davidson  
Carolin De La Cruz  
Carlita De La Rosa  
Paula De La Rosa  
Angela DeLong  
Aubrey Detterline  
Robert DiFilippo  
Courtney Dillard  
Sarah Donaghy  
Elisha Doney  
Julia Dougherty  
Michael Doutrlich  
Tim Eck  
Calvin Edwards  
Chelsea Eisenberg  
Brian Eisenhart  
Ryan Ellis  
Casey Ellis  
Jeffrey England  
Kendra Ernfield  
Becky Eshbach  
Luke Eshbach  
Benito Estrada  
Steven Falcon  
Ashley Fehnel  
Aphrodite Felix  
Edward Felix  
Scott Fenstermaker  
Jen Fern  
Luis Fernandez  
Rich Ferrance  
Vinessa Ferraro  
Kelly Fessler  
Amy Fick  
Vanessa Fields  
Shannon Figueroa  
Sarah Finney  
Ann Fioravanti  
Zach Focht  
Sharon Frantz-Howell  
Matthew Frasso  
Kimberly Frey  
Tara Frey  
Aaron Fries  
Rebekah Fries  
AmandaFullerton  
MariselaFuster  
Adam Galczynski  
Wayne Gehris  
Kristin Gehris  
Amberly Geoghegan  
Stephanie Godek  
Bridget Good  
Astairre Goodhart  
Rob Graham  
Katie Graham  
Tara Green  
Nicole Greiss  
Amanda Griffith  
Brittney Gross  
Jason Grove  
Elon Gruber  
Jessica Guido  
Peter Gustis  
Melissa Haggard  
Lacey Hamilton  
Ryan Hamilton  
Regina Hampton  
John Harding  
Kimberly Harmsen  
Patrick Hart

We’re growing! ELU has gained 100 new members, and there are now over 450 young Berks Countians better connected to United Way and our community.

We have a lot to celebrate!
ELU members have participated in a total of 32 events, with a majority of them centered on volunteerism. The desires of an Emerging Leader United member are to make a difference in their community while growing personally and professionally. Members achieved this through hosting a Holiday party for the Olivet Boys and Girls Club, participating in Day of Caring, packaging food with the Greater Berks Food Bank, and working with Big Brothers Big Sisters. The ELU members gained increased personal development through an opportunity to spend the night networking with members from the Tocqueville Society hosted by Enersys.

