Dear Friends,

Something happens when people come together, united in a common goal. A powerful force is created -- it changes lives and lifts up a community. It shapes the future. This unity and power are the heart of United Way.

We are incredibly honored and grateful for your commitment and its impact. For the past two years, United Way of Berks County has been recognized on a national level as one of the highest performing United Ways in the country. This designation belongs to all of you because of your gifts of time, talents and treasure.

United Way's success translates into serving and creating positive change for more than 100,000 people, of all ages, in our community. This is accomplished by investing in high quality health and human service programs with our agency partners and awarding grants to community programs focused on education, financial stability, health and safety net services. It is also forging partnerships to work on a common goal, like third-grade reading proficiency through Ready.Set.READ!.

The fuel for all of this work is your generosity; $10.9 million dollars contributed through the 2018 Campaign.

Together, we're giving kids the right start, helping families become stronger and helping older adults live fuller lives. This report celebrates the impact of remarkable generosity and compassion -- made possible because of you and other like-minded individuals and organizations.

With gratitude,

Scott Gruber
Chairman of the Board

Tammy White
President
Santina and Pete Connors, 2018 Campaign Co-Chairs, led a team of volunteers, partners and donors, to raise $10.9 million to invest in a broad range of 50+ high priority and high quality programs, initiatives and grants designed to improve lives and strengthen our community; benefitting more than 100,000 Berks Countians.

A $350,000 Challenge Match generated growth in our Leadership Giving Program.
How can I create a positive impact?

How can I help change lives?

How will I help kids become better readers?

How will I support the community?

How will I help people live stronger lives?

How will I help kids see their potential?

Berks County
Through community-wide care, United Way invests in 50+ programs and initiatives benefitting more than 100,000 local people each year.

United Way Managed Community-Wide Initiatives:

- **2-1-1** - fielded 7,200+ inquiries; top needs include housing, utility, mental health and food needs.
- **Berks Summer Learning Coalition** - benefitted 1,600+ PreK - 3rd graders through summer learning grants.
- **FamilyWize Discount Prescription Drug Program** - Saving Berks Countians more than $2 million.
- **Ready.Set.READ!** - connecting nearly 450 tutors to work with 500 elementary students in 13 districts through the Star Readers program.
- **Volunteer Center** - Check out a variety of volunteer opportunities at uwberks.org. In 2018, 1,000 Big Cheese volunteers and 600 Day of Caring volunteers strengthened our community.

Thanks to your generosity, **$10.9 million** was raised to support a community-wide network of programs.

Fostering the next generation:

**Emerging Leaders United**

Join the 500+ Individuals, ages 21 - 45, engaged in volunteer and personal development activities. Visit uwberks.org/elu

Last year, we awarded over **$580,000** in grants supporting changing and emerging community needs, beyond annual program funding, to **31 local organizations** (26 area nonprofits; 5 agency partners).
Thanks to the community’s support, we are proud to invest in more than 50 local programs to help more than 100,000 local people.

Nearly 70 volunteers — people like you — invest hours of their time and expertise to identify the best possible community investments. The volunteers evaluate each funded program’s performance on an annual basis.

Additional program investment details can be viewed at GuideStar.org and view IRS form 990.

FOCUS AREA: EDUCATION

EDUCATION: $2,870,057

We help children build a strong foundation for success. United Way invests in programs that foster caring relationships, offers positive role models, reinforces the importance of staying in school, promotes healthy and active lifestyles and helps kids develop the social and emotional skills to succeed in the classroom and beyond.

BERKS COUNTY INTERMEDIATE UNIT
  Child Care
BIG BROTHERS/BIG SISTERS OF BERKS COUNTY
  Mentoring Programs
BIRDSBORO COMMUNITY MEMORIAL CENTER
  After-school and Summer Education Programs
CENTRO HISPANO DANIEL TORRES
  Opening Doors - School Readiness Education for Parents
THE CHILDREN’S HOME OF READING
  Alternative Education Programs

COMMUNITIES IN SCHOOL OF THE LEHIGH VALLEY
  Student Support Services for School Success
GIRL SCOUTS OF EASTERN PENNSYLVANIA
  Outreach to At-Risk Girls
HAWK MOUNTAIN COUNCIL BOY SCOUTS
  Comprehensive Youth Development, ScoutReach and STEM Programs
OLIVET BOYS & GIRLS CLUB OF READING AND BERKS COUNTY
  Comprehensive Youth Development
OPPORTUNITY HOUSE
  Child Care
THE SALVATION ARMY: READING CORPS
  Learning Center
YMCA OF READING & BERKS COUNTY
  Child Care
  Baby University

Rapid Response Fund Grants

ALVERNA UNIVERSITY
LITERACY COUNCIL OF READING-BERKS

Ready. Set. READ! Summer Learning Grants

ANTIETAM SCHOOL DISTRICT
BERKS COUNTY INTERMEDIATE UNIT
BRANDYWINE HEIGHTS AREA SCHOOL DISTRICT
GOVERNOR MIFFLIN SCHOOL DISTRICT
OLIVET BOYS & GIRLS CLUB OF READING & BERKS COUNTY
OPPORTUNITY HOUSE
READING PUBLIC LIBRARY
READING SCHOOL DISTRICT
SCHUYLKILL VALLEY COMMUNITY LIBRARY, INC.

LIVE UNITED GRANTS

18TH WONDER IMPROVEMENT ASSOCIATION
ANTIETAM VALLEY RECREATION AND COMMUNITY CENTER
BARRIO ALEGRIA
MILLION YOUTH CHESS CLUB
OLEY VALLEY COMMUNITY LIBRARY
WOOD-TO-WONDERFUL

OTHER GRANTS

YOCUM INSTITUTE FOR ARTS EDUCATION
BERKS COUNTY INTERMEDIATE UNIT
HAWK MOUNTAIN COUNCIL BOY SCOUTS
HOLY SPIRIT LUTHERAN CHURCH
MENTORS FOR BERKS YOUTH
READING PUBLIC LIBRARY
WILSON SCHOOL DISTRICT
BIRDSBORO COMMUNITY MEMORIAL CENTER
SERVICE ACCESS MANAGEMENT – BISA TRUANCY PROGRAM
FOCUS AREA: 
FINANCIAL STABILITY

INCOME: $536,216

Nearly two in five Berks County families struggle to make ends meet. When we help families in our local community avert financial crisis, and improve financial stability, we can prevent more costly consequences that affect our entire community. United Way invests in programs to help families gain long-term stability through supportive housing programs and pathways to improve personal financial management and to obtain employment.

BERKS CONNECTIONS/PRETRIAL SERVICES
  Recidivism Reduction and Community Re-Entry Programs

HABITAT FOR HUMANITY OF BERKS COUNTY, INC.
  Homeownership for Moderate-Income Families

LITERACY COUNCIL OF READING-BERKS
  Literacy Training & ESL

THE SALVATION ARMY: READING CORPS
  Supportive Housing

THRESHOLD REHABILITATION SERVICES, INC
  Employment Services

YMCA OF READING & BERKS COUNTY
  Transitional Housing

RAPID RESPONSE FUND GRANTS

LITERACY COUNCIL OF READING-BERKS

CONTRACT SERVICES

READING AREA COMMUNITY COLLEGE
  ESL Language Classes

UNITED WAY OF PENNSYLVANIA
  Advocacy: ALICE initiative (Asset Limited, Income Constrained, Employed)

ONE-TIME GRANTS

CENTRO HISPANO DANIEL TORRES
BERKS ENCORE

FOCUS AREA: 
HEALTH

HEALTH: $2,063,065

Health impacts every aspect of a person’s life. Healthy children learn better and healthy adults achieve a greater quality of life. United Way invests in preventative and interventional programming to address physical and mental health.

AMERICAN CANCER SOCIETY
  Early detection, prevention education and patient services programs.

BERKS DEAF & HARD OF HEARING SERVICES
  Advocacy & Client Services

BERKS ENCORE
  Meals on Wheels

BERKS VISITING NURSE ASSOCIATION
  Skilled Nursing & Related Services

BOYERTOWN AREA MULTI-SERVICE
  Supportive Services for Older Adults

CO-COUNTY WELLNESS SERVICES
  Case Management for Older Adults

BERKS TEENS MATTER

EASTERSEALS EASTERN PENNSYLVANIA
  Pediatric Clinics
  Out-Patient Therapy
  Therapeutic Recreation

FAMILY GUIDANCE CENTER
  Counseling

GREATER READING MENTAL HEALTH ALLIANCE
  Information/Referral/Advocacy/Support Groups

PRIMARY CARE/MENTAL HEALTH INTEGRATION
  Primary and Behavioral Health Support Program

SAFE BERKS
  Counseling

OTHER GRANTS

EASTERSEALS EASTERN PENNSYLVANIA
I M ABLE FOUNDATION
KUTZTOWN STRONG
PENN STATE HEALTH - ST. JOSEPH
READING RISK REDUCTION
FOCUS AREA: SAFETY NET SERVICES

SAFETY NET SERVICES: $2,145,028
Helping families or individuals navigate hard times. United Way invests in programs to prevent hunger and homelessness by providing critical services for vulnerable families during urgent and crisis situations.

