

*Capture the Spirit.*

# LIVE UNITED



## Dear Friends,

We know great things happen when we LIVE UNITED. We see this every day because we have the privilege to work with people such as you, our contributors and volunteers, who strengthen our community by partnering with United Way.

Berks County has the most caring and generous people. Together we reached new heights by raising more than \$10.2 million in 2016, a phenomenal achievement for a community of our size. Through Community Wide Care, your support helps fund more than 50 programs, various grants, 2-1-1, Familywise and much more. Simply put, you are having a positive impact on the lives of local families. We are proud to work with so many of you towards a shared goal of a community where everyone can have a safe, stable and successful life.

Your caring spirit is in action year-round. More than 2,000 volunteers work with United Way in different capacities. From the volunteers helping kids become better readers through the Ready.Set.READ! initiative, to our Day of Caring volunteers, to the individuals serving on Focus Area Panels determining how campaign dollars are best invested in United Way programs, each one of these volunteers improves the lives of children, families and older adults. Community commitment is also demonstrated by our dedicated Board members, Cabinet members, LCSs and corporate partners.

Along with the work of our remarkable volunteers is the steadfast work of our agency partners. They are the best at what they do, meeting critical needs and utilizing United Way funding to deliver quality programs and services.

We are in awe of all of these efforts. Every act of caring and generosity makes a lasting difference in the lives of over 100,000 Berks Countians each year. We thank you for all you do!



Tammy White  
*President*



Michael Duff  
*2016 Chairman of the Board*

**Great things happen when we  
LIVE UNITED.**





## THANK YOU FOR YOUR SUPPORT!

Through workplace giving, individuals, legacy giving, corporate gifts, stock and more, each gift means our community is a better place for everyone.

Together, we achieved campaign success in 2016 when more than \$10.2 million was raised to help meet community needs. Thank you Berks County!

Campaign co-chairs, Peter and Pam Barbey, led a strong team of volunteers, partners and supporters to raise more than \$10.2 million to invest in United Way programs and initiatives designed to improve lives and strengthen our community.



## Berks County is a special community!

**The United Way of Berks County Tocqueville Society**, which is made up of 146 individuals who personally contribute a generous annual gift of \$10,000 or more, represents more than 23.5% of the total annual campaign. This group contributed more than \$2.41 million in support of last year's campaign.

**The Pacesetter Program** represents 24.7% of the 2016 campaign, with 1,533 members contributing an annual gift of \$1,000 or more. Last year, these individuals collectively contributed \$2.54 million.

The Challenge Match provided by the **Edwin Barbey Charitable Trust** was integral to the success of the campaign, as it provided \$350,000 in matching dollars allowing leadership giving donors to maximize their contributions.





United Way of Berks County

*Growing Up...*

UNITED

# At a Glance...

## United Way Improves Lives and Achieves Results

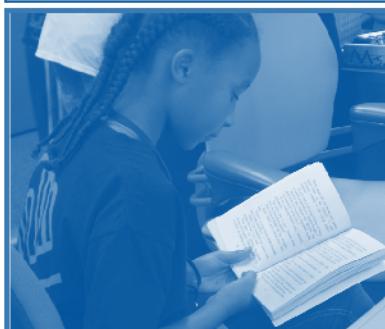
By contributing to United Way's **Community Wide Care Fund**, more than **100,000** local people receive help through over **50** funded programs with our agency partners, our initiatives and grants.

### How Does United Way Make A Difference?

#### AGENCY PARTNERS

United Way works closely with **34 agency partners** and provides funding for a broad range of programs within the focus areas of: **Education, Income, Health and Safety Net Services.**

Programming includes: youth development, after-school programming and mentoring, services for older adults, health programs, disaster response and more.



#### READY.SET.READ!

**We're helping kids become better readers to achieve greater academic and future success.** United Way manages this community initiative and partners with the educational community, businesses, community organizations and volunteers.

Nearly 400 trained volunteers tutor nearly 500 students in 29 elementary schools, within 12 school districts.

#### Additional RSR components:

- ReadyRosie
- Raising A Reader
- Story Friends
- Growing Readers
- Opening Doors
- Reach Out and Read
- Neighborhood Bridges

#### INITIATIVES

**The Volunteer Center** links individuals and groups with volunteer activities throughout Berks County. **2-1-1** connects people to the help they need with a single phone call. Bilingual service, 24/7.

**FamilyWise Discount Prescription Drug Program** for those without prescription drug coverage and may reduce costs for those with coverage.



#### GRANTS

**We expand our work by awarding Rapid Response, Venture and LIVE UNITED grants.** The grants support unanticipated changes jeopardizing a program's effectiveness, expand programming and focus on grass-roots programs. Recent grants focused on: developing girls' leadership skills, education, volunteer-supported medical care for the homeless, supporting those with special needs and community recreation and beautification programs.

Additional special funding provides support to **Greater Berks Food Bank** and **RACC's ESL Program.**

#### COMMUNITY CONVENOR

**We bring the right mix of people and organizations together to identify and support community needs.**

**We connect people to volunteer opportunities throughout Berks, as well as mobilize volunteers for community events, such as Day of Caring, a county-wide day of volunteering, and The Big Cheese, which supports the community's food needs.**



2017





United Way of Berks County

By working with our agency partners, as well as collaborating with businesses, the educational community, donors, volunteers and community partners, we help children succeed in school, work with families to become financially stable, promote healthy lifestyles and help those most-in-need.

**Thanks to the community's support, we are proud to invest in more than 50 local programs to help more than 100,000 local people.** More than 70 volunteers — people like you — invest hours of their time and expertise to identify the best possible community investments. The volunteers evaluate each funded program's performance on an annual basis.

Additional program investment details can be viewed at [GuideStar.org](https://www.guidestar.org).

## FOCUS AREA: EDUCATION

### EDUCATION: \$2,700,424

We all have a stake in making sure children grow up to be productive members of our community. This begins with the foundation of a good education. Key education issues addressed by United Way supported programs include school readiness and youth development.

ARC ADVOCACY SERVICES  
Education Programs

BIG BROTHERS/BIG SISTERS OF BERKS COUNTY  
Mentoring Program Services

BIRDSBORO COMMUNITY MEMORIAL CENTER  
Education Programs

CAMPFIRE USA: ADAHI COUNCIL  
Community Outreach

THE CHILDREN'S HOME OF READING  
Alternative Education Program

CENTRO HISPANO DANIEL TORRES, INC  
Opening Doors

BERKS COUNTY INTERMEDIATE UNIT  
Child Care

GIRLS SCOUTS EASTERN PENNSYLVANIA  
Outreach to At-Risk Girls

HAWK MOUNTAIN COUNCIL:BOY SCOUTS OF AMERICA  
Comprehensive Youth Development  
Urban Scouting

OLIVET BOYS AND GIRLS CLUB of READING & BERKS COUNTY  
Comprehensive Youth Development

OPPORTUNITY HOUSE  
Child Care Program

SALVATION ARMY: READING CORPS  
Learning Center

YMCA OF READING & BERKS COUNTY  
Child Care/Healthy Youth Development  
Baby University

RAPID RESPONSE FUND GRANTS  
YMCA of Reading & Berks County -  
Brandywine Program

READY.SET.READ! GRANTS TO OTHER ORGANIZATIONS  
Antietam School District  
Brandywine Heights Area School District  
Conrad Weiser School District  
Daniel Boone Area School District  
Governor Mifflin School District  
Oley Valley School District  
Reading School District  
Schuylkill Valley School District  
Yocom Institute for Arts Education

LIVE UNITED GRANTS  
Many Rivers Learning Center  
Wood to Wonderful

STRATEGIC ISSUE GRANTS  
Communities in Schools of the Lehigh Valley  
(serving Reading School District)  
Reading Public Library Foundation

## FOCUS AREA: INCOME

### INCOME: \$434,423

When people are unemployed or cannot meet basic needs, the impact is felt throughout the community. The lack of financial stability is linked to negative societal issues. United Way's efforts in the areas around supportive housing programs and promoting personal financial management are designed to help others gain long-term stability.

HABITAT FOR HUMANITY OF BERKS COUNTY  
Homeownership for Families in Need

LITERACY COUNCIL OF READING & BERKS COUNTY  
Literacy Training & ESL

SALVATION ARMY: READING CORPS  
Supportive Housing

THRESHOLD REHABILITATION SERVICES, INC.  
Berks Personnel Network

YMCA OF READING & BERKS COUNTY  
Transitional Housing

READING AREA COMMUNITY COLLEGE  
Bilingual ESL Classes

RAPID RESPONSE FUND GRANTS  
Literacy Council of Reading-Berks

LIVE UNITED GRANTS  
Berks County Justice System Employment Council

## FOCUS AREA: HEALTH

### HEALTH: \$2,113,130

Health impacts every aspect of a person's life. Good health allows children to learn better and adults to live more productive lives. United Way funded programs address both the preventive aspect of health issues, while also addressing more intervention types of needs.