Kelly Adomshick  
Christy Agnese  
Johanna Aguilar-Lopez  
Estefani Alcantara  
Amanda Alderfer  
John Alexander  
Beth Angstadt  
Jeremy Arndt  
Kristen Arner  
Christopher Aull  
Heather Ayala  
Jennifer Bachman  
Enedy Baez  
Maria Baez  
Jaimee Baker  
Paige Barbour  
Shawn Barczynski  
Gina Barreau  
Vivian Bateyunga  
Ashley Bauscher  
Julia Becker  
Josef Becker  
Jobany Bedoya  
Kyle Beissel  
Tatyana Belko  
Richard Benton  
Jaimie Berman  
Ambur Bernhard  
Tamara Bernstein  
Timothy Biechler  
Christopher Bigos  
Sarah Bishop  
Angela Blum  
Jennifer Bohn  
Paul Bond  
Angelina Borelli  
Beth Bowers  
Beverly Boyer  
Alissa Boyer  
William Brent  
Brandon Bretz  
James Brodthag  
Shaundia Brown  
Jennifer Caba  
Marco Calderon  
Saundra Caldwell  
Andrew Cammarano  
Nicole Cannel  
Valerie Cardell  
Kiri Cardona  
Jessica Carpio  
Marcus Casiano  
Scott Cass  
Justin Causa  
Rachel Cecala  
Victoria Chalmers  
Ashley Chambers  
Meredith Chambers  
Shirley Chapin  
My Chua  
Pennepacker  
Howard Chavous  
Tyler Chlebowski  
Danny Cieniewicz  
Jessica Cintron  
Shane Clark  
Kandace Clark  
Wendy Claus  
Madeline Clewell  
Meghan Cucuzza  
Allison Coffey  
Colleen Collins  
Sonia Colon  
Michele Cooper  
Edgar Cortez  
Trish Corvo  
Greg Cosgrove  
Anthony Cox  
Tyrell Culcleasure  
Tanya Davidson  
Carolin De La Cruz  
Carlita De La Rosa  
Paula De La Rosa  
Angela DeLong  
Aubrey Detterline  
Robert DiFilippo  
Courtney Dillard  
Sarah Donaghy  
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Benito Estrada  
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Ashley Fehnel  
Aphrodite Felix  
Edward Felix  
Scott Fenstermaker  
Jen Fern  
Luis Fernandez  
Rich Ferrance  
Vinessa Ferraro  
Kelly Fessler  
Amy Fick  
Vanessa Fields  
Shannon Figueroa  
Sarah Finney  
Ann Fioravanti  
Zach Focht  
Sharon Frantz-Howell  
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Kimberly Frey  
Tara Frey  
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Rebekah Fries  
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Kristin Gehris  
Amberly Geoghegan  
Stephanie Godek  
Bridget Good  
Astairre Goodhart  
Rob Graham  
Katie Graham  
Tara Green  
Nicole Greiss  
Amanda Griffith  
Brittney Gross  
Jason Grove  
Elon Gruber  
Jessica Guido  
Peter Gustis  
Melissa Haggard  
Lacey Hamilton  
Ryan Hamilton  
Regina Hampton  
John Harding  
Kimberly Harmsen  
Patrick Hart
Alicia Hartman
Michael Hartman
Christopher Hawk
Jessica Heil
Rena Heim
Jeffrey Henry
Calvin Hess
Melissa Heyer
Siah Hill
Amy Hiller
Jamie Himmelberger
Lori Hoffman
Jonathan Hogan
Courtney Horchak
Jason Hornberger
Jennifer Hostetler
Rhudak
Matthew Huddleston
Christopher Huey
Justin Huffman
Miranda Hughes
Susan Hughes
Kristina Ibach
Beth Ireland
Larisa Jack
Robin Jasinski
Stephen Johnson
Stephanie Kane
Tammy Kase
Kyle Kech
Seth Kelchner
Jon Keller
Lisa Kelly
Lindsay Kennedy
Andrea Key
Kaitlin Killian
Soun Kim
Stevie Kioske
Ricardo Knight
Ashley Koch
David Koch
Michael Koch
Shannon Kohl
Irina Kolobova
Matthew Krasney
Amy Kreider
Jordan Kreitz
Mackenzie Krott
Kayla Krott
Carly Krumholz
Andrew Kuchta
Jeremy Kuhn
Zachary Kuhn
Meghan Kulp
Colleen Kunkle
Patti Kurnik
Sandeep Kurup
Sherry Kutz
Joshua Labe
Angela Lancaster
Brian Lawrence
Jena Lawrence
Cristy Leazier
Ken Lebron
Jillian Lee
Brittanie Lewis
David Lindenmuth
Antonia Lineaweaver
Stacey Loeb
Carol Lombardo
Ryan Long
Kevin Long
April Lowther
Matthew Lowther
Kara Lucas
Kevin Lugo
Holly Lutz
Victoria Machorro
Joshua Maldonado-Mazzo
Michael Mancias
Jennifer Manning
Heather Margowski-Williams
Ashleigh Marrella
Josette Martinez
April Maschke
Elizabeth Masciotti
Megan Maslar
Odalis Matos
Alex Matuszak
Marissa May
Brett Mayer
Jennifer McAllister
William McClain
Lisa Meinhart
Judson Meinhart
Jason Mell
Anibal Mendez
Cameron Miller
Laura Miner
Jarrad Minggla
Jamie Mitstifer
Haley Mohn
Brandon Monk
Audree Mooney
Angelica Morales
David Morrow
Heather Moyer
Heather Moyer
Nicole Moyer
Kristy Muenz
Kristopher Murphy
Emily Myers
Jaclyn Nawa
Katherine Nazario
Jessica Nealy
Jeremiah Neighbors
Tammy Nguyen
Jaclyn O'Donnell
Abigail O'Keefe
Dawn Orgera
Kristen Orgera
Reny Ortiz
Jessica Ortiz
Alissa Ott
Ian Paisley
Nelsa Paulino
Kristy Peat
Jennifer Perry
Bala Peterson
Lisa Pike
Theresa Pinto
Marco Pokrywa
John Polek
Dylan Price
Bonnie Pritchard
Sidney Purnell
Jaime Ragonese
Julie Ravis
Thomas Reardon
David Reed
Chelsey Reichelt
Samantha Reitz
Kristin Remmel
Christy Resh
Roland Reyes
Jenna Ribiero
Angela Ricci
Marisol Rivera
Arthur Roberts
Jill Roper
Alicia Rosado
David Roth
Kelly Roth
Jessica Rozzi
Rebecca Sandower
Yamil Sanchez
Rivera
Jennifer Savage
Bridget Savage
Tejmohan Sawhney
Susan Scalese
Bradley Schaefner
Lauren Scheaffer
Rachael Scheffer
Alma Schittler
Adam Schleicher
Derek Schoiack
Tristan Schoiack
Joshua Schultz
Matthew Sech
Claribel Seda
Stacy Seidel
Ryan Seitz
Kevin Shainline
Kassandra Taylor
Laura Taylor
Elisabeth Tejada
Diem Thach
Leanna Thomas
Nic Thomas
Mary Tibbetts
Maria Teieman
Detweiler
Chey-la Tillery
Blake Tobias
Joseph Todaro
Laura Tomas
Andrew Tomasko
Elizabeth Toumanios
Christa Trego
Sheila Tulli
Emerging Leaders United
2017 ANNUAL REPORT
UNITED WAY OF BERKS COUNTY ENDOWMENT FUND