AMERICAN RED CROSS TRI-COUNTY CHAPTER
- Disaster Response
- Veterans Transportation

BERKS COALITION TO END HOMELESSNESS
- Homeless Prevention

BOYERTOWN AREA MULTI SERVICES, INC.
- Basic Needs

CATHOLIC CHARITIES: DIOCESE OF ALLENTOWN
- Case Management/Counseling for Veterans and Families

CENTRO HISPANO DANIEL TORRES
- Information & Referral

FRIEND, INC. COMMUNITY SERVICES
- Community Resource Connections

JEWISH FEDERATION OF READING
- Food Pantry
- Supportive Services

MIDPENN LEGAL SERVICES
- Legal Representation for Basic Needs

OPPORTUNITY HOUSE
- Emergency Shelter
- Children’s Alliance Center

SAFE BERKS
- Crisis Services

THE SALVATION ARMY: READING CORPS
- Emergence Assistant Program
- Supportive Housing Program

SALVATION ARMY: SERVICE EXTENSION UNITS
- Emergency Assistance Programs

SPECIAL FUNDING PARTNERSHIPS
GREATER BERKS FOOD BANK
- Access to Food

UNITED LABOR COUNCIL OF READING & BERKS COUNTY
- Assisting Workers in Employment Stress

RAPID RESPONSE FUND GRANTS
ALVERNIA UNIVERSITY/READING HOUSING AUTHORITY COLLABORATION
- FAMILY PROMISE OF BERKS COUNTY
- HOPE RESCUE MISSION
- LUTHERAN CAMPUS MINISTRIES
- OPPORTUNITY HOUSE

CONTRACT SERVICES
OUTREACH, INC. - BIG CHEESE EVENT
- PA 2-1-1

VENTURE GRANTS
FAMILY PROMISE OF BERKS COUNTY
- MARY'S SHELTER
- READING SCHOOL DISTRICT

OTHER GRANTS
CAS A OF BERKS COUNTY
- HOPE RESCUE MISSION
- NEW JOURNEY COMMUNITY
- OUTREACH, INC.
- BERKS COALITION TO END HOMELESSNESS
- CLARE OF ASSISI HOUSE
United Way’s Blueprint For Leadership (BFL) is a professional development program for individuals representing the diversity of our community as they develop skills to serve in a leadership role with an area nonprofit. BFL helps ensure the nonprofit sector is inclusive and represents the diverse groups within our community. In 2018, 12 individuals, representing 10 companies/organizations, graduated from the program.

STRENGTHENING NEIGHBORHOODS

United Way works with Oakbrook residents and health and human service organizations to prioritize the needs of the community as identified through a neighborhood survey conducted in 2017. By working together, the Oakbrook Collective Impact Council (OCIC) is committed to creating positive change by addressing the root cause of issues.

Currently, the work of the OCIC is focused on developing strategies to improve resident knowledge and awareness of community resources and to increase access to nutritious and affordable food. Food insecure families experience greater health and social challenges. In addition, studies have shown that students who are food secure have higher academic performance numbers and have better social development.

United Way is proud to serve as the backbone organization for the OCIC.
37,000 kids
(ages 0 - 8) benefitted from Ready.Set.READ! activities, building literacy and reading skills.

25,000
Number of local youth benefitting from United Way funded programs providing early care, school readiness, after-school and youth development services.

$580,000+
in grants to 31 local nonprofits, tackling issues like homelessness, literacy programs, youth engagement and more – expanding the impact beyond our annual investment process.

Over 450 trained Star Reader volunteers provide weekly tutoring in reading skills to approximately 500 children in 31 elementary schools throughout 13 school districts.
Giving Kids a Strong Start and Helping Families Become Stronger

www.ReadySetReadBerks.org

Reading is foundational for a child’s success in school and life. Nearly 2,000 third graders in Berks County are reading below grade level. Children not reading on grade level as they enter 4th grade are four times more likely not to graduate. This increases to 13 times when a child lives in poverty.

United Way of Berks County’s Ready.Set.READ! community-wide initiative brings together schools, businesses, organizations and individuals to improve early grade reading success.

Star Readers is the initiative’s programming focused on in-school tutoring for students in first through third grades. The program utilizes trained volunteers to help struggling readers improve their literacy skills. Other Ready.Set.READ! programs focus on family reading, building literacy through the arts, quality Pre-K learning, and minimizing summer learning loss.

Many thanks to these organizations supporting Ready.Set.READ! through Educational Improvement Tax Credits: BB&T, East Penn Manufacturing Co., Inc., Fromuth, Fulton Bank Greater Berks, The High Companies, Tompkins VIST Bank, Tower Health UPMC Health Plan; UGI Companies, Weis. During the last three years, these companies have provided over $228,000.

Growing Readers’ programming is aimed at preparing Pre-K children to begin school. The Early Childcare Provider Training and Incentive program is designed to increase the skills and retention of Early Childhood Educators (ECEs) to provide quality early education. The program recruits and works with ECEs to obtain their Child Development Associate, a nationally recognized credential. United Way staff work closely with the ECEs and provide wrap-around services as the ECEs work towards their credential. Program effectiveness is measured by evaluating the ECEs effectiveness in the classroom. The program is delivered in partnership with Reading Area Community College.

Program summary:

- The inaugural cohort of 10 ECEs have been retained at their childcare center; providing consistency and stability for their students.
- 8 obtained their Child Development Associate certification.
- 3 of the ECEs are pursuing an Associate’s degree and one was promoted to an Assistant Teacher in a Pre-K Counts Classroom.
- The 10 ECEs in cohort 2 have received their Child Development Associates credential.

In partnership with RACC, the program is expanding to two cohorts annually. In addition, a partnership between RACC and Kutztown University is increasing academic and professional opportunities for the ECEs.

“The program helped me learn and grow in my career. I was able to achieve my CDA and then had the opportunity to become an assistant teacher for the Pre-K Counts Program.”
— Jessica Miller, YMCA Childcare Center

Over $37,000 in summer learning grants were awarded to 8 local organizations serving Title 1 students, up to and including 3rd graders. Over 1,600 kids benefitted from these programs. Summer learning programs for all Berks County families were compiled as part of the 2-1-1 information and referral services. 2-1-1 is a free information and referral service for health and human resource programs and available 24/7.
We also thank EnerSys and Mitsubishi Chemical Advanced Materials for their support of the LCS program.
Board Chair:
*Scott L. Gruber
Tompkins VIST Bank

Sara Aulestia
Cambridge-Lee Industries LLC

Pamela Barbey

Peter Barbey
Reading Eagle Company

Ramiro M. Carbonell
Stevens & Lee

Bruce Cole
East Penn Manufacturing Co., Inc.

*Peter Connors
Connors Investor Services, Inc.

*Santina Connors
Weidenhammer Systems Corporation

*Sharon Danks
Tweed-Weber-Danks, Inc.

*Steven Fisher
RKL LLP

Aaron Fries
UGI Energy Services, LLC

Sara Galosi
Alcon Research, Ltd.

Dr. Jill Hackman
Berks County Intermediate Unit

Barbara Hall

Alisa Harris
UGI Utilities, Inc.

Joseph Hartz
UGI Energy Services, LLC

Kim Hippert-Eversgerd
Fulton Bank

*Robert Hoffmaster
United Labor Council of Reading & Berks

*Daniel B. Huyett
Stevens & Lee

Ellen Huyett

Ernest Jones
Carpenter Technology Corporation

*Joanne Judge — Vice Chair
Stevens & Lee

Michael Krut
Penske Truck Leasing Co., L.P.

*Nick Marmontello

Beth Gallen Mastromarino
Van Reed Wealth Management LLC

Mary McGee
Albright College

Edward McKeaney, Sr.
Boscov’s Department Store, LLC

Dr. Khalid Mumin
Reading School District

*Joni Naugle
Naugle Associates, LLC

Laurie Peer
RKL Wealth Management LLC

*Scott Rehr
Emerald Advisors, LLC

Daniel Sansary
NHS of Greater Berks, Inc.

Michael Schmidtlein
EnerSys

David Shaffer
EnerSys

Shelley Shaffer

Meg McGlinn Shields

*Patrick Shields
Fromuth Tennis

Edward Shuttleworth
Met-Ed, A FirstEnergy Company

*Jerome T. Simcik
SFS intec, Inc.

*Timothy J. Simmons

Timothy Snyder
Fleetwood Bank

Karen Wang
Berks Community Health Center

Christina Weeber
East Penn Manufacturing Co., Inc.

*Executive Committee Member
## Condensed Financial Statement Information

### AS OF DECEMBER 31, 2018

The financial results presented are taken from United Way of Berks County’s IRS Form 990 using the December 31, 2018 Audited Financial Statements. The Organization adopted FASB issued ASU 2016-14 for fiscal year 2018 which amends the reporting model and enhanced required disclosures. The 2018 Audited Financial Statements contain an unmodified opinion, which is the highest opinion an organization may receive. United Way’s complete audited financial statements and tax filing (IRS Form 990) may be obtained from the United Way of Berks County’s website (www.uwberks.org) or by contacting the United Way office.