AMERICAN CANCER SOCIETY

BERKS CONNECTIONS/PRETRIAL SERVICES  
Prisoner Re-Entry Program

BERKS ENCORE  
Meals on Wheels

BERKS DEAF & HARD OF HEARING SERVICES  
Advocacy & Client Services

BERKS VISITING NURSE ASSOCIATION  
Skilled Nursing & Related Services

BOYERTOWN AREA MULTI-SERVICE  
Supportive Services for Older Adults

CO-COUNTY WELLNESS SERVICES  
HIV/AIDS Education and Prevention  
Case Management for Older Adults

EASTER SEALS OF EASTERN PENNSYLVANIA  
Pediatric Clinics  
Out Patient Therapy  
Therapeutic Recreation

FAMILY GUIDANCE CENTER  
Counseling

GREATER READING MENTAL HEALTH ALLIANCE  
Advocacy and Support Groups

THE READING HOSPITAL CENTER FOR MENTAL HEALTH  
Child Psychiatric Services

SAFE BERKS  
Counseling

STRATEGIC ISSUE GRANTS  
Berks AIDS Network/Co-County Wellness

VENTURE GRANTS  
Abilities in Motion  
Easter Seals Eastern Pennsylvania  
Goodwill Industries Keystone Area  
Threshold Rehabilitation Services, Inc.

LIVE UNITED GRANTS  
Berks T1D Connection  
Unending Promise





United Way of Berks County

## FOCUS AREA: SAFETY NET SERVICES

### SAFETY NET SERVICES: \$1,694,770

When people's basic needs are not met, the consequences may be severe. United Way's mission is to ensure the basic necessities of life are available for those most in need. Our partnerships and programs provide a crucial safety net for vulnerable populations to quickly access help and support for a better quality of life. United Way funded programs address immediate needs, as well as help address the root causes of issues.

**AMERICAN RED CROSS:** Berks County Chapter  
Disaster Preparedness  
Disaster Response  
Emergency Communications to Armed Forces  
Veterans Transportation

**BERKS COALITION TO END HOMELESSNESS**  
Homeless Prevention

**BOYERTOWN AREA MULTI-SERVICE**  
Basic Needs

**CATHOLIC CHARITIES: DIOCESE OF ALLENTOWN**  
Case Management/Counseling for Veterans and Families

**CENTRO HISPANO DANIEL TORRES, INC**  
Information and Referral

**FRIEND, INC. COMMUNITY SERVICES**  
Community Resource Connections

### JEWISH FAMILY SERVICES

Food Bank  
Case Management  
Transportation Services

### MIDPENN LEGAL SERVICES

Legal Representation for Basic Needs

### OPPORTUNITY HOUSE

Shelter Program

### SAFE BERKS

Shelter  
Hotline/Rapid Response

### SALVATION ARMY: READING CORPS

Family Services Program

### SALVATION ARM: SERVICE EXTENSION UNITS

Community Welfare

### UNITED SERVICE ORGANIZATION

### GREATER BERKS FOOD BANK

Access to Food

### PAYMENTS TO OTHER ORGANIZATIONS

United Community Services

### RAPID RESPONSE FUND GRANTS

Bridge of Hope Berks County  
Family Promise of Berks County  
Greater Berks Food Bank  
Opportunity House  
YMCA of Reading & Berks County -  
Reconnection Program

### OTHER GRANTS

Community Prevention Partnership  
Greater Berks Food Bank  
Outreach, Inc.  
United Way of Lancaster County  
Pennsylvania CASA  
PA 2-1-1

### LIVE UNITED GRANTS

Oley American Legion Post 878



United  
Way



United Way of Berks County

*Imagining...*

UNITED



# HELPING KIDS BECOME BETTER READERS...





Early grade reading success leads to future academic success. This is why United Way manages the Ready.Set.READ! community initiative. We are working with partners – businesses, the educational community, nonprofits, volunteers and others – to increase reading proficiency, which will put children on the path to greater achievements.

Together, we are tackling the challenges:

- Over 40% of Berks County third-graders are reading below grade level.
- That means over 2,000 children in our community – in urban, suburban and rural schools – are four more times likely to drop out of school and 13 more times more likely to drop out if they also live in poverty. This means they are less likely to develop essential workforce skills and less likely to serve as productive citizens.

## Educational Improvement Tax Credit Contributions

United Way is proud to be an approved charitable organization to annually receive corporate contributions in support of Ready.Set.READ! through the PA Educational Improvement Tax Credit (EITC) program.

Thank you to the following corporations for their collective support of \$105,000.

- \* East Penn Manufacturing Co., Inc.
- \* High Industries
- \* National Penn
- \* Tompkins VIST Bank
- \* UGI Companies
- \* Weis

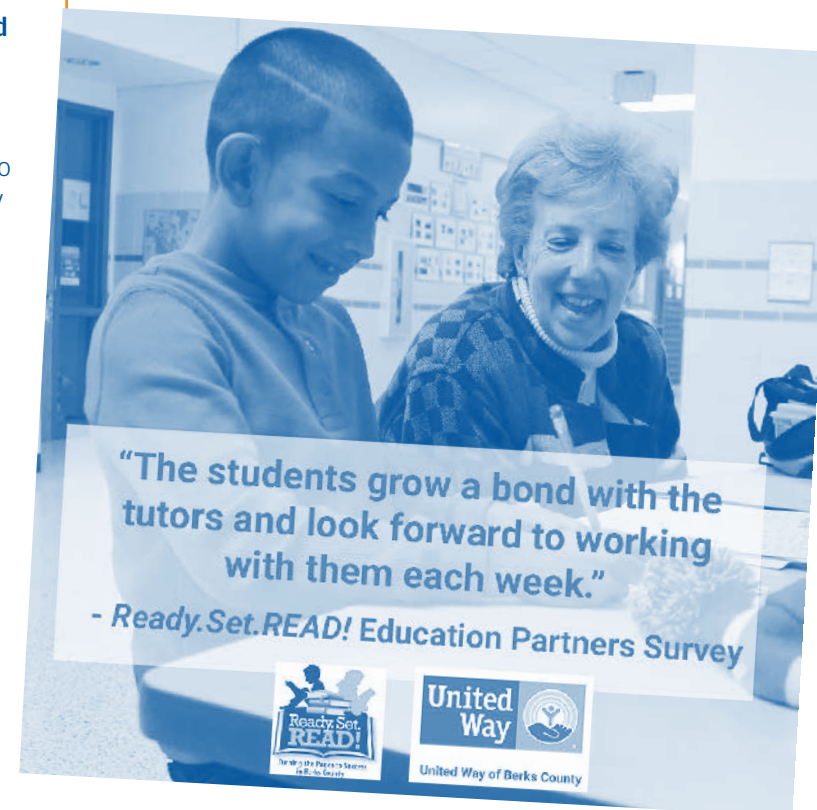
# ...BECAUSE BETTER READERS ENJOY BETTER LIVES.

This past year, United Way and Ready.Set.READ! board members and volunteers began working with Lectio, based in Cambridge, MA, to advance the quality and results of the initiative's components. This strategic planning work will guide our efforts in the future.

**Last year, over 30,000 Berks County children (ages 0-8) benefited from Ready.Set.READ! related programs.** Key programs within the initiative include:

- Nearly 400 trained **STAR READER** volunteer tutors provided one-on-one tutoring support to close to 500 students within in 29 elementary schools at 12 school districts.
- Several Reading elementary schools, as well as Head Start classrooms, participated in **RAISING A READER**, which promotes family engagement and a book exchange program.
- **READYROSIE** served as an online and bilingual parent engagement resource for parents and caregivers in multiple school districts.
- We're collaborating with Latino childcare providers through **GROWING READERS** and increasing the quality of their programs through literacy modeling and coaching.
- Nearly 100 volunteers modeled fluency and expression by reading to pre-school classrooms through **STORY FRIENDS**.

- **OPENING DOORS** provided a group-education program for Latino families with children ages 0 – 5 to increase their child's school readiness. 54 parents, with 108 young children, have graduated from the 10-week parent education class, and 86% of the parents reported they now understand the basic skills their children need in preparation for Pre-K.