Whether through a bequest, lifetime gift, memorial gift or an honorarium, these individuals have made commitments above and beyond the annual campaign that will touch the lives of future generations. All these gifts represent a commitment to keeping Berks County strong.

We hope that you will consider becoming a member of the United for the Future legacy program. If you have made a provision in your estate plan for the United Way of Berks County, or you would like to learn how you can join United for the Future, please contact Angie Finney, 610-685-4570.

We recognize the following individuals for including United Way of Berks County in their estate plan.

Ronald L. and Beverly A. Bashore
Cathy and Tom Beaver
Helen Breidegam
Jo and Paul Cohn
Irv Evans
Chuck Fabian
Bob and Ann Fox
Bradley and Barbara Hall
Fred and Dee Hiehle
T. Jerome and Carolyn R. Holleran
Mr. and Mrs. William S. Jaeger
Chris and Ann Kraras
Daniel and Kathleen Langdon
James H. Lentz and Gail M. Ebersole-Lentz
Nick and Risa Marmontello
Donald E. Mattern
Laura I. Mattern
Harry and Jean Morrow
Glenn E. and E. Jane Moyer
Joni and David Naugle
Karen and Paul Oxholm
George and Sandy Post
Michael Reese
Yvette and Scott Rehr
Robert and Donna Rhoads
Karen A. and Gary W. Rightmire
Robert and Rebecca Rupel
Brad and Carroll Scribner
Bruce and Sarah Smith
Don and Joanne van Roden
Ralia C. Vardaxis
Tammy White and Michael Davidson
Steve Willems
Nancy and Doug Yocom

Plus three members who wish to remain anonymous.
For their endowed annual gift:
Helen Breidegam
T. Jerome and Carolyn R. Holleran
The Ezekiel S. Ketchum Memorial established in 2005 by friends and business associates of Ezekiel “Zeke” Ketchum
Daniel and Kathleen Langdon
The Sally Miksiewicz Memorial Fund established in 2015
The Lynn Neag Memorial established in 1997 by Ray Neag
The June A. Roedel Memorial established in 1996 by Paul Roedel
The Arthur Ed. Saylor Memorial established in 1987 by the Berks County Bar Association
Steve Willems, NAI Keystone Commercial Industrial LLC

The following memorial and honorarium gifts were made in 2017:
Greater Horizons’ Giving Card program
National Penn Field of Interest Fund of Berks County Community Foundation

In honor of Diana and Terry DeBold:
Robert T. Debold

In honor of Brad Hall’s retirement:
Jodi S. Larison

In honor of the 70th birthdays of Chris and Ann Kraras:
Barbara A. Bradley
Michael and Dominique Caron
Perry and Yvonne Copp
Michael Davidson and Tammy White
Denise M. Epler
Al and Angie Finney
Stephen and Elizabeth George
Mr. and Mrs. Aaron Koumaras
Len Marrella
Harry and Jean Morrow
Gary and Jane Redner
Eric and Jeannie Savage

In honor of Terrence J. McGlinn, Sr.:
Elizabeth Tierney

In memory of Mrs. Anne Pawling:
Henry Levin

In honor of Jobany Bedoya:
AFP Berks Regional Chapter

In honor of Conchita P. Braun and Family:
Maria Braun

FOUNDATION GIVING

$150,000 or more
The Wyomissing Foundation

$50,000 - $99,999
Henry Janssen Foundation
The Kindness Coalition

$25,000 - $49,999
Cacoosing Family Charitable Fund

$10,000 - $24,999
Berkshire Charitable Foundation
Crowther Foundation

$250 - $9,999
Isadore & Anna Oritsky Foundation
Focus on Leadership Giving

Looking Ahead to the 2018 Campaign

United Way of Berks County is grateful for the tremendous support and generosity of our leadership giving donors and committed volunteers. The leadership giving component of the campaign generated more than $5 million and represented 48% of the campaign. These leadership gifts are critical to ensure the success of the overall campaign. United Way of Berks County applauds the 1,694 individuals and/or couples who generously support the leadership giving program.

