EXTENDED TO NOVEMBER 15, 2019

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

| <u>A I</u> | or th | e 2018 calendar year, or tax year beginning and | enaing | | | | | |
|-------------------------|----------------------|---|----------------|---|-------------------------------|--|--|--|
| В | Check if applicab | C Name of organization | | D Employer identifie | cation number | | | |
| | Addro chan | | | | | | | |
| | chan | ge Doing business as | | 23-1 | 655375 | | | |
| | Initial returr | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | E Telephone number | | | | |
| | Final return | P.O BOX 702 | | (610 |) 685-4550 | | | |
| | termi ated | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 26,492,263. | | | |
| Г | □Amer | ded DEADING DA 10602 0702 | | H(a) Is this a group re | | | | |
| \vdash | returr □Appli | | | 7 | | | | |
| | tion pend | F Name and address of principal officer: TAMMY L. WHITE | | for subordinates | ·····= = | | | |
| | - | SAME AS C ABOVE | | H(b) Are all subordinates in | | | | |
| | | sempt status: X 501(c)(3) 501(c) () (insert no.) 4947(a)(1) o | or 527 | If "No," attach a | list. (see instructions) | | | |
| _ | | te: ► WWW.UWBERKS.ORG | | H(c) Group exemption | n number 🕨 | | | |
| K | orm o | f organization: X Corporation Trust Association Other | L Year | of formation: 1963 N | A State of legal domicile; PA | | | |
| | art I | Summary | | | | | | |
| | 1 | Briefly describe the organization's mission or most significant activities: INSP | IRING | COLLABORATIO | ON . | | | |
| ë | Ι. | VOLUNTEERISM AND FINANCIAL SUPPORT TO BUI | | | | | | |
| ā | | | | | | | | |
| ern | 2 | Check this box if the organization discontinued its operations or dispos | | 1 1 | | | | |
| 8 | 3 | | | 3 | 41 | | | |
| <u>ن</u> | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | | | 41 | | | |
| ş | 5 | Total number of individuals employed in calendar year 2018 (Part V, line 2a) | | 5 | 29 | | | |
| Ϊŧ | 6 | Total number of volunteers (estimate if necessary) | | 6 | 3133 | | | |
| Activities & Governance | 7 a | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. | | | |
| Š | b | Net unrelated business taxable income from Form 990-T, line 38 | | | 13,598. | | | |
| | ~ | | | Prior Year | Current Year | | | |
| | | Contributions and grants (Dort VIII line 1h) | | 10,883,467. | 11,084,477. | | | |
| e | 8 | Contributions and grants (Part VIII, line 1h) | | 0. | | | | |
| Revenue | 9 | Program service revenue (Part VIII, line 2g) | | | 0. | | | |
| ě | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 441,910. | 312,230. | | | |
| ш | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 28,761. | 27,624. | | | |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 11,354,138. | 11,424,331. | | | |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 7,497,436. | 7,707,268. | | | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. | | | |
| | 45 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 2,067,845. | 2,129,795. | | | |
| Expenses | 160 | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. | | | |
| ē | IUa | Total fundraising expenses (Part IX, column (A), line 25) \(\bigs 1,432,00\) | <u> </u> | <u></u> | <u> </u> | | | |
| X | D | | | 005 401 | 1 072 212 | | | |
| | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 995,491. | 1,073,212. | | | |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 10,560,772. | 10,910,275. | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 793,366. | 514,056. | | | |
| Net Assets or | 3 | | Ве | ginning of Current Year | End of Year | | | |
| sets | 20 | Total assets (Part X, line 16) | | 22,563,810. | 22,017,343. | | | |
| ASS | 21 | Total liabilities (Part X, line 26) | | 1,825,444. | 2,039,331. | | | |
| Net | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 20,738,366. | 19,978,012. | | | |
| | art II | Signature Block | | , | | | | |
| | | alties of perjury, I declare that I have examined this return, including accompanying schedules | and etatem | ente and to the heet of my | knowledge and helief it is | | | |
| | | ct, and complete. Declaration of preparer (other than officer) is based on all information of wh | | • | Kilowicage and belief, it is | | | |
| true | , corre | ct, and complete. Declaration of preparer (other than officer) is based on all information of win | iicii preparei | lias any knowledge. | | | | |
| | | Signature of officer | | Doto | | | | |
| Sig | n | ' | | Date | | | | |
| Her | e e | TAMMY L. WHITE, PRESIDENT | | | | | | |
| | | Type or print name and title | | | | | | |
| | | Print/Type preparer's name Preparer's signature | | Date Check | PTIN | | | |
| Paid | d | LINDA S HIMEBACK, CPA LINDA S HIMEBACK | k, cpk | 06/11/19 of self-employ | P00042618 | | | |
| | parer | Firm's name HERBEIN+COMPANY, INC. | , - | Firm's EIN ▶ | 23-2415973 | | | |
| | Only | Firm's address 2763 CENTURY BOULEVARD | | I IIIII 9 EIIV | | | | |
| 036 | Unity | READING, PA 19610 | | Dhan 61 | 0-378-1175 | | | |
| _ | | | | Phone no. O 1 | | | | |
| Ma | y the I | RS discuss this return with the preparer shown above? (see instructions) | | | X Yes No | | | |

<u> Pag</u>e **2**

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Form 990 (2018) UNITED WAY OF BERKS COUNTY, INC. Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|---|---|-----|---------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | Х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| - | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> | | | |
| Ü | Schedule D, Part III | 8 | | х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | - | | |
| 9 | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | | | | x |
| 40 | If "Yes," complete Schedule D, Part IV | 9 | | |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | 40 | v | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | 7.7 | |
| | Part VI | 11a | _X_ | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | <u>X</u> |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | <u> X</u> |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | Х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | х |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes." | <u>. </u> | | _ |
| .5 | , | 19 | | х |
| 200 | complete Schedule G, Part III | 20a | | X |
| | | 20a 20b | | |
| _ | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | 200 | | |
| 21 | | 21 | Х | |
| | domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I, Parts I and II | 41 | 77 | |

Form 990 (2018) UNITED WAY OF BERKS COUNTY, INC. Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|--------|---|------|-----|----------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | 37 | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | X | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | x |
| 0.4 | contributions? If "Yes," complete Schedule M | 30 | | |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | 31 | | x |
| 32 | If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 31 | | |
| 32 | , | 32 | | x |
| 33 | Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | J2 | | |
| 55 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| • | Part V, line 1 | 34 | | х |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | Х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |
| Par | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | v | |
| | (gambling) winnings to prize winners? | 1c | aan | (2018) |
| 832004 | ! 12-31-18 | rorm | 550 | (∠U I Ծ) |

Form 990 (2018) UNITED WAY OF BERKS COUNTY, INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | . (common | | Yes | No |
|-----|---|----------|-----|----------|
| 22 | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | 162 | NO |
| Za | filed for the calendar year ending with or within the year covered by this return 2a 29 | | | |
| h | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Х | |
| D | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e -file (see instructions) | LU | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | За | Х | |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | X | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | 00 | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | x |
| b | If "Yes," enter the name of the foreign country: | iu | | |
| - | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | х |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | Х |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5с | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | Х |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | Х |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | |
| | to file Form 8282? | 7с | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | <u> </u> |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| _ | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | 0- | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9a 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | 90 | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| | organization is licensed to issue qualified health plans | | | |
| С | Enter the amount of reserves on hand | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | <u> </u> |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | |
| | excess parachute payment(s) during the year? | 15 | | X |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | 77 |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | | |

UNITED WAY OF BERKS COUNTY, INC. 23-1655375 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. X Check if Schedule O contains a response or note to any line in this Part VI

| Sec | tion A. Governing Body and Management | | | | , | |
|-----|--|----------|-------------------------|----------|---------|--|
| | | | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | 41 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1b | 41 | <u>.</u> | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | with | any other | | | |
| | officer, director, trustee, or key employee? | | | 2 | X | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | e dire | ct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | | | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 9 | 90 w | as filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's ass | ets? | | 5 | | X |
| 6 | Did the organization have members or stockholders? | | | 6 | | X |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or ap | point | one or | | | |
| | more members of the governing body? | | | 7a | | X |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, st | ockh | olders, or | | | |
| | persons other than the governing body? | | | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | ır by tl | ne following: | | | |
| а | The governing body? | | | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | | | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read | | | | | |
| | organization's mailing address? If "Yes." provide the names and addresses in Schedule O | | | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Re | venue | e Code.) | | 1 | |
| | | | | | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | | | 10a | | X |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such ch | apter | s, affiliates, | | | |
| | | | | 10b | 37 | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body | y beto | re filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | 37 | |
| 12a | · · | | | 12a | X | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | | | 12b | Λ | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y | , | | 1,0 | v | |
| 40 | in Schedule O how this was done | | | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | | | 13 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | | | 14 | | |
| 15 | Did the process for determining compensation of the following persons include a review and approva | ıı by ır | naepenaent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | 45- | Х | |
| a | The organization's CEO, Executive Director, or top management official | | | 15a | X | |
| D | Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | 15b | Λ | |
| 160 | | nont i | with a | | | |
| 10a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangent taxable active during the year? | | | 160 | | х |
| h | taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluat | | | 16a | | -25 |
| b | | | • | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ exempt status with respect to such arrangements? | | | 16b | | |
| Sec | exempt status with respect to such arrangements? | | | 100 | l | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶PA | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, an | d 990 | 0-T (Section 501(c)(3): | s onlv) | availat | ole |
| | for public inspection. Indicate how you made these available. Check all that apply. | | (=== 20 1 (0)(0) | | | |
| | Own website X Another's website X Upon request Other (explain | in S | chedule (1) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, cor | | , | l financ | ial | |
| - | statements available to the public during the tax year. | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's boo | oks ar | d records | | | |
| | MONICA RUANO-WENRICH - (610)685-4550 | | | | | |
| | E01 WAGUITMOMON CODERM DO DOY 702 DEADING DA 106 | - ^ 2 | 0700 | | | |

501 WASHINGTON STREET, PO BOX 702, READING, PA

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title | (B) Average hours per | (do box, | not ch | (C Posi neck r | tion | | one n an | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
|-----------------------------|--|------------------|-----------------------|----------------------|------|------------------------------|-------------|--|--|--|
| | week (list any hours for related organizations below line) | stee or director | Institutional trustee | Officer | | Highest compensated employee | | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| (1) SCOTT L. GRUBER CHAIR | 1.00 | Х | | Х | | | | 0. | 0. | 0. |
| (2) JOANNE JUDGE | 1.00 | Λ | | Δ | | | | 0. | 0. | · · |
| VICE CHAIR | 1.00 | Х | | Х | | | | 0. | 0. | 0. |
| (3) LAURIE PEER | 1.00 | 25 | | | | | | 0. | <u> </u> | • |
| DIRECTOR | 1.00 | х | | | | | | 0. | 0. | 0. |
| (4) SARA AULESTIA | 1.00 | | | | | | | • | • | |
| DIRECTOR | | х | | | | | | 0. | 0. | 0. |
| (5) PAMELA TERRY BARBEY | 1.00 | | | | | | | | | |
| DIRECTOR | | х | | | | | | 0. | 0. | 0. |
| (6) PETER BARBEY | 1.00 | | | | | | | - | - | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (7) RAMIRO M. CARBONELL | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (8) BRUCE COLE | 1.00 | | | | | | | | | _ |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (9) PETER CONNORS | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (10) SANTINA CONNORS | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (11) SHARON DANKS | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (12) STEVEN FISHER | 1.00 | | | | | | | | | |
| ASST. SECRETARY/TREASURER | | Х | | Х | | | | 0. | 0. | 0. |
| (13) AARON FRIES | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (14) SARA GALOSI | 1.00 | | | | | | | | _ | _ |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (15) DR. JILL HACKMAN | 1.00 | <u></u> | | | | | | | | _ |
| DIRECTOR | 1 22 | Х | | | | _ | | 0. | 0. | 0. |
| (16) BARBARA HALL | 1.00 | <u></u> | | | | | | | | _ |
| DIRECTOR | 1 22 | Х | | | | _ | | 0. | 0. | 0. |
| (17) ALISA HARRIS | 1.00 | ,, | | | | | | | _ | _ |
| DIRECTOR 832007 12-31-18 | | X | | | | | | 0. | 0. | 0 • Form 990 (2018) |

832007 12-31-18

(F)

23-1655375

(D)

(B)

| Name and title | Average hours per week | box | not c , unle: | ss pe | more rson | 1 than is bot or/trus | h an | n compensation | Reportable compensatio | n | Estimated amount of other | | |
|---|---|-------------------------------|-----------------------|---------|--------------|---------------------------------------|----------|-----------------------------|--------------------------------|-------|---------------------------|---|----------------|
| | (list any hours for related organizations below | ndividual trustee or director | Institutional trustee | er | Key employee | Highest compensated employee | ner | the | organization: (W-2/1099-MIS | s | fr org an | pensa om the anizati d relate anization | e ion ed |
| | line) | Indi | Insti | Officer | Key | High | Forn | E 0 | | | | | |
| (18) JOSEPH HARTZ | 1.00 | 1 | | | | | | | | _ | | | |
| DIRECTOR | | Х | | | | | _ | 0. | | 0. | 0. | | 0. |
| (19) KIM HIPPERT-EVERSGERD | 1.00 | | | | | | | | | _ | | | _ |
| DIRECTOR | 1 00 | Х | | | | _ | _ | 0. | | 0. | | | 0. |
| (20) ROBERT HOFFMASTER | 1.00 | | | | | | | | | _ | | | ^ |
| DIRECTOR | 1 00 | Х | | | | | \perp | 0. | | 0. | | | 0. |
| (21) DANIEL B. HUYETT | 1.00 | | | | | | | | | _ | | | ^ |
| DIRECTOR | 1 00 | Х | | | <u> </u> | - | + | 0. | | 0. | | | 0. |
| (22) ELLEN HUYETT | 1.00 | ., | | | | | | | | ^ | | | ^ |
| DIRECTOR | 1 00 | Х | | | <u> </u> | - | + | 0. | | 0. | 0. 0 | | |
| (23) MICHAEL KRUT | 1.00 | ٠,, | | | | | | | | ^ | | | ^ |
| DIRECTOR | 1 00 | Х | _ | | - | - | - | 0. | | 0. | | | 0. |
| (24) NICK MARMONTELLO | 1.00 | . , | | | | | | | | ^ | | | 0 |
| DIRECTOR | 1 00 | Х | _ | | \vdash | - | \vdash | 0. | | 0. | | | 0. |
| (25) BETH GALLEN MASTROMARINO | 1.00 | Х | | | | | | | | 0. | | | 0 |
| DIRECTOR | 1.00 | Λ | | | | - | + | 0. | | 0. | | | 0. |
| (26) EDWARD MCKEANEY, SR. DIRECTOR | 1.00 | х | | | | | | | | 0. | | | Λ |
| | | | | | | | Ļ | 0. | | 0. | | | 0. |
| 1b Sub-total | | | | | | | | 465,123. | | 0. | | 0 6 | |
| c Total from continuation sheets to Part VI | | | | | | | | 465,123. | | 0. | | 59,638. 59,638. | |
| d Total (add lines 1b and 1c) | | | | | | | <u> </u> | | 000 - 6 | |] 39,030. | | 30. |
| 2 Total number of individuals (including but n | iot ilmited to th | ose | liste | a | OOVE | e) wr | 10 r | received more than \$100 | ,000 of reportable | , | | | 2 |
| compensation from the organization | | | | | | | | | | | | Yes | No |
| O Did the every institute list only forward officers | -li | | | | | | | | | | | 163 | 140 |
| 3 Did the organization list any former officer, | • | | | • | • | • | | | | | 2 | | Х |
| line 1a? If "Yes," complete Schedule J for s 4 For any individual listed on line 1a, is the su | | | | | | | | | | | 3 | | Λ |
| · · · · · · · · · · · · · · · · · · · | • | | - | | | | | • | - | | 4 | х | |
| and related organizations greater than \$150 | | | | | | | | | | | 4 | -25 | |
| 5 Did any person listed on line 1a receive or a | | | | | | | | ited organization or indivi | dual for Services | | 5 | | Х |
| rendered to the organization? If "Yes," com Section B. Independent Contractors | ipiete Scheaule | e J T | or st | icn į | pers | son | | | | | 3 | | |
| Complete this table for your five highest co | mneneated inc | lone | nda | nt co | ontr | acto | re t | that received more than | \$100,000 of comp | onea | ion fr | | |
| the organization. Report compensation for | • | • | | | | | | | • | Crisa | .1011 110 | ,,,, | |
| (A) | trio odicriadi y | Jui C | , ridii | 19 W | | 01 VV | 101111 | (B) | J. | | ((| :) | |
| Name and business | address | NO | ONE | 3 | | | | Description of | services | С | | nsatio | n |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent contractors (i | ncluding but no | ot lir | nited | d to | thos | se lis | stec | | ore than | | | | |
| \$100,000 of compensation from the organi | | | | | |) | | • | I | | | | |

832008 12-31-18

| Form 990 UNITED WAY OF BERKS COUNTY, INC. 23-1655375 | | | | | | | | | | | |
|---|-------------------|---------------------------------------|-----------------------|----------|--------------|------------------------------|--------|---|----------------------------------|-----------------------|--|
| Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) | | | | | | | | | | | |
| (A) | (B) | | | (C | | | | (D) | (E) | (F) | |
| Name and title | Average | | | Posi | | | | Reportable | Reportable | Estimated | |
| | hours | · · · · · · · · · · · · · · · · · · · | | | | | | compensation | compensation | amount of | |
| | per | | | | | as a | | from | from related | other | |
| | week (list any | tor | | | | Highest compensated employee | | the organization | organizations (W-2/1099-MISC) | compensation from the | |
| | hours for | or director | | | | ma pa | | (W-2/1099-MISC) | (** 27 1000 141100) | organization | |
| | related | tee or | ıstee | | | ensate | | (** =* ******************************** | | and related | |
| | organizations | Itrus | nal trı | | loyee | эдшо | | | | organizations | |
| | below | ndividual trustee | Institutional trustee | Officer | Key employee | hesto | Former | | | | |
| | line) | Pul | su | 0# | Ş. | Hig | Ā | | | | |
| (27) DR. KHALID MUMIN | 1.00 | | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. | |
| (28) JONI NAUGLE | 1.00 | | | | | | | | | | |
| DIRECTOR | 1 22 | Х | | | | | | 0. | 0. | 0. | |
| (29) SCOTT REHR | 1.00 | | | | | | | | • | • | |
| DIRECTOR | 1 00 | Х | | | | | | 0. | 0. | 0. | |
| (30) DANIEL SANSARY | 1.00 | | | | | | | | • | • | |
| DIRECTOR | 1 00 | Х | | | | | | 0. | 0. | 0. | |
| (31) MICHAEL SCHMIDTLEIN | 1.00 | ., | | | | | | | 0 | • | |
| DIRECTOR | 1 00 | Х | | | | | | 0. | 0. | 0. | |
| (32) DAVID SHAFFER DIRECTOR | 1.00 | 37 | | | | | | _ | 0 | 0 | |
| | 1.00 | Х | | | - | | | 0. | 0. | 0. | |
| (33) SHELLEY SHAFFER DIRECTOR | 1.00 | Х | | | | | | 0. | 0. | 0 | |
| (34) MEG MCGLINN SHIELDS | 1.00 | Λ | | | | | | 0. | 0. | 0. | |
| DIRECTOR | 1.00 | Х | | | | | | 0. | 0. | 0. | |
| (35) PATRICK SHIELDS | 1.00 | Λ | | | - | | | 0. | 0. | 0. | |
| DIRECTOR | 1.00 | Х | | | | | | 0. | 0. | 0. | |
| (36) EDWARD SHUTTLEWORTH | 1.00 | 22 | | | | | | 0. | 0. | . | |
| DIRECTOR | 1100 | х | | | | | | 0. | 0. | 0. | |
| (37) JEROME T. SIMCIK | 1.00 | | | | | | | | 0.1 | | |
| DIRECTOR | | х | | | | | | 0. | 0. | 0. | |
| (38) TIMOTHY J. SIMMONS | 1.00 | | | | | | | | <u> </u> | | |
| SECRETARY/TREASURER | | Х | | x | | | | 0. | 0. | 0. | |
| (39) TIMOTHY SNYDER | 1.00 | | | | | | | - | - | - | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. | |
| (40) KAREN WANG | 1.00 | | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. | |
| (41) CHRISTINA WEEBER | 1.00 | | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. | |
| (42) TAMMY L. WHITE | 42.00 | | | | | | | | | | |
| PRESIDENT | | | | Х | | | | 157,118. | 0. | 21,262. | |
| (43) JEAN MORROW | 42.00 | | | | | | | | | | |
| SR VP RESOURCE DEVELOPMENT | | | | Х | | | | 96,220. | 0. | 10,817. | |
| (44) YAMIL SANCHEZ | 42.00 | | | | | | | | _ | | |
| SR VP COMMUNITY IMPACT | 10.00 | | | Х | | | | 115,017. | 0. | 10,326. | |
| (45) MONICA RUANO-WENRICH | 42.00 | | | <u> </u> | | | | 0.5 - 5.5 | | 45 000 | |
| SR VP FINANCE & ADMIN | | | | Х | | | | 96,768. | 0. | 17,233. | |
| | | l | | | | | | | | | |
| | | | | | | | | | | | |
| 465 122 | | | | | | | | | | | |
| Total to Part VII, Section A, line 1c | | | | | | | | 465,123. | | 59,638. | |

Part VIII Statement of Revenue

| | | Check if Schedule O conta | ains a respons | e or note to any line | e in this Part VIII | | | |
|--|------------|---|----------------|-----------------------|---------------------|-------------------------|---------------------|---------------------------------|
| | | Check in Confedere C Confe | anio a respens | | (A) | (B) | (C) | (D) |
| | | | | | Total revenue | Related or | Unrelated | Revenuè excluded from tax under |
| | | | | | | exempt function revenue | business revenue | sections 512 - 514 |
| 8 0 | 1 2 | Federated campaigns | 1a | | | | | 312 314 |
| Contributions, Gifts, Grants and Other Similar Amounts | | | | | | | | |
| 20.05 | | Membership dues Fundraising events | | | | | | |
| fts, | | Related organizations | | | | | | |
| is is | | Government grants (contributi | | 23,137. | | | | |
| Sin | | All other contributions, gifts, gran | | | | | | |
| utic | | similar amounts not included abov | | 11,061,340. | | | | |
| ĢË | ~ | Noncash contributions included in lines | | 629,860. | | | | |
| no d | _ | Total. Add lines 1a-1f | | | 11,084,477. | | | |
| OB | | Total. Add lines 1a-11 | | Business Code | 11,001,177. | | | |
| - | 0 0 | | | | | | | |
| ice | 2 a | | | | | | | |
| er ue | b | | | | | | | |
| m S | C | | | | | | | |
| gra Re | d | | | | | | | |
| Program Service Revenue | e | All other program service reve | | | | | | |
| _ | | | | | | | | |
| | <u>9</u> | Total. Add lines 2a-2f | | | | | | |
| | 3 | other similar amounts) | | | 188,278. | | | 188,278. |
| | 4 | Income from investment of tax | | | 200,270. | | | 100,270 |
| | 5 | Royalties | • | | | | | |
| | 3 | noyaities | (i) Real | (ii) Personal | | | | |
| | 6 2 | Gross rents | (i) Neai | (II) Personal | | | | |
| | | Gross rents Less: rental expenses | | | | | | |
| | | Rental income or (loss) | | | | | | |
| | | Net rental income or (loss) | | | | | | |
| | | Gross amount from sales of | (i) Securities | | | | | |
| | <i>i</i> a | assets other than inventory | 15,191,884 | | | | | |
| | h | Less: cost or other basis | 10,101,000 | | | | | |
| | | and sales expenses | 15,067,932 | . | | | | |
| | _ | Gain or (loss) | | | | | | |
| | 4 | Net gain or (loss) | | | 123,952. | 123,952. | | |
| | | Gross income from fundraising | | | | | | |
| nue | o u | including \$ | • | | | | | |
| Ver | | contributions reported on line | | | | | | |
| Other Revenu | | Part IV, line 18 | • | a | | | | |
| her | h | Less: direct expenses | | 'n | | | | |
| ᅙ | | : Net income or (loss) from fund | | ~ | | | | |
| | | Gross income from gaming ac | | | | | | |
| | - 4 | Part IV, line 19 | | a | | | | |
| | h | Less: direct expenses | | b | | | | |
| | | Net income or (loss) from gam | | • | | | | |
| | | Gross sales of inventory, less | | | | | | |
| | | and allowances | | a | | | | |
| | b | Less: cost of goods sold | | b | | | | |
| | | Net income or (loss) from sales | | | | | | |
| ļ | | Miscellaneous Revenue | | Business Code | | | | |
| ļ | 11 a | ADMINISTRATION FEES | | 561000 | 27,624. | 27,624. | | |
| | b | | | | • | | | |
| | c | | | | | | | |
| | | All other revenue | | | | | | |
| | | Total. Add lines 11a-11d | | | 27,624. | | | |
| | 12 | Total revenue. See instructions | | | 11,424,331. | 151,576. | 0. | 188,278. |

Form 990 (2018) UNITED WAY OF Part IX Statement of Functional Expenses

| | ion 501(c)(3) and 501(c)(4) organizations must comp | | r organizations must con | nplete column (A). | |
|-----|--|-----------------------|---|-------------------------------------|---|
| | Check if Schedule O contains a respon | | | | |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 2 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic | 7,707,268. | 7,707,268. | | |
| 2 | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| · | trustees, and key employees | 524,761. | 202,395. | 156,115. | 166,251. |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and | , | , | | |
| 7 | Other salaries and wages | 1,210,214. | 396,000. | 258,901. | 555,313. |
| 8 | Pension plan accruals and contributions (include | 1,010,014. | 330,000. | 200,0010 | 333,313 |
| o | section 401(k) and 403(b) employer contributions) | | | | |
| _ | The state of the s | 265,725. | 69,120. | 53,443. | 143,162. |
| 9 | Other employee benefits | 129,095. | 44,261. | 31,508. | 53,326. |
| 10 | Payroll taxes | 129,093. | 44,201. | 31,300. | 33,320. |
| 11 | Fees for services (non-employees): | | | | |
| a | Management | | | | |
| b | Legal | 18,299. | 8,198. | 2,559. | 7,542. |
| | Accounting | 10,299. | 0,190. | 4,559. | 7,342. |
| d | , | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | , | 277 506 | 10/ 250 | 20 020 | 111 107 |
| | column (A) amount, list line 11g expenses on Sch O.) | 277,586. | 124,359. | 38,820. | 114,407. |
| 12 | Advertising and promotion | 158,273. | 12,832. | 457. | 144,984. |
| 13 | Office expenses | 116,651. | 96,033. | 6,700. | 13,918. |
| 14 | Information technology | | | | |
| 15 | Royalties | 150 000 | 40 000 | 25 250 | (2, 002 |
| 16 | Occupancy | 150,229. | 48,977. | 37,359. | 63,893. |
| 17 | Travel | 44,167. | 17,762. | 5,961. | 20,444. |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | 127,068. | 40 020 | 32,136. | E1 001 |
| 21 | Payments to affiliates | | 40,038. | 7,652. | 54,894. 15,676. |
| 22 | Depreciation, depletion, and amortization | 35,918. | 12,590. | 1,052. | 13,0/0. |
| 23 | Insurance | | | | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | MISCELLANEOUS EXPENSES | 123,301. | 22,996. | 33,265. | 67,040. |
| b | EQUIPMENT RENTAL & MAIN | 21,720. | 4,445. | 6,117. | 11,158. |
| c | | • | • | , | • |
| d | | | | | |
| | All other expenses | | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 10,910,275. | 8,807,274. | 670,993. | 1,432,008. |
| 26 | Joint costs. Complete this line only if the organization | , , | . , | , | , |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |
| | | | l | 1 | Form 990 (2018) |

Form 990 (2018)
Part X | Balance Sheet

| Pa | rt X | Balance Sheet | | | | | |
|-----------------------------|----------|--|----------|---------------------|---------------------------------|------------|---------------------------|
| | | Check if Schedule O contains a response or not | e to any | line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | | 1 | |
| | 2 | Savings and temporary cash investments | | | 3,764,129. | 2 | 3,548,890 |
| | 3 | Pledges and grants receivable, net | | | 8,054,167. | 3 | 7,770,358 |
| | 4 | Accounts receivable, net | | | 18,954. | 4 | 54,924 |
| | 5 | Loans and other receivables from current and fo | | | | | |
| | | trustees, key employees, and highest compensa | ated em | oloyees. Complete | | | |
| | | Part II of Schedule L | | | | 5 | |
| | 6 | Loans and other receivables from other disquality | | | | | |
| | | section 4958(f)(1)), persons described in section | - | · · | | | |
| | | employers and sponsoring organizations of sect | | | | | |
| 'n | | employees' beneficiary organizations (see instr). | | · | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | Г | | 7 | |
| Ä | 8 | Inventories for sale or use | | | | 8 | |
| | 9 | D :: | | | 35,702. | 9 | 35,862 |
| | | Land, buildings, and equipment: cost or other | I I | | 77,7- | | |
| | | basis. Complete Part VI of Schedule D | 10a | 351,773. | | | |
| | h | Less: accumulated depreciation | 10h | 311,745. | 42,454. | 10c | 40,028 |
| | 11 | Investments - publicly traded securities | | · · · | 9,719,456. | 11 | 9,734,209 |
| | 12 | Investments - other securities. See Part IV, line 1 | | | 906,688. | 12 | 809,796 |
| | 13 | Investments - program-related. See Part IV, line | | 300,000. | 13 | 005,150 | |
| | 14 | | | | 14 | | |
| | | Intangible assets Other assets See Part IV line 11 | | ····· | 22,260. | 15 | 23,276 |
| | 15 | Other assets. See Part IV, line 11 | | 22,563,810. | 16 | 22,017,343 | |
| | 16 17 | | | | 258,469. | 17 | 384,976 |
| | 18 | Accounts payable and accrued expenses | | 250, 405 | 18 | 304,570 | |
| | 19 | Grants payable | | | 19 | 76,863 | |
| | | Deferred revenue | | | | 20 | 70,003 |
| | 20 | Tax-exempt bond liabilities | | | | | |
| | 21 | Escrow or custodial account liability. Complete I | | | | 21 | |
| <u>e</u> | 22 | Loans and other payables to current and former key employees, highest compensated employee | | | | | |
| Liabilities | | | | | | 00 | |
| <u>a</u> | | | | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrela | | | | 23 24 | |
| | 24 | Unsecured notes and loans payable to unrelated | | | | 24 | |
| | 25 | Other liabilities (including federal income tax, pa | | | | | |
| | | parties, and other liabilities not included on lines | • | · | 1,566,975. | 0.5 | 1 577 /02 |
| | | Schedule D | | | 1,825,444. | 25 | 1,577,492 2,039,331 |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 1,023,444. | 26 | 2,039,331 |
| | | Organizations that follow SFAS 117 (ASC 958 complete lines 27 through 29, and lines 33 an | | nere 🖊 🔼 and | | | |
| ĕ | 07 | | | | 4,650,881. | 27 | 4,541,252 |
| ă | 27 | Unrestricted net assets | | | 9,517,733. | 28 | 9,165,311 |
| g | 28 | Temporarily restricted net assets | | | 6,569,752. | 29 | 6,271,449 |
| 2 | 29 | Permanently restricted net assets Organizations that do not follow SFAS 117 (A | | A shook hows | 0,303,132. | 29 | 0,2/1,44) |
| 2 | | | SC 930) | , check here | | | |
| ō | 20 | and complete lines 30 through 34. | | 1 | | 20 | |
| Set | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| AS | 31 | Paid-in or capital surplus, or land, building, or ed | | | | 31 | |
| Net Assets or Fund Balances | 32 | Retained earnings, endowment, accumulated in | | | 20,738,366. | 32 | 10 070 010 |
| _ | 33 | Total net assets or fund balances | | | | 33 | 19,978,012 |
| | 34 | Total liabilities and net assets/fund balances | | | 22,563,810. | 34 | 22,017,343 |

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Act and OMB Circular A-133?

Form **990** (2018)

За

Х

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, 23-1655375 Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed n your governing document? (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other (described on lines 1-10 organization support (see instructions) support (see instructions) above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | |
|------|--|-----------------------|----------------------|------------------------|---------------------|---------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 10,132,601. | 9,889,099. | 10,574,048. | 10,883,467. | 11,084,477. | 52,563,692. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 10,132,601. | 9,889,099. | 10,574,048. | 10,883,467. | 11,084,477. | 52,563,692. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 1,333,592. |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 51,230,100. |
| Sec | ction B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 7 | Amounts from line 4 | 10,132,601. | 9,889,099. | 10,574,048. | 10,883,467. | 11,084,477. | 52,563,692. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | 117,093. | 111,395. | 146,400. | 106,905. | 188,278. | 670,071. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | 52,139. | 59,990. | 142,193. | 28,761. | 27,624. | 310,707. |
| 11 | Total support. Add lines 7 through 10 | | | | | | 53,544,470. |
| 12 | Gross receipts from related activities, | etc. (see instruction | ns) | | | 12 | |
| 13 | First five years. If the Form 990 is for | the organization's | first, second, third | l, fourth, or fifth ta | x year as a section | 501(c)(3) | |
| _ | organization, check this box and stop | here | ······ | | | | > |
| | ction C. Computation of Publi | | | | | | |
| 14 | Public support percentage for 2018 (li | | | | | 14 | 95.68 % |
| 15 | Public support percentage from 2017 | Schedule A, Part | II, line 14 | | | 15 | 97.44 % |
| 16a | 33 1/3% support test - 2018. If the c | organization did no | t check the box or | line 13, and line 1 | 4 is 33 1/3% or m | ore, check this box | |
| | stop here. The organization qualifies | . , | · · | | | | |
| b | 33 1/3% support test - 2017. If the o | organization did no | t check a box on li | | | | |
| | and stop here. The organization quali | | • | | | | |
| 17a | 10% -facts-and-circumstances test | | | | | | |
| | and if the organization meets the "fac- | | | | | t VI how the organ | ization |
| | meets the "facts-and-circumstances" | - | | | - | | |
| b | 10% -facts-and-circumstances test | | | | | | |
| | more, and if the organization meets the | | • | | | | |
| | organization meets the "facts-and-circ | | | • | | | |
| 18 | Private foundation. If the organization | n did not check a l | oox on line 13, 16a | ı, 16b, 17a, or 17b | , check this box ar | nd see instructions | > |

Schedule A (Form 990 or 990-EZ) 2018

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support | | , | | | | |
|---|----------|-----------------|-------------------|----------|----------|---------------|
| Calendar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 Gifts, grants, contributions, and | | | | | | |
| membership fees received. (Do not | | | | | | |
| include any "unusual grants.") | | | | | | |
| 2 Gross receipts from admissions, | | | | | | |
| merchandise sold or services per- | | | | | | |
| formed, or facilities furnished in any activity that is related to the | | | | | | |
| organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that | | | | | | |
| are not an unrelated trade or bus- | | | | | | |
| iness under section 513 | | | | | | |
| 4 Tax revenues levied for the organ- | | | | | | |
| ization's benefit and either paid to | | | | | | |
| or expended on its behalf | | | | | | |
| 5 The value of services or facilities | | | | | | |
| furnished by a governmental unit to | | | | | | |
| the organization without charge | | | | | | |
| 6 Total. Add lines 1 through 5 | | | | | | |
| 7a Amounts included on lines 1, 2, and | | | | | | |
| 3 received from disqualified persons | | | | | | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that | | | | | | |
| exceed the greater of \$5,000 or 1% of the | | | | | | |
| amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public support. (Subtract line 7c from line 6.) | | | | | | |
| Section B. Total Support | | 1 | | | | |
| Calendar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 9 Amounts from line 6 | | | | | | |
| 10a Gross income from interest, dividends, payments received on | | | | | | |
| securities loans, rents, royalties, | | | | | | |
| and income from similar sources | | | | | | |
| b Unrelated business taxable income | | | | | | |
| (less section 511 taxes) from businesses | | | | | | |
| acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | | | | | | |
| 11 Net income from unrelated business activities not included in line 10b, | | | | | | |
| whether or not the business is | | | | | | |
| regularly carried on | | | | | | |
| 12 Other income. Do not include gain or loss from the sale of capital | | | | | | |
| assets (Explain in Part VI.) | | | | | | |
| 13 Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 First five years. If the Form 990 is for | - | | | - | | . — |
| check this box and stop here | | | | | | > |
| Section C. Computation of Publi | | | . (0) | | T .= I | |
| 15 Public support percentage for 2018 (I | | • | | | 15 | <u>%</u> |
| 16 Public support percentage from 2017 Section D. Computation of Invest | | | | | 16 | <u>%</u> |
| 17 Investment income percentage for 20 | | | ino 12 column (f) | | 17 | 0/ |
| 18 Investment income percentage from : | | | | | 18 | <u>%</u> % |
| 19a 33 1/3% support tests - 2018. If the | | | | | | |
| more than 33 1/3%, check this box ar | | | | | | . — |
| b 33 1/3% support tests - 2017. If the | | | | | | |
| line 18 is not more than 33 1/3%, che | | | | | | |
| 20 Private foundation If the organization | | | | | | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

 If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|-----|-----|----|
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| 10a | | |
| 401 | | |
| 10b | | |

| | Continued) | | | |
|-----|---|----------|------|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? | 11a | | |
| h | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| • | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| _ | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). | 1 | | |
| a | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see insti | | | |
| 2 | Activities Test. Answer (a) and (b) below. | uctions) | Yes | No |
| a | | | . 55 | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| _ | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | | 20 | | |
| b | trustees of each of the supported organizations? <i>Provide details in Part VI.</i> Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | 3a | | |
| IJ | of its supported organizations? If "Ves " describe in Part VI the role played by the organization in this regard | 3b | | |

| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supportin | g Organ | izations | | |
|------|---|--------------|----------------------------|--------------------------------|--|
| 1 | 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions | | | | |
| | other Type III non-functionally integrated supporting organizations must co | mplete Sec | ctions A through E. | | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) | |
| _1 | Net short-term capital gain | 1 | | | |
| 2 | Recoveries of prior-year distributions | 2 | | | |
| _3_ | Other gross income (see instructions) | 3 | | | |
| _4 | Add lines 1 through 3 | 4 | | | |
| _5 | Depreciation and depletion | 5 | | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | | |
| | collection of gross income or for management, conservation, or | | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | | |
| _7_ | Other expenses (see instructions) | 7 | | | |
| _8_ | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) | |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | | |
| | instructions for short tax year or assets held for part of year): | | | | |
| а | Average monthly value of securities | 1a | | | |
| b | Average monthly cash balances | 1b | | | |
| С | Fair market value of other non-exempt-use assets | 1c | | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | | |
| е | Discount claimed for blockage or other | | | | |
| | factors (explain in detail in Part VI): | | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | | |
| 3 | Subtract line 2 from line 1d | 3 | | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | | |
| | see instructions) | 4 | | | |
| _5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | | |
| _6 | Multiply line 5 by .035 | 6 | | | |
| _7_ | Recoveries of prior-year distributions | 7 | | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | | |
| Sect | ion C - Distributable Amount | | | Current Year | |
| _1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | | |
| 2 | Enter 85% of line 1 | 2 | | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | | |
| 5 | Income tax imposed in prior year | 5 | | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | | |
| | emergency temporary reduction (see instructions) | 6 | | | |
| 7 | Check here if the current year is the organization's first as a non-functional | ly integrate | d Type III supporting orga | enization (see | |

Schedule A (Form 990 or 990-EZ) 2018

instructions).

| Par | t V | Type III Non-Functionally Integrated 509(| a)(3) Supporting Orga | nizations (continued) | |
|-------|---------|--|-------------------------------|--------------------------------|-------------------------------|
| Secti | on D - | Distributions | | · ——- | Current Year |
| 1 | Amou | ints paid to supported organizations to accomplish exer | | | |
| 2 | Amou | ints paid to perform activity that directly furthers exemp | | | |
| | organ | izations, in excess of income from activity | | | |
| 3 | Admir | nistrative expenses paid to accomplish exempt purpose | S | | |
| 4 | Amou | ints paid to acquire exempt-use assets | | | |
| 5 | Qualif | fied set-aside amounts (prior IRS approval required) | | | |
| 6 | | distributions (describe in Part VI). See instructions. | | | |
| 7 | | annual distributions. Add lines 1 through 6. | | | |
| 8 | | outions to attentive supported organizations to which th | ne organization is responsive | | |
| _ | | de details in Part VI). See instructions. | | | |
| 9 | | outable amount for 2018 from Section C, line 6 | | | |
| 10 | | B amount divided by line 9 amount | | | |
| | LIIIO C | amount divided by line o amount | (i) | (ii) | (iii) |
| Secti | on E - | Distribution Allocations (see instructions) | Excess Distributions | Underdistributions Pre-2018 | Distributable Amount for 2018 |
| 1 | Distrik | outable amount for 2018 from Section C, line 6 | | | |
| 2 | Unde | rdistributions, if any, for years prior to 2018 (reason- | | | |
| | able c | cause required- explain in Part VI). See instructions. | | | |
| 3 | Exces | ss distributions carryover, if any, to 2018 | | | |
| а | From | 2013 | | | |
| b | From | 2014 | | | |
| С | From | 2015 | | | |
| d | From | 2016 | | | |
| е | From | 2017 | | | |
| f | Total | of lines 3a through e | | | |
| | | ed to underdistributions of prior years | | | |
| | | ed to 2018 distributable amount | | | |
| i | | over from 2013 not applied (see instructions) | | | |
| i | | inder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | | outions for 2018 from Section D, | | | |
| - | line 7: | . * | | | |
| а | | ed to underdistributions of prior years | | | |
| | | ed to 2018 distributable amount | | | |
| | | uinder. Subtract lines 4a and 4b from 4. | | | |
| | | ining underdistributions for years prior to 2018, if | | | |
| _ | | Subtract lines 3g and 4a from line 2. For result greater | | | |
| | | zero, explain in Part VI. See instructions. | | | |
| 6 | | ining underdistributions for 2018. Subtract lines 3h | | | |
| U | | b from line 1. For result greater than zero, explain in | | | |
| | | · . | | | |
| | | /I. See instructions. | | | |
| 7 | | ss distributions carryover to 2019. Add lines 3j | | | |
| | and 4 | | | | |
| 8 | | down of line 7: | | | |
| | | ss from 2014 | | | |
| | | ss from 2015 | | | |
| | | ss from 2016 | | | |
| | | ss from 2017 | | | |
| е | Exces | ss from 2018 | | | |

Schedule A (Form 990 or 990-EZ) 2018

| Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) | /, | | | | |
|---|----|--|--|--|--|
| | | | | | |
| SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME: | | | | | |
| ADMINISTRATION FEES | | | | | |
| 2014 AMOUNT: \$ 52,139. | | | | | |
| 2015 AMOUNT: \$ 59,990. | | | | | |
| 2016 AMOUNT: \$ 142,193. | | | | | |
| 2017 AMOUNT: \$ 28,761. | | | | | |
| 2018 AMOUNT: \$ 27,624. | | | | | |
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SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

UNITED WAY OF BERKS COUNTY, INC.

Employer identification number 23-1655375

Schedule D (Form 990) 2018

| 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? | Par | t I Organizations Maintaining Donor Advised | Funds or Other Similar Funds | or Accounts. Complete if the | | | |
|--|------|--|---|--|--|--|--|
| 1 Total number at end of year 2 Aggregate value of contributions to (during year) 3 Aggregate value of contributions to (during year) 4 Aggregate value at end of year 5 Did the organization inform all grantees, donors, and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermisable private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Perservation of and for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of pops pace 2 Complete insee 2 artivorgl 2 off if the organization held a qualified conservation contribution in the form of a conservation easement on the last display of the tax year. 2 Total number of conservation easements 2a Total number of conservation easements 2a Total number of conservation easements 2a Total number of conservation easements on a certified historic structure included in (a) 2a 2a 2a 2a 2a 2a 2a | | organization answered "Yes" on Form 990, Part IV, line | 6. | | | | |
| 2 Aggregate value of contributions to (quring year) 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advisors are the organization inform all donors and donor advisors in writing that the assets held in donor advisors during that the assets held in donor advisors during that the assets held in donor advisor of the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermisable private benefit? Part II Conservation assements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). □ Preservation of land for public use (e.g., recreation or education) □ Preservation of a historically important land area □ Protection of natural habitat □ Preservation of open space 2 Complete lines 2a through 2 dif the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 1 Total number of conservation easements and a certified historic structure included in (a) 2 | | | (a) Donor advised funds | (b) Funds and other accounts | | | |
| 3 Aggregate value of grants from (during year) 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization is property, subject to the organization's exclusive legal control? 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissable private benefit? 7 Part II Conservation Easements. Complete if the organization (check at that apply). 8 Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Preservation of natural habitat Preservation of natural habitat Preservation of natural habitat Preservation of natural habitat Preservation of complete inse 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 8 Total number of conservation easements 9 Total acreage restricted by conservation easements 10 Total acreage restricted by conservation easements 11 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year. 12 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year. 13 Number of states where property subject to conservation easement is located ▶ 14 Number of states where property subject to conservation easements in located ▶ 15 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcing conservation easements during the year ▶ 15 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Note of the organization have a written policy regarding the periodic | 1 | Total number at end of year | | | | | |
| 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advisord funds are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part III Conservation Easements. Complete if the organization inswered 'Yes' on Form 990, Part IV, line 7. 1 Purpose() of conservation easements held by the organization (check all that apply). □ Preservation of land for public use (e.g., recreation or education) □ Preservation of a historically important land area □ Protection of natural habitat □ Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure isisted in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year \rangle year \rangle S Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? A Number of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \rangle S Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(li) and section 170(h)(4)(B)(li) organization's Accounting for progranization's inspecting, handling of violations, and enforcing conservation easements during the year \rangle S | 2 | Aggregate value of contributions to (during year) | | | | | |
| 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization is property, subject to the organization's exclusive legal control? 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant tunds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation EasementS. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation or perservation expension of perservation preservation and perservation expension of a conservation easement on the last day of the tax year. 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 3 Total number of conservation easements. 4 Total acreage restricted by conservation easements. 5 Total acreage restricted by conservation easements. 6 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year. 9 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcing conservation easements during the year property subject to conservation easements in the formation of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year should be a proper formation of the properties of the organization in monitoring, inspecting, handling of violations, and enforcing conserv | 3 | Aggregate value of grants from (during year) | | | | | |
| are the organization's property, subject to the organization's exclusive legal control? | | | | | | | |
| 6 Did the organization inform all grantless, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissable puryate benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). □ Preservation of land for public use (e.g., recreation or education) □ Preservation of a historically important land area □ Protection of natural habitat □ Preservation of on a certified historic structure □ Preservation of on a certified historic structure □ Preservation of one specare 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements ■ 1 Held at the End of the Tax Year a Total acreage restricted by conservation easements ■ 2 D □ Number of conservation easements on eartified historic structure included in (a) 2 C □ Number of conservation easements on eartified historic structure included in (a) 2 C □ Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 1 Number of states where property subject to conservation easement is located ▶ 2 Number of states where property subject to conservation easement is located ▶ 2 Number of states where property subject to conservation easements is located ▶ 2 Number of states where property subject to conservation easements in tholds? 1 Number of states where property subject to conservation easements in tholds? 2 Number of states where property subject to conservation easements in tholds? 3 Number of states where property subject to conservation easements of section 170(h)(4)(B)(B)(B)(B)(B)(B)(B)(B)(B)(B)(B)(B)(B) | 5 | - | _ | | | | |
| for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring moremissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements 5 Total acreage restricted by conservation easements C Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year part of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year part of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year part of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year part of conservation easements is holds? 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcing conservation easements during the year solution and section 170(h)(4)(B)(f)(f) and section 170(h)(f)(f)(f)(f)(f)(f)(f)(f)(f)(f)(f)(f)(f) | | | | | | | |
| Impermissible private benefit? | 6 | | | - | | | |
| Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of I and for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Protection of natural habitat Preservation of an organization protection of pensors pace Preservation of open space Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Tatal number of conservation easements Tatal number of conservation easements Preservation of conservation easements Preservation Pre | | | donor advisor, or for any other purpose | | | | |
| Preservation of land for public use (e.g., recreation or education) | Day | | | | | | |
| Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2 at through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Itel day of the tax year. Itel day the last the End of the Tax Year and Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year S a Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i)) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the fortonte to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered Yes' on Form 990, Part IV, line 8. It if the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement | | | | Part IV, line 7. | | | |
| Protection of natural habitat | 1 | | | | | | |
| □ Preservation of open space 2 Complete lines 2 through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (a) acquired after 7/25/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcement of the conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnot | | | | | | | |
| 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 10 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements during the year ▶ \$ Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ B Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 8. If if the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following | | | Preservation of a cer | rtified historic structure | | | |
| day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization ele | | | | | | | |
| a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easements in holds? Number of states where property subject to conservation easements in holds? Number of states where property subject to conservation easements during the year Number of states where property subject to conservation, handling of violations, and enforcing conservation easements during the year Number of states where property subject to conservation easements of easements and enforcing conservation easements during the year Number of states where property subject on property subject on property of violations, and enforcing conservation easements during the year Number of states where property subject of property of violations, and enforcing conservation easements during the year Number of states where property subject | 2 | | ed conservation contribution in the form | | | | |
| b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 2d 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ B Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expenses statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's infinancial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its | | | | Held at the End of the Tax Year | | | |
| c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, his | а | | | | | | |
| d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register | | | | | | | |
| listed in the National Register | | | | | | | |
| Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easements in holds? Notice Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Notice Noti | d | | | | | | |
| year ▶ Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? No Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ ** Boes each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part X | | | | | | | |
| Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? | 3 | | ased, extinguished, or terminated by the | e organization during the tax | | | |
| Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$ Mount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part X \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | | • • | | | | | |
| violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$\begin{array}{c} & \ & \ & \ & \ & \ & \ & \ & \ & \ & | | | ' - | | | | |
| Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$\Begin{array}{c} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | 5 | | | | | | |
| Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part X | | | | | | | |
| ▶ \$ | 6 | Staff and volunteer hours devoted to monitoring, inspecting, h | andling of violations, and enforcing con | servation easements during the year | | | |
| ▶ \$ | _ | <u> </u> | | | | | |
| Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | 7 | | ing of violations, and enforcing conserva | ation easements during the year | | | |
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| the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | ıa | , . | • | · | | | |
| b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | | | | ance of public service, provide, in Fart Alli, | | | |
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| relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | b | | | | | | |
| (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | | · | | | | | |
| (ii) Assets included in Form 990, Part X | | • | | • • | | | |
| 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | | | | | | | |
| | 2 | | | | | | |
| | 2 | - · · · · · · · · · · · · · · · · · · · | | ai gaiii, provide | | | |
| the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: | _ | | | • \$ | | | |
| a Revenue included on Form 990, Part VIII, line 1 b Assets included in Form 990, Part X \$ \$ | | | | | | | |

832051 10-29-18

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2018

Total. Add lines 1a through 1e. (Column (d) must equal Form 990. Part X, column (B), line 10c.)

| Schedule D (Form 990) 2018 UNITED WAY (| OF BERKS CO | OUNTY, INC. | 23-1655375 Page |
|--|---|--|---|
| Part VII Investments - Other Securities. | | | _ = _ = 2 2 2 3 3 1 1 ago |
| Complete if the organization answered "Yes" of | on Form 990, Part IV | , line 11b. See Form 990, Part X, line | e 12. |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: | Cost or end-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" (a) Description of investment | on Form 990, Part IV (b) Book value | | e 13. Cost or end-of-year market value |
| | (b) book value | (c) Method of Valuation. | Cost of end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | <u> </u> | |
| (4) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | • | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV | , line 11d. See Form 990, Part X, line | e 15. |
| (a) | Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. | : 15.) | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV | , line 11e or 11f. See Form 990, Par | t X, line 25. |
| 1 (a) Description of liability | | (b) Book value | |

| 1. | (a) Description of liability | (b) Book value | |
|--------|---|----------------|--|
| (1) | Federal income taxes | | |
| (2) | DUE TO OTHER UNITED WAYS | 301,352. | |
| (3) | DUE TO DESIGNATED AFFILIATED | | |
| (4) | AGENCIES | 1,276,140. | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. | (Column (b) must equal Form 990, Part X, col. (B) line 25.) | 1,577,492. | |

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2018

| Sche | dule D (Form 990) 2018 UNITED WAY OF BERKS COUNTY, | INC | ! . | 23- | 1655375 | Page |
|------|---|------|--------------------|-------|---------|------------|
| | t XI Reconciliation of Revenue per Audited Financial Statement | | | | | ruge |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | • | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 8,688, | 354 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | | |
| а | Net unrealized gains (losses) on investments | 2a | -1,177,518. | | | |
| b | Donated services and use of facilities | 2b | 139,157. | | | |
| С | Recoveries of prior year grants | 2c | | | | |
| d | Other (Describe in Part XIII.) | 2d | -96,892. | | | |
| е | Add lines 2a through 2d | | | 2e | -1,135, | |
| 3 | Subtract line 2e from line 1 | | | 3 | 9,823, | <u>607</u> |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | |
| b | Other (Describe in Part XIII.) | 4b | 1,600,724. | | | |
| С | Add lines 4a and 4b | | | 4c | 1,600, | |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I. line 12.) | | | 5 | 11,424, | 331 |
| Pa | t XII Reconciliation of Expenses per Audited Financial Statemen | ts W | ith Expenses per F | Retur | n. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | | |
| | - | | | ۰ ا | 1 0 110 | 700 |

| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
|------|--|----|------------|----|-------------|
| 1 | Total expenses and losses per audited financial statements | | | 1 | 9,448,708. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| а | Donated services and use of facilities | 2a | 139,157. | | |
| b | Prior year adjustments | 2b | | | |
| С | Other losses | 2c | | | |
| d | Other (Describe in Part XIII.) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | 139,157. |
| 3 | Subtract line 2e from line 1 | | | 3 | 9,309,551. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII.) | 4b | 1,600,724. | | |
| С | Add lines 4a and 4b | | | 4c | 1,600,724. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | 5 | 10,910,275. |
| ∣ Pa | rt XIII Supplemental Information. | | | | |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE ORGANIZATION'S ENDOWMENT CONSISTS OF TEN DONOR-RESTRICTED SUB-FUNDS AND ONE BOARD-DESIGNATED SUB-FUND, ALL OF WHICH ARE TO BE HELD INDEFINITELY, WITH THE INCOME EXPENDABLE FOR OPERATIONS AS DIRECTED BY DONORS OR THE BOARD OF DIRECTORS.

PART X, LINE 2:

IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES, THE ORGANIZATION ACCOUNTS FOR UNCERTAIN TAX POSITIONS RELATIVE TO UNRELATED BUSINESS INCOME, IF ANY, AS REQUIRED.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

| Schedule D (Form 990) 2018 UNITED WAY OF BERKS COUNTY, INC. Part XIII Supplemental Information (continued) | 23-1655375 Page 5 |
|---|-------------------|
| | |
| UNREALIZED GAINS/(LOSSES) ON BENEFICIAL INTEREST | -96,892. |
| | |
| PART XI, LINE 4B - OTHER ADJUSTMENTS: | |
| DONOR DESIGNATED CONTRIBUTIONS | 1,600,724. |
| | |
| PART XII, LINE 4B - OTHER ADJUSTMENTS: | |
| DONOR DESIGNATED ALLOCATIONS | 1,600,724. |
| | |
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SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Schedule I (Form 990) (2018)

| Name of the organization | | | | | | | Employer identification number |
|---|------------------|------------------------------------|--------------------------|-----------------------------------|---|---------------------------------------|--|
| | | KS COUNTY, I | NC. | | | | 23-1655375 |
| Part I General Information on Grants a | | | | | | | |
| 1 Does the organization maintain records | | | | | | | |
| criteria used to award the grants or assis | stance? | | | | | | X Yes No |
| 2 Describe in Part IV the organization's pro | | | | | | | |
| Part II Grants and Other Assistance to | | | | | anization answered "Y | es" on Form 990, Part | IV, line 21, for any |
| recipient that received more than | T ' | <u> </u> | T ' | | (f) Method of | T | T |
| Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| 18TH WONDER IMPROVEMENT | | | | | | | |
| ASSOCIATION, C/O READING HOUSING | | | | | | | |
| AUTHORITY - 300 HANCOCK BLVD - | | | | | | | LIVE UNITED GRANT-YOUTH |
| READING, PA 19611 | | | 5,000. | 0. | | | ENGAGEMENT |
| ALVERNIA UNIVERSITY 400 ST BERNARDINE ST READING, PA 19607 | | 501(C)(3) | 6,000. | 0. | | | RAPID RESPONSE GRANT TO PROVIDE ASSISTANCE AND OTHER BASIC NEEDS |
| AMERICAN CANCER SOCIETY 498 BELLEVUE AVENUE READING, PA 19605 | | 501(C)(3) | 220,786. | 0. | | | PARTNER AGENCY INVESTMENTS |
| AMERICAN RED CROSS - BERKS COUNTY CHAPTER - 701 CENTRE AVENUE - READING, PA 19601 | | 501(C)(3) | 182,484. | 0. | | | PARTNER AGENCY INVESTMENTS: DISASTER RESPONSE, VETERANS TRANSPORTATION |
| ANTIETAM SCHOOL DISTRICT 100 ANTIETAM ROAD READING, PA 19606 | | | 5,000. | 0. | | | READY SET READ SUMMER LEARNING GRANT |
| ANTIETAM VALLEY RECREATION AND COMMUNITY CENTER - 905 BYRAM STREET - READING, PA 19606 | | 501(C)(3) | 5,000. | 0. | | | LIVE UNITED GRANT |
| 2 Enter total number of section 501(c)(3) a | ind government o | organizations listed in th | e line 1 table | | | • | ▶ 63. |
| 3 Enter total number of other organization | - | ~ | | | | | <u> </u> |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Part II Continuation of Grants and Other A | Assistance to Go | vernments and Organ | nizations in the Un | ited States (Sch | edule I (Form 990), Pa | rt II.) | |
|--|------------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| BARRIO ALEGRIA | | | | | | | |
| 140 N. 5TH STREET | | | | | | | LIVE UNITED GRANT: |
| READING, PA 19601 | | 501(C)(3) | 5,000. | 0. | | | NOURISHMENT CO-OP |
| | | | ,,,,,, | • | | | PARTNER AGENCY |
| BERKS AIDS NETWORK/CO-COUNTY | | | | | | | INVESTMENTS: CASE MGMT |
| WELLNESS - 429 WALNUT STREET, PO | | | | | | | FOR OLDER ADULTS, BERKS |
| BOX 8626 - READING, PA 19603 | | 501(C)(3) | 142,902. | 0. | | | TEENS MATTER |
| , | | | , - | - | | | |
| BERKS COALITION TO END | | | | | | | GRANT TO SUPPORT FAMILIES |
| HOMELESSNESS - PO BOX 7712 - | | | | | | | COMING OUT OF |
| READING, PA 19603 | | 501(C)(3) | 10,000. | 0. | | | HOMELESSNESS |
| | | | | | | | |
| BERKS COALITION TO END | | | | | | | PARTER AGENCY |
| HOMELESSNESS - PO BOX 7712 - | | | | | | | INVESTMENTS: HOMELESS |
| READING, PA 19603 | | 501(C)(3) | 30,900. | 0. | | | PREVENTION |
| | | | | | | | |
| BERKS CONNECTIONS/PRETRIAL | | | | | | | PARTNER AGENCY |
| SERVICES - 633 COURT STREET, 16TH | | | | | | | INVESTMENTS: RE-ENTRY |
| FLOOR - READING, PA 19601 | | 501(C)(3) | 98,048. | 0. | | | PROGRAM |
| | | | | | | | |
| BERKS COUNTY INTERMEDIATE UNIT | | | | | | | |
| 111 COMMONS BOULEVARD | | | | | | | ONE-TIME SUPPORT OF EARLY |
| READING, PA 19612 | | 501(C)(3) | 15,000. | 0. | | | LEARNING COALITION |
| | | | | | | | |
| BERKS COUNTY INTERMEDIATE UNIT | | | | | | | ONE-TIME SUPPORT OF |
| 111 COMMONS BOULEVARD | | 501 (6) (2) | 15.000 | | | | DISPLACED STUDENTS BY |
| READING, PA 19612 | | 501(C)(3) | 15,000. | 0. | | | HURRICANE MARIA |
| BERKS COUNTY INTERMEDIATE UNIT | | | | | | | |
| 111 COMMONS BOULEVARD | | | | | | | PARTNER AGENCY |
| | | 501(C)(3) | 267,566. | 0. | | | INVESTMENTS: CHILD CARE |
| READING, PA 19612 | | 501(0)(3) | 207,366. | 0. | | | LIVESIMENTS; CHILD CARE |
| BERKS DEAF & HARD OF HEARING | | | | | | | PARTNER AGENCY |
| SERVICES - 2045 CENTRE AVENUE - | | | | | | | INVESTMENTS: ADVOCACY AND |
| READING, PA 19605 | | 501(C)(3) | 19,444. | 0. | | | CLIENT SERVICES |
| , 111 15000 | | P-1(0/(0/ | 1, 17, 111. | ٠. | l | 1 | |

| Part II Continuation of Grants and Other A | ssistance to Go | vernments and Organ | izations in the Un | ited States (Sch | edule I (Form 990), Pa | rt II.) | |
|--|-----------------|-------------------------------|--------------------------|---|--|---|--|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| BERKS ENCORE 40 NORTH 9TH STREET READING, PA 19601 | | 501(C)(3) | 134,707. | 0. | | | PARTNER AGENCY INVESTMENTS: MEALS ON WHEELS |
| BERKS ENCORE 40 NORTH 9TH STREET READING, PA 19601 | | 501(C)(3) | 20,000. | 0. | | | ONE-TIME GRANT TO SUPPORT TAX PREPARATION SERVICES |
| BERKS VISITING NURSE ASSOCIATION 1170 BERKSHIRE BOULEVARD WYOMISSING, PA 19610 | | 501(C)(3) | 334,821. | 0. | | | PARTNER AGENCY INVESTMENTS: SKILLED NURSING AND RELATED SERVICES |
| BIG BROTHERS/BIG SISTERS OF BERKS COUNTY - 303 WINDSOR STREET - READING, PA 19601 | | 501(C)(3) | 256,031. | 0. | | | PARTNER AGENCY INVESTMENTS: BIG BROTHERS/SISTERS |
| BIRDSBORO COMMUNITY MEMORIAL CENTER - 201 EAST MAIN STREET - BIRDSBORO, PA 19508 | | 501(C)(3) | 8,762. | 0. | | | ONE-TIME SUPPORT OF AFTER SCHOOL CLUB HOUSE |
| BIRDSBORO COMMUNITY MEMORIAL CENTER - 201 EAST MAIN STREET - BIRDSBORO, PA 19508 | | 501(C)(3) | 59,850. | 0. | | | PARTNER AGENCY INVESTMENTS: OUT OF SCHOOL |
| BOY SCOUTS OF AMERICA - HAWK MOUNTAIN COUNCIL - 5027 POTTSVILLE PIKE - READING, PA 19605 | | 501(C)(3) | 293,029. | 0. | | | PARTNER AGENCY INVESTMENTS: COMPREHENSIVE YOUTH DEVELOPMENT, SCOUT REACH |
| BOY SCOUTS OF AMERICA - HAWK MOUNTAIN COUNCIL - 5027 POTTSVILLE PIKE - READING, PA 19605 | | 501(C)(3) | 13,900. | 0. | | | ONE-TIME SUPPORT FOR EXPANSION OF STEM SCOUTS PROGRAM |
| BOYERTOWN AREA MULTI-SERVICE 200 WEST SPRING STREET BOYERTOWN, PA 19512 | | 501(C)(3) | 50,625. | 0. | | | PARTNER AGENCY INVESTMENTS: BASIC NEEDS, SUPPORTIVE SERVICES FOR OLDER ADULTS |

| Part II Continuation of Grants and Other A | ssistance to Go | vernments and Organ | nizations in the Un | ited States (Scho | edule I (Form 990), Pa | art II.) | 1 |
|--|-----------------|-------------------------------|--------------------------|-----------------------------------|--|--|---|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| BRANDYWINE HEIGHTS AREA SCHOOL | | | | | | | |
| DISTRