

United Way of Berks County

2012 ANNUAL REPORT

Featuring the 2012 Individual Leadership Giving Report

the Art of
LIVING UNITED



United Way of Berks County

United Way of Berks County
improves lives by inspiring collaboration,
volunteerism and financial support to
build a stronger community.

A MESSAGE FROM LEADERSHIP

Dear Friends:

As United Way contributors, advocates, volunteers and partners, you played a critical role in making 2012 a great year for the community. United Way's achievements are the direct result of the work of nearly 1,400 volunteers and the generosity of more than 19,000 donors.

United Way's continued commitment to help people in Berks County through our support of local programs, delivered by partner agencies that provide direct services to the community, make a significant impact - - from helping individuals with food and shelter in a time of crisis to providing quality childcare and safe after-school and summer programming. Your support is what makes these essential services available to assist individuals, families and neighborhoods throughout our community.

Last year, United Way supported the launch of a community effort, Ready.Set.READ! to focus on increasing third-grade reading proficiency to 90% by 2023. The launch of the program included a pilot tutoring program for 140 second graders representing 12 elementary schools from 4 school districts. The 90 volunteer tutors were recruited from business, higher education, civic organizations, and the retirement community. The pilot program was well received by students, their families, teachers, school administration and the volunteer tutors. We will use the lessons learned from the pilot to expand the program for the 2013-2014 school year.

The impact of the work of partner agencies and the Ready.Set.READ! initiative is more than 100,000 Berks County residents receiving tangible and intangible support: encouragement to succeed in school, a warm bed in which to lay their head, a fresh start at a new career, a hot meal to eat...an opportunity to lead a better life. Your contribution is touching and changing lives and none of this would be possible without your support.

We express our gratitude to all of our donors and volunteers for driving the 2012 campaign to achieve a new milestone by raising more than \$9.2 million. This record-breaking achievement reflects hard work and generosity of thousands of people.

We are honored by the dedication demonstrated by each one of you, as well as our agency and community partners. Your investment is at the heart of a united effort to improve lives and strengthen our community.



Doug Yocom
Chairman of the Board



Tammy White
President

Thank You.

IN BERKS COUNTY, WE LIVE UNITED



Tammy White, United Way President, JoAnn Gruber and Scott Gruber. The Grubers served as Co-Chairs of the 2012 Campaign.

“On behalf of our volunteers, our partner agencies whose programs receive United Way funding and the more than 100,000 Berks Countians who are helped each year through United Way’s work, we thank you for your generosity and compassion in helping us achieve a very successful 2012 Campaign.”

United Way donors and partners are the driving force behind United Way’s work to help youth achieve academic success, strengthen the lives of families and older adults and build a better community for all of us. Thank you for helping raise more than \$9.2 million and serving as an important partner in advancing United Way’s work.

- The United Way of Berks County Tocqueville Society, which is made up of individuals who personally contribute an annual gift of \$10,000 or more, represents 21% of the total annual campaign. The 134 Tocqueville members contributed nearly \$1.95 million. United Way’s Tocqueville Society provides an exceptional commitment to United Way’s mission and work
- The Pacesetter Program is integral to the success of the annual campaign and represents nearly 26% of the total 2012 campaign, with 1,472 members contributing an annual gift of \$1,000 or more. In 2012, these individuals collectively contributed \$2,378,758
- The 2012 Community Leaders Challenge Match, which provided \$225,000 in matching dollars allowing leadership giving donors to maximize their contributions, was generously supported by Masano Bradley LLP, National Penn, VIST Bank, A Tompkins Community Bank, Weidenhammer and three anonymous donors

United Way of Berks County works to advance the common good through our focus on Education, Income, Health and Safety Net Services. We work with individuals and organizations throughout the community who bring passion, expertise and resources needed to get things done. Together, we improve lives, create change and strengthen our community.

We help children enter school ready to learn and achieve educational milestones by:

- Improving access to early learning opportunities and quality child care
- Focusing on youth development
- Funding after-school and mentoring programs

EXAMPLES OF HOW UNITED WAY AND PARTNERS MAKE A DIFFERENCE

- 86% of the preschool children enrolled in United Way supported child care programs improved their developmental skills and were ready for success in kindergarten
- Supported a mentoring program for over 200 youth. The youth who participated for one year or longer demonstrated 100% graduation from high school and 95.5% advanced to the next academic grade level
- Provided enriching after school programs to nearly 800 girls living in some of our more challenging communities
- Provided educational and recreational programming to over 7,000 youth, with 88% of the elementary school students increasing or maintaining their grades

EDUCATION PROGRAMS FUNDED BY UNITED WAY

BIG BROTHERS/BIG SISTERS Mentoring Program	\$166,328
BIRDSBORO COMMUNITY MEMORIAL CENTER Out of School Programs	\$57,259
CAMPFIRE USA: ADAHI COUNCIL Community Outreach and Traditional Club Programs	\$163,510
THE CHILDREN'S HOME OF READING Alternative Education Program	\$72,068
COMMUNITY CHILD CARE - BCIU Child Care.....	\$219,611
GIRLS SCOUTS EASTERN PENNSYLVANIA Outreach/Youth Development.....	\$107,213
HAWK MTN COUNCIL:BOY SCOUTS OF AMERICA Comprehensive Youth Develop/Scout Reach....	\$268,974
OLIVET BOYS AND GIRLS CLUB OF READING & BERKS COUNTY Comprehensive Youth Development	\$881,473
OPPORTUNITY HOUSE	\$71,001
Child Care Program	
YMCA OF READING BERKS COUNTY Child Care and Youth Programs.....	\$299,400

Programs funded reflect allocations provided through a citizen review process and board of director approval to United Way of Berks County agency and community partners





www.ReadySetReadBerks.org

Education is an issue that is important to Berks County, and early grade reading proficiency is a particularly important indicator of academic and future success, yet more than 25 percent of third graders throughout Berks County are reading below grade level.

Launched in 2012, Ready.Set.READ! is a community-wide initiative managed by United Way of Berks County that brings together schools, businesses, organizations and individuals to improve early grade reading success. The collaborative is working towards the goal of 90 percent of third-graders in Berks County reading on grade level by 2023, as measured by the third grade PSSA exam.

This collective work will concentrate on four key strategies:

- Implement school readiness activities for pre-school children
- Connect tutors with early grade students needing supplemental instruction
- Engage parents to promote literacy
- Mobilize the community around this effort

A volunteer tutoring program is a primary component of the initiative. United Way has trained nearly 90 volunteers, including corporate employees, college students, retired educators and community members, who volunteered at 12 elementary schools within four school districts: Exeter, Hamburg, Muhlenberg and Reading. The tutors worked with 120 second graders needing assistance to become proficient readers. Initial findings show students have experienced an increase in “words per minute reading”, which impacts reading accuracy. School officials share students enjoy the tutoring and believe tutors are effective. An independent evaluation will be conducted, and we look forward to sharing those results in the future.

The tutoring program is expanding in the 2013-14 school year, with the Antietam, Daniel Boone and Governor Mifflin school districts coming on board and presents varied volunteer opportunities for individuals and organizations.

We work to promote financial and long-term stability by:

- Helping to connect individuals and families with employment and educational programs
- Providing free income tax preparation assistance to qualifying households
- Funding affordable housing programs

EXAMPLES OF HOW UNITED WAY AND PARTNERS MAKE A DIFFERENCE

- Helped nearly 700 Berks Countians gain functional reading skills and improve literacy skills to advance individual’s employment opportunities
- Worked with Berks \$ In Your Pocket Coalition to provide free tax preparation to eligible households. In 2013, Berks \$ in Your Pocket Coalition completed over 4,500 tax returns for County residents with a maximum household income of \$60,000. The returns brought in \$3.8 million in total federal tax refunds to working individuals, including \$905,319 in Earned Income Tax Credit dollars.

INCOME PROGRAMS FUNDED BY UNITED WAY

HABITAT FOR HUMANITY OF BERKS COUNTY	
Homeownership for Needy Families	\$27,091
LITERACY COUNCIL OF READING & BERKS	
Literacy Training & ESL Classes	\$52,221
READING AREA COMMUNITY COLLEGE	
ESL Classes	\$62,152
THE SALVATION ARMY - READING CORPS.....	\$27,595
Supportive Housing	
THRESHOLD REHABILITATION SERVICES	\$120,116
Berks Personnel Network	
Intensive Vocational Rehabilitation	
YMCA OF READING & BERKS COUNTY	
Transitional Housing Programs	\$49,528

FOCUS AREA: HEALTH

Together, we're investing in programs to promote good health to help children learn better and adults live more productive and fuller lives by:

- Working to reduce domestic violence and substance abuse
- Supporting programs for older adults
- Supporting programs around mental health, special needs, counseling services
- Funding health and safety programs

EXAMPLES OF HOW UNITED WAY AND PARTNERS MAKE A DIFFERENCE

- Provided physical and occupational therapy and therapeutic recreation to nearly 800 children with developmental or trauma-induced disabilities
- Partnered with FamilyWize Discount Prescription Card Program, which resulted in saving of more than \$272,000 for Berks Countians needing prescriptions not covered by an insurance plan
- Supported programs to provide over 182,000 nutritious meals in 2012 to homebound seniors
- Provided skilled nursing services to older adults and people with disabilities, allowing 76% of patients to remain independent in their homes

FOCUS AREA: SAFETY NET SERVICES

United Way helps ensure vital services are in place to meet basic needs and respond to local disaster needs by:

- Supporting disaster relief services
- Helping people meet basic needs such as food, housing and transportation

EXAMPLES OF HOW UNITED WAY AND PARTNERS MAKE A DIFFERENCE

- Provided emergency shelter to nearly 500 women and children who were victims of domestic violence
- Assisted over 330 people who suffered severely damaged or loss of home due to fire, flood or other disaster
- Helped more than 23,000 people with food assistance, utilities or medical prescriptions
- Supported 2-1-1 as an information and referral service, which received 1,900 calls last year to help people with needs such as health services and housing and food needs

HEALTH PROGRAMS FUNDED BY UNITED WAY

AMERICAN CANCER SOCIETY	\$223,781
AMERICAN RED CROSS-BERKS COUNTY	\$265,734
Health & Safety Education	
ARC ADVOCACY SERVICES	
Children & Adult Services.....	\$76,131
BERKS CONNECTIONS/PRETRIAL SERVICES	
Re-Entry Program	\$52,687
BERKS COMMUNITY HEALTH CENTER	\$30,000
BERKS ENCORE	
Meals on Wheels.....	\$76,499
BERKS DEAF & HARD OF HEARING SERVICES	
Advocacy & Client Services	\$92,525
BERKS VISITING NURSE ASSOCIATION	\$266,208
Skilled Nursing & Related Services	
BURN PREVENTION FOUNDATION	
Preschool/Primary.....	\$7,810
CO-COUNTY WELLNESS/	
BERKS AIDS NETWORK	\$71,861
HIV/AIDS Education and Prevention,	
Case Management for Older Adults	
COUNCIL ON CHEMICAL ABUSE.....	\$73,011
Youth Substance Abuse Prevention	
EASTER SEALS EASTERN PENNSYLVANIA	\$272,442
Pediatric Clinics, Medical Rehabilitation,	
Therapeutic Recreation	
FAMILY GUIDANCE CENTER	
Counseling.....	\$361,906
KIDSPACE ADVANCES PROGRAM	
Family Therapy	\$7,075
THE READING HOSPITAL CENTER.....	\$110,263
FOR MENTAL HEALTH	
Children Psychiatric Services and In School Services	
READING HOUSING AUTHORITY	
Wellness Program	\$59,720

SAFETY NET PROGRAMS FUNDED BY UNITED WAY

AMERICAN RED CROSS-BERKS COUNTY	
Disaster Services and Preparedness	\$297,777
Services to Armed Forces and	
Veterans Transportation.....	\$142,884
BERKS TALKLINE	
Telephone Hotline	\$38,927
BERKS WOMEN IN CRISIS	
Shelter, Hotline/Rapid Response Program	\$138,987
CENTRO HISPANO DANIEL TORRES, INC.	
Information Referral	\$197,570
FRIEND, INC, COMMUNITY SERVICES	
Food and Community Resource Connection	\$121,143
GREATER BERKS FOOD BANK	
Food Distribution.....	\$56,700
GREATER READING MENTAL HEALTH ALLIANCE	
Information/Referral/Advocacy/Support Grps ...	\$114,299
JEWISH FEDERATION OF READING	
Food Bank, Case Management	
and Transportation Services	\$66,208
OPPORTUNITY HOUSE	
Emergency Shelter Program	\$83,421
THE SALVATION ARMY - READING CORPS	
SHARE Program	\$163,871
THE SALVATION ARMY SERVICE UNITS	
Community Welfare.....	\$34,460
UNITED SERVICE ORGANIZATION.....	\$27,432

2012 LOANED CAMPAIGN SPECIALISTS

Campaign Co-Chairs:

JoAnn Gruber **Scott Gruber**
*Sovereign Bank VIST Bank,
A Tompkins
Community Bank*

2012 Loaned Campaign Specialists

AARP Work Program
Paul Screvane

Alcon Research, Ltd.
Bonnie Laboy
Brittany Martin

Carpenter Technology Corporation
Joan Davis
Fred Heckman
Carl Unger

East Penn Manufacturing Co., Inc.
Stephanie Henn
Deb Michael
Ramon Reyes

Fulton Bank
Lenin Spears

Met-Ed, A FirstEnergy Company
Octavia Peterson

National Penn
Michelle Gabel

Penske Truck Leasing Co.
Ellen Davis
Maria Grill

Reading Health System
Rachel Borelli
Michele Gallen

UGI Utilities, Inc.
Tim Biechler

*EnerSys, Precision Medical Products,
Inc. and Quadrant Engineering
Products supported the LCS
program and sponsored:*
Liz Charles
Eligio Colon

Community Volunteers
Rich Bittle
Irv Evans



VOLUNTEERS are a vital part of the United Way - they help build our organizational capacity, extend our resources and provide valuable leadership, expertise and guidance. United Way is extremely grateful for our nearly 1,400 volunteers' commitment. In 2012, the monetary value of volunteer time was estimated at \$556,000. This figure is based on the Independent Sector's estimated value of volunteer time for 2012, which is \$22.14 per hour.

2012 BOARD OF DIRECTORS

Chairman of the Board:

Douglas N. Yocom*

Precision Medical Products, Inc.

Lenin Agudo

City of Reading

Tammy Arner

Stevens & Lee

Paula Barron*

*VIST Bank,
A Tompkins Community Bank*

James S. Boscov

Boscov's Department Store, LLC

Carl Botterbusch

Sharon Danks

Tweed-Weber, Inc.

Robert D. Davis

*VIST Bank,
A Tompkins Community Bank*

Diane Duff

Michael A. Duff

Penske Truck Leasing Co.

Douglas S. Elliott

FirstEnergy

Steven E. Fisher*

Reinsel Kuntz Leshner LLP

Andrea J. Funk*

Cambridge-Lee Industries LLC

JoAnn Gruber*

Sovereign Bank

Scott L. Gruber*

National Penn

Bradley C. Hall*

UGI Energy Services, Inc.

Gordon Hoodak

Reading School District

Scott M. Hunsicker

Reading Fightin' Phils

Robert Jefferson

NAACP – Reading Branch

Geoffrey N. Jones

Joanne M. Judge*

Stevens & Lee

Kristin Kearney

Steven Keifer

Hamburg Area School District

Ann Kraras*

Chris G. Kraras*

White Star Tours and Travel Center

Dr. Solomon Lausch*

Berks Business Education Coalition

R. Denise Lee

VILLA

Nick Marmontello*

Joni Naugle*

Focused LLC

Richard L. Patterson

Alcon Research, Ltd.

Barbara Pattison

National Penn

Michael H. Reese

Michele L. Richards

Fulton Bank

Reverend Luther Routte

Jeffrey R. Rush

Fulton Bank

Virginia Rush

Steven A. Schumacher

Met-Ed, A FirstEnergy Company

G. Fred Shaeff, Jr.*

United Labor Council

Alison Snyder

East Penn Manufacturing Co., Inc.

David L. Strobel

Carpenter Technology Corporation

Yvonne Stroman

Easy Does It, Inc.

Therese Sucher

Reading Health System

Dr. Carlos Vargas-Aburto

Kutztown University

Patrick Velekei

The Giles Financial Group

Jeffrey Wasmuth

Wells Fargo

Steven M. Weidman

Sovereign Bank

Dr. Anna Weitz

Reading Area Community College

Christine Wullert

Richard Zuidema

EnerSys

** Executive Committee member*



UNITED WAY OF BERKS COUNTY, INC.

CONDENSED AUDITED STATEMENT OF ACTIVITIES

For Years Ended December 31, 2012 and December 31, 2011

Public Support & Revenue	2012	2011
Current & temporarily restricted campaign contributions, net of uncollectibles, donor designations & amounts not available for operations	\$6,839,701	\$6,690,935
Other current contributions	\$511,813	\$599,459
Temporarily restricted contributions	\$170,368	\$140,364
Permanently restricted contributions	\$39,321	\$36,722
Government grants	\$25,668	\$157,619
Investment and other income*	\$887,539	\$105,621
Total public support & revenue	\$8,474,410	\$7,730,720
Program and Support Expenses		
Allocations to services, net of donor designations	\$4,986,856	\$4,907,459
Fund distribution and agency relations	\$135,013	\$152,173
Community impact	\$601,459	\$576,145
Total program services**	\$5,723,328	\$5,635,777
Fund raising and resource development	\$1,122,089	\$1,130,393
Management and general	\$630,584	\$658,878
Payments to affiliate organizations	\$86,969	\$84,473
Total support services	\$1,839,642	\$1,873,744
Total program and support expenses	\$7,562,970	\$7,509,521
Increase (decrease) in net assets before effect of Topic 715 of ASC ***	\$911,440	\$221,199
Adjustment to reflect change in unfunded pension liability	\$323,778	(\$221,675)
Increase (decrease) in net assets	\$1,235,218	(\$476)
Net assets at beginning of year	\$14,640,249	\$14,640,725
Net assets at end of year	\$15,875,467	\$14,640,249

* includes unrealized and realized gains/losses on long-term investments

** includes expenses related to grants received

*** see note on Statement of Financial Position

CONDENSED AUDITED STATEMENT OF FINANCIAL POSITION

For Years Ended December 31, 2012 and December 31, 2011

	2012	2011
Assets		
Cash, cash equivalents & short term investments	\$3,094,904	\$3,636,725
Pledges receivable, less allowance for uncollectibles	\$6,539,168	\$6,304,880
Government grants & other receivables	\$47,726	\$85,759
Long term investments, at market	\$7,590,972	\$6,377,312
Beneficial interest in perpetual trusts, at market	\$759,062	\$697,438
Other assets	\$135,955	\$22,456
Total Assets	\$18,167,787	\$17,124,570
Liabilities		
Donor designations due to affiliate agencies	\$1,352,647	\$1,221,596
Donor designations due to other United Ways	\$465,234	\$425,088
Accounts payable and accrued expenses	\$198,263	\$195,850
Unfunded pension liability***	\$276,176	\$599,954
Deferred revenue	\$0	\$41,833
Total Liabilities	\$2,292,320	\$2,484,321
Net Assets		
Unrestricted	\$2,789,241	\$2,585,834
Unfunded pension liability***	(\$347,876)	(\$671,654)
Board designated endowment, at market	\$1,429,793	\$1,328,784
Permanently restricted, endowment, at market*	\$4,868,698	\$4,479,029
Temporarily restricted **	\$7,135,611	\$6,918,256
Total Net Assets	\$15,875,467	\$14,640,249
Total Liabilities and Net Assets	\$18,167,787	\$17,124,570

* includes beneficial interest in perpetual trusts

** committed to service allocations and operations for future years

*** In accordance with Topic 715 of the Accounting Standards Codification (ASC), United Way of Berks County is required to recognize the over or under-funded status of its defined benefit pension plan as an asset or liability on the Statement of Financial Position and to recognize changes in the funded status on the Statement of Activities. 9



2012 INDIVIDUAL LEADERSHIP GIVING

Tocqueville Society

Pacesetter Club

Partners for the Future

Foundation Giving

2012 LEADERSHIP GIVING RECAP

2012 Campaign Results

Thanks to the incredible support and generosity of our donors and committed volunteers, United Way of Berks County successfully raised over \$9.2 million during the 2012 campaign. The leadership giving component of the campaign exceeded the \$4 million level for the third consecutive year with 1,605 generous donors contributing \$4,318,381. Currently, leadership giving represents 47% of the annual campaign. Members from both the Tocqueville Society and the Pacesetter Club play a vital role in ensuring the success of the campaign.