A Year of Chocolate by Godiva Chocolatier, Inc.

All leadership givers in attendance at the Leadership Giving Recognition Event are eligible to win a “sweet treat.” Five lucky winners will receive delicious chocolates delivered on a monthly basis. Special thanks are extended to Godiva Chocolatier, Inc. for this generous incentive for our leadership givers.

2018 Community Leaders Challenge Match

United Way of Berks County is pleased to announce the 2018 Community Leaders Challenge Match supported by two longtime donors who prefer to remain anonymous. This $350,000 challenge match will provide great incentive to current leadership givers to increase their annual leadership gift and to prospective leadership givers to join our Leadership Giving program. All new and increased Tocqueville and leadership gifts will be matched as follows:

- New Tocqueville and leadership gifts will be matched in their entirety.
- Level increases within both programs will be matched in their entirety.
- Incremental increases within a level in both programs will be matched.
- Tocqueville Step-Up Program: Donors who commit to a pledge of $5,000 in 2018, $7,500 in 2019 and $10,000 in 2020 will be welcomed into the Tocqueville Society in 2018. The challenge match will augment the gifts in 2018 and 2019 by providing the additional $5,000 and $2,500, respectively.

Leadership Giving Recognition Event

All leadership givers are invited and encouraged to attend the annual Leadership Giving Recognition Event on Wednesday, October 24, 2018 from 5:30-7:30 p.m. at the DoubleTree by Hilton Hotel Reading. Our guests will be treated to delicious hors d’oeuvres and cocktails in celebration of their generosity and support of United Way of Berks County’s Leadership Giving program.

United Way is grateful for the support of the 2018 LIVE UNITED Partners that generously sponsor this event:

- BB&T
- The Bone and Joint Care Center
- Connors Investor Services, Inc.
- Diamond Credit Union
- DoubleTree by Hilton Reading
- East Penn Manufacturing Co., Inc.
- Ehrlich Termite and Pest Control
- EnerSys
- Fromuth Tennis
- Fulton Bank Greater Berks
- M&T Bank
- NAI Keystone
- Penske Truck Leasing Co.
- Precision Medical Products, Inc.
- Reading Fightin Phils
- Reading Hospital
- RKL LLP
- Stevens & Lee/Griffin
- Tompkins VIST Bank and Tompkins Insurance
- UPMC Health Plan
- VF Outlet
- Visions Federal Credit Union
- Weidenhammer Systems Corporation
- Wells Fargo
- White Star Tours and Travel Center
Despite the overwhelming generosity of the United Way of Berks County’s 145 members of the United Way of Berks County’s 145 members, who were pleased that 86% of our Tocqueville members are Loyal Contributors who have been giving to the United Way for ten or more consecutive years.

We sincerely appreciate and applaud the uncommon generosity and leadership of the members of the United Way of Berks County Tocqueville Society for their Tocqueville gifts. We applaud these members who have made this commitment and honor them for their uncommon generosity and leadership in advancing the common good.

Helen Breidegam
Chuck Fabian
Ann and Bob Fox
Bradley and Barbara Hall
T. Jerome and Carolyn R. Holleran
Ezekiel S. Ketchum Memorial Fund
Daniel and Kathleen Langdon
Nick and Rosa Marmontello
The Sally Miksiewicz Memorial Fund
The Lynn Neag Memorial Fund
Mr. and Mrs. Samuel A. McCullough
T. J. and Kristin McGlinn
Mr. and Mrs. Edward D. Trexler III
Mr. and Mrs. Patrick Shields
Mr. Craig A. Stein
Jeff and Delores Stoichetta
Joern and Jillian Tinnemeyer
Mr. and Mrs. Richard D. Trexler III
George and Nancy Weaver
Mark and Kathi Wennell
Elizabeth C. Wolfe
Nancy and Doug Yocom

*Deceased

**The United Way of Berks County Tocqueville Legacy Circle honors Tocqueville members who have made a legacy commitment of $250,000 or more to permanently endow their Tocqueville gifts. We applaud these members who have made this commitment and honor them for their uncommon generosity and leadership in advancing the common good.