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Short Term Investments</td>
<td>$3,548,890</td>
<td>$3,764,129</td>
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<tr>
<td>Pledges Receivable</td>
<td>$7,770,358</td>
<td>$8,054,167</td>
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<tr>
<td>Long Term Investments (at Market)</td>
<td>$10,567,281</td>
<td>$10,648,404</td>
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<tr>
<td>Other Assets</td>
<td>$130,814</td>
<td>$97,110</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$22,017,343</strong></td>
<td><strong>$22,563,810</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>$2,039,331</td>
<td>$1,825,444</td>
</tr>
<tr>
<td>Non-Current Liabilities</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$2,039,331</strong></td>
<td><strong>$1,825,444</strong></td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets Without Donor Restrictions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Undesignated, Available for General Activities</td>
<td>$2,931,176</td>
<td>$2,810,687</td>
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<tr>
<td>Board Designated Endowment</td>
<td>$1,610,076</td>
<td>$1,840,194</td>
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<tr>
<td>Net Assets With Donor Restrictions</td>
<td></td>
<td></td>
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<tr>
<td>Time and Purpose Restrictions</td>
<td>$9,165,311</td>
<td>$9,517,733</td>
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<tr>
<td>Endowment</td>
<td>$6,271,449</td>
<td>$6,569,752</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$19,978,012</strong></td>
<td><strong>$20,738,366</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$22,017,343</strong></td>
<td><strong>$22,563,810</strong></td>
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</tbody>
</table>
### REVENUE

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td>Contributions</td>
<td>$11,084,477</td>
<td>$10,883,467</td>
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<tr>
<td>Investment and Other Income</td>
<td>$339,854</td>
<td>$470,671</td>
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<td><strong>Total Revenue</strong></td>
<td><strong>$11,424,331</strong></td>
<td><strong>$11,354,138</strong></td>
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### EXPENSES

#### Program Services

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<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investments in Programs*</td>
<td>$7,707,268</td>
<td>$7,497,436</td>
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<tr>
<td>United Way Community Impact Programs</td>
<td>$1,100,006</td>
<td>$1,120,888</td>
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<tr>
<td><strong>Community Support</strong></td>
<td><strong>$8,807,274</strong></td>
<td><strong>$8,618,324</strong></td>
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#### SUPPORT SERVICES

<table>
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<tr>
<th></th>
<th>2018</th>
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<tbody>
<tr>
<td>Fundraising</td>
<td>$1,432,008</td>
<td>$1,292,064</td>
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<tr>
<td>Administration</td>
<td>$670,993</td>
<td>$650,384</td>
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<tr>
<td><strong>Total Support Services</strong></td>
<td><strong>$2,103,001</strong></td>
<td><strong>$1,942,448</strong></td>
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### RECONCILIATION TO AUDIT

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-Operating Expenses</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td>Unrealized Gains/Loss on Investments</td>
<td>($1,274,410)</td>
<td>$850,500</td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
<td><strong>$760,354</strong></td>
<td><strong>$1,643,866</strong></td>
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<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets Beginning of the Year</td>
<td><strong>$20,738,366</strong></td>
<td><strong>$19,094,500</strong></td>
</tr>
<tr>
<td>Net Assets End of the Year</td>
<td><strong>$19,978,012</strong></td>
<td><strong>$20,738,366</strong></td>
</tr>
</tbody>
</table>

* Includes designations to other United Ways.
It has been an exciting year for Emerging Leaders United...

Group membership exceeded 500, and during the last year members participated in a total of 48 events. A few event highlights include:

- hosting a holiday party for Olivet Boys and Girls Club
- packaging food with Helping Harvest
- hosting a Mother’s Day event for the women of Safe Berks
- participating in varied personal development experiences

Sara Achenbach
Kelly Adomshick
Christy Agnese
Hanane Aitelmajouh
Estefani Alcantara
Amanda Alderfer
John Alexander
Beth Angstadt
Julian Angulo
Jeremy Arndt
Heather Ayala
Maria Baez
Raymond Baker
Jaimie Baker
Matthew Banta
Paige Barbour
Shawn Barczynski
Heather Basilone
Vivian Bateyunga
Josef Becker
Julia Becker
Jobany Bedoya
Kelly Benjamin
Ambur Bernhard
Tamara Bernstein
Bernadette Berrios
Timothy Biechler
Christopher Bigos
Sarah Bishop
Linda Bloom
Angela Blum
Paul Bond
Angelina Borelli
Ann Borysowski
Beth Bowers
Rebecca Boyer
Alissa Boyer
Brandon Bretz
James Brodhag
Shaundia Brown
Marco Calderon
Saundra Caldwell
Andrew Cammarano
Nicole Cannell
Isabella Canova
Valerie Cardell
Luis Cardona
Kirian Cardona
Jessica Carpio
Marcus Casiano
Scott Cass
Victoria Chalmers
Keith Chapin
Shirley Chapin
My Chau-Pennepaker
Howard Chavous
Tyler Chlebowski
Morgan Christopher
Danny Cieniewicz
Jessica Cintron
Kandace Clark
Shane Clark
Wendy Claus
Madeline Clewell
Meghan Cocuzza
Sonia Colon
Alyssa Conahan
Tracy Connors
Kristen Conrad
Sheila Contento
Michele Cooper
Laura Cordero
Trish Corvo
Greg Cosgrove
Anthony Cox
Juliet Crespo
Tanya Davidson
Carlixta De La Rosa
Paula De La Rosa
Caitlin Degler
Angela DeLong
Aubrey Detterline
Kaitlin Dietrich
Robert DiFilippo
Courtenay Dillard
Navil Diloné
Mark DiPiazza
Courtney Dixon
Elisha Doney
Bryan Dornseif
Julia Dougherty
Michael Doutrich
Ashley Duna
Chelsea Eisenberg
Brian Eisenhart
Ryan Ellis
Jeffrey England
Kendra Ernfield
Becky Eshbach
Luke Eshbach
Jennifer Espinal
Benito Estrada
Steven Falcon
Ashley Fehnel
Scott Fenstermaker
Jennifer Fern
Luis Fernandez
Richard Ferrance
Vinesa Ferraro
Kelly Fessler
Vanessa Fields
Shannon Figueroa
Sarah Finney
Ann Fioravanti
Zach Focht
Sharon Frantz
Matthew Frasso
Nick Freitag
Ryan Frey
Tara Frey
Aaron Fries
Marisela Fuster
Rebecca Fye
Alayne Galley Kloppe
Miguel Garnica
Jesse Gehriss
Steven Gehriss
Kristin Gehriss
Wayne Gehriss
Thad Gelsinger
Amberly Geoghegan
Stephanie Godek
Bridget Good
Astairre Goodhart
Ashley Goodin
Daniel Graf
Rob Graham
Katie Graham
Tara Green
Nicole Greiss
Tino Gring-Vazquez
Luke Grove

Jason Grove
Elon Gruber
Peter Gustis
Melissa Haggard
Kimberly Harmsen
Patrick Hart
Michael Hartman
Alicia Hartman
Christopher Hawk
Victoria Hawkins
Chris Hazel
Jessica Heil
Rena Heim
Shawna Henry
Jeffrey Henry
Calvin Hess
Melissa Heyer
Katherine Hidalgo
Siah Hill
Amy Hiller
Heather Hillmann
Jamie Himmelberger
Lori Hoffman
Jonathan Hogan
Courtney Horchak
Amanda Hornberger
Jason Hornberger
Jennifer Hostetler
Kayla Hudak
Rhonda Hudak
Matthew Huddleston
Olivia Huertas
Ester Huertas
Christopher Huey
Justin Huffman
Miranda Hughes
Kelsey Hunsciker
Kristina Ibach
Larisa Jack
Robin Jasinski
Anna Johns
Rebecca Johnson
ELU MISSION: To connect, educate, and empower Emerging Leaders in Berks County through volunteerism and philanthropy.