## 2016 LOANED CAMPAIGN SPECIALISTS

### **Alcon Research, Ltd.**

Victoria Chalmers  
Rendy Ortiz

### **Cambridge-Lee Industries LLC**

Calvin Edwards

### **Carpenter Technology Corporation**

Fred Heckman  
Steve Kemery  
Joshua Labe

### **Customers Bank**

Andrea Dragonette

### **East Penn Manufacturing Co., Inc.**

Saundra Caldwell  
Renee Crawford  
Benny Estrada  
Deb Michael

### **Fulton Bank**

Manouchka Paulemont

### **Met-Ed, A FirstEnergy Company**

Tara Green

### **Penske Truck Leasing Co.**

Courtenay Dillard  
Jarrad Minggia

### **RKL LLP**

Amy Strouse

### **SFS intec, Inc.**

Grisel Cruz

### **UGI Energy Services, LLC**

Heather Ayala  
Lacey Hamilton

### **Community Volunteers**

Rich Bittle  
Irv Evans  
Mike Reese  
Michele Rittle

**Liz Charles was supported by  
EnerSys.**

*We also recognize Quadrant EPP USA, Inc. for supporting the LCS program.*

## 2016 LOANED CAMPAIGN ACCOUNTANTS

### **Baker Tilly Virchow Krause, LLP**

Brett Rottmann  
Davis Louis  
Elizabeth Mahaffey

### **BB&T**

Kevin Wagner

### **RKL LLP**

Michael Martinsky  
Kasia Azzolina  
Nicholas Desiderio  
Desiree Mauriello

### **Community Volunteer**

Gina Fisher

## 2016 CAMPAIGN CABINET

### **Campaign Co-Chairs:**

#### **Peter Barbey**

*Reading Eagle Company*

#### **Pamela Terry Barbey**

Paula Barron

*Tompkins VIST Bank*

Tom Beaver

*RKL LLP*

Elizabeth Charles

Jo Kisling-Cohn

*Boscov's Department Store, LLC*

Paul Cohn

*Clermont Wealth Strategies/  
Fulton Bank*

Marcelino Colon

*REP Commercial Printing*

Peter Connors

*Connors Investor Services*

Santina Connors

*Weidenhammer Systems  
Corporation*

Sharon Danks

*Tweed-Weber-Danks, Inc.*

Bob Davis

Edwina Davis

Michael Duff

*Penske Truck Leasing Co.*

Charles Fabian

*RKL LLP*

Michael Fischetti

*Cambridge-Lee Industries LLC*

Sid Forrest

*EnerSys*

Andrea Funk

*Cambridge-Lee Industries LLC*

Aaron Fries

*UGI Energy Services, LLC*

Barbara Hall

Bradley C. Hall

*UGI Energy Services, LLC*

Ellen Huyett

Dan Huyett

*Stevens & Lee*

Thomas O'Neill

*EnerSys*

Richard Ott

*VF Outlet*

Andrew Potteiger

*Brandywine Heights Area  
School District*

Michele Richards

*Fulton Bank*

Meg Shields

*Fromuth Tennis*

Pat Shields

*Fromuth Tennis*

Edward Shuttleworth

*Met-Ed, A FirstEnergy  
Company*

James Smith

*Big Brothers/Big Sisters*

Timothy Snyder

*Fleetwood Bank*

Richard Tinsman

*Carpenter Technology  
Corporation*

Lauren E. Tobiassen

*Wells Fargo*



# 2016 BOARD OF DIRECTORS

## Board Chair:

\*Michael A. Duff  
*Penske Truck Leasing Co.*

\*Pamela Barbey

\*Peter Barbey  
*Reading Eagle Company*

\*Paula Barron  
*Tompkins VIST Bank*

James S. Boscov  
*Boscov's Department Store, LLC*

Ramiro M. Carbonell  
*Stevens & Lee*

\*Paul Cohn  
*Clermont Wealth Strategies/Fulton Bank*

\*Sharon Danks  
*Tweed-Weber-Danks, Inc.*

\*Andrea Funk  
*Cambridge-Lee Industries LLC*

Sara Galosi  
*Alcon Research, LTD*

\*Scott L. Gruber  
*Tompkins VIST Bank*

Dr. Jill Hackman  
*Berks County Intermediate Unit*

Barbara Hall

Alisa Harris  
*UGI Utilities, Inc.*

Kim Hippert-Eversgerd  
*Fulton Bank*

\*Robert Hoffmaster  
*United Labor Council of Reading & Berks County*

Gordon Hoodak  
*Lauer's Park Elementary School*

Delphia Howze

Daniel B. Huyett  
*Stevens & Lee*

Ellen Huyett

Steven Keifer

\*Nick Marmontello

Beth Gallen Mastromarino  
*Van Reed Wealth Management LLC*

Dr. Khalid Mumin  
*Reading School District*

\*Laurie Peer  
*RKL LLP*

\*Scott Rehr  
*Emerald Advisors, Inc.*

Marilu Rodriguez  
*RB Legal Counsel LLC*

Daniel Sansary  
*Neighborhood Housing Services  
of Greater Berks, Inc.*

Mike Schmidlein  
*EnerSys*

Meg Shields  
*Fromuth Tennis*

Pat Shields  
*Fromuth Tennis*

Edward Shuttleworth  
*Met-Ed, A FirstEnergy Company*

\*Jerome T. Simcik  
*SFS intec, Inc.*

\*Timothy J. Simmons  
*Baker Tilly Virchow Krause, LLP*

\*Alison Snyder  
*East Penn Manufacturing Co., Inc.*

Timothy Snyder  
*Fleetwood Bank*

David L. Strobel  
*Carpenter Technology Corporation*

Therese Sucher  
*Reading Health System*

Patrick Velekei  
*The Giles Financial Group*

Jeffrey Wasmuth  
*Wells Fargo*

Dr. Anna Weitz  
*Reading Area Community College*



\*Executive Committee

for our future...

## AS OF DECEMBER 31, 2016

The financial results presented are taken from United Way of Berks County's IRS Form 990 using the December 31, 2016 Audited Financial Statements. The 2016 Audited Financial Statements contain an unmodified opinion, which is the highest opinion an organization may receive. United Way's complete audited financial statements and tax filing (IRS Form 990) may be obtained from the United Way of Berks County's website ([www.uwberks.org](http://www.uwberks.org)) or by contacting the United Way office.

	2016	2015
<b>ASSETS</b>		
Cash and Short Term Investments	\$3,673,307	\$3,463,162
Pledges Receivable	\$7,556,335	\$7,203,717
Long Term Investments (at Market)	\$9,858,238	\$9,638,597
Other Assets	\$127,855	\$125,346
<b>TOTAL ASSETS</b>	<b>\$21,215,735</b>	<b>\$20,430,821</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Current Liabilities	\$2,121,235	\$2,078,283
Non-Current Liabilities	\$0	\$412,291
<b>Total Liabilities</b>	<b>\$2,121,235</b>	<b>\$2,490,574</b>
<b>NET ASSETS</b>		
Unrestricted, Available for Use *	\$2,748,630	\$2,617,925
Temporarily Restricted **	\$8,949,844	\$8,056,991
Board Restricted Endowment	\$1,673,868	\$1,641,746
Permanently Restricted Endowment	\$5,722,158	\$5,623,585
<b>Total Net Assets</b>	<b>\$19,094,500</b>	<b>\$17,940,247</b>
<b>Total Liabilities and Net Assets</b>	<b>\$21,215,735</b>	<b>\$20,430,821</b>

\* United Way of Berks County believes prudent and responsible management requires the organization to establish and maintain an unrestricted net asset balance sufficient to provide working capital and adequate liquidity in the event of unexpected events affecting revenue generation and cash flow. The balance is within the target level of three to six months of distributions and expenses.

\*\* Committed to service allocations and operations for future years.



# CONDENSED FINANCIAL STATEMENT INFORMATION

# LIVE UNITED

	2016	2015
<b>REVENUE</b>		
Contributions	\$10,574,048	\$9,889,098
Investment and Other Income	\$510,913	\$433,533
<b>Total Revenue</b>	<b>\$11,084,961</b>	<b>\$10,322,631</b>
<b>EXPENSES</b>		
<b>Program Services</b>		
Investments in Programs*	\$7,164,749	\$6,771,283
United Way Community Impact Program	\$982,567	\$943,223
<b>Community Support</b>	<b>\$8,147,316</b>	<b>\$7,714,506</b>
<b>SUPPORT SERVICES</b>		
Fundraising	\$1,169,661	\$1,154,396
Administration	\$659,134	\$638,974
<b>Total Support Services</b>	<b>\$1,828,795</b>	<b>\$1,793,370</b>
<b>NET PERIODIC PENSION COST/SETTLEMENT LOSS **</b>	<b>\$55,157</b>	<b>\$219,829</b>
<b>RECONCILIATION TO AUDIT</b>		
Non-Operating Expenses ***	\$0	\$58,487
Unrealized Gains/Loss on Investments	\$100,560	(\$526,404)
<b>Change In Net Assets</b>	<b>\$1,154,253</b>	<b>\$127,009</b>
<b>Net Assets Beginning of the Year</b>	<b>\$17,940,247</b>	<b>\$17,813,239</b>
<b>Net Assets End of the Year</b>	<b>\$19,094,500</b>	<b>\$17,940,247</b>