The 2012 Community Leaders Challenge Match, sponsored by Masano Bradley LLP, National Penn, VIST Bank, A Tompkins Community Bank, Weidenhammer Systems Corporation, and three anonymous donors, provided special incentive to donors in both the Tocqueville Society and the Pacesetter Club to increase their giving. More than 842 leadership givers (52%) utilized this opportunity to maximize their contribution to United Way and the community. More than \$1 million was eligible for matching. We extend our gratitude to all of the Challenge Match sponsors for their generosity.

2012 Tocqueville Society

The Tocqueville Society of the United Way of Berks County is a leadership giving and recognition program that exists to foster, promote and recognize the vital importance of community commitment and personal giving at the exceptional level. The Society honors Alexis de Tocqueville, the Frenchman who wrote so enthusiastically of the American spirit of volunteerism and effort for the common good. Membership includes those who meet the annual giving standard of \$10,000 or more. Currently, United Way of Berks County's Tocqueville Society ranks first in membership nationwide when compared to like-sized communities.

We sincerely appreciate the outstanding generosity of our 134 individuals and/or couples who collectively contributed more than \$1.9 million to the 2012 annual campaign. We were pleased to welcome eight new members into the United Way of Berks County Tocqueville Society during the 2012 campaign.

2012 Pacesetter Club

United Way of Berks County's Pacesetter Club recognizes individuals and/or couples who make annual gifts from \$1,000 to \$9,999. These generous donors are influential in helping United Way of Berks County to address our community's most pressing health and human service issues. During the 2012 campaign, more than 1,450 Pacesetters contributed \$2,386,258 in support of the community.

2012 UNITED WAY OF BERKS COUNTY

2013 LEADERSHIP GIVING HIGHLIGHTS

Looking Ahead to the 2013 Campaign

United Way of Berks County will look to former Campaign Co-Chairs Mike and Diane Duff to lead the Tocqueville effort and to Steve and Gina Fisher to lead the Pacesetter effort during the 2013 campaign. Additionally, dedicated volunteers have been recruited to serve on the Tocqueville Cabinet and the Pacesetter Cabinet to help support the solicitation and relationship building efforts within both the Tocqueville Society and Pacesetter Club.

Tocqueville Society 25th Anniversary

Twenty-five years ago, Carolyn and Jerry Holleran founded the United Way of Berks County Tocqueville Society. Starting with three members in its first year, the Society has now grown to 134 members. To commemorate the 25th anniversary, members will gather at a special celebration on September 20th at the Reading Museum. Special thanks are extended to the Hollerans and Customers Bank for sponsoring this event.

2013 Challenge Match

United Way of Berks County is pleased to announce the 2013 Challenge Match supported by Eagle Brass Company, VIST Bank, A Tompkins Community Bank and two anonymous donors. This \$150,000 Challenge Match will match all new and increased giving within both the Tocqueville and Pacesetter programs. Details of the match are as follows:

- New Tocqueville and Pacesetter gifts will be matched in their entirety.
- Level increases within both programs will be matched in their entirety.
- Incremental increases within both programs will be matched.
- Tocqueville Step-Up Program: Donors who commit to a pledge of \$5,000 in 2013, \$7,500 in 2014 and \$10,000 in 2015 will be welcomed into the Tocqueville Society in 2013. The match will augment the gifts in 2013 and 2014 by providing the additional \$5,000 and \$2,500, respectively.

Leadership Giving Incentives

Leadership Giving Recognition Event

All members of the Tocqueville Society and Pacesetter Club are invited to attend the annual Leadership Giving Recognition Event on Thursday, October 24th from 5:30-7:30 p.m. at Toscani Events by ViVÁ. Our guests are encouraged to attend and enjoy cocktails and hors d'oeuvres in celebration of their generosity and participation in United Way's leadership giving program.

United Way is grateful for the support of the 2013 Campaign Partners that are generously sponsoring this event:

- Carpenter Technology Corporation
- CTCE Federal Credit Union
- Ehrlich Pest Control
- EnerSys
- Fulton Bank
- Hartman/Shurr
- IBEW Local 743
- Leisawitz Heller
- M&T Bank
- National Penn
- PACE Institute
- Precision Medical Products, Inc.
- Penske Truck Leasing Co.
- Reading Fightin Phils
- Reading Health System
- Reinsel Kuntz Leshner LLP
- Stevens & Lee and Griffin Financial Group
- UGI Utilities, Inc.
- VF Outlet
- VIST Bank, A Tompkins Community Bank
- White Star Tours and Travel Center.



A Year of Chocolate by Godiva Chocolatier, Inc.

All leadership givers who attend the Leadership Giving Recognition Event are eligible to win a "sweet treat." Delicious chocolates will be delivered on a monthly basis to five lucky winners. Special thanks are extended to Godiva Chocolatier, Inc. for its generous donation.

Reading Royals Tickets

A coupon for two complimentary tickets to any Reading Royals home game during the 2013/2014 regular season will be given to all leadership givers. United Way of Berks County is grateful to the Reading Royals for its generous support of the leadership giving program.

IN BERKS WE LIVE UNITED

TOCQUEVILLE SOCIETY

Ordre d'Egalité

\$50,000 - \$74,999

Colonial Oaks Foundation
T. Jerome and Carolyn R. Holleran *L*
Ray and Carole Neag
Liliane and David Walton

Ordre de Liberté

\$25,000 - \$49,999

John and Ann Broadbent
Cacoosing Family Charitable Foundation
Joseph M. Harenza
Vincent and Donna Hartnett
Daniel and Kathleen Langdon
Mr. and Mrs. Thomas W. Martell
Marlin and Ginger Miller
The Lynn Neag Memorial *L*
Mr. and Mrs. Richard M. Palmer, Jr.

Philantrope

\$20,000 - \$24,999

Delight and Helen Breidegam
Frank and Rita Cocuzza
Dick and Nancy Crowther
Michael and Diane Duff
Bob and Debbie Flicker
Bradley and Barbara Hall
Brian and Jan Hard
John F. Horrigan, Jr.
Chris and Ann Kraras
Mr. and Mrs. Charles W. Miller
Craig and Sue Perrotty
David and Barbara Thun
Don and Joanne van Roden *L*
Nancy and Doug Yocom
Plus one member who wishes to remain anonymous.

Humanité

\$15,000 - \$19,999

Marc and Jane Althen
Mr. and Mrs. Bruce P. Bengtson
Joseph L. and Shirley K. Bosco
Philanthropic Fund
Ernest J. and Lisa A. Choquette
Lois and Irvin Cohen
Salvatore M. Cutrona Family Foundation, Inc.
Martha L. Hafer
Dena and Vic Hammel
Sandra and Richard Hartman
Bill and Karen Jacobelli
Joanne M. Judge and Rick Oppenheimer
Ezekiel S. Ketchum Memorial Fund *L*
Barbara and Sid Kline
Mark and Jacqueline Oliver
Shirley and John K. Palmer
Mr. and Mrs. Paul R. Roedel
John and Gloria Rothenberger
Jay and Sherry Sidhu
Art and Judy Vallyely
Nadine and John Weidenhammer

Visionnaire

\$12,500 - \$14,999

Eunice and Albert Boscov
Mauro and Angel Cammarano
Jo and Paul Cohn
Robert and Edwina Davis
Ms. Rhoda E. and Dr. Jerome Dersh
Angela and Dick Ebst
Patricia Giles and John Speicher
Bernie and Pat Hofmann/Hofmann Family Foundation
Jim and Jan Loomis
Clint and Debby Matthews
Mr. and Mrs. Samuel A. McCullough
Mr. and Mrs. J. Christopher Michael
Eric and Jeannie Savage
Dave and Celeste Strobel
Priscilla and Ben Zintak
Plus one member who wishes to remain anonymous.

Membres de la Société

\$10,000 - \$12,499

Dennis and Eileen Abruzzi
Robert and Laura Beard
Tom and Leslie Bell
Rosemary E. Bestwick
Cynthia and Jim Boscov
Carl and Christie Botterbusch
Bob and Anita Chaney
Mr. and Mrs. Stephen R. Clark
Dr. and Mrs. Patrick Colarusso
Bill and Vicki Combs
Jim and Anna Connors
John and Gail Craig
Atty. Timothy G. Dietrich and Audrey Andrules
Bernie and Pat Donahue
Doug and Holly Elliott
Scott and Cathy Fainor
Phil and Judy Fleck
Jack and Janet Gallagher
John and Lisa Gallen, Jr.
David and Paula George
Matthew and Kathy Gettis
Scott and JoAnn Gruber
Charles F. Harenza, Esq.
John and Kate Harenza
Tina and Tom Henefer
Dan and Ellen Huyett
David and Mary Landau
Ted and Lisa Lavender
Jeff and Jodi Long
Mr. and Mrs. Mark Maggs
Atty. and Mrs. Jack G. Mancuso
Donna and Mike McGlinn
Ed and Suzi McKeaney
Sally S. Miksiewicz
Jan and Chet Mosteller
John and Susie Myers
Joni and David Naugle
Donna and Brian Nugent
Mrs. Richard M. Palmer, Sr.
Mrs. Joseph S. Pendleton
Robert L. Pistor
Joe and Elaine Rado

Jim and Debi Radwanski

Bob and Donna Rhoads
Gary and Karen Rightmire *◇*
The June A. Roedel Memorial *L*
Mr. and Mrs. Mark E. Schlott
Michael and Rhonda Schmidlein
Pamela and Steven Schumacher
Brad and Carroll Scribner
Carl W. and Jean H. Staples
Mr. Craig A. Stein
William and Heidi Stobbart
Martha and David Swartz
Peter and Mary Terranova
Mr. and Mrs. Stephen J. Terroni
Mr. and Mrs. Edward D. Trexler III
George and Nancy Weaver
Mark and Kathi Wennell
C. Thomas and Dianne C. Work
William and Stephanie Wulfsch
Dick and Kathy Zuidema
Plus eight members who wish to remain anonymous.
◇ Denotes Honorary Member
L Denotes Tocqueville Legacy Circle

PACSETTER CLUB

Platinum Pacesetters

\$7,500 - \$9,999

Rob and Amy Howard
Edwin Lakin
Doug and Maureen Ralph
Dave and Sandie Rick
Delores and Jeff Stoicheff
Caryl and Gary Wilkinson
Plus two members who wish to remain anonymous.