Helen Breidegam
Chuck Fabian
Ann and Bob Fox
Bradley and Barbara Hall
T. Jerome and Carolyn R. Holleran
Ezekiel S. Ketchum Memorial Fund
Daniel and Kathleen Langdon
Nick and Rosa Marmontello
The Sally Miksiewicz Memorial Fund
The Lynn Neag Memorial Fund
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T. J. and Kristin McGlinn
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Mr. and Mrs. Patrick Shields
Mr. Craig A. Stein
Jeff and Delores Stoichetta
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*Deceased

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Nick and Rosa Marmontello
The Sally Miksiewicz Memorial Fund
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T. J. and Kristin McGlinn
Mr. and Mrs. Edward D. Trexler III
Mr. and Mrs. Patrick Shields
Mr. Craig A. Stein
Jeff and Delores Stoichetta
Joern and Jillian Tinnemeyer
Mr. and Mrs. Richard D. Trexler III
George and Nancy Weaver
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Elizabeth C. Wolfe
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*Deceased

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LEADERSHIP GIVING PROGRAM

United Way of Berks County

United Way’s Leadership Giving Program honors those individuals/couples who make annual gifts from $1,000 to $9,999. These generous donors are instrumental to United Way’s ability to address the most pressing health and human services needs in our community.

We are grateful for the overwhelming support of our 1,549 members who contributed more than $2.59 million during the 2017 campaign. We are proud to acknowledge that 53% of our PACsetters are Loyal Contributors who have been giving to United Way for ten or more consecutive years. We greatly value the generosity and commitment of the members of the United Way of Berks County Leadership Giving Program.

Platinum
$7,500 - $9,999
Anonymous (3)
Carl and Christie Botterbusch
Lena and Jack Hopkins
Edwin Lakin
Paul and Lynn Ott
Dave and Sandle Rick
Carl W. and Jean H. Staples
Caryl and Gary Wilkinson
Gold
$5,000 - $7,499
Lisa and Shawn Anderson
Anonymous (2)
Gary and Zerena Boyer
Mr. and Mrs. Amanda Carles
Bruce and Piyali Cole

Dr. Kelley Crozier and
Reverend Mark Christy
Tim Cunnis
Ken and Jenny Dugan
Samuel and Sarah Flamholz
Kevin S. Goeltz and Peter B. Slesser
Martha L. Hafer
Dennis and Vicki Hague
Jed and Jessica Hammel
The Harrop Family
Fred and Dee Hiehle
Phil and Connie Impink
Tom and Carol Kermey
Barbara J. Ketchum
Tim and Anne Koenig
Dean and Jennifer Krasas
Cindy and Bill Laubach
Mr. and Mrs. William Litvin
David and Jackie Lurio
Jim and Carol Mason
Teresa Mercurio, MD
Larry and Jami Miskiewicz
Neena Miller
Donna and Brian Nugent
Mark and Jacqueline Oliver
Joseph and Christine O’Neill
Bob and June Parker
John F. Price
Felix and Jennifer Rivera
Elizabeth Bowman Rothermel
Jeffrey and Virginia Rush
Shelley Family Revocable Trust
Tim and Bonnie Simmons
Fred and Julie Singer
Henry and Helene Singer
Dr. Carol Szarko
Mr. and Mrs. Stephen J. Terroni
Bill and Kate Thornton
Kathleen Wetzel
Jan and Warne White
Roger and Patricia Zyma

Walter and Caitlin Banta
Paula Barrett
Daniel and Deirdre Bausher
D. Michael Baxter and Denise A. Curran
Thomas and Tamah Biello
Dr. and Mrs. Robert A. Brigham
Lee and Jeff Bukowski
Andrew and Sophia Cammarano
Fran and Carmen Chiumento
Thomas M. and Gwyneth N. Chobut
Peter and Santina Connors
Anthony and Carol Cox
Sharone A. Danks
Leslie and Bill Davidson
Russell and Sherry Diehm
Lynn and Will Eagleson
Dr. and Mrs. Robert F. Early, Jr.
David and Ann Marie Engle
Ken and Marilyn Ericson
Chuck Fabian
Marc and Marcia Filstein
David and Victoria E. Fisher
Sid and Cathy Forrest
Charles V. Fullem
Brenda and Rich Fulop
Mr. John P. Gagge, Jr.
Ms. Diane L. Gaul
Judge Arthur E. and Louise C. Grim
Jim Gruber
Richard and Luana Harris
Sally Harris
David and Denise Hasson
Gerard and Christine Helinek
Jack and Lucy Hennessey
Ms. Linda S. Himeback
Frederick J. and Ellen E. Hirt
Barbara Homsher
Mark and Carol Hornberger
Greg Horton
James G. Hughes and Kristen L. Killoran
Steven T. Iseman
Dr. and Mrs. George A. Jenkess III
Drs. Elizabeth Kann and Uday Dasika
Thomas and Dana Kauffman
Bob and Chris Keeler
Judge Scott D. Keller
Melanie and Scott Klemas
Ann and Robert C. Kline
Carly E. Krumholz
Mr. and Mrs. Michael Krut
Carole and Harlan Kutscher
John and Sandy Larkin
Betty and Karl Leufven
Joseph G. Lewis
Scott L. and Kathleen M. Lindsey
William and Cathy Long
Sue and Troy Maier
Mary Beth and Mark Mancias
Mike Mara
Megan Maltem
Jacob and Karen McKnight, Jr.
Mark McNash
Holly Metzgar
Ronald Miskiewicz
Mr.* and Mrs. Leon A. Miller
Brian and Megan Morehead
Glenn and Jane Moyer
Jane Masters Nase
Rick and Pam Ott
David Patterson
Barbara Pattison
Caroline Pelley
Nancy and Glenn Perrini
Donald Powers
Peggy and Bill Reifsnider
James V. Reing, Jr.
Dr. George and Dawn Reinoehl
Ed and Krista Renenger
Bob and Donna Rhoads
Max and Holly Rishel
Dr. and Mrs. Andrew M. Rowan
Jim and Judy Rubright
Kristen M. Sandel, MD
Mr. and Mrs. Eric Schaeffer
John Schwartz
William Scroggie
Carl J. Seidl
Tim and Jessica Snyder
Christopher and Noreen Sobotka
Spadafora Family
Marty and Terri Stallone
Kim and Bill Stambaugh
Mr. and Mrs. Glen T. Steady
Debra Stout
James Svassand and Mary Lou Doyle
Mr. David and Mrs. Lori Taffafero
Kathy Timmins
Dan Totksy
John and Sue Vozzo
Mr. Charles Weber, Sr.
Rick and Marlene Wilson
Don and Phyllis Witman
Philip and Joanne Wolfe
Amanda and Jonathan Zeigler
Silver
$2,000 - $2,999
Mr. and Mrs. Steven J. Adams
Mary and Allen Agnew
Anonymous (25)
Dennis Antunes
Matthew and Kristen Arner
Margaret S. Atwell, MD
Greg and Diane Auchter
Mark and Julie Bailey
Michael and Crystal Balla Family
Brian Barlow
Brett and Anne Barnello
Bill and Paula Barron
Ron and Beverly Bashore
David Battisti
Mr. and Mrs. Richard A. Bausher
Cathy and Tom Beaver
Mary Ann Bender
Frank Bennett
Rick Benton
Neil Berkley
Cathy and Andrew Bittenger
Peter and Gaja Bluduzius
A. Michele Blood
Craig and Kathy Blume
Walter and Bonnie Bohnenblust
Ron and Louise Bolam
Dan and Mary Bricker
Dr. and Mrs. Paul S. Brockman
Cynthia L. Brown
David and Anne Brueck
Mr. and Mrs. Robert Burkart