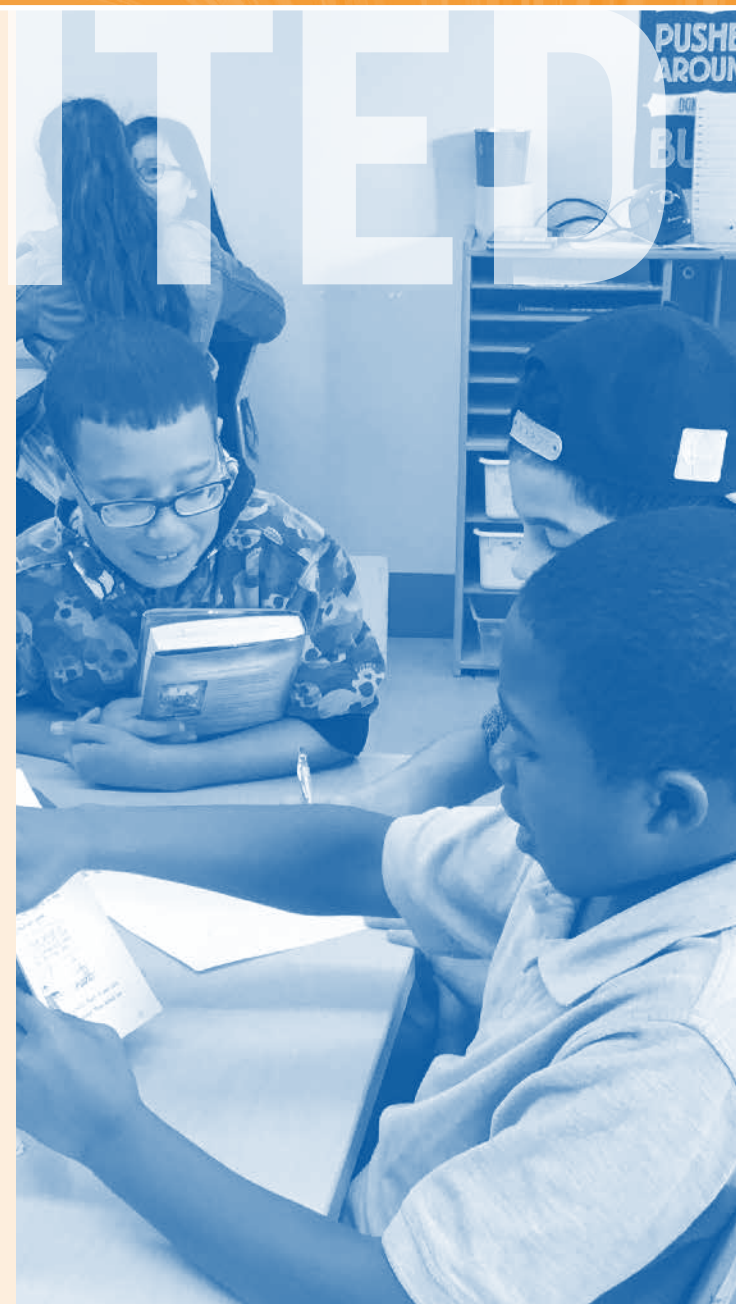
\* Includes designations to other United Ways

\*\* A settlement of the pension obligation takes place when the sum of the benefit payments for the year exceed the sum of service cost and interest cost.

As per Generally Accepted Accounting Principles, United Way recorded a loss for fiscal years ending 2015 and 2016 respectively. The expense is allocated across program and support services.

\*\*\* Non-Operating Expenses are pension related changes.

Effective June 27, 2016, the Pension Plan was terminated through a standard termination process and accrued benefits were paid to all eligible participants.





*ELU has gained over 100 new members, and there are now over 300 young Berks Countians better connected to United Way and our community.*

## It's been an exciting year for Emerging Leaders United!

The ELU members have participated in a total of 26 events, with a majority of them offering volunteering opportunities. The desires of an Emerging Leader United member are to make a difference in their community while growing personally and professionally. Members achieved this through hosting a Holiday party for the Olivet Boys and Girls Club, participating in a Day of Caring and a River Trail cleanup project, and working with Big Brothers Big Sisters. The ELU members gained increased personal development through a Dale Carnegie session and a "Life Improvement Business" session hosted by Eric and Jeannie Savage.

Kelly Adomshick  
Johanna Aguilar-Lopez  
Esteffani Alcantara  
Beth Angstadt  
Jeremy Arndt  
Kristen Arner  
Christopher Aull  
Heather Ayala  
Jennifer Bachman  
Eneudy Baez  
Jaimee Baker  
Shawn Barczynski  
Ashley Bauscher  
Julia Becker  
Josef Becker  
Jobany Bedoya  
Tatyana Belko  
Richard Benton  
Jaimie Berman  
Ambur Bernhard  
Tamara Bernstein  
Chris Bigos  
Sarah Bishop  
Angela Blum  
Jennifer Bohn  
Paul Bond  
Angelin Borelli  
Beth Bowers  
Alissa Boyer  
William Brent  
Brando Bretz  
James Brodhag  
Jennifer Caba  
Marco Calderon  
Saundra Caldwell  
Andrew Cammarano  
Valerie Cardell  
Scott Cass

Victoria Chalmers  
Ashley Chambers  
Meredith Chambers  
Tyler Chlebowski  
Jessica Cintron  
Shane Clark  
Wendy Claus  
Meghan Cocuzza  
Allison Coffey  
Sonia Colon  
Michele Cooper  
Edgar Cortez  
Trish Corvo  
Anthony Cox  
Tanya Davidson  
Paula De La Rosa  
Angela DeLong  
Aubrey Detterline  
Robert DiFilippo  
Courtenay Dillard  
Elisha Doney  
Julia Dougherty  
Tim Eck  
Calvin Edwards  
Chelsea Eisenberg  
Ryan Ellis  
Casey Ellis  
Jeffrey England  
Kendra Ernfield  
Becky Eshbach  
Luke Eshbach  
Steven Falcon  
Ashley Fehnel  
Aphrodite Felix  
Edward Felix  
Scott Fenstermaker  
Jen Fern  
Luis Fernandez

Vinessa Ferraro  
Kelly Fessler  
Amy Fick  
Vanessa Fields  
Shannon Figueroa  
Sarah Finney  
Ann Fioravanti  
Sharon Frantz-Howell  
Kimberly Frey  
Tara Frey  
Aaron Fries  
Adam Galczynski  
Wayne Gehris  
Stephanie Godek  
Bridget Good  
Astairre Goodhart  
Rob Graham  
Katie Graham  
Amanda Griffith  
Brittney Gross  
Jason Grove  
Elon Gruber  
Jessica Guido  
Peter Gustis  
Jennifer Habecker  
Melissa Haggard  
Lacey Hamilton  
Ryan Hamilton  
Regina Hampton  
John Harding  
Patrick Hart  
Alicia Hartman  
Michael Hartman  
Jessica Heil  
Rena Heim  
Jeffrey Henry  
Calvin Hess  
Siah Hill



# EMERGING LEADERS UNITED

Amy Hiller  
Jamie Himmelberger  
Samuel Hindman  
Lori Hoffman  
Jonathan Hogan  
Jason Hornberger  
Jennifer Hostetler  
Matthew Huddleston  
Christopher Huey  
Justin Huffman  
Miranda Hughes  
Susan Hugues  
Kristina Ibach  
Stephen Johnson  
Stephanie Kane  
Kyle Keech  
Seth Kelchner  
Lisa Kelly  
Lindsay Kennedy  
Andrea Key  
Kaitlin Killian  
Soun Kimm  
Ashley Koch  
Michael Koch  
Shannon Kohl  
Matthew Krasney  
Amy Kreider  
Mackenzie Krott  
Kayla Krott  
Carly Krumholz  
Andrew Kuchta  
Jeremy Kuhn  
Meghan Kulp  
Colleen Kunkle  
Pattie Kurnik  
Sherry Kutz  
Joshua Labe  
Angela Lancaster

Brian Lawrence  
Jena Lawrence  
Jillian Lee  
Brittanie Lewis  
David Lindenmuth  
Antonia Lineaweaver  
Stacey Loeb  
Carol Lombardo  
Matthew Lowther  
Kara Lucas  
Victoria Machorro  
Joshua Maldonado-Mazzo  
Michael Mancias  
Jennifer Manning  
Heather Margowski-Williams  
Josette Martinez  
April Maschke  
Elizabeth Masciotti  
Megan Maslar  
Odalis Matos  
Marissa May  
Brett Mayer  
Jennifer McAllister  
William McClain  
Lisa Meinhart  
Judson Meinhart  
Jason Mell  
Anibal Mendez  
Cameron Miller  
Laura Miner  
Jarrad Minggia  
Jamie Mitstifer  
Haley Mohn  
Angelica Morales  
David Morrow  
Heather Moyer  
Heather Moyer

Nicole Moyer  
Kristy Muenz  
Kristopher Murphy  
Emily Myers  
Jaclyn Nawa  
Jessica Nealy  
Jeremiah Neighbors  
Tammy Nguyen  
Jaclyn O'Donnell  
Abigail O'Keefe  
Dawn Orgera  
Rendy Ortiz  
Alissa Ott  
Ian Paisley  
Nelsa Paulino  
Bala Peterson  
Lisa Pike  
Theresa Pinto  
Marco Pokrywa  
John Polek  
Bonnie Pritchard  
Sidney Purnell  
Joslynn Quijada  
Jaime Ragonese  
Cynthia Rann  
Julie Ravis  
Thomas Reardon  
David Reed  
Chelsey Reichelt  
Tara Reinhart  
Samantha Reitz  
Kristin Rimmel  
Christy Resh  
Roland Reyes  
Jenna Riberio  
Dr. Yamil Sanchez Rivera  
David Roth  
Jessica Rozzi

Rebecca Sanbower  
Jennifer Savage  
Tejmohan Sawhney  
Bradley Schaefer  
Alma Schittler  
Adam Schleicher  
Derek Schoiack  
Tristan Schoiack  
Joshua Schultz  
Matthew Sech  
Claribel Seda  
Stacy Seidel  
Kristen Sfameni  
Kevin Shainline  
Kathena Siegel  
Sarvant Singh  
Dharmaraj Sivasamy  
Lydia Snow  
Timothy Snyder  
Dillon Snyder  
Leigh Anne Sobjak  
Adrienne Soja  
Jamie Sonon  
Colin Speck  
Robert Spohn  
Jacqueline Stamy  
Wes Stefanick  
Daniel Stein  
Jordan Sterner  
Courtney Stonefelt  
Kelly Stoneham  
Julie Street  
Amy Strouse  
Sarah Sullinger  
Erin Sullivan  
Linsey Swavely  
Daniel Szabo  
Patrick Taylor

Tashalynn Taylor  
Kassandra Taylor  
Laura Taylor  
Diem Thach  
Leanna Thomas  
Nic Thomas  
Mary Tibbetts  
Teresa Tieman Detweiler  
Chey-la Tillery  
Andrew Tomasko  
Elizabeth Toumanios  
Christa Trego  
Shana Trego  
Sheila Tulli  
Jesse Tyahla  
Amy Vaughan  
Patrick Velekei  
Shannan Venezia  
Flame Vo  
Daniel Wagner  
Elizabeth Ware  
Maxine Washington  
Bridget Wealand  
Amber Weaver  
Nicole Wessner  
Ellyn White  
Joshua Wilder  
Cole Wixon  
Jennifer Woodland  
Chileen Yeager  
Jessica Yeastadt  
Kevin Zaylor  
Tina Zimmerman

# United Way of Berks County would like to recognize contributors who have found another way of caring – a way that perpetuates their support beyond the present and into the future.

Whether through a bequest, lifetime gift, memorial gift or an honorarium, these individuals have made commitments above and beyond the annual campaign and will touch the lives of future generations. All these gifts represent a commitment to keeping Berks County strong.

We hope that you will consider being a partner in United Way's mission. If you have made a provision in your estate plan for the United Way of Berks County, or you would like to learn more about how you can join United Way as a Partner for the Future, please contact Angie Finney, 610-685-4570.

## Major Gifts:

### For their endowed annual gift:

T. Jerome and Carolyn R. Holleran

The Ezekiel S. Ketchum Memorial established in 2005 by friends and business associates of Ezekiel "Zeke" Ketchum

The Sally Miksiewicz Memorial Fund established in 2015

The Lynn Neag Memorial established in 1997 by Ray Neag

The June A. Roedel Memorial established in 1996 by Paul Roedel

The Arthur Ed. Saylor Memorial established in 1987 by the Berks County Bar Association

Steve Willems, NAI Keystone Commercial Industrial LLC

## The following memorial and honorarium gifts were made in 2016:

### Estate Gifts:

Barbara M. Alspach

Howard S. Goodman

Charles Harner

Sidney Symons

### In honor of Diana and Terry DeBold

Dr. Robert Timothy DeBold

### In honor of Jeannie Savage

Girl Scouts of Eastern Pennsylvania

### In honor of Josh Wright

Dr. Ralph M. Reeves

### In honor of Pat Zong

Prudence S. Precourt

### From Dr. Ralph M. Reeves to honor the life of:

Mrs. Joyce Beckett

Dr. Adam Feldman

Mr. and Mrs. George Gehman

Deaconess Deborah Matern-Graf

Dr. Ed Michalik

Dr. Vince Moffitt

Pastor Fred Opalinski

Dr. Bob Pottash

Mr. and Mrs. Sheldon Snyder

Dr. David Steffy

### In memory of Captain Tom Adams:

Dr. Ralph M. Reeves

### In memory of Margaret Fisher

Kathy Joffred

Betty Lou McClure and the 5 McClure girls

Dorothy Ocksrider

### In memory of Elizabeth Hanf

SAI InfoComm LLC





### **In memory of Eugene Slegowski**

Gordon and Rigmor Anke  
Peter and Pam Barbey  
Bradbury, Meschter Families  
Linda and Darryl Boe  
Leslie and Bill Davidson  
East Penn Manufacturing Co., Inc.  
Nancy M. Geiman Family  
Jessica L. Heil  
Rebecca S. Kermitz and Richard J. Simko  
Scott and Janet Matlack  
Karen T. McKeever  
Nancy J. McNabb  
Shirley and John K. Palmer  
Chris and Robin Pruitt  
Frank Ragone  
Angie and Steven Rizzo  
Marie, Todd and Susan Sands  
Bradley A. Sell  
Gregory R. and Jennifer L. Thomas  
Nancy Troemel  
United Way of Berks County Employee Fund  
Kevin and Monica Wenrich  
Tammy White and Michael Davidson  
Rick and Marlene Wilson

### **In memory of Frances Lefever Sloughfy**

Agnes Irene Brown  
Fulton Bank  
Nancy Krauss  
Dawn Romanczak

## **PARTNERS FOR THE FUTURE**

We recognize the following individuals as members of the Partners for the Future Society because they have included United Way of Berks County in their estate planning:

Ronald L. and Beverly A. Bashore  
Jo and Paul Cohn  
Irv Evans  
Bob and Ann Fox  
Barbara and Brad Hall  
Fred and Dee Hiehle  
T. Jerome and Carolyn R. Holleran  
Mr. and Mrs. William S. Jaeger  
Ann and Chris Kraras  
James H. Lentz and Gail M. Ebersole-Lentz  
Nick and Risa Marmontello  
Don Mattern  
Laura I. Mattern  
Harry and Jean Morrow  
Joni and David Naugle  
Karen and Paul Oxholm  
George and Sandy Post  
Michael Reese  
Bob and Donna Rhoads  
Karen A. and Gary W. Rightmire  
Brad and Carroll Scribner  
Bruce and Sarah Smith  
Don and Joanne van Roden  
Ralia C. Vardaxis  
Tammy White and Michael Davidson  
Nancy and Doug Yocom  
*Plus three members who wish to remain anonymous.*

## **FOUNDATION GIVING**

### **\$100,000 or more**

The Wyomissing Foundation

### **\$50,000 - \$99,999**

Henry Janssen Foundation  
The Kindness Coalition

### **\$25,000 - \$49,999**

Cacoosing Family Charitable Fund

### **\$10,000 - \$24,999**

Berkshire Charitable Foundation  
Crowther Foundation

### **\$750 - \$9,999**

Blue Mountain Foundation  
Isadore & Anna Oritsky Foundation





## LEADERSHIP GIVING

### United Way of Berks County

United Way of Berks County is grateful for the tremendous support and generosity of our leadership giving donors and committed volunteers. The leadership giving component of the campaign generated more than \$4.95 million and represented 48% of the campaign. The gifts from the members of both the Tocqueville Society (annual gifts of \$10,000+) and the Pacesetter Club (annual gifts between \$1,000 and \$9,999) are critical to ensure the success of the overall campaign. United Way of Berks County applauds the more than 1,600 individuals and/or couples who generously support the leadership giving program.



### A Year of Chocolate by Godiva Chocolatier, Inc.

All leadership givers in attendance at the Leadership Giving Recognition Event are eligible to win a “sweet treat.” Five lucky winners will receive delicious chocolates delivered on a monthly basis. Special thanks are extended to Godiva Chocolatier, Inc. for this generous incentive for our leadership givers.

### The KINDNESS Challenge

United Way of Berks County is pleased to announce The KINDNESS Challenge supported by the Kindness Coalition/John and Karen Arnold and the Shields Family Fund/Pat and Meg Shields. This \$500,000 challenge match will provide great incentive to current leadership givers to increase their annual leadership gift and to prospective leadership givers to join the Pacesetter Club. All new and increased giving within both the Tocqueville Society and Pacesetter Club will be matched as follows:

- New Tocqueville and Pacesetter gifts will be matched in their entirety.
- Level increases within both programs will be matched in their entirety.
- Incremental increases within a level in both programs will be matched.
- Tocqueville Step-Up Program: Donors who commit to a pledge of \$5,000 in 2017, \$7,500 in 2018 and \$10,000 in 2019 will be welcomed into the Tocqueville Society in 2017. The challenge match will augment the gifts in 2017 and 2018 by providing the additional \$5,000 and \$2,500 respectively.

### Leadership Giving Recognition Event

Members of the Tocqueville Society and Pacesetter Club are invited to attend the annual Leadership Giving Recognition Event on Thursday, October 19, 2017 from 5:30-7:30 p.m. at the DoubleTree by Hilton Hotel Reading. Our guests will be treated to delicious hors d'oeuvres and cocktails in celebration of their generosity and support of United Way of Berks County's leadership giving program.

United Way is grateful for the support of the 2017 Campaign Partners that generously sponsor this event:

- BB&T
- The Bone and Joint Care Center
- Diamond Credit Union
- DoubleTree by Hilton Reading
- Ehrlich Termite and Pest Control
- EnerSys
- Fromuth Tennis
- Fulton Bank
- M&T Bank
- Penske Truck Leasing Co.
- Precision Medical Products, Inc.
- Reading Fightin Phils
- Reading Health System
- RKL LLP
- Stevens & Lee/Griffin
- Tompkins VIST Bank and Tompkins Insurance
- VF Outlet
- Visions Federal Credit Union
- Wells Fargo
- White Star Tours and Travel Center



# LEADERSHIP GIVING

## United Way of Berks County Tocqueville Society

The Tocqueville Society, a leadership giving program, exists to foster, promote and recognize the importance of community commitment and personal giving at an exceptional level. The Society is named after Alexis de Tocqueville, a Frenchman who admired three elements in North American society: liberty, equality and the spirit of neighbor helping neighbor. Members of the Tocqueville Society generously contribute \$10,000 or more on an annual basis.

United Way of Berks County Tocqueville Society, ranked second in membership nationwide when compared to like-sized communities, consists of 146 members who contributed \$2.4 million during the 2016 campaign. Additionally, more than 80% of our Tocqueville members are Loyal Contributors who have been giving to United Way for more than ten consecutive years. We sincerely appreciate and applaud the overwhelming generosity of the members of the United Way of Berks County Tocqueville Society.

**La Société Nationale**  
\$100,000 - \$249,999  
Anonymous

**Ordre d'Égalité**  
\$50,000 - \$74,999  
Vincent and Donna Hartnett  
T. Jerome and Carolyn R. Holleran  
The Kindness Coalition Foundation,  
Karen and John Arnold  
Ray and Carole Neag  
Liliane and David Walton

**Ordre de Liberté**  
\$25,000 - \$49,999  
Anonymous  
Helen Breidegam  
John and Ann Broadbent  
Cacoosing Family Charitable Foundation  
Frank and Rita Cocuzza  
Michael and Diane Duff  
Robert P. Flicker  
Barbara and Brad Hall  
Mr. and Mrs. Joseph M. Harenza  
Daniel and Kathleen Langdon  
Mr. and Mrs. Charles W. Miller  
Marlin and Ginger Miller  
The Lynn Neag Memorial  
Mr. and Mrs. Richard M. Palmer, Jr.  
Art and Judy Valley

**Philantrope**  
\$20,000 - \$24,999  
Ernest J. and Lisa A. Choquette  
Jack and Janet Gallagher  
Dena and Vic Hammel  
Joanne M. Judge and Rick Oppenheimer  
Chris and Ann Kraras  
Mr. and Mrs. Thomas W. Martell  
Mr. and Mrs. Terrence J. McGlinn, Sr.  
Peter and Mary Terranova  
David and Barbara Thun

**Humanité**  
\$15,000 - \$19,999  
Marc and Jane Althen  
Peter and Pamela Barbey  
Eunice and Albert\* Boscov  
Joseph L. and Shirley K. Boscov  
Philanthropic Fund  
Mauro and Angel Cammarano  
Dave and Elizabeth Capitano  
Lois and Irvin Cohen  
Angela and Dick Eht  
Patricia Giles and John Speicher  
Peter F. Giorgi  
Sandra and Richard Hartman

Dan and Ellen Huyett  
Ezekiel S. Ketchum Memorial Fund  
Clint and Debby Matthews  
Mark and Jacqueline Oliver  
Craig and Sue Perrotty  
Mr. and Mrs. Paul R. Roedel  
John and Gloria Rothenberger  
Eric and Jeannie Savage  
Michael and Rhonda Schmittlein  
David and Shelley Shaffer  
Jay and Sherry Sidhu  
Don and Joanne van Roden  
Nadine and John Weidenhammer

**Visionnaire**  
\$12,500 - \$14,999  
Dennis and Eileen Abruzzi  
Anonymous  
Cynthia and Jim Boscov  
Daniel and Mary Breidegam  
Jo and Paul Cohn  
Bernie and Pat Hofmann/Hofmann Family Foundation  
Barbara J. Kline  
Jodi and Jeff Long  
Jim and Jan Loomis  
Mr. and Mrs. Mark Maggs  
Ed and Suzy McKeaney  
Mr. and Mrs. J. Christopher Michael  
The Sally Mikiewicz Memorial Fund  
John and Susie Myers  
Mr. and Mrs. Mark E. Schlott  
Christian and Jennifer Sockel  
Martha and David Swartz  
Mr. and Mrs. Edward D. Trexler III  
C. Thomas and Dianne C. Work  
Priscilla and Ben Zintak

**Membres de la Société**  
\$10,000 - \$12,499  
Anonymous (4)  
Mrs. Theodore C. Auman III  
Tod and Chrissy Auman  
Charles and Mary Barbera  
Robert and Laura Beard  
Hans and Melissa Bell

Tom and Leslie Bell  
Mr. and Mrs. Bruce P. Bengtson  
Charlie Bernard  
Daniel and Melanie Casciano  
Dr. and Mrs. John D. Casey, Jr.  
Bob and Anita Chaney  
Carter and Kirsten Cheskey  
Rich and Kelly Close  
Dr. and Mrs. Patrick Colarusso  
Bill and Vicki Combs  
Jim and Anna Connors  
Dick\* and Nancy\* Crowther  
Robert and Jayne Dieruff  
Atty. Timothy G. Dietrich and Audrey Andrules  
Ann and Gary Doerries  
Bernie and Pat Donahue  
Elsayed and Cathy Elmarzouky  
Steve and Gina Fisher  
Phil and Judy Fleck  
Ann and Bob Fox  
Funk Family  
Bill and Gwen Gage  
David and Paula George  
Michael Gibbs and Amy Hunt  
Scott and JoAnn Gruber  
Joe and Alison Haniford  
John and Kate Harenza  
Joseph and Dana Hartz  
Tina and Tom Henefer  
John F. Horrigan, Jr.  
Rob and Amy Howard  
Mr. and Mrs. Tyrone Javier  
Mike and Tina Jemison  
Jim King  
Tammy J. Koch and Stephen Peskosky  
Atty. and Mrs. Jack G. Mancuso  
Nick and Risa Marmontello  
Lisa and Don Martin  
Mr. and Mrs. Samuel A. McCullough  
Don and Jana Mikes  
Allen and Sharlene Moyer  
Joni and David Naugle  
Thomas and Claudia O'Neill  
Nicole J. Patterson  
Alan and Laurie Peer

Elaine M. Rado  
Jim and Debi Radwanski  
Gary and Karen Rightmire  
The June A. Roedel Memorial  
Paul and Teri Rosa III  
Peter and Leigh Rye  
Tim and Sherry Sanger  
Todd and Stacey Sechrist  
Mr. and Mrs. Patrick Shields  
Mr. Craig A. Stein  
Jeff and Delores Stoiceff  
Dave Strobel  
Mr. and Mrs. Stephen J. Terroni  
Joern and Jillian Tinnemeyer  
George and Nancy Weaver  
Mark and Kathi Wennell  
Nancy and Doug Yocom  
Dick and Kathy Zuidema

\* Deceased

## Tocqueville Legacy Circle

The United Way of Berks County Tocqueville Legacy Circle honors Tocqueville members who have made legacy commitments of \$200,000 or more to permanently endow their Tocqueville gifts. We applaud these members who have made this commitment and honor them for their uncommon generosity and leadership in advancing the common good.

Ann and Bob Fox  
Barbara and Brad Hall  
T. Jerome and Carolyn R. Holleran  
Ezekiel S. Ketchum Memorial Fund  
Nick and Risa Marmontello  
The Sally Mikiewicz Memorial Fund  
The Lynn Neag Memorial  
The June A. Roedel Memorial  
Don and Joanne van Roden

## United Way of Berks County PACESETTER CLUB

The Pacesetter Club is a leadership giving recognition program that honors those individuals/couples who make annual gifts from \$1,000 to \$9,999. These generous donors are instrumental to United Way's ability to address the most pressing health and human services needs in our community. We are grateful for the overwhelming support of our 1,533 members who contributed more than \$2.5 million during the 2016 campaign. We are proud to acknowledge that 54% of our Pacesetters are Loyal Contributors who have been giving to United Way for ten or more consecutive years. We greatly value the generosity and commitment of the members of the United Way of Berks County Pacesetter Club.

### Platinum Pacesetters \$7,500 - \$9,999

Anonymous (3)  
Carl and Christie Botterbusch  
Lena and Jack Hopkins  
Edwin Lakin  
James H. Lentz and  
Gail M. Ebersole-Lentz  
Dave and Sandie Rick  
Mr. and Mrs. Eric Schaeffer  
Caryl and Gary Wilkinson  
Elizabeth C. Wolfe

### Gold Pacesetters \$5,000 - \$7,499

Shawn and Lisa Anderson  
Anonymous (4)  
Walter and Kate Banta  
Cathy and Tom Beaver  
Mr. and Mrs. Amandon Carles

Dr. Kelley Crozier and Reverend Mark Christy  
Greg and Leslie Diestel  
Ken and Jenny Dugan  
Ann and Santo Ferrarello  
Samuel and Sarah Flamholz  
Kevin S. Goetz and Peter B. Slesser  
Judge Arthur E. and Louise C. Grim  
Martha L. Hafer  
Dennis and Vicki Hague  
Jed and Jessica Hammel  
Charles F. Harenza, Esq.  
The Harrop Family  
Fred and Dee Hiehle  
James G. Hughes and Kristen L. Killoran  
Elissa and Kevin Kelleher  
Barbara J. Ketchum  
Tim and Anne Koenig  
Cindy and Bill Laubach  
Mr. and Mrs. William Litvin  
David and Jackie Lurio  
Teresa Mercurio, MD  
Larry and Jami Miksiewicz  
Chris and Toni Miller  
Neena Miller  
Glenn and Jane Moyer  
Donna and Brian Nugent  
Joseph and Christine O'Neill  
Paul and Lynn Ott  
Bob and June Parker  
John F. Price  
Mr. and Mrs. Russell E. Reber, Jr.  
Scott and Yvette Rehr  
Felix and Jennifer Rivera  
Elizabeth Bowman Rothermel  
Jeffrey and Virginia Rush  
Tim and Bonnie Simmons  
Fred and Julie Singer  
Henry and Helene Singer  
Carl W. and Jean H. Staples  
Dr. Carol Szarko  
Karen Vasinda-Houle and Robert Houle  
Tammy White and Michael Davidson  
Jan and Warne White  
Roger and Patricia Zyma

### Titanium Pacesetters \$3,000 - \$4,999

Anonymous (13)  
Rick and Judy Aulenbach  
Walter and Caitlin Banta  
Bill and Paula Barron  
Daniel and Deirdre Bausher  
D. Michael Baxter and Denise A. Curran  
Thomas and Tamah Biello  
Mr. and Mrs. Richard P. Bowers  
Gary W. Boyer  
Dr. and Mrs. Robert A. Brigham  
Lee and Jeff Bukowski  
Andrew and Sophia Cammarano  
Dave and Anne Carroll  
Fran and Carmen Chimento  
Thomas M. and Gwyneth N. Chobot  
Bruce and Piyali Cole  
Anthony and Carol Cox  
Tim Cunniss  
Sharon A. Danks  
Russell and Sherry Diehm  
John and Jill Durofchalk  
Lynn and Will Eagleson  
Suzanne and Brian Engelhardt  
David and Ann Marie Engle  
Chuck Fabian  
David and Victoria E. Fisher  
Sid and Cathy Forrest  
Jami and Jed Freeman  
Brenda and Rich Fulop  
Mr. John P. Gagge, Jr.  
Robert K. Gramling  
Greg and Patty Haas  
Richard and Luana Harris  
Sally Harris  
David C. Hasson  
Gerard and Christine Helinek  
Jack and Lucy Hennessey  
Ms. Linda S. Himeback  
Frederick J. and Ellen E. Hirt  
Barbara and Fred Homsher  
Mark and Carol Hornberger  
Greg Horton  
Phil and Connie Impink  
Steven T. Iseman

Drs. Elizabeth Kann and Uday Dasika  
Thomas and Dena Kauffman  
Bob and Chris Keeler  
Judge Scott D. Keller  
Tom and Carol Kemery  
Melanie and Scott Klemas  
Dean and Jennifer Kraras  
Carly E. Krumholz  
Mr. and Mrs. Michael Krut  
Carole and Harlan Kutscher  
John and Sandy Larkin  
Betty and Karl Leuffen  
Joseph G. Lewis  
Scott L. and Kathleen M. Lindsey  
William and Cathy Long  
Sue and Troy Maier  
Mary Beth and Mark Mancias  
Mike Mara  
Jim and Carol Mason  
Megan Mattern  
Jacob and Karen McKnight, Jr.  
Don and Linda McMillan  
Ronald Miksiewicz  
Mr. and Mrs. Leon A. Miller  
Brian and Megan Morehead  
Harry and Jean Morrow  
Michael A. Mullen  
Dave and Patti Murr  
Scott and Eileen Myers  
Jane Masters Nase  
Jeannine O'Neill-Rohrbach and  
James Rohrbach  
Rick and Pam Ott  
Barbara Pattison  
Nancy and Glenn Perrini  
Bob, Judy and Susan Pollack  
Donald Powers  
Peggy and Bill Reifsnnyder  
James V. Reino, Jr.  
Max and Holly Rishel  
Dr. and Mrs. Andrew M. Rowan  
Jim and Judy Rubright  
Mr. and Mrs. Palle Rye  
Kristen M. Sandel, MD  
John Schwartz  
Carl J. Seidl

Shelley Family Revocable Trust  
Tim and Jessica Snyder  
Christopher and Noreen Sobottka  
Michael M. Speers  
Kim and Bill Stambaugh  
Mr. and Mrs. Glen T. Steady  
Debra Stout  
James Svaasand and Mary Lou Doyle  
Mr. David and Mrs. Lori Taliaferro  
Bill and Kate Thornton  
Dan Totsky  
Stephen and Margaret Vechy  
Mr. and Mrs. Charles Weber, Sr.  
Kathleen Wetzel  
Gregory Wheeler  
Rick and Marlene Wilson  
Don and Phyllis Witman  
Philip and Joanne Wolfe

### Silver Pacesetters \$2,000 - \$2,999

Mr. and Mrs. Steven J. Adams  
Mary and Allen Agnew  
Anonymous (19)  
Dennis Antunes  
Matthew and Kristen Arner  
Greg and Diane Auchter  
George and Laurie Ayrton  
Mark and Julie Bailey  
Michael and Crystal Balla Family  
Brian Barlow  
Brett and Anne Barnello  
Paula Barrett  
Ron and Beverly Bashore  
David Battisti  
Richard A. and Carol A. Bausher  
Peter Bayer  
Russel M. Becker and  
Janet Winter-Becker  
Mary Ann Bender  
Frank Bennett  
Rick Benton  
Neil Berkley  
Cathy and Andrew Bittinger  
Tena and Chad Bliss  
Peter and Gaja Bludzius



# LEADERSHIP GIVING

A. Michele Blood  
 Craig and Kathy Blume  
 Ron and Louise Bolam  
 Dan and Mary Brickner  
 Dr. and Mrs. Paul S. Brockman  
 Cynthia L. Brown  
 David and Anne Brueck  
 Mr. and Mrs. Robert Burkart  
 Dave and Marijo Burlingame  
 Marco Calderon  
 Joseph Cammarano  
 Felicidad C. Cardinal  
 Alan and Lori Carman  
 Sue and Hung Cheng  
 Anne Chubb  
 Jacqueline and Peter Cicchetti  
 Tracey and Cole Ciesnolewicz  
 Patricia K. Cinfici  
 Marcelino and Maria Colón  
 Peter and Santana Connors  
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 David Cox  
 Leslie and Bill Davidson  
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 Robert DiFilippo  
 Frank and Sharon Donnelly  
 Dr. and Mrs. Thomas W. Dooley  
 Keith and Jane Dorman  
 Merle and Wendy Dunkelberger  
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 Dr. and Mrs. J. Michael Eager  
 Dr. and Mrs. Robert F. Early, Jr.  
 Peter and Susan Edelman  
 Janice and Harry Eisenbise  
 Bernard J. Elzer III  
 Cris and Tom Enslin  
 Ken and Marilyn Ericson  
 Irv Evans  
 John M. and Mary E. Faust  
 Forrest Fernandez  
 Marc Filstein and Marcia Filstein  
 Al and Angie Finney  
 Amanda Flicker and Corey Moyer  
 Mr. and Mrs. Terry S. Folk  
 Robert Forrey and Tricia Clark  
 Charles V. Fullem

John and Lisa Gallen  
 Ms. Diane L. Gaul  
 John and Patricia Gebhard  
 Wayne and Kristin Gehris  
 Sharad Gera  
 Jon and Lori Gerhart  
 Mr. and Mrs. Al Gordon  
 Fran Graeff  
 Kevin and Sandy Grant  
 Jim Gruber  
 Judy A. Haas  
 Craig and Nancy Hafer  
 Fred and Susan Hafer  
 The Hanna Family  
 Jeffrey Harenza and Melissa Varone  
 Michael Hastings  
 Bret and Christine Hatt  
 Scott and Allison Hayick  
 Shawn and Jessica Head  
 Nancy M. Hemmerich  
 Kathleen and Carl Herbein  
 Greg and Theresa Hilbert  
 Keith and Suzanne Hillkirk  
 Robert T. Horton  
 John Horutz  
 John S. Huemmerich  
 Scott and Marisa Hunsicker  
 Joan and Jim Itin  
 Dr. and Mrs. George A. Jenckes III  
 Brandi Tess Jones  
 Tommy R. Jones  
 Karen and Matthew Jozwiak  
 Leon and Randi Katz  
 Kenneth A. Keiser  
 Mr. Steven Kemery  
 Eric Kershner  
 Ann and Robert C. Kline  
 Dennis Knepper  
 Bill and Robin Koch  
 Andy and Cindy Koehler  
 Dave and Mary Ann Kost  
 Judith Kraines and Dr. Neil Hoffman  
 James and Jennifer Kramer  
 James D. Kramer  
 Robert E. and Patricia D. Kreider, Jr.  
 The Kromer Family

Michael and Janine Krzyzanowski  
 Kim and Jake Kutz  
 Jodi S. Larison  
 Larry L. Lehman  
 Kathy A. Leinbach  
 Stella Leonti  
 John Leschner  
 Dave Lindenmuth  
 Marian and Robert Longenecker  
 Thomas Lord  
 Brian and Sandra Lowe  
 Stephan R. Lutz and B. Paige Lightner  
 Carol and Len Macking  
 Edward Manning  
 Stephanie C. Marabella  
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## \* Deceased

We have made every attempt to ensure the accuracy of our donor list. If you discover an error, please accept our sincere apologies and notify us at 610-685-4560 so we may correct our records.

## LEADERSHIP GIVING BY COMPANY

United Way of Berks County would like to recognize and thank our Top 25 organizations for their incredible support through their corporate giving and employee campaigns. Overall, these 25 organizations were responsible for raising 75% of all workplace dollars and 82% of all workplace leadership giving dollars. We applaud their efforts and thank them for their tremendous support.



Top 25 Organizations (combined employee and corporate giving)	Bronze	Pewter	Silver	Titanium	Gold	Platinum	Tocqueville	Total
The UGI Companies	88	27	34	9	2		9	169
Penske Truck Leasing Co.	69	24	20	9	3		15	140
Reading Health System	76	8	21	11	3	1	6	126
Carpenter Technology Corporation	78	7	14	2	1		5	107
Alcon Research, Ltd.	52	18	20		2			92
EnerSys	46	12	5	10	1		7	81
East Penn Manufacturing Co., Inc.	23	13	6	7	2	1	6	58
Boscov's Department Store, LLC	26	9	6	5	5	1	5	57
Met-Ed, A FirstEnergy Company	30	12	7	5	2			56
Reinsel Kuntz Leshar LLP	20	3	7	3	1		2	36
Stevens & Lee	6	6	6	5	2		11	36
Customers Bank	20	2	4				2	28
Wells Fargo	13	2	6	2	1	1	1	26
WorleyParsons Group, Inc.	8	9	5			1	1	24
Cambridge-Lee Industries LLC	16	1	3				1	21
United Way Of Berks County	6	2	7	2	2		2	21
Reading Eagle Company	10	2	4			1	1	18
R. M. Palmer Company	5	2	4	2			3	16
Tompkins VIST	8	2	2	1	1		1	15
BB&T	6	2	1	3	1		1	14
Brentwood Industries, Inc.	6	1		5	1		1	14
White Star Tours	5	1	1	2			3	12
Ehrlich Termite and Pest Control	2			2	1		2	7
Precision Medical Products, Inc.	1		1	2			3	7
The Giorgi Companies				3	1		1	5

*\* This list is a ranking based on the total number of leadership givers within our Top 25 companies.*



# SPECIAL THANKS TO OUR TOP 100 ORGANIZATIONS FOR THEIR OUTSTANDING SUPPORT!

Penske Truck Leasing Co.  
East Penn Manufacturing Co., Inc.  
The UGI Companies  
Carpenter Technology Corporation  
EnerSys  
Reading Health System  
Bosco's Department Store, LLC  
Alcon Research, Ltd.  
Met-Ed, A FirstEnergy Company  
Stevens & Lee/Griffin  
R. M. Palmer Company  
Wells Fargo  
Brentwood Industries, Inc.  
Customers Bank  
The Giorgi Companies  
Reading Eagle Company  
Precision Medical Products, Inc.  
Cambridge-Lee Industries LLC  
RKL LLP  
J. C. Ehrlich Co., Inc.  
WorleyParsons Group, Inc.  
United Way of Berks County  
BB&T  
White Star Tours and Travel Center  
Tompkins VIST Bank  
Godiva Chocolatier, Inc.  
Quadrant EPP USA, Inc.  
Singer Equipment Company, Inc.  
Travelers Insurance Co.  
Baker Tilly Virchow Krause, LLP  
Fulton Bank  
Santander Bank  
Yuasa Battery, Inc.  
Reading Alloys, Inc., An AMETEK  
Company

VF Outlet  
Weidenhammer Systems Corporation  
SFS intec, Inc.  
United Parcel Service  
GAI-Tronics Corporation  
Elite Sportswear, L. P.  
Kutztown Area School District  
Penn State Berks  
Clover Farms Dairy  
Mosteller & Associates  
M & T Bank  
Reading School District  
Merrill Lynch Wealth Management  
Utilities Employees Credit Union  
Connors Investor Services, Inc.  
WORLD electronics  
Muhlenberg School District  
Berks County Intermediate Unit  
Herbein+Company  
Albright College  
Schuylkill Valley School District  
Grafika Commercial Printing, Inc.  
Alvernia University  
Brandywine Heights Area School  
District  
C. H. Briggs Company  
Conrad Weiser Area School District  
Antietam School District  
City of Reading  
Caron Treatment Centers  
Fromm Electric Supply Corp.  
Diamond Credit Union  
Tray-Pak Corporation  
Elbeco Incorporated  
Exeter Township School District

Penn State Health St. Joseph  
The Loomis Company  
Morgan Corporation  
Hofmann Industries  
Phillips-Van Heusen  
Magnatech International, Inc.  
Lentz Milling Company  
STV Incorporated  
Fromuth Tennis  
Berks Career & Technology Center  
Barley Snyder  
Reading Fightin Phils  
Governor Mifflin School District  
County of Berks  
Materion Corporation  
Gage Personnel  
Wyomissing Area School District  
Reading Area Community College

Berks Packing Co., Inc.  
C&S Wholesale Grocers  
Eagle Metals  
Sealed Air Corporation  
Heyco Metals Inc.  
Tulpehocken Area School District  
Glen-Gery Corporation  
United Corrstack LLC  
RPA Engineering  
Hamburg Area School District  
Wilson School District  
Comcast  
Kozloff Stoudt  
Teleflex Medical, Inc.

*Ranking based on 2016 corporate  
and employee workplace campaign  
contributions.*



United  
Way



United Way of Berks County

together we're

DOING  
IT  
BETTER  
TOGETHER

GREAT THINGS HAPPEN  
WHEN WE  
**LIVE UNITED**

THINGS HAPPEN  
WHEN WE  
**LIVE UNITED**



## UNITED we make a difference!

We connect individuals, company teams and families to volunteer activities throughout the county. Our annual signature events, Day of Caring and The Big Cheese, help strengthen area nonprofits and address the issue of hunger, respectively.

Visit [uwberks.org](http://uwberks.org) to find the right volunteer opportunity for you. We each have the power to improve lives and our community!

**2,260**  
Number of  
United Way Volunteers



**42,947**  
Number of  
Volunteer Hours



**\$1,035,380**  
Value of Volunteer Hours  
(based on Independent Sector value)







## UNITED WAY STAFF

**Tammy White – President**  
Kim Hiester

### COMMUNITY IMPACT

Dr. Yamil Sanchez Rivera,  
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