Gold Pacesetters

\$5,000 - \$7,499

Shawn and Lisa Anderson
Cathy and Tom Beaver
Charlie Bernard
Daniel and Mary Breidegam
John and Mary Jo Dever
Mr. and Mrs. Robert C. Dieruff
Dennis and Judith DiRenzo
Ken and Jenny Dugan
Jeff and Vicki Ebner
Matt and Donna Enoch
Steve and Gina Fisher
Ann and Bob Fox
Peter and Pam Glenn
Dennis and Vicki Hague
Scott and Angel Helm
Lena and Jack Hopkins
Michael and Patricia Hughes
Ken Hurlay
Mr. and Mrs. Edward Kerins, Jr.
Barbara J. Ketchum
Cindy and Bill Laubach
James H. Lentz and Gail M. Ebersole-Lentz
Jackie and David Lurio
Mr. and Mrs. David Marberger
Nick and Risa Marmontello

Dr. Teresa M. Mercurio
Allen and Sharlene Moyer
Hitoshi Ohta
Glenn and Jeanette Potteiger
Mr. and Mrs. Russell E. Reber, Jr.
Elizabeth Bowman Rothermel
Donna M. Rusinko
Gregory Sarangoulis
Mr. and Mrs. Eric Schaeffer
Jennifer and Christian Sockel
Bill and Kim Stambaugh
Charles and Carolyn Sullivan
Drs. Frank and Carol Szarko
Plus eight members who wish to remain anonymous.

Titanium Pacesetters

\$3,000 - \$4,999

Walter and Kate Banta
Charles and Mary Barbera
Ed and Susan Barrett
Daniel and Deirdre Bausher
D. Michael Baxter and Denise A. Curran
Ron and Louise Bolam
Mr. and Mrs. Richard P. Bowers
John and Barbara Bradley
Donald and Tanisha Brown
Mr. and Mrs. Amandon Carles
Dave and Anne Carroll
Joseph and Lynn Codi
Michael and Zita Codi
Dr. Kelley Crozier and Reverend Mark Christy
Tim Cunnius
Sharon A. Danks
Steve and Liz Davis
Russell and Sherry Diehm
Greg and Leslie Diestel
Bill and Sue Donovan
John and Jill Durofchalk
Andy and Judy Ellsworth
Chuck and Sandy Fabian
Ann and Santo Ferrarello
Samuel and Sarah Flamholz
Paulette F. Force
Jami and Jed Freeman
Steve and Jane Fritz
The Funk Family
Michael Gibbs
Judge Arthur E. and Louise C. Grim
Richard and Lorie Halliwell
Richard and Luana Harris
The Harrop Family
Michael Hastings
Lisa and Steve Heffner
Gerard and Christine Helinek
Fred and Dee Hiehle
James G. Hughes
Amy E. Hunt
Charles and Marina Hurchalla
Phil and Connie Impink
Kerry and Leslie Kane
Bob and Chris Keeler
Jim and Trisha King
Melanie and Scott Klemas

IN BERKS WE LIVE UNITED

Davis and Cindy Knauer
 Tammy J. Koch
 Tim and Anne Koenig
 Carolyn and George Kreider
 Kathleen M. Lindsey
 Scott L. Lindsey
 Mr. and Mrs. William Litvin
 William and Cathy Long
 James Michael and Victoria Love
 Bernie and Susan Mara
 Tom and Heidi Masano
 Jim Mason
 Dr. Graham and
 Mrs. Elizabeth McIntosh
 Don and Linda McMillan
 Stephen T. Mihoch
 Larry and Jami Miksiewicz
 Chris and Toni Miller
 William and Kathleen Morgan
 Harry and Jean Morrow
 Michael A Mullen
 David and Patricia Murr
 Scott and Eileen Myers
 Kathleen and Ralph Nevel
 Paul and Lynn Ott
 Bob and June Parker
 Barbara Pattison
 Stephen Peskosky
 John F. Price
 Peggy and Bill Reifsnnyder
 James V. Reino, Jr.
 Robert L. Renninger
 Robert and Jackie Rippley
 Max and Holly Rishel
 Angela and Edward Rodriguez
 Jim and Judy Rubright
 George M. Ruth
 Peter and Leigh Rye
 Thomas C. Seidel, Jr.
 Rod and Sally Shane
 Fred and Julie Singer
 Henry and Helene Singer
 Bern and Sharon Smolick
 Michael M. Speers
 Mr. and Mrs. Glen T. Steady
 Mr. David and Mrs. Lori Taliaferro
 Mr. and Mrs. Charles Weber, Sr.
 Andy and Kathy Weidman
 Steve and Beth Weik
 Tammy White and Michael Davidson
 Dan and Darby Wiekrykas
 Don and Phyllis Witman
 John and Claire Young
 Dr. and Mrs. William A. Zapata
Plus three members who wish to remain anonymous.

Silver Pacesetters \$2,000 - \$2,999

Mr. and Mrs. Steven J. Adams
 Michael and Linda Anderson
 Tim Armstrong
 William and Tammy Arner
 Larry and Gracie Axt
 George and Laurie Ayrtton
 Mark and Julie Bailey
 Michael Balla and Family

Patrick and Paula Barrett
 Ron and Beverly Bashore
 Richard A. and Carol A. Bausher
 Carolyn M. Bazik
 Neil Berkley
 Paul and MaryJo Berthinet
 Sandy and Dennis Bethem
 Thomas and Tamah Biello
 Daniel and Sandra Biss
 Peter and Gaja Bludzius
 Mrs. Daniel W. Bollman *
 Gary and Zerena Boyer
 Dan and Mary Brickner
 Dr. and Mrs. Robert A. Brigham
 Dr. and Mrs. Paul S. Brockman
 John T. Brooks IV
 Thomas and Kelly Brugger
 Toni Brugger
 Charles and Mary Buechley
 Lee and Jeff Bukowski
 Pamela Campbell
 Dr. and Mrs. Richard W. Campbell
 Moiz and Laila Carim
 Alan and Lori Carman
 Fran and Carmen Chiumento
 Thomas M. and Gwyneth N. Chobot
 Keith and Celeste Cleary
 Rich and Kelly Close
 Richard and Jane Cole
 Forest and Kelly Crigler
 Leslie and Bill Davidson
 Emily M. Day
 James and Patricia Dee
 Lawrence F. Delp
 Ron and Sandy Deshong
 Matt Dutzman
 Peter and Susan Edelman
 Janice and Harry Eisenbise
 Suzanne and Brian Engelhardt
 Irv Evans
 Jim and Debbie Ferry
 Marc and Marcia Filstein
 Ed and Michele Fink
 Victoria E. and David C. Fisher
 Mr. and Mrs. Terry S. Folk
 Sid and Cathy Forrest
 Mr. and Mrs. Timothy Frymoyer
 Charles V. Fullem
 Brenda and Rich Fulop
 Mr. John P. Gagge, Jr.
 Ms. Diane L. Gaul
 Suzanne Glenn and Curtis Ritter
 Mr. Kevin S. Goeltz
 Fran Graeff
 Jim Gruber
 Judy Haas
 Fred and Susan Hafer
 Michael A. Hajost
 Jeffrey Harenza and Melissa Varone
 David and Leslie Harnish
 Sally Harris
 Joseph and Dana Hartz
 David C. Hasson
 Nancy M. Hemmerich
 Kathleen and Carl Herbein
 Ms. Linda S. Himeback
 Frederick J. and Ellen E. Hirt



Dr. Neil A. Hoffman and
 Judith Kraines
 Barbara and Fred Homsher
 Stacy and Jason Hopp
 Heidi Hubert
 Andrew and Peggie Hunter
 Steven T. Iseman
 Mr. and Mrs. James R. Itin
 Carol Jackson
 Karen and Matthew Jozwiak
 Drs. Elizabeth Kann and Uday Dasika
 Dave and Karen Karafa
 Thomas and Dena Kauffman
 Courtney Keen
 Steven and Jolee Keifer
 Elissa and Kevin Kelleher
 Judge Scott D. Keller
 Rick and Gina Kemery
 Steven J. Kleinman
 Ann and Robert C. Kline
 Bill and Robin Koch
 Ron Koch
 Christine A. Koenig
 Dave and Mary Ann Kost
 Dean and Jennifer Kraras
 David and Mary Beth Kroekel
 Kulesky Family
 Carole and Harlan Kutscher
 Andrew and Judy Lane
 Jodi S. Larison
 John and Sandy Larkin
 Larry L. Lehman
 Betty and Karl Leuffen
 Bob and Kelly Lord
 Jack and Elaine Lupco
 Carol and Leonard Macking
 Debra and Michael Maher
 Mike Mara
 Mr. and Mrs. Rick F. Mattern
 John and GERALYN Matyasich
 Dr. and Mrs. Lex O. McMillan III

Don and Jana Mikes
 Ronald Miksiewicz
 Mr. and Mrs. Leon A. Miller
 Susan J. and George W. Millward
 Matt and Amy Moore
 Brian and Megan Morehead
 Andy Moses and Jo-Anne Darragh
 Mr. and Mrs. Paul Moss, Jr.
 Lori A. Muhlenberg
 Clint and Barbara Najarian
 Jane Masters Nase
 Thomas and Claudia O'Neill
 Donald J. Ontko, Jr.
 Jeff and Cheryl Orner
 Rick and Pam Ott
 Oxholm Family
 Lee N. Pace
 Rick and Sharon Patterson
 Kim and Suzanne Petsch
 Glenn and Kay Pfautz
 George and Sandy Post
 Ginger and Wayne Puglia
 Peter M. Quattrini
 Jan and Diane Reber
 Yvette and Scott Rehr
 Jeffrey and Ethel Renoe
 Mr. and Mrs. Jeff Richards
 Jack and Carol Roach
 Mr. and Mrs. Kurt Rohrbach
 Dan and Sarah Rothermel
 Dr. and Mrs. Andrew M. Rowan
 Jeffrey and Virginia Rush
 Caitlin A. Rye
 Joe Scholly
 Jim and Michele Seitz
 Steve and Heidi Silverman
 Tim and Bonnie Simmons
 Rodney K. and Carol S. Simonetti
 Bruce and Sue Smith
 Douglas and Susan Smith
 Jim and Kathy Snyder

IN BERKS WE LIVE UNITED

Tim and Jessica Snyder
Marty and Terri Stallone
David and Pamela Stauffer
Bob and Lisa Stoyko
Therese Sucher, RN
James Svaasand and Mary Lou Doyle
Paul and Cheryl Szykman
Bill and Kate Thornton
Dan and Kris Totsky
Donna Vareha-Walsh
Debra and Jaime Vasquez
John and Sue Vozzo
John Walborn
Deb and Ed Wanner
Jeff and Pam Wasmuth
Al and Margie Weber
Dwight and Sharon Wegman
Judith S. Wenrich
Allen and Sondra Westbrook
Ann and Doug White
Jan and Warne White
Rick and Marlene Wilson
Dr. and Mrs. Erwin H. Wolf II
Peter and Elizabeth Wolfe
Mr. and Mrs. Philip D. Wolfe
Jim and Susan Wood
Todd A. Woodworth
Pam and Greg Young
Lidia Zidik
Missy and Allen Zimmerman
Andrew J. Zulkosky
Plus twenty-one members who wish to remain anonymous.

Pewter Pacesetters \$1,500 - \$1,999

Mr. and Mrs. David Abramson
Mary and Allen Agnew

Barry and April Allen
Karl and Karin Allmendinger
Dennis and Gabi Antunes
Matthew and Kristen Arner
Brett and Debra Aron
Greg and Diane Auchter
David and Carey Babczak
Donald W. Bailey
Dave and Mary Baptisti
Brett and Anne Barnello
Bill and Paula Barron
Dave and June Becker
Susan T. Belfer
Peter Bergman, Sr.
David Bertoldi
Mr. and Mrs. George Biechler
Cathy and Andrew Bittinger
A. Michele Blood
Marlin and Debi Bower
David and Anne Brueck
Steve Buck
Dave and Marijo Burlingame
Robert and Lisa Cagliola
Andrew and Sophia Cammarano
Robert and Felicidad Cardinal
Lee Ann Castelli-Yelenoc
Mr. and Mrs. Hung Cheng
Bernard and Esther Chernisky
Dr. Joseph J. Cicala and
Dr. Joanne C. Conlon
Jacqueline and Peter Cicchetti
Patricia K. Cinfici
Kevin and Suzanne Claypoole
Bryan and Janelle Cole
Anthony and Carol Cox
David A. Cox
Neil and Lu Culp
Lewis C. Cyr

Guy David
Gregory J. and Kathleen J. Del Corso
Veronica A. DeRosa
Joseph F. Devine
Gary and Lisa DeWald
Jane F. Dierolf
Len and Deb Dombroski
Dr. and Mrs. J. Michael Eager
Lynn and Will Eagleson
Ed Elko
Jim and Roula Elliker
Scott and Laurie Elliott
Bernard J. Elzer III
Kenneth and Marilyn Ericson
Don Evans, Jr.
Al and Angie Finney
Tom and Helen Flynn
Mr. and Mrs. Fred and Crystal Foose
Robert Forrey and Tricia Clark
Cheryl and Tom Fuhs
Sara Galosi
John and Patricia Gebhard
Beth and Curt Gendler
Chiran and Shamita Ghosh
Mike Gilmore
Jim Gingrich
Rochelle Grey and Glenn Bartle
Mr. Timothy Guenot
Greg and Patty Haas
Stephen Haley
Jed Hammel
Stuart F. Hammel Family
Kevin Hargreaves
Tom Hartman
Mr. and Mrs. Bret D. Hatt
Scott and Allison Hayick
Shawn and Jessica Head
Robert A. Heckman
Karen M. Heisler
Jack and Lucy Hennessey
Mr. and Mrs. Scott C. Herber
Greg and Theresa Hilbert
Keith and Suzanne Hillkirk
Cheri J. Himes
Jackie and Glenn Hollenbach
Brigid and Dave Hollinger
Ellen Horan
Carol and Mark Hornberger
Robert T. Horton
Steve and Deb Horvat
Scott and Marisa Hunsicker
Margaret M. Ideman
Richard Jones
Steven M. Karabin
Mark and Deborah Kauffman
Mr. Steven Kemery
Steven E. Kiebach
Eve and Dan Kimball
Karl Klankowski
Susan Kleinfelter
Mr. and Mrs. Burton F. Kominick
James and Jennifer Kramer
Jan C. Kranch
Bob and Deb Krieger
Mike and Janine Krzyzanowski
Doreen M. Kutzler

Walt and Maryellen LaSota
Solomon and Maeve Lausch
Hal and Denise Lavin
Joseph M. and Elizabeth F. Lehman
Jerry and Lori Leibensperger
Kathy A. Leinbach
John Leschner
Debra L. Levensgood
Joseph G. Lewis
Marian and Robert Longenecker
Chuck and Debbie Looper
Daniel and Cathy Makosch
Charles J. Mallon
Mary Beth and Mark Mancias
Norbert Markert
Joe and Judy Marsden
Christie and Bill McAllister
Charles McFadden
Marisa and Joe McGrath
Mr. and Mrs. John F. McGraw
Keith and Lisa McKenrick
Jacob and Karen McKnight, Jr.
William and Lisa McLaughlin
Mark McNash
Bill McQueen
Marshall Merz
Michael and Sara Mider
Michael A. Miller
Jean-Pierre Mitton
James A. Molinaro
Christine Monte
Bruce T. Monteiro
Richard and Lisa Myers
Matthew J. Nolan
Michael J. and Mary Jean Noon
Anne and Frode Nordhoy
William T. Oswald, Jr.
Andrea L. Overfield
Suzanne Palmer
Lisa A. Parznik
Alan and Laurie Peer
Bob and Susan Pensyl
Dr. and Mrs. Michael D. Perilstein
Glenn and Nancy Perrini
Carole A. Poole
Donald Powers
Robert M. Pratt
J. Michael and Catherine Pressimone
Bartolo Puglisi
David and Christine Ramsey
Lynn and Gregory Ramsey
Matthew and Diana Rappleye
George and Dawn Reinoehl
Christopher Reiss
Dennis and Coleen Remp
Ed and Krista Renenger
Jaime and Eva Resurreccion
Chris and Sarah J. Rickert
Constance M. and Brian S. Riker
Susan M. Rohr
Paul and Teri Rosa III
Mr. and Mrs. James A. Roth
John and Cindy Rothenberger
David and Erica Rowe
William J. Rudolph, Jr.
Mr. and Mrs. Willard L. Sauer



IN BERKS WE LIVE UNITED

Ron and Karen Scalese
 Rosemary and David Schaffer
 Audrey Ann and Daniel Schein
 Jorge Scheirer, MD
 Roger J. Schmidt
 Dr. Jeffrey and Marina Schneider
 Kendall and Christine Schwoyer
 Carl J. and Deborah A. Seidl
 Sean and Connie Showalter
 Peter Slesser
 Alan and Donna Smith
 Melvyn and Barbara Smith
 Kim and Rick Snyder
 Mike Snyder
 Mr. and Mrs. Christopher Sobottka
 Donna and Steve Spaar
 Christopher M. and
 Suzanne L. Spece
 Bob and Kim Spengler
 Mr. and Mrs. George S. Sproesser
 Thomas A. Stamm
 Robert and Beth Stout
 Stratton-Brown Family
 David F. Sustello
 Kurt Swartz
 He-Yeun Annie Tannhauser
 Mr. and Mrs. Bruce Tessier
 Jeff and Cindy Thomas
 Douglas Thomson
 Bill and Amy Wagner
 Drs. Bryan and Karen Wang
 Diane C. Weber
 Matthew and Christina Weeber
 Chuck Weekes
 Steve and Joan Weidman
 Randy and Dawn Weidner
 Steven and Lisa Weidner
 Mr. and Mrs. Kevin R. Wenrich
 Troy and Karen Werley
 Kathleen Wetzel
 Kelly Wheeler
 Mike White
 Steve Willems
 Dave and Kathy Wolfe
 Chris Wood
 Marcy and Bruce Woods
 Mr. and Mrs. William C. Wright
 Allen and Gail Youse
 Rich and Kathleen Zagar
 Mr. and Mrs. Richard A. Zeller
 Scott and Lauren Zuidema
 Roger and Patricia Zyma
Plus thirty members who wish to remain anonymous.

Bronze Pacesetters **\$1,000 - \$1,499**

Mr. Lynn L. Achey
 Bob and Dyanne Adams
 Steve and Karen Adams
 David A. Addison
 Sony and Leena Alex
 Melissa A. Allen
 Kelly and Mark Altland
 David and Kimberly Amory
 Jo A. Andre

Drs. Richard and Mary Jane Androne
 Tim and Heather Angstadt
 Bridget Appel
 Valon D. Archie
 Joe and Lori Arentz
 Mr. Thomas Arthur
 Patrick Asare
 Rick and Judy Aulenbach
 Richard D. and Elizabeth R. Auman
 Nicholas A. and Chelsea K. Austin
 J. Marc Aynardi
 Mr. Michael Bachman
 Rich and Lynne Bainbridge
 Patricia A. Balthaser
 Stuart M. Bansner
 Matt and Kathy Baradyn
 David E. Barber
 Peter D. Barbey
 Thomas and Elizabeth Barbolt
 Paulette Bartashus
 Ken and Cathy Bartelli
 Chuck and Jeanne Bartlett
 Kristine Bashore
 Denise M. Bassett
 Judy M. Batterson RN MSN
 David Battisti
 Sabine Baumer
 Karen R. Baxter
 Mrs. Howard O. Beaver, Jr.
 Kelly Beaver
 Charles and Barbara Becker
 Russel M. Becker and
 Janet Winter-Becker
 Randall P. Belak
 Elizabeth A. Bell
 Hans Bell
 David P. Bennis
 Victoria L. Bennis
 Peter Bergonzi and
 Melissa Taylor-Bergonzi
 Chuck Bezler
 Rich Bienkowski
 Marcia Binder and Rick Fehling
 Jacqueline F. Bird
 Mr. and Mrs. Richard D. Bittle
 Ed and Kim Blatt
 Marge and Jim Bligh
 Craig S. Blume
 Laurel Cline Bobst and Bob Bobst
 Mr. and Mrs. Richard Bohn
 Walter and Bonnie Bohnenblust
 Geoff and Allison Bolt
 Robert and Patricia Boni
 Mr. and Mrs. Stephen J. Bonner
 Angelina Borelli
 Steve and Michelle Bosch
 Doug and Beth Bouquard
 Cathy Bower
 David W. Bowers, MD
 Curt Boyer
 Walter and Randi Brandt
 Nicholas and Conchita Braun
 Mary Ann and Joseph Brendlen
 Abe and Leigh Breslin
 Clifton Brignola
 Clifton Brignola III

Rob Brole
 Mr. and Mrs. Christopher Brown
 Christopher S. Brown
 Larry and Diane Brubaker
 R. Kenneth Buck, Jr.
 Ruth and Bill Buckholz
 Blake and Mary D. Buffington
 John and Janice Bunting
 Justin D. Burford
 Mr. and Mrs. Robert Burkart
 Eric G. Burkey
 Mr. and Mrs. James D. Bush
 Neil Byrne
 Kathy and Joe Cafoncelli
 Richard and Laura Cahan
 Debra S. Caloiaro
 Mark and Debbie Caltagirone
 Mr. Anthony Calvaresi, Jr.
 Tony Campitelli
 Milt and Sharon Capiotis
 Joseph W. Carboy
 Alan and Sherrie Carl
 Mr. and Mrs. Scott R. Carpenter
 Daniel and Melanie Casciano
 Donato Casciano
 Kristi Casey
 Kerry and Deb Cashman
 Mr. Michael Cataldi
 James and Catherine Catanach
 Scott Cebul
 Mr. and Mrs. Wayne Chappel
 Mary Ann Chelius-Smith
 Carter and Kirsten Cheskey
 Cole Ciesnolewicz
 Dr. Grace and Stephen Cisek
 Dr. and Mrs. James A. Coffey
 David Colaizzi
 Mr. and Mrs. Jeffrey Coleman
 James and Janet Colflesh
 Eleanor S. Collins
 Angel R. Colon
 Mr. Michael J. Connor
 Bradley T. Cook
 Karen and Ralph Cook
 Scott Corcoran
 Craig Correll
 John and Mary Craley
 Don W. Cramer
 Gil Crystle
 Stephen and Kathy Cunningham
 Dieter F. Czerny
 Shirley Dabney
 Dante L. D'Alessandro
 Nancy and Jeremy Dalton
 Robert Dalvano
 Mr. A. Dalzell
 Sharon D'Amico
 Mr. Stanley Danner
 Brian Dautrich
 Dr. Sharon E. Davidheiser, MD
 Damian M. De Luca
 The Debkowski Family
 Louis J. DeCesare, Jr.
 Bruce and Gail Deckman
 Daniel M. deCoen
 Angela DeLong

Michael R. and Kathleen DePaul, Jr.
 Debra L. Dersh
 Jorge L. Diaz
 Joan Diefenderfer, In Memory of
 Ned Diefenderfer
 Judy E. Dietrich
 Kathy and Richard Dietrich
 Frank and Sharon Donnelly
 Dr. and Mrs. Thomas W. Dooley
 Keith G. Dorman
 Kimberly Dove
 Dawn Dreibelbis
 Mr. Michael J. Dreisbach
 Michael S. Drescher
 David A. Dudley
 Jerry P. Dulin
 Merle and Wendy Dunkelberger
 Jamie and Penny Dunkle
 Michael L. Dunkle
 Randy Dunkle
 Susan Durand
 Michael and Linda Dutt
 Anne and Victor Dykty
 Dr. and Mrs. Robert F. Early, Jr.
 Harold and Anne Eberly
 Todd and Beth Ebling
 Bob and Mary Beth Eckenroth
 Lynn R. Eckert
 Todd Eckert
 Robin and Bill Edinger
 Dwight Edris
 Steve and Sarah Ehrlich
 Dr. and Mrs. Kenneth Emkey
 Doug Emore
 Lori and Jim Endy
 Tom and Kathy Engelman
 Jeff England
 Arthur and Summer Engle
 David and Ann Marie Engle
 Cris and Tom Enslin
 David and Janine Erali
 Dan and Chris Erck
 Pamela Ertel
 Brian Esworthy
 Jeffrey and Kristel Euclide
 James B. Evarts
 Joanne Ezell
 Harry Faller
 Salvatore R. and
 Katherine Ferrarello
 Gail Ferraro
 Joseph Fessler
 Robert A. Fischer
 Michael and Michele Fischetti
 Ms. Margaret Fisher
 Amanda Flicker and Corey Moyer
 William S. and Sherry R. Flippin
 Chip and Staci Focht
 David K. Forrer
 Lottie Fortson
 Rick Frank
 Paul B. French
 Ted and Jean Fries
 Chad Fritz
 Michael Fromm
 Eladio Fuentes, Jr.

IN BERKS WE LIVE UNITED

Joseph and Lisa Gallick
E. B. Gaul
Cloyd E. Geedey
Michael Gehris
Wayne Gehris
Mr. and Mrs. David and Lynn Gemmell
Agnes Gentile
Bruce and Maura Gerstner
Michelle and Pete Gettel
Terry and Candace Gilman
Jim and April Giuffrida
Mary and Dave Glass
Kristin P. Golden Mancuso
Kolin D. Good, MD
William P. Goodwin
Mr. and Mrs. Al Gordon
Jeffry Goss
Robert and Lucille Gough
Donna J. Goughnour
Saravana P. Govindasamy
Steve and Amelia Grabowski
Mr. and Mrs. Terry Grassley
Christel Grazier
Carly Greenwald
Dave and Sue Greif
Kathy and Troy Greiss
Steven and Maria Grill
Chris and Lori Grim
Jennifer L. Grim
Mr. and Mrs. E. Terry Groff
Mr. and Mrs. Blane Gundrum
Susan L. Hafer
James M. Hager
Jeanna M. Hahn
Evan and Karen Hand
The Hanna Family
C. Glenn Hare
Mr. Roy Harrell
Robert Harrison
Matthew S. Hatlee
Cedric A. Haywood
Rick Heffner
Tim and Deb Heffner
James F. Hehn
Frank and Amy Heins
Somkiat Hemtasilpa, M.D.
Suzanne M. Henkel
Michael and Katherine Herr
Erica Hertzog
Barrie N. Higo, Jr.
Leroy J. Hilbert
Kim Hippert-Eversgerd
Robert J. Hobaugh, Jr.
Bill and Peg Hockley
John D. Hoffman, Sr.
Alice and Jim Hogan
Jeanette Hogan
Glen R. Holmes, Jr.
James S. Homan
Jennifer Hood
Mr. Gordon G. Hoodak
Jared A. Hopgood
Greg Horton
John Horutz
Sandy Houck
Robert E. Houle

Earl and Elisabeth Houseknecht
Stephany Houser
Mrs. Julie E. Hoyer
Brett and Joanne Huckabee
Stanley Huegel
Sylvia L. Huyett
Shari A. Iannelli
Anne C. Jackson
Patricia A. Jackson
Louis James
Pat James
Thomas J. and Linda M. Janowicz
Dr. and Mrs. Eric C. Jaxheimer
Dr. and Mrs. George A. Jenckes
Pam and Mike Jocsak
Steve Johnson
Dr. and Mrs. William T. Johnson
Mr. and Mrs. Charles M. Jones
Geoffrey N. Jones, Sr.
Mr. Keith Jones
Kevin M. Jones
William J. Jones
Denise R. Joyce
Curt and Lynn Jurgens
Chan Kang
Deborah L. Karas
Denny Karas
Nicholas D. and Alice Karetas
Lawrence P. Karycki
Rich Hasting
Kenneth Keiser
Ann Kelly
Mr. Tomas E. Kemery
Barry and Stacy Kemper
John F. Kercher
Eric Kershner
Rebecca Kesserling
Richard and Sally Ketter
Sanghoon Kim
Donald W. Kirby, Sr. and Family
Kerry Kissinger
Jean and Kevin Kleckner
Karen Kleffel
Julia H. Klein and Eric W. Jenkins
Craig and Fay Knabb
Carl Knutsen
Bill and Allison Koch
Judith Koch
Andy and Cindy Koehler
Mr. Bernard R. Korch
Rick and Denise Kosak
Chandrasekhar Kota
David and Jeraldine Kozloff
Nicholas A. Krallis
Gloria J. Kramer
James D. Kramer
Christine Kramlich
Kurt K. Krammes
Mr. Gust C. Kraras
Grayson Krauss
Michael Krauss
Mr. and Mrs. Robert R. Kreitz
Glenn and Donna Kriczky
Carly E. Krumholz
Mr. and Mrs. Michael Krut
Mike and Tina Kutz

W. Scott Labenberg
David and Judy Lahoff
Sowmya Lakshminarayanan
Karl D. Lampart
Jeff and Sue Landis
Gary Lauer
Tim and Geraldine Lawlor
R. Denise Lee
Carol Leiendecker
Christian Y. Leinbach
Douglas W. LeJambre
Joe and Alycia Lenart
Stella Leonti
Alan and Joyce Lepera
David Lerch
Alana C. Lienti
Benjamin Lloyd
Matthew S. Lloyd
Phyllis J. Logan
Jack and Linda Long
Keefe Long
Ronald and Karen Long
Jim and Ann Longacre
Marcia M. Longenecker
Judithanne M. Loose
Stacy Lord
Brian and Sandra Lowe
Carol Lowry
Tom and Karen Lucas
Carlos Ludewig
Joe Lyons
Donna Mackin
Doug Macolley
Justin M. Madeira
James and Lorraine Magee
Janell and Tim Maglowski
Sue and Troy Maier
Raymond M. Maillet
David J. Major and Family
Gregg and Antonia Mangione
Edward B. Manning
Stephanie C. Marabella
Alfonso Marable III
Robert T. Marko, Jr.
Robert Marley
Mr. and Mrs. Stephen Marr
Teresa L. Martellacci
Barry and Nancy Martin
William J. Martin
John and Linda Maskerines
John and Judi Massaro
Steve and Sharon Mast
Beth and Bill Mastromarino
Warren F. Mata
Charles W. Matchett, DDS
Ruth M. Mathews
Steve and Sandy Matsick
Lisbeth B. Matson
Donald E. and Anna M. Mattern
Laura I. Mattern and
William F. Creadon
Judith and Stanley Matulewski
Robert McDonough
Mr. Robert McFeaters
Richard McFeely
Mary E. Mcgeehan

Ms. Karen McKeever
Scott and Sharon McKently
Michael McNaney
Dr. and Mrs. John G. Meharg, Jr.
Angel Menendez
Scott and Terese Mengle
Mr. David Michael
Larry and Debbie Michael
Mr. and Mrs. Jeffrey P. Mikitka
Bob and Robin Miller
Donald C. Miller
J. Randall and Jean W. Miller
Lori L. Miller
Mark and Maggie Miller
Mr. and Mrs. Michael K. and
Brenda S. Miller
Neena Miller
Thomas M. Miller
Jay A. Minich III
Thomas and Jamie Minick
Tim Minnich
Susan Mitchell
Connie Mitchell-Bates
Michael and Stacey Mixell
Dr. and Mrs. Vincent J. Moffitt
Ron and Shelly Mohn
Mr. and Mrs. Madison Mooney
Ron Moran
Melissa K. Morey
Terry L. Morris
Michael Motyl
D. Scott Moyer, Jr.
Gary and Lesa Moyer
Lou and Terry Mscichowski
Robert and Barbara Myer
Carl and Jean Myers
Kristin Myrick
Toru Nakai
Gretchen G. Naso
William K. Natale, MD
James M. Nawa
Lee M. Nein
Esta Neugroschel
Frederick and Nancy Nice
Stewart and Barbara Noll
Pam and Tim O'Boyle
Michael J. O'Connor
Patrick J. O'Gorman
Jeannine O'Neill-Rohrbach and
James Rohrbach
Dr. and Mrs. Clodualdo S. Orquiza
Chandra and Meena Oruganty
Aida L. and Adolfo Ortiz
Barry and April Ottey
Jeff and Jane Palmer
Al Palsa
Michael J. Paolini
Janet and Roger Papilla
Robert R. Para
Drew S. Parenti
Theresa Patches
Barb and Don Patterson
Brian C. Patton
Robert P. Paul
Timothy E. Paulson
Mr. Ray Pearsall

IN BERKS WE LIVE UNITED



Mrs. Julie M. Peltier
Tracey Perry
John J. Pesola
Lisa Peterson and Mark Smith
Michelle M. Pharand
The Phillips Family
John and Tina Phillips
Paul and Tammy Phillips
Richard P. Phillips
Phillip J. Piersody
Thomas Pietrowski
Anastasios and Allison Plevrakis
Sandy and Paul Pluta
John and Carol Pockrus
Bob and Judy Pollack
Steven and Loni Pottier
Wade and Teri Potts
Gerald F. Prentice, Jr.
Colette Price
Mr. and Mrs. David Prine
Jim and Sharon Pruzinsky
Wendy K. Pulaski
Beth A. Purcell
Austin D. Putnam
Howard and Jane A. Quaintance
Darren and Linda Rachman
Kim Racine
Robert and Laura Rader
Glenn Ramirez
Steve and Sheri Rath
Patrick Ray and Jennifer Sloppy
Mr. and Mrs. Kenn Redd
Mr. and Mrs. Earl W. Redner
Tom and Resa Reed
Michael H. Reese
Sunil D. Rege
Eric Reichelderfer
Gary A. and Debra A. Reinert
Skip and Fawn Reinert
Mr. Kenneth Reisch
Dawn and Rob Reiter
Charles Renninger
Randall Rentschler
Ralph C. S. Richard
Deanna Rider
Felix and Jennifer Rivera
Noel and Daiana Rivera
Bob and Danita Roadcap
Michael Robar
Mr. Victor Rodriguez, Jr.
Michelle Rogers
Glenn and Jennifer Rohrbach
David and Esther Roland
John and Jan Roland
Jeffrey S. Rollins
Timothy D. Romig
James J. Rose
Chris Ann Rossi
Larry A. Rotenberg
Mark Rothrock
Beth A. Roussel
Mark and Shannon Russell
Frank and Anne Rutkowski
Emmanuel Sanchez
Yamil Sanchez
Kristen M. Sandel, MD

Anne and Ken Sanders
Peter J. Santoro
Mrs. Mary Lou M. Scalese
Linda A. Schaeffer
Donald F. and Mary E. Schalk
John J. Scherzer
Terry Schiaroli
G. David and Janet H. Schlegel
Sandi Schlegel
David and Stephanie Schlott
Scott and Lorie Schollenberger
Timothy J. Schrum, Jr.
Jeff Schuchart
Patricia A. Schuster and
Dennis J. Schuster
Jim Schwank and
Senator Judy Schwank
Mr. and Mrs. Kress Schwartz
Chris Schwenk
Jon and Vee-Vee Scott
Mr. Kim Seidel
Susan Sellgren
Lisa D. Sembrot
Dr. and Mrs. Eugene M. Shaffer
Mr. Rodney Shappell
Jared and Crystal Shaw
Dean and Lorrie Sheaffer
John and Leah Shenk
Steve Shetter
KJ Shibata
Mr. and Mrs. Philip Shober
George and Jennifer Shoop
Pamela J. Shupp
James and Bonnie A. Sickora
Mr. Kevin Siedt
Adam Sigal
Christopher S. Simcik
Andrew and Angela Smallacombe
Marybeth Smialek
Brian L. Smith
James and Marijo Smith
Kelly A. Smith
Kevin and Marta Smith
Michael A. Smith
Alison Snyder
Larry W. Snyder
Jim and Sue Sockel
Dr. and Mrs. Thomas B. Souders
David Spadafora
Mayor Vaughn Spencer
Christopher and Lori Spohn
Michael P. Squierdo
Mark and Holly Stafford
Teresa J. Staley
Pete and Beth Stanislawczyk
Dean W. Stathis
Liz and Brent Sterner
Mr. James Stewart
Lawrence and Barbara Stinson
Lisa Stitzel
Camille and Edwin Stock
Gregory Stoddard
Geoff and Judy Stoudt
Ms. Jennifer M. Stoudt
Russ Strampe
Vanessa Strausser

Joe Stravinskias
Amy L. Strouse
Mike Strozak
Mr. Richard Stuebner
Len Stump
Scott R. Summer
Scott and Aimee Surgeoner
Mr. Gregg T. Swartley
Steven J. Symons
Taisuke Takeuchi
Brian Taylor
Mr. and Mrs. Lawrence P. Taylor
Michael Taylor
Tom and Kathie Teeter
Bill and Luci Thomas
Mark R. Thomas
Doug and Fran Tieman
Timura Family
Mr. Michael Toledo and
Elizabeth T. Laviena
Carol and John Toomey
Isaac Torres, Jr.
Mr. and Mrs. Mark Totsky
Crystal J. Tracy
Lauree Tranquillo
Glenn W. Troxel
Gabe and Sheila Tulli
Michael J. Van Blarcum
Jeffrey C. and Lori S. Vanino
Ralia Vardaxis
Stephen and Margaret Vechy
Patrick R. Velekei
Brent and Mary Lou Wagner
James Wagner
Jay and Kim Wagner
Kevin Wagner
Mr. and Mrs. Alton Walker
Sue and Earl Wallace
Jason and Jennifer Wallis
Mark and Ann Walsh-Lilley
Jeff and Lori Wanner
Jerry and Jane Wayock
Timothy R. and Sharon K. Weaver
James Webber
Mr. and Mrs. Christopher Wehr
Mr. Matthew Weidner
Wayne R. and Kathy R. Weidner
Stacey Weikel
Matthew Weinhold
Wanda Weniger

Sue Wentink
Barry L. and Diane M. Wentzel
Travis A. Werley
Kristin S. Werner
Mr. and Mrs. Bob Wert
F. Robert Wieland
Joshua Wilder
Allen F. Williams
Mr. and Mrs. John Williams
Ron and Kathy Williams
Chuck Wills
Frances L. Wilson
Dr. and Mrs. Randall S. Winn
Richard M. Wlozczewski
Gregory R. Wojcik
Jeffrey W. Wolf
John and Lisa Worthy
Steve and Chris Wullert
Scott and Debbie Wyrick
Mr. and Mrs. Edward T. Wysock, Jr.
Victor Yablonski
Mr. Paul Yadlosky
Kathy Yamrus
Changfa Yang
Rosalye Levine and Richard J.
Yashek Family Fund of Berks
County Community Foundation
Glenn and Linda Yeager
Scott Yokimcus
Robert J. Zappacosta
Nicholas Zappone
Andy Zdravecki
Amanda and Jonathan Zeigler
Steve Zeigler
David and Denise Zellers
Mrs. Betty Ziegler
Mr. John Zmroczek
Mr. Thomas Zogas
*Plus one hundred eleven members
who wish to remain anonymous.*

**Denotes deceased*

We have made every attempt to ensure the accuracy of our donor list. If you discover an error, please accept our sincere apologies and notify us at 610-698-4560 so that we may correct our records.

LEADERSHIP GIVING BY COMPANY

United Way of Berks County would like to recognize and thank those organizations whose employee campaigns generated leadership giving dollars. In the 2012 campaign, 77% of all leadership giving dollars was raised via workplace campaigns. We applaud their efforts and thank them for their tremendous support.

Top 25 Organizations (combined employee and corporate giving)	Total # of Leadership Givers	Tocqueville Society	Platinum	Gold	Titanium	Silver	Pewter	Bronze
Carpenter Technology Corporation	176	4	1	2	11	22	26	110
UGI Utilities, Inc.	152	5		2	13	20	28	84
Penske Truck Leasing Co.	88	11	1	4	5	13	19	35
Reading Health System	79	2		3	4	7	12	51
Alcon Research, Ltd.	77				2	5	28	42
EnerSys	55	4			5	12	6	28
Bosco's, Inc.	48	5	2	1	8	4	8	20
Stevens & Lee	44	12		2	2	12	4	12
East Penn Manufacturing Co., Inc.	42	5		2	6	3	11	15
Met-Ed, A FirstEnergy Company	42	2			2	6	6	26
National Penn	40	1		2	6	6	5	20
WorleyParsons Group, Inc.	40		1	1	1	7	11	19
Godiva Chocolatier, Inc.	39			1		5	5	28
Wells Fargo	21		1	1	1	1	5	12
Associated Wholesalers, Inc.	17	1			2	1	4	9
Cambridge-Lee Industries LLC	16			1	1		2	12
Sovereign Bank	15	1				4	2	8
J. C. Ehrlich Co., Inc.	14	2				4	4	8
Quadrant Engineering Plastic Products	14				1	2	2	9
R. M. Palmer Company	14	4			1	2	4	3
White Star Tours	11	3				1	3	4
Customers Bank	10	2				1		7
Brentwood Industries, Inc.	9	1			1	1	1	5
Yuasa Battery, Inc.	9	1		1				7
Precision Medical Products, Inc.	6	4			1		1	

Organizations with 16-20 Leadership Givers

Reinsel Kuntz Leshar LLP

Organizations with 11-15 Leadership Givers

Fulton Bank
Singer Equipment Company, Inc.
Teleflex Medical, Inc.
United Way of Berks County
VF Outlet

Organizations with 6-10 Leadership Givers

Alvernia University
City of Reading
Connors Investor Services, Inc.
Elite Sportswear, L. P.
Herbein+Company
ParenteBeard LLC
Reading Eagle Company
Redner's Warehouse Markets
VIST Bank
Weidenhammer Systems Corporation

Organizations with 2-5 Leadership Givers

Albright College
Austin Hardware & Supply, Inc.
Automotive Service, Inc.
Barley Snyder
Barrer & White Orthodontists
Berks Engineering Co., Inc.
Berks Visiting Nurse Association
C. H. Briggs Company
Camp Fire USA: Adahi Council
Can Corporation of America

Caron Treatment Centers
Clover Farms Dairy
County of Berks
Daniel Boone Area School District
E. J. Breneman, Inc.
Elbeco Incorporated
Entech Engineering Inc.
EthoSource
Exeter Township School District
Fromm Electric Supply Corp.
GAI-Tronics Corporation
Giorgio Foods, Inc.
GMI First, Inc.
Grafika Commercial Printing, Inc.
Greater Reading Economic Partnership
Hamburg Area School District
Interstate Container LLC
KB Alloys LLC
Kozloff Stoudt
Leisawitz Heller
M & T Bank
Magnetech International, Inc.
Masano Bradley
McGlinn Capital Management, Inc.
Merrill Lynch Wealth Management
Mosteller & Associates
Muhlenberg School District
Offset Impressions, Inc.
Olivet Boys & Girls Club of Reading and Berks County
PACE Institute
Penn State Berks
Reading Fightin Phils
Reading School District
Roland Stock LLC

Savor Street Foods, Inc.
Schuylkill Valley School District
St. Joseph Medical Center
Strategic Analysis, Inc.
Susquehanna Bancshares, Inc.
Threshold Rehabilitation Services, Inc.
Travelers Insurance Co.
Tray-Pak Corporation
Tweed-Weber, Inc.
United Parcel Service
William G. Koch & Associates
Wilson School District

Organizations with 1 Leadership Giver

Affinity Bank
Antietam School District
Berks County Intermediate Unit
Berks-Fire-Water Restorations, Inc.
Berkshire Investment Group
BILLS KHAKIS
The Bon Ton Department Store
Brandywine Heights Area School District
Burkey Construction Co.
Centro Hispano Daniel Torres, Inc.
Co-County Wellness Services/
Berks AIDS Network
Comcast
Conrad Weiser Area School District
CTCE Federal Credit Union
Distributed Systems Services, Inc.
Eagle Brass Company
Encompass Insurance
Engle-Hambright & Davies, Inc.

Fortna, Inc.
Fromuth Tennis
Fusion Coatings, Inc.
Giant Food Stores, Inc. #273
Giorgi Mushroom Company, Inc.
Glen-Gery Corporation
Goodman Vending Service, Inc.
Greater Reading Chamber of Commerce & Industry
Grosfillex, Inc.
Herbein Wealth Management, LLC
Hofmann Industries
I-LEAD Charter School
Interactive Management Services
The Keeler Company
Kutztown Area School District
Lentz Milling Company
Long, Barrell & Company
The Loomis Company
Metro Bank
Morgan Corporation
Muhlenberg/Greene Architects Ltd
PPL Electric Utilities
Reading Bakery Systems
Reading Truck Body, LLC
RPA Engineering
Sealed Air Corporation
SFS intec, Inc.
SSM Group, Inc.
Summit Steel
Trim-Master
Unique Technologies, Inc.
United Community Services
United Health Group
Utilities Employees Credit Union
WORLD electronics

PLANNED GIVING: CREATING A LEGACY GIFT

UNITED WAY OF BERKS COUNTY ENDOWMENT FUND

United Way of Berks County would like to recognize contributors who have found another way of caring – a way that perpetuates their support beyond the present and into the future. Whether through a bequest, lifetime gift, memorial gift or an honorarium, these individuals have made commitments above and beyond the annual campaign and will touch the lives of future generations. All these gifts represent a commitment to keeping Berks County strong.

Major Gifts:

For their endowed annual gift:
T. Jerome and Carolyn R. Holleran
The Ezekiel S. Ketchum Memorial
*established in 2005 by friends and business associates of
Ezekiel “Zeke” Ketchum*
The Lynn Neag Memorial
established in 1997 by Ray Neag
The June A. Roedel Memorial
established in 1996 by Paul Roedel
The Arthur Ed. Saylor Memorial
*established in 1987 by the
Berks County Bar Association*
Steve Willems, NAI Keystone
Commercial Industrial LLC

The following gifts were made in 2012:

Estate Gifts:

Olive D. Overly Cook
Doris Kunkle

In honor of Herbein + Company’s 40th Anniversary:

Dairyalea Cooperative, Inc.

From Dr. Ralph M. Reeves to honor the life of:

Mrs. Joyce Beckett
Mr. Ed Draper
Dr. Adam Feldman
Mr. and Mrs. George Gehman
Deaconess Deborah Graf
Dr. Jennie Lee
Dr. Joe Leoni
Dr. Ed. Michalik
Dr. Vince Moffitt
Pastor Fred Opalinski
Mrs. Jan Opalinski
Dr. Bob Pottash
Dr. Devid Steffy

In memory of Captain Tom Adams:

Dr. Ralph M. Reeves

In memory of Nancy Crowther:

Donald G. Rubright

In memory of John Middleton:

His friends at General Battery
Corporation

In memory of Elizabeth A. Miller:

Robyn, Mark and Megan Berners
Chuck and Janet Butera
George and Kay Ellis
Margaret C. Gerhart
Cal, Terri, Allison and Jeff Long
Catherine E. Miller
Mary G. Perini
Dave and Barb Shunk
Nancy L. Toothaker
Carolyn K. Weller

In memory of Paul Valeriano, Sr.:

Ronald J. Haas, Sr.

PARTNERS FOR THE FUTURE

We recognize the following individuals as members of the Partners for the Future Society because they have included United Way of Berks County in their estate planning:
Ronald L. and Beverly A. Bashore
Jo and Paul Cohn

Bob and Ann Fox
T. Jerome and Carolyn R. Holleran
James H. Lentz and
Gail M. Ebersole-Lentz
Laura I. Mattern
Joni and David Naugle
Michael Reese
George and Sandy Post
Karen A. and Gary W. Rightmire
Eric and Jayne Schaeffer
Brad and Carroll Scribner
Don and Joanne van Roden
Tammy White and Michael Davidson

Planned giving offers tax incentives and methods of making charitable gifts that can be tailored to meet individual needs. Gifts can result in significant income and death benefits to the individual and his or her heirs. If you have made a provision in your will or estate plan for the United Way of Berks County, or you would like to learn more about how you can join United Way as a Partner for the Future, please call Jean Morrow, (610) 685-4587.

ENDOWMENT GIVING

\$100,000 or more

The Wyomissing Foundation

\$50,000 - \$99,999

Colonial Oaks Foundation
Henry Janssen Foundation

\$10,000 - \$24,999

Berkshire Charitable Foundation

\$1,000 - \$9,999

Blue Mountain Foundation
The Fuller Foundation

\$500 or less

Isadore & Anna Oritsky Foundation

We ask all of our donors to consider remembering United Way of Berks County in their wills. Please share when you have done this, as we want to thank you and recognize your generosity and commitment to United Way’s work.

the Art of **LIVING UNITED**

United Way of Berks County

Tammy White – President

Paris Smith – Administration and Resource Development Executive Assistant

Marketing/Communications

Christine Spanier - Marketing/Communications Director

Jessica Heil – Marketing/Communications Program Manager

Joe Pettyjohn – Marketing/Communications and Leadership Giving Associate

Community Impact

Pat Giles – Sr. VP, Community Impact

Stella Leonti – Education Initiative Director

Jane Moyer – Early Care and Education Program Director

Jen O'Brien – Community Impact Director

Darby Wiekrykas – Volunteer Engagement Program Manager

Finance & Administration

Monica Ruano-Wenrich – Sr. VP, Finance & Administration

Lori Grim – Finance and Database Associate

Ethel Kramer – Administrative Services Program Manager

Diane Manning – Accounting Manager

Janet Matlack – Pledges Receivable Senior Staff Specialist

Marcie Murray – Database Administrator

Jasmine Suarez – Finance & IT Manager

Resource Development

Jean Morrow – Sr. VP, Resource Development & Major Gifts

Marcelino Colon – Community Development Director

Leslie Davidson – Leadership Giving Manager

Angie Finney – Campaign & Major Gifts Manager

Michelle Gettel – Campaign Manager

Karen McKeever – Campaign and E-Pledging Director

Sheila Tulli – Workplace Campaigns Director

Marlene Wilson – Campaign Associate



501 Washington Street

P.O. Box 702

Reading, PA 19603-0702

610.685.4550

E-mail: postmaster@uwberks.org

Web site: www.uwberks.org



United Way of Berks County

Printing provided in-kind by Grafika Commercial Printing, Inc.

This publication is printed on recycled paper