Mr. and Mrs. Robert Burkart
United Way of Berks County
LEADERSHIP GIVING PROGRAM

Dave and Marijo Burlingame
Marco Calderon
Mr. Joe Caldwell
Dr. and Mrs. Richard W. Campbell
Felicidad C. Cardinal
Alan and Sherrie Carl
Alan and Lori Carman
Dave and Anne Carroll
Sue and Hung Cheng
Anne Chubb
Jacqueline and Peter Cicchetti
Tracey and Cole Ciesnolevicz
Patricia K. Cinici
David Cox
Stacy and Gabe Delosoph
Charles and Mandolyn DeMattia
Michael R. and Kathleen DePaul, Jr.
Veronica DeRosa
Greg and Leslie Diestel
Robert DiFilippo
Frank and Sharon Donnelly
Keith Dorman
John and Jill Durofchalk
Matt and Lynne Dutzman
Dr. and Mrs. J. Michael Eager
Jeff and Vicki Ebner
Peter and Susan Edelman
Janice and Harry Eisenbeis
Jim and Roula Elliker
Bernard J. Elzer III
Brandon M. Erdman
Irv Evans
Gary Fechter
Ann and Santo Ferrarello
William Finneran
Al and Angie Finney
Amanda Flicker and Cory Moyer
Robert Forrey and Ticia Clark
Jami and Jed Freeman
Aaron Fries
James V. Gallagher, Jr.
Sara Galosi
Wayne and Kristin Gehris
Sharad Gera
Holly and Tim Gerke
David and Becky Giatras
Mr. and Mrs. Al Gordon
Fran Graeff
Kevin and Sandy Grant
Brian Grignon
Greg and Patty Haas
Judy A. Haas
Craig and Nancy Hafer
Fred and Susan Hafer
The Hanna Family
Jeffrey Harenza and Melissa Varone
Michael Hastings
Bret and Christine Hatt
Scott and Allison Hayick
Shawn and Jessica Head
Nancy M. Hemmerich
Kathleen and Carl Herbin
Keith and Suzanne Hillkirk
Robert T. Horton
John Horutz
John S. Huemmrich
Scott and Marisa Hunsicker
Karen and Matthew Jozwia
Leon and Randi Katz
Ms. Kristin Kearney
Kenneth A. Keiser
Mr. Steven Kemery
Jean and Kevin Kleckner
Carl Knutson
Bill and Robin Koch
Andy and Cindy Koehler
Dave and Mary Ann Kost
Judith Kraines and Dr. Neil Hoffman
James D. Kramer
James and Jennifer Kramer
Robert E. and Patricia D. Kreider, Jr.
Melody Kromer
Janine Kryzanowska
Kim and Jake Kutz
Jodi S. Larison
Larry L. Lehman
Stella Leonti
Dave Lindenmuth
Marcia M. Longenecker
Marian and Robert Longenecker
Thomas Lord
Brian and Sandra Lowe
Carol and Len Macking
James and Lorraine Magee
Debra Maher
Edward and Wendy Manning
Stephanie C. Marabellia
Timothy D. Marks
John and Geralyn Matyasich
Christie and Bill McAllister
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Marisa and Joe McGrath
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Marshall Merz
Gary Milavec
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Andy Moses and Jo-Anne Darragh
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Andrea L. Overfield
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Scott and Lauren Zuidema
Andrew J. Zulkosky
Mary Louise Zwaan

Pewter
$1,500 - $1,999
Noel Acosta, Jr.
Mike and Karin Althouse
Anonymous (20)
Mr. and Mrs. Michael D. Anderson
David and Carey Babczak
Kelly Beaver
Russell M. Becker and
Janet Winter-Becker
David P. Bennis
Victoria Bennis
Saumya Bhatnagar
Mr. and Mrs. Richard Bohn
Robert and Patricia Boni
Angelina Borelli
Scott and Sherry Bortzel
Pam Bowers
Mrs. Conchita P. Braun
Heidi A. Broadbent
Krysta Brown, DO and Joseph Russell
Crystal Bryner
Steve Buck
Tyler A. Buck
Eric G. Burkey
Tammy and Neil Byrne
Joe and Kathy Cafoncelli
Robert and Lisa Cagliola
Joseph Cammarano
The Castelli-Yelenoc Family
James Catanaich
Alyssa Chasariak
Laura Cibulsky
Kevin and Suzanne Claypoole
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Michele Colonna
Michael S. Crouse
Dante and Nicole D’Alessandro
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Grayson Krauss
Christopher and Colleen Kunzle
Mrs. Doreen M. Kutzler
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Lori Koch
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Sandeep Kurup
Anthony Kusmierz
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Aimme Lamey
Gail Landis and Doug Myers
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Angie Lattanzio
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Shirley and John K. Palmer
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Donna M. Partridge
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Timothy E. Paulson
Channon Pawling
Kevin D. Pedigo
United Way of Berks County would like to recognize and thank our Top 25 organizations for their incredible support through their corporate giving and employee campaigns. Overall, these 25 organizations were responsible for raising 75% of all workplace dollars and 84% of all workplace leadership giving dollars. We applaud their efforts and thank them for their tremendous support.

<table>
<thead>
<tr>
<th>Top 25 Organizations</th>
<th>Bronze</th>
<th>Pewter</th>
<th>Silver</th>
<th>Titanium</th>
<th>Gold</th>
<th>Platinum</th>
<th>Tocqueville</th>
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<td>United Way of Berks County</td>
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</tr>
<tr>
<td>Tompkins VIST</td>
<td>5</td>
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<td>3</td>
<td></td>
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<tr>
<td>White Star Tours</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td></td>
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<td>3</td>
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<tr>
<td>Precision Medical Products, Inc.</td>
<td>1</td>
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<td>1</td>
<td></td>
<td></td>
<td>1</td>
<td>3</td>
<td>7</td>
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<tr>
<td>The Giorgi Companies</td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td>3</td>
<td>1</td>
<td>7</td>
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<tr>
<td>Ehrlich Termite and Pest Control</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
<td>2</td>
<td>6</td>
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</tbody>
</table>

* This list is a ranking based on the total number of leadership givers within our Top 25 companies.
SPECIAL THANKS TO OUR TOP 100 ORGANIZATIONS
FOR THEIR OUTSTANDING SUPPORT!

Penske Truck Leasing Co. L.P.
East Penn Manufacturing Co., Inc.
The UGI Companies
Carpenter Technology Corporation
EnerSys
Reading Hospital
Boscow’s Department Store, LLC
Alcon Research, Ltd.
Met-Ed, A FirstEnergy Company
Stevens & Lee/Griffin
Wells Fargo
R. M. Palmer Company
Customers Bank
Brentwood Industries, Inc.
Precision Medical Products, Inc.
The Giorgi Companies
Cambridge-Lee Industries LLC
J. C. Ehrlich Co., Inc.
Reading Eagle Company
WorleyParsons Group, Inc.
RKL LLP
United Way of Berks County
White Star Tours
Singer Equipment Company, Inc.
Tompkins VIST Bank
Godiva Chocolatier, Inc.
Yuasa Battery, Inc.
BB & T
Quadrant EPP USA, Inc.
Travelers Insurance Co.
Baker Tilly Virchow Krause, LLP
Fulton Bank Greater Berks
Santander Bank
Kutztown Area School District
Weidenhammer Systems Corporation

Reading Alloys, Inc., An AMETEK Company
VF Outlet
Penn State Berks
Utilities Employees Credit Union
United Parcel Service
GAI-Tronics Corporation
Clover Farms Dairy
WORLD electronics
Elite Sportswear, L. P.
SFS intec, Inc.
Mosteller & Associates
Alvernia University
Connors Investor Services, Inc.
M & T Bank
Berks County Intermediate Unit
Schuylkill Valley School District
Muhlenberg School District
Caron Treatment Centers
Brandywine Heights Area School District
Grafika Commercial Printing, Inc.
Herbein+Company
Morgan Corporation
Reading School District
Fromm Electric Supply Corp.
Conrad Weiser Area School District
City of Reading
Exeter Township School District
Elbeco Incorporated
The Loomis Company
Fromuth Tennis
Magnatech International, Inc.
Antietam School District
STV Incorporated

County of Berks
Lentz Milling Company
Phillips-Van Heusen
Highlands at Wyomissing
Albright College
Hofmann Industries
Barley Snyder
Berks Career & Technology Center
The Reading Fightin Phils
Eagle Metals
Governor Mifflin School District
Tulpehocken Area School District
C&S Wholesale Grocers
Wyomissing Area School District
Reading Area Community College
Gage Personnel
RPA Engineering
Glen-Gery Corporation

Sealed Air Corporation
Heyco Metals Inc.
Diamond Credit Union
C. H. Briggs Company
Materion Corporation
Comcast
Wilson School District
Berks Packing Co., Inc.
DS Smith
Kozloff Stoudt
Fleetwood Bank
Penn National Gaming, Inc.
Engle-Hambright & Davies, Inc.
Reading Housing Authority

Ranking based on 2017 corporate and employee workplace campaign contributions.
2,842
Number of United Way Volunteers

45,946
Number of Volunteer Hours

$1,013,000
Value of Volunteer Hours

(based on Independent Sector value)
They help us identify and support community needs and help others through our annual volunteer events, such as Day of Caring and The Big Cheese, which supports the community’s food needs. This past June, 1,000 volunteers packaged 500,000 mac and cheese meals to help local people in need.

Our volunteer center is the one-stop resource for volunteering. eVolunteer is our online matching tool connecting interested volunteers with available opportunities. Visit uwbers.org to learn more and find the right opportunity for you.