Stephen Johnson
Carly Jones
Stephanie Kane
Tammy Kase
Danielle Kauffman
Seth Kelchner
Jonathan Keller
Lisa Kelly
Lindsay Kennedy
Andrea Key
Kaitlin Killian
Soun Kimm
Alyssa King
Cheyanne King
Stevie Kioske
Rebekah Klosa
Ricardo Knight
David Koch
Michael Koch
Ashley Koch
Shannon Kohl
Matthew Krasney
Amy Kreider
Kayla Krott
Carly Krumholz
Andrew Kuchta
Zhachary Kuhn
Jeremy Kuhn
Meghan Kulp
Colleen Kunkle
Sandee Kurup
Sherry Kutz
Joshua Labe
Jena Lawrence
Mike Le
Cristy Leazier
Ken Lebran
Jillian Lee
David Lindenmuth
Antonia Lineaweaver
Carol Lombardo
Sarah Long
Angeline Lopez
April Lowther
Matthew Lowther
Kevin Lugo
Holly Lutz
Victoria Machorro
Jennifer Manning
Heather Margowski-

Williams
Ashleigh Marrella
Matthew Martin
Josette Martinez
Mike Martinsky
Elizabeth Masciotti
Afaf Maslah
Megan Majlar
Odalis Matos
Alexander Matuszak
Desiree Mauriello
Marissa May
Brett Mayer
Jennifer McAllister
Ian McKenrick
Amanda Meikle
Laural Miller
Amanda Miller
Laura Miner
Haley Mohn
Brandon Monk
Zachary Moon
Audree Mooney
Emily Moore
Ruby Mora
Angelica Morales
David Morrow
Jaimie Morrow
Sushma Mothe
Nicole Moyer
Kristy Muenz
Kristopher Murphy
Kathleen Myers
Emily Myers
Jaclyn Nawa
Jeremiah Neighbors
Mary Neiman
Brandy Neto
Tammy Nguyen
Meghan Niggel
Bradley O’Reilly
Abigail O’Keefe
Dawn Orgera
Rendy Ortiz
Alissa Ott
Devin Otto
Ian Paisley
Danielle Papa
Nicki Paul
Nelsa Paulino
Kristy Peat
Saphire Perez
Jennifer Perry
Bala Peterson
Sarah Phillips
Marco Pokrywa
John Polek
Dylan Price
Bonnie Pritchard
Sidney Purnell
Jaime Ragonese
Julie Ravis
Thomas Reardon
David Reed
Chelsey Reichelt
Jennifer Reimer
Samantha Reitz
Christy Resh
Roland Reyes
Jenna Ribiero
Angela Ricci
Marisol Rivera
Arturo Roberts
Kirstyn Robinson
Rachael Romig
Jill Roper
Alicia Rosado
Kelly Roth
David Roth
Clare Rowley
Rachel Rowley
Jessica Rozzi
Cindy Ruppert
Nicole Rzepek
Rebecca Sanbauer
Vanessa Sanchez
Guadalupe Sanchez
Jennifer Savage
Bridget Savage
Tejmanoh Sawhney
Susan Scalese
Bradley Schaefer
Lauren Schaeffer
Rachael Scheffler
Alma Schitter
Adam Schleicher
Derek Schoiack
Tristan Schoiack
Joshua Schultz
Sheila Scola
Claribel Seda
Chelsea Seidel
Stacy Seidel
Ryan Seitz
Kristen Sfameni
Alpen Shah
Alap Shah
Alanna Sheetz
Stephen Shenk
Mohamed Sillah
Sarvant Singh
Manish Sisodiya
Dharmaraj Sivasamy
Kristen Smith
Sonya Smith
Melissa Smith
Dillon Snyder
Blair Snyder
Andrew Snyder
Dillon Snyder
Timothy Snyder
Leigh Anne Sobjak
Adrienne Soja
Jamie Sonon
Colin Speck
Jennifer Spinka
Robert Spohn
Wes Stefanick
Daniel Stein
Jordan Sterner
Kelly Stoneham
Tyler Storms
Julie Street
Amy Strouse
Allison Strubilla
Ann Marie Surovy
Lisney Swavely
Nikolette Switzer
Daniel Szabo
Alex Taphorn
Kassandra Taylor
Laura Taylor
Patrick Taylor
Tashalynn Taylor
Cheryl Teel
Elisabeth Tejada
Diem Thach
Nic Thomas
Virginia Thress
Mary Tibbetts
Chey-la Tillery
Jaclyn Tino
Blake Tobias
Joseph Todaro
Laura Tomas
Andrew Tomasko
Kaitlyn Tothero
Shana Trego
Sheila Tulli
Cortland Turco
Jesse Tyahla
Christina Ulrich
Amy Vaughan
Patrick Velekei
Shannan Venezuela
Flame Vo
Jaimie Wagner
Daniel Wagner
Stephanie Waits
Patrick Walker
Elizabeth Ware
Stacia Warren
Maxine Washington
Josh Weaknecht
Cassandra Weidner
Stephanie Weidner
Erica Wennell
Joshua Wentzel
Nico Wessner
Staci Westerhoff
Ellyn White
Jamie Whitworth
Kristi Wieland
Alison Williams
Amber Williams
Brandon Wissler
Cole Wixon
Jessica Wolf
Jennifer Woodland
Zer Yang
Chileen Yeager
Jessica Yeastadt
John Ziemba
Caitlin Zillhart
Tina Zimmerman
Whether through a bequest, lifetime gift, memorial gift or an honorarium, these individuals have made commitments above and beyond the annual campaign that will touch the lives of future generations. All these gifts represent a commitment to keeping Berks County strong.

We hope that you will consider becoming a member of the United for the Future Legacy Program. If you have made a provision in your estate plan for the United Way of Berks County, or you would like to learn more about how you can become a United for the Future member, please contact Angie Finney, 610-685-4570, or visit our website.

We recognize the following individuals for including United Way of Berks County in their estate plan.

Ronald L. and Beverly A. Bashore
Cathy and Tom Beaver
Helen Breidegam
Jo and Paul Cohn
Jim and Anna Connors
Irv Evans
Chuck Fabian
Bob and Ann Fox
Andrea J. Funk
Bradley and Barbara Hall
Fred and Dee Hiehle
T. Jerome and Carolyn R. Holleran
Mr. and Mrs. William S. Jaeger
Chris and Ann Kraras
Daniel and Kathleen Langdon
James H. Lentz and Gail M. Ebersole-Lentz
Nick and Risa Marmontello
Donald E. Mattern
Laura I. Mattern
Harry and Jean Morrow
Glenn E. and E. Jane Moyer
Joni and David Naugle
Karen and Paul Oxholm
George and Sandy Post
Michael Reese
Yvette and Scott Rehr
Robert and Donna Rhoads
Karen A. and Gary W. Rightmire
Robert and Rebecca Rupel
Brad and Carroll Scribner
Bruce and Sarah Smith
Don and Joanne van Roden
Ralia C. Vardaxis
Tammy White and Michael Davidson
Steve Willems
Nancy and Doug Yocom
Plus three members who wish to remain anonymous.
For their endowed annual gift:
Helen Breidegam
T. Jerome and Carolyn R. Holleran
The Ezekiel S. Ketchum Memorial established in 2005 by friends and business associates of Ezekiel “Zeke” Ketchum
Daniel and Kathleen Langdon
The Sally Miksiewicz Memorial Fund established in 2015
The Lynn Neag Memorial established in 1997 by Ray Neag
The June A. Roedel Memorial established in 1996 by Paul Roedel
The Arthur Ed. Saylor Memorial established in 1987 by the Berks County Bar Association
Steve Willems, NAI Keystone Commercial Industrial LLC
Nancy and Doug Yocom

The following memorial and honorarium gifts were made in 2018:
National Penn Field of Interest Fund of Berks County Community Foundation

Estate Gifts:
Margaret Fisher
Floyd M. Ruttenberg

In honor of Judge Arthur Grim:
RKL Wealth Management

In honor of R. M. Palmer Company:
Wells Fargo

In Memory of Gerald Bollinger:
Allan Schwenk

FOUNDATION GIVING

$150,000 or more
The Wyomissing Foundation

$50,000 - $99,999
Henry Janssen Foundation

$25,000 - $49,999
Cacoosing Family Charitable Fund
The Kindness Coalition

$10,000 - $24,999
Berkshire Charitable Foundation
Crowther Foundation

$250 - $9,999
Isadore & Anna Oritsky Foundation
Leadership Giving: Looking Ahead to the 2019 Campaign

United Way of Berks County is grateful for the tremendous commitment of our leadership giving donors and volunteers. Our 1,705 leadership givers contributed more than $5.2 million and represented 48% of the overall campaign. We acknowledge and applaud their generous support.

$350,000 LIVE UNITED CHALLENGE MATCH POWERED BY ENERSYS AND TWO ANONYMOUS DONORS

United Way of Berks County is pleased to announce this year’s $350,000 Challenge Match that will provide great incentive to prospective leadership givers to join our Pacesetter Program and to current leadership givers to increase their annual gift. All new and increased Tocqueville and Pacesetter gifts will be matched as follows:

- New Tocqueville and Pacesetter gifts will be matched in their entirety.
- Level increases within both programs will be matched in their entirety.
- Incremental increases within a level in both programs will be matched.

- Tocqueville Step-Up Program: Donors who commit to a pledge of $5,000 in 2019, $7,500 in 2020 and $10,000 in 2021 will be welcomed into the Tocqueville Society in 2019. The challenge match will augment the gifts in 2019 and 2020 by providing the additional $5,000 and $2,500 respectively.

Leadership Giving Recognition Event

United Way of Berks County’s annual Leadership Giving Recognition Event will be held on Wednesday, October 23, 2019 from 5:30-7:30 p.m. at the DoubleTree by Hilton Hotel Reading. Guests will enjoy delicious hors d’oeuvres and cocktails in celebration of their generosity and support of United Way of Berks County’s Leadership Giving Program.

United Way is grateful for the support of the 2019 LIVE UNITED Partners that generously sponsor this event:

- BB&T
- The Bone and Joint Center
- Connors Investor Services, Inc.
- Diamond Credit Union
- DoubleTree by Hilton Hotel Reading
- East Penn Manufacturing Co., Inc.
- Ehrlich Termite and Pest Control
- Emerald Advisors, LLC
- EnerSys
- Fleetwood Bank
- Fulton Bank Greater Berks
- M&T Bank
- Penske Truck Leasing Co.
- Reading Fightin Phils
- Reading Hospital
- RKL LLP
- Stevens & Lee/Griffin
- The Standard Group
- Tompkins VIST Bank and Tompkins Insurance
- Tower Health - UPMC Health Plan
- VF Outlet
- Visions Federal Credit Union
- Wells Fargo
- White Star Tours and Travel Center

A Year of Chocolate by Godiva Chocolatier, Inc.

All leadership givers who attend the Leadership Giving Event are eligible to win a “sweet treat.” Five lucky winners will receive delicious chocolates delivered on a monthly basis. Special thanks to Godiva Chocolatier, Inc. for this generous incentive for our leadership givers.
United Way of Berks County Tocqueville Society

The Tocqueville Society is a leadership giving program that exists to foster, promote, and recognize the vital importance of community commitment and personal giving at an exceptional level. The Society honors Alexis de Tocqueville, a Frenchman who wrote enthusiastically of the American spirit of volunteerism and effort for the community good. Members of the Tocqueville Society generously contribute $10,000 or more on an annual basis.

We are grateful for the overwhelming generosity of the members of the United Way of Berks County Tocqueville Society.

La Société Nationale
$100,000 - $249,999
- Anonymous

Ordre d’Égalité
$50,000 - $74,999
- Vincent and Donna Hartnett
- T. Jerome and Carolyn R. Holleran
- Carole Neag
- Liliane and David Walton

Ordre de Liberté
$25,000 - $49,999
- Anonymous
- Helen Breidegam
- John and Ann Broadbent
- Cacoosing Family Charitable Foundation
- Michael and Diane Duff
- Robert P. Flicker
- Jack and Janet Gallagher
- Barbara and Brad Hall
- Mr. and Mrs. Joseph M. Harenza
- Joanne M. Judge and Rick Oppenheim
- The Kindness Coalition Foundation, Karen and John Arnold

Visionnaire
$12,500 - $14,999
- Anonymous
- Tod and Chrissy Auman
- Jo and Paul Cohn
- Barbara J. Kline
- James H. Lentz and Gail M. Ebersole-Lentz
- Jim and Jan Loonis
- Mr. and Mrs. J. Christopher Michael

The Sally Miksiewicz Memorial Fund

- Mr. and Mrs. Charles W. Miller
- Marlin and Ginger Miller
- The Lynn Neag Memorial
- Mr. and Mrs. Richard M. Palmer, Jr.
- David and Barbara Thun
- Art and Judy Vallely

Phiantripe
$20,000 - $24,999
- Marc and Jane Althen
- Peter and Pamela Barbey
- Dave and Elizabeth Capitano
- Ernest J. and Lisa A. Choquette
- Angela and Dick Ehs
- Dena and Vic Hammel
- Chris and Ann Kraras
- Clint and Debby Matthews
- Barbara T. McGinn
- Craig and Sue Perrotty
- Nadine and John Weidenhammer

Humanité
$15,000 - $19,999
- Cynthia* and Jim Boscov
- Joseph L. and Shirley K. Boscov
- Philanthropic Fund
- Daniel and Mary Breidegam
- Mauro and Angel Cammarano
- Frank and Rita Cuccuzza
- Lois and Irvin Cohen
- Dick* and Nancy* Crowther
- Peter E. Giorgi
- Sandra and Richard Hartman
- Jasper F. Ho
- Berni and Pat Hofmann/Hofmann Family Foundation
- Dan and Ellen Huyett
- Ezekiel S. Ketchum Memorial Fund
- John and Susie Myers
- Linda Knauer Neaves
- Scott and Yvette Rehr
- Mr. and Mrs. Paul R. Roedel
- John and Gloria Rothenberger
- Eric and Jeannie Savage
- Michael and Rhonda Schmidtlein
- David and Shelley Shaffer
- Jay and Sherry Sidhu
- Charles Silverman
- Don and Joanne van Roden

Tocqueville Legacy Circle

The United Way of Berks County Tocqueville Legacy Circle honors donors who have made a legacy commitment of $250,000 or more to permanently endow a Tocqueville gift. We applaud these members who have made this commitment and honor them for their uncommon generosity and leadership by providing for the future.

Helen Breidegam
Chuck Fabian
Ann and Bob Fox
Bradley and Barbara Hall
T. Jerome and Carolyn R. Holleran
Ezekiel S. Ketchum Memorial Fund
Daniel and Kathleen Langdon
Nick and Risa Marmontello
The Sally Miksiewicz Memorial Fund
The Lynn Neag Memorial
The June A. Roedel Memorial
Brad and Carroll Scribner
Don and Joanne van Roden
Nancy and Doug Yocom

THANK YOU FOR MAKING OUR MISSION POSSIBLE...
LEADERSHIP GIVING

United Way of Berks County Leadership Giving Program

United Way’s Pacesetter Program recognizes those individuals/couples who make annual gifts from $1,000 to $9,999. These generous donors are vital to United Way’s ability to address the most pressing health and human service needs in our community.

We are grateful for the generous support of our 1,548 members who contributed more than $2.6 million during the 2018 campaign. We are pleased to acknowledge that half of our Pacesetters are Loyal Contributors who have been giving to United Way for ten or more consecutive years. We greatly value the generosity and commitment of the members of United Way of Berks County’s Pacesetter Program.

Platinum Pacesetters
$7,500 - $9,999
Carl and Christie Botterbusch
Dr. Kelley Crozier and Reverend Mark Christy
Carl Gable
Dave and Sandie Rick
Fred and Julie Singer
Caryl and Gary Wilkinson

Gold Pacesetters
$5,000 - $7,499
Lisa and Shawn Anderson
Anonymous (4)
Walter and Caitlin Banta
Gary and Zerena Boyer
Mr. and Mrs. Amandon Carles
Anthony and Carol Cox
Tim Cunnios
Ken and Jenny Dugan
Lynn and Will Eagleson
Dr. and Mrs. Robert F. Early, Jr.
David and Victoria E. Fisher
Samuel and Sarah Flaimholz
Kevin S. Goeltz and Peter B. Slessor
Rhonda D. Grasty
Martha L. Hafer
Laura Haffner
Jed and Jessica Hammel
The Harrop Family
Fred and Dee Hiehle
Frederick J. and Ellen E. Hirt
Lena and Jack Hopkins

Phil and Connie Impink
Steven T. Iseman
Drs. Elizabeth Kann and Uday Dasika
Bob and Chris Keeler
Tom and Carol Kemery
Barbara J. Ketchum
Melanie and Scott Klemas
Tim and Anne Koeing
Dean and Jennifer Kraras
Cindy and Bill Laubach
David and Jackie Lurio
Sue and Troy Maier
Jim and Carol Mason
Megan Mattern
Teresa Mercurio, MD
Ronald Mikiewicz
Rick and Pam Ott
Oxholm Family
Bob and June Parker
John F. Price
Peggy and Bill Reifsnyder
Elizabeth Bowman Rothermel
Jeffrey and Virginia Rush
Adam Sigal
Tim and Bonnie Simmons
Henry and Helene Singer
Dr. Carol Szarko
Mr. David and Mrs. Lori Talaferro
Bill and Kate Thornton
Roger and Patricia Zyma

Titanium Pacesetters
$3,000 - $4,999
Anonymous (13)
Matthew and Kristen Arner
Paula Barrett
Bill and Paula Barron
Daniel and Deirdre Bausher
D. Michael Baxter and Denise A. Curran
Thomas and Tamah Biello
Michael Bohley
Lee and Jeff Bukowski
Mr. Joe Caldwell
Andrew and Sophia Cammarano
Thomas M. and Gwyneth N. Chebot
Leslie and Bill Davidson
Charles and Mandalyn DeMattia
Russell and Sherry Diehm
Dr. and Mrs. J. Michael Eager
Suzanne and Brian Engelhardt
David and Ann Marie Engle
Ken and Marilyn Ericson
Chuck Fabian
Salvatore R. and Katherine Ferrarello
Marc and Marcia Filstein
Stephen and Carrie-Ann Flank
Amanda Ficker and Corey Moyer
Gregory S. Freeman
Charles V. Fullem
Brenda and Rich Fulep

Mr. John P. Gagge, Jr.
Ms. Diane L. Gaul
Judge Arthur E. and Louise C. Grim
Jim Gruber
Greg and Patty Haas
Richard and Luana Harris
Sally Harris
David and Denise Hasson
Gerard and Christine Helinek
Debra Heydt
Keith and Suzanne Hilkirk
Ms. Linda S. Himeback
Yung-Chang Ho
Barbara Homsher
Mark and Carol Hornberger
Greg Horton
Dr. and Mrs. George A. Jenckes III
Thomas and Dena Kauffman
Kenneth A. Keiser
Judge Scott D. Keller
Ann and Bob Kline
Carly E. Krumholz
Mr. and Mrs. Michael Krut
Carole and Harlan Kutscher
Jake and Kim Kutz
John and Sandy Larkin
Betty and Karl Leuf
Norbert Maleschitz
Mary Beth and Mark Mancias
Allison K. McCaney
Christine McCarty
Mark McName
Kimberly L. and Michael M. Meglathery
Holly Metzgar
Brian and Megan Morehead
Allen and Sharlene Moyer
Gary and Lesa Moyer
Jane Masters Nase
Angel Nieto and Maite Ten
Michael J. and Mary Jean Noon
David Patterson
Barbara Pattison
Caroline Pelley
Nancy and Glenn Perrini
Donald Powers
Matthew and Diana Rappleye
James V. Reino, Jr.
George and Dawn Reinoehl
Ed and Krista Renenger
Michele and Jeff Richards
Max and Holly Rishel
Felix and Jennifer Rivera
John and Cindy Rothenberger
Dr. and Mrs. Andrew M. Rowan
Jim and Judy Rubright
Kristen M. Sandel, MD
Rosemary and David Schaffer
John Schwartz
William Scroggie
Carl J. Seidl

Mark and Sharon Silks
Toni Slagter
Kevin and Marta Smith
Tim and Jessica Snyder
Christopher and Noreen Sobottka
Spadafora Family
Marty and Terri Stallone
Kim and Bill Stambaugh
Pete and Beth Stanislawczyk
Mr. and Mrs. Glen T. Steady
Theres Suercher
James Svasand and Mary Lou Doyle
Dan Tetsky
John and Sue Vezzo
Mr. Charles Weber, Sr.
Mr. and Mrs. Jeffrey Wert
Philip and Joanne Wolfe
Scott and Debbie Wyrick
Dr. and Mrs. William A. Zapata
Amanda and Jonathan Zeigler
Joe and Lidia Zidik
Andrew J. Zulakosky
Mary Louise Zwaan

Silver Pacesetters
$2,000 - $2,999
Mr. and Mrs. Steven J. Adams
Mary and Allen Agnew
Mr. and Mrs. Daniel W. Ahern
Anonymous (11)
Dennis Antunes
Margaret S. Atwell, MD
Rick Aulenbach
Michael and Crystal Balla Family
Brian Barlow
Ron and Beverly Bashore
David Battisti
Carol A. Bausher
Cathy and Tom Beaver
Mary Ann Bender
Frank Bennett
Rick Benton
Saumya Bhatnagar
Cathy and Andrew Bittinger
Peter and Gaja Bludziusz
Craig S. Blume
Walter and Bonnie Bohnenblust
Ron and Louise Bolam
Dan and Mary Brickner
Dr. and Mrs. Paul S. Brockman
Cynthia L. Brown
Krysta Brown, DO and Joseph Russell
Stephen Brown
David and Anne Brueck
Mr. and Mrs. Robert Burkart
Dave and Marijo Burlingame
Marco Calderon
Dr. and Mrs. Richard W. Campbell
Moiz and Laila Carim
Sherrie and Alan Carl

Mr. and Mrs. Steven J. Adams
Mary and Allen Agnew
Mr. and Mrs. Daniel W. Ahern
Anonymous (11)
Dennis Antunes
Margaret S. Atwell, MD
Rick Aulenbach
Michael and Crystal Balla Family
Brian Barlow
Ron and Beverly Bashore
David Battisti
Carol A. Bausher
Cathy and Tom Beaver
Mary Ann Bender
Frank Bennett
Rick Benton
Saumya Bhatnagar
Cathy and Andrew Bittinger
Peter and Gaja Bludziusz
Craig S. Blume
Walter and Bonnie Bohnenblust
Ron and Louise Bolam
Dan and Mary Brickner
Dr. and Mrs. Paul S. Brockman
Cynthia L. Brown
Krysta Brown, DO and Joseph Russell
Stephen Brown
David and Anne Brueck
Mr. and Mrs. Robert Burkart
Dave and Marijo Burlingame
Marco Calderon
Dr. and Mrs. Richard W. Campbell
Moiz and Laila Carim
Sherrie and Alan Carl
THANK YOU FOR MAKING OUR MISSION POSSIBLE...

Alan and Lori Carman
Dave and Anne Carroll
The Castelli-Yelenoc Family
Anne Chubb
Laura Cibulsky
Jacqueline and Peter Cicchetti
Tracey and Cole Ciesnolevicz
Patricia K. Cinifici
David Cox
Dante and Nicole D'Alessandro
Carlixta DeLaRosa
Stacy and Gabe Deloof
Michael R. and Kathleen DePaul, Jr., Veronica DeRosa
Greg and Leslie Diestel
Robert DiFilippo
Frank and Sharon Donnelly
Dr. and Mrs. Thomas W. Dooley
Keith Dorman
John and Jill Durofchak
Matt and Lynne Dutzman
Jeff and Vicki Ebner
Peter and Susan Edelman
Jim and Roula Eliker
Bernard and Athena Elzer
Brandon M. Erdman
Irv Evans
Theresa Fink
William Finneran
Sherry R. and William S. Flippin
Tom and Helen Flynn
Robert Forrey and Tricia Clark
Jami and Jed Freeman
Lewis D. Freeman III
Irv Evans
Ted and Jean Fries
James V. Gallagher, Jr.
Sara Galosi
Milissa and Michael Gazda
Wayne and Kristin Gehris
Sharad Gera
Holly and Tim Gerke
Mr. and Mrs. Al Gordon
David and Becky Giastris
Fran Graeff
Kevin and Sandy Grant
Rochelle Grey and Glenn Bartle
Brian Grignon
Linda L. Grim
Judy A. Haas
Fred and Susan Hafer
Patrise and Eric Hahn
Stephen Haley
Ali Hanafi
The Hanna Family
Jeffrey Harenza and Melissa Varone
Kevin Hargreaves
Mike and Karen Hasinec
Michael Hastings
Mr. and Mrs. Bret D. Hatt
Scott and Allison Hayick
Shawn and Jessica Head
Nancy M. Hemmerich
Kim Hippert-Eversgerd and Jerome Eversgerd
Robert T. Horton
John Horutz
John S. Huemmirich
James G. Hughes and Kristen L. Killoran
William M. Jennings
Luis and Mary Jimenez
Pam and Mike Jocsak
Ryan Johnson
Leon and Randi Katz
Ms. Kristin Kearney
Mr. Steven Kemery
Jean and Kevin Kleckner
Carl Knutsen
Bill and Robin Koch
Andy and Cindy Koehler
Andrea Koenig
Dave and Mary Ann Kost
David and Jeri Kozloff
Judith Kranes and Dr. Neil Hoffman
James D. Kramer
James and Jennifer Kramer
Christine Kramlich
Erin and Michael Krauss
Grayson Krauss
Robert E. and Patricia D. Kreider, Jr.
Melody Krometer
Janine Krzyzanowski
Jodi S. Larison
H. Christopher Lawson
Larry L. Lehman
Stella Leonti
Dave Lindenmuth
Scott L. and Kathleen M. Lindsey
Jodi and Jeff Long
Keefe D. Long
William and Cathy Long
Marcia M. Longenecker
Marian and Robert Longenecker
Robbie Louden
Brian and Sandra Lowe
John M. MacDonnell
Carol and Len Macking
James and Lorraine Magee
Debra Maher
Edward and Wendy Manning
Stephanie C. Marabella
Norb Markert
Timothy D. Marks
Charles W. Matchett, DDS
John and Geralyn Matyasich
Richard F. Mazich
Christie and Bill McAllister
Marisa and Joe McGrath
Andy and Ann Melzer
Marshall Merz
T. Miksiwicz
Gary Milavec
Chris and Toni Miller
Susan J. and George W. Millward
Connie Mitchell-Bates
Mike and Stacey Mixell
John and Anne Morahan
Andy Moses and Jo-Anne Darragh
Glenn and Jane Moyer
Dave and Patti Murr
Jean C. Myers
Donna and Brian Nugent
Patrick J. O’Gorman
Jeff and Cheryl Orner
Andrea L. Overfield
Michael J. Paolini
Robert Para
Steven and Lisa Parzynik
Dr. Jean Payer and Mr. Brian Stoltzfus
John Phillips
Craig and Melissa Poole
Joseph Pope
George and Sandy Post
Steven and Loni Pottier
Wade and Teri Potts
Robert M. Pratt
Mel and Tim Reich
Pentz Renshaw
Michael F. Retting
Constance M. and Brian S. Riker
Jeffrey Rollins
Timothy D. Romig
Dan and Sarah Rothermel
Beth A. Roussell
David and Erica Rowe
Joseph Russell
Pamela Satow
Mr. and Mrs. Willard L. Sauer
Kim M. Scaffidi
Dr. Jeffrey and Marina Schneider
Joe Scholly
Mr. and Mrs. Herb Schultz
Sheila Scilla
Tom Scillar
Chuck and Claire Shearer
Philip Shumard
Edward Shutlesworth
Steve and Heidi Silverman
Samuel Skelding
Douglas and Susan Smith
Lawrence Snow
Mike Snyder
Mr. George S. Sproesser
David Stautffer
Bob and Lisa Stoyko
Stratton-Brown Family
Charles and Carolyn Sullivan
Paul and Cheryl Szykmann
Mr. and Mrs. Bruce Tessier
Richard and Jennifer Tinsman
Alicia M. Food
Lauree Tramucillo
Michelle Truppa
Stephen and Margaret Vechy
Bill and Amy Wagner
Robert E. Wahlman
Kindra S. Walker
Jason and Jennifer Wallis
Drs. Bryan and Karen Wang
Deb and Ed Wanner
Jeff and Pam Wasmuth
Christina and Matthew Webster
Matthew Weidner
Steven and Lisa Weidner
Mr. and Mrs. Walter Weniger
Mr. and Mrs. Kevin R. Wenrich
Gregory Wheeler
Dan and Darby Wierzykas
Steve Willems
Rick and Marlene Wilson
Dr. Erwin H. Wolf II
Jim Wood
Pam and Greg Young
Scott and Lauren Zuidema

Pewter Pacesetters
$1,500 - $1,999
Jane L. Adams
Mike and Karin Althouse
Anonymous (17)
Stephen Anzaldo
David and Carey Babcock
Hemalatha J. Balu
Brett and Anne Barnello
Kelly Beaver
Russel M. Becker and Janet Winter-Becker
David P. Bennis
Chuck and Mary Bezler
A. Michele Blood
Lauren Cline Bobst
Arlene and Richard Bohn
Robert and Patricia Boni
Angelina Borelli
Scott and Sherry Bortzel
Pam Bowers
Mrs. Conchita P. Braun
Heidi A. Broadbent
Steve Buck
Tyler A. Buck
Eric G. Burkey
Robert and Lisa Caglio
Joseph Cammarano

continued on next page >  

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LEADERSHIP GIVING

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**$1,000 - $1,499**

- Mr. Victor Rodriguez, Jr.
- Chris Ann Rossi
- Mr. and Mrs. James A. Roth
- Tony and Sherri Sacco
- Mark J. Sahd
- Dr. Yamil Sanchez Rivera
- Mary Lou and Rudy Scales
- G. David and Janet H. Schlegel
- Jeffrey A. Schlegel
- Ray and Sandi Schlegel
- David and Stephanie Schlott
- Roger and Elita Schmidt
- Peter and Mary Schuchman
- Judy and Jim Schwank
- Kendall and Christine Schwoyer
- Mr. and Mrs. Gregory Seymour
- Dean and Lorrie Sheaffer
- John and Leah Shenk
- Sean and Connie Showalter
- Jerry and Beth Simick
- Dharma Sivasamy
- Alan and Donna Smith
- Alison Snyder
- Jim and Kathy Snyder
- Bob and Kim Spengler
- Robert and Beth Stout
- Rohit Talwar
- Brian Taylor
- Michael A. Taylor
- Jason Templin
- Brian and Sandy Tennon
- Mary Tibbetts
- Daniel and Melanie Toler
- Carol and John Toomey
- John Valley
- Donald Vinciguerra
- Brent and Mary Lou Wagner
- Jerry and Jane Wayock
- Randy and Dawn Weidner
- Wayne R. and Kathy R. Weidner
- Stacey Weikel
- Steven Weltman
- Chris Wert
- Michael White
- Kevin J. Wickman
- Joshua Wilder
- Frances Wilson
- Dave and Kathy Wolfe
- Mark B. Woodland, MS, MD
- David S. Blum, Esq.
- Victor Yablonski
- Maria A. Ruiz Yee
- Todd Ziegler

---

**Bronze Pacesetters**

**$1,000 - $1,499**

- Alicia Acevedo
- Lynn Achey
- Noel Acosta, Jr.
- Dave Addison

---

**George Albu**
- Theodore Allan
- Karl Allmendinger
- Matthew K. Allred
- Nancy V. and Barry M. Anderson
- Bob Angstadt
- Timothy J. Angstadt
- Anonymous (73)
- Bridget Appel
- Rosa L. Arana
- Valon D. Archie
- Vincent W. Arms
- Mr. Thomas Arthur
- Patrick Asare
- Sara Aulestia
- Beatriz Avila
- J. Mark and Martha Aynardi
- Ellen and Marshall Azrael
- Adriane Bagans
- Khaled Bahei-eldin
- Mark and Julie Bailey
- Rich and Lynne Bainbridge
- Lester R. Baker
- Nancy and Tom Baken
- Cynthia and George Balchunas
- Mr. Scott Balestrier
- Patricia A. Balthaser
- Matt and Kathy Baradyn
- David E. Barber
- Ken and Cathy Bartelli
- Chuck and Jennifer Bartlett
- Bob Bashore
- Kristine Bashore
- Donna M. and John D. Bayer
- Carolyn M. Bazik
- Ed Bealder and Cindy Strausser
- Julie Bealder
- Glenn Bechtle
- Charles and Barbara Becker
- Daniel P. Becker, Esq. and
- Dr. Stephanie Becker
- Josef and Julia Becker
- Kirsten Becker
- Shannon Becker
- John and Nazareth Bedoya
- Mary Beidler
- Randall Belak
- Andrew Bell
- Linda A. Bell
- Alan B. Bennett
- Kris A. Berger
- Jeffrey and Lori Berk
- Mary Kay Bernosky
- Kevin D. Bieber
- Timothy E. Biechler
- Karen Bielecki
- Christopher J. Bigos
- Jim and Leslie Biller
- Mr. and Mrs. Richard D. Bittle
- Ed and Kim Blatt

---

Joe Carlier
- Dr. and Mrs. John D. Casey, Jr.
- James Catanach
- Kevin and Suzanne Claypoole
- Michael and Zita Codi
- Marcelino and Maria Colon
- Michele Collona
- David M. Corey
- Jim Cornelius
- Robin Cuomo
- Jeff and Laura Davis
- Mr. and Mrs. Scott Davis
- Stephanie Deibler
- Angela J. Delong
- Judy E. Dietrich
- Kyle Diffenderfer
- Matt Donaldson
- Gerald and Jane Donnelly
- Peter R. D'Orazio
- Jonathan and Jennifer Dumas
- Kevin R. Eberhart
- Edward G. Elko
- Jeff and Katie England
- Arthur and Summer Engle
- Dan and Chris Erck
- Pamela Ertel
- Jeanie and Bill Esterry
- Michael and Michele Fischetti
- Chip and Staci Focht
- Sid and Cathy Forrest
- Katrina Frazer
- Chad Fritz
- Michael and Susan Fromm
- Jim Fromuth
- Anne and Joe Fusco
- E. B. Gaul
- Michelle and Pete Gettel
- Mike Gilmore
- Mary and Dave Glass
- Kathy and Troy Greiss
- Casey L. Grimm
- Bonnie Gruber
- James M. Hager
- Charles F. Harenza, Esq.
- Alisa E. Harris
- Robert A. Heckman
- Patrick and Joanne Heenan
- Susan M. Heffner
- James F. Huhn
- Paul Heim
- Leslie Heinemann
- Steve Heir
- Somkiet Hemtsalsipa, MD
- Michael and Katherine Herr
- E. Keith Hoffman
- Mr. Gordon G. Hoodak
- Phillip K. Hornberger
- Matthew Huddleston
- Michael W. Hughes
- Scott and Marisa Hunsicker

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Thank you for making our mission possible...
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Jeffrey T. Kulikowski
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Jeffrey A. Kunkel
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Anthony Kusmierz
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Terrance M. Larkin
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Mr. and Mrs. Tom Lynam
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Donna Mackin
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Bernie Mixon
Shawn and Heather Moliatu
Juan Mones-Cazon and Carmen Varela
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Mr. and Mrs. Madison Money
Ron and Diane Moran
Jorge Moreno
William Morgan
R. Minnich Mucci
JoAnne Mude and Hannah Mishkin
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Josef J. Muller
Murphy Family
Christopher T. Murray
Robert Myer
Rebecca Ellen Myers
Kristin Myrick
Mike Myro
Hanspeter Naef
Michael E. Nagel
Clint and Barbara Najarian
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Scott Neithamer
William B. Nelson
Andrew and Rebecca Netzker
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Kay Nichols-Wolfe
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Jose R. Nieves
Lisa Ninotti
John M. Nolen
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Natalie Oliva
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Daniel Pancha
Binu T. Pappachen
Drew S. Parenti
Tracy A. Parmer
Donna M. Partridge
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Robert P. Paul
Timothy E. Paulson
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Kevin D. Pedrig
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Christine L. Pensinger
John C. Perate
Yolanda Perez
Roxanne Peters
Lisa Peterson, PhD and Mark Smith
Scott G. Peterson
Jason Pflautz
Christopher Phillips
The Phillips Family
Keith L. Phillips
Paul S. Phillips, In Memory of Scott J. Phillips
Thomas M. Pietra
Mr. and Mrs. Robert Pistorak
Bill Pizzichill
Dean D. Pollet
Georgene J. Posey
Debra L. Powell
Cheryl Pozzi
Dylan Price

Jenn Hood
Dennis M. Horne
Jason M. Hornberger
Jeremy D. Horning
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William J. Jones
Zac Jones
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Benjamin R. Kapp
Nicholas D. and Alice Karetas
Momo Kechmar
Steven P. Kehler
Marie Keim
Roxie Kelley
Danielle Kelly
Rick and Gina Kemery
Nancy Kershner
Sean M. Killen
Eve and Dan Kimball
Soun Kimm
Dylan J. King
Kerry and Sharon Kissinger
Jim and Maureen Klahr
Julia H. Klein and Eric W. Jenkins
Jean Ann Kline
Sherry Klonis
Craig and Fay Knabb
Leroy E. Knabb
Michael D. Knoblauch
Ted Koolbauer
William C. Knox, In Memory of Mary Knox
Bill and Allison Koch
Judith Koch
Eric M. Kohl
Kate Kolb
Bernard R. Korch, Jr.
Edward Korsen
Rick and Denise Kosak
Eileen M. Kowalski
Ron and Tara Kozak
Joel D. Kozlowski
Nicholas A. Kraulis
Kurt K. Krammes
Mr. and Mrs. Robert R. Kreitz

United Way of Berks County
United Way of Berks County recognizes the Top 25 organizations for their incredible support through their corporate giving and employee campaigns. Overall, these 25 organizations were responsible for raising 76% of all workplace dollars and 85% of all workplace leadership giving dollars. We applaud their efforts and thank them for their tremendous support.

### Top 25 Organizations (combined employee and corporate giving)

<table>
<thead>
<tr>
<th>Top 25 Organizations</th>
<th>Bronze</th>
<th>Pewter</th>
<th>Silver</th>
<th>Titanium</th>
<th>Gold</th>
<th>Platinum</th>
<th>Tocqueville</th>
<th>Total</th>
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<tbody>
<tr>
<td>The UGI Companies</td>
<td>94</td>
<td>28</td>
<td>36</td>
<td>5</td>
<td>3</td>
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<td>9</td>
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<td>Penske Truck Leasing Co.</td>
<td>73</td>
<td>17</td>
<td>27</td>
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<td>Alcon Research, Ltd.</td>
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<tr>
<td>Reading Hospital</td>
<td>71</td>
<td>18</td>
<td>23</td>
<td>13</td>
<td>5</td>
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<td>Carpenter Technology Corporation</td>
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<td>8</td>
<td>12</td>
<td>2</td>
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<tr>
<td>EnerSys</td>
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<td>East Penn Manufacturing Co., Inc.</td>
<td>21</td>
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<td>Bosco's Department Store, LLC</td>
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<td>6</td>
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<td>Met-Ed, A FirstEnergy Company</td>
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<td>7</td>
<td>5</td>
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<td>Wells Fargo</td>
<td>15</td>
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<td>10</td>
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<td>Stevens &amp; Lee/Griffin</td>
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<td>5</td>
<td>6</td>
<td>4</td>
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<td>11</td>
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<td>Customers Bank</td>
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<td>Cambridge-Lee Industries LLC</td>
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<td>United Way Of Berks County</td>
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<td>RKL LLP</td>
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<td>WorleyParsons Group, Inc.</td>
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<td>R. M. Palmer Company</td>
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<td>15</td>
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<tr>
<td>Reading Eagle Company</td>
<td>11</td>
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<td>Singer Equipment Company, Inc.</td>
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<td>Tompkins VIST</td>
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<tr>
<td>Brentwood Industries, Inc.</td>
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<td>White Star Tours</td>
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<td>Ehrlich Termite and Pest Control</td>
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<td></td>
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<tr>
<td>The Giorgi Companies</td>
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<td>Röchling Medical Lancaster, LLC</td>
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<td></td>
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<td>3</td>
<td>6</td>
</tr>
</tbody>
</table>

*This list is a ranking based on the total number of leadership givers within our Top 25 companies.*
Special thanks to our top 100 organizations for their outstanding support!

- Penske Truck Leasing Co., L.P.
- East Penn Manufacturing Co., Inc.
- The UGI Companies
- Carpenter Technology Corporation
- EnerSys
- Reading Hospital
- Alcon Research, Ltd.
- Boscov’s Department Store, LLC
- Met-Ed, A FirstEnergy Company
- Stevens & Lee/Griffin
- Wells Fargo
- Customers Bank
- R. M. Palmer Company
- Brentwood Industries, Inc.
- Röchling Medical Lancaster, LLC
- The Giorgi Companies
- J. C. Ehrlich Co., Inc.
- Cambridge-Lee Industries LLC
- WorleyParsons Group, Inc.
- RKL LLP
- United Way of Berks County
- Reading Eagle Company
- White Star Tours
- Singer Equipment Company, Inc.
- Tompkins VIST Bank
- Mitsubishi Chemical Advanced Materials
- BB&T
- Baker Tilly Virchow Krause, LLP
- Santander Bank
- Fulton Bank Greater Berks
- Weidenhammer Systems Corporation
- Travelers Insurance Co.
- Kutztown Area School District
- SFS intec, Inc.
- VF Outlet
- Reading School District
- Connors Investor Services, Inc.
- Reading Alloys, Inc., An AMETEK Company
- Penn State Berks
- Morgan Corporation
- Mosteller & Associates
- Clover Farms Dairy
- United Parcel Service
- Utilities Employees Credit Union
- M & T Bank
- Caron Treatment Centers
- Godiva Chocolatier, Inc.
- WORLD electronics
- GAI-Tronics Corporation
- Berks County Intermediate Unit
- Yuasa Battery, Inc.
- Brandywine Heights Area School District
- Alvernia University
- Muhlenberg School District
- STV Incorporated
- Schuykill Valley School District
- Fromuth Tennis
- Conrad Weiser Area School District
- Merrill Lynch Wealth Management
- Penn National Gaming, Inc.
- Grafika Commercial Printing, Inc.
- Elbeco Incorporated
- The Loomis Company
- Magnatech International, Inc.
- City of Reading
- Herbein + Company, Inc.
- Reading Truck Group, LLC
- Fromm Electric Supply Corp.
- Hofmann Industries
- Reading Area Community College
- Antietam School District
- Fleetwood Bank
- County of Berks
- Albright College
- Barley Snyder
- Berks Career & Technology Center
- Tulpehocken Area School District
- Exeter Township School District
- The Reading Fightin Phils
- Penn State Health St. Joseph
- Wyomissing Area School District
- Gage Personnel
- Phillips-Van Heusen
- Materion Corporation
- DoubleTree by Hilton Reading
- Wilson School District
- Governor Mifflin School District
- Glen-Gery Corporation
- Eagle Metals
- Berks Packing Co., Inc.
- Kozloff Stoudt
- Diamond Credit Union
- Heyco Metals Inc.
- Lentz Milling Company
- C&S Wholesale Grocers
- The Highlands at Wyomissing
- Comcast
- C. H. Briggs Company
- RPA Engineering
- Reading Housing Authority

Ranking based on 2018 corporate and employee workplace campaign contributions.
They help us identify and support community needs and help others through our annual volunteer events, such as Day of Caring and The Big Cheese, which supports the community’s food needs. This past June, 1,000 volunteers packaged 500,000 mac and cheese and rice and bean meals to help local people in need.

Our Volunteer Center is the one-stop resource for volunteering. eVolunteer is our online matching tool connecting interested volunteers with available opportunities. Visit uwberks.org to learn more and find the right opportunity for you.
<table>
<thead>
<tr>
<th>Number of United Way Volunteers</th>
<th>3,144</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Volunteer Hours</td>
<td>57,432</td>
</tr>
</tbody>
</table>
| Value of Volunteer Hours        | $1,417,996 | (based on Independent Sector value)
THANK YOU FOR YOUR SUPPORT!

UNITED WAY STAFF

Tammy White – President

Shirley Chapin
Leslie Davidson
Angie Finney
Diane Fiorentino
Kristin Gehris
Michelle Gettel
Lori Grim
Alicia Hartman
Jessica Heil

Kim Hiester
Mary Jimenez
Cindy Line
Diane Manning
Janet Matlack
Karen McKeever
Jean Morrow
Marcie Murray
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Emily Steffens
Jen Tinsman
Sheila Tulli
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501 Washington Street
P.O. Box 702
Reading, PA 19603-0702
610.685.4550
E-mail: postmaster@uwberks.org
Web site: www.uwberks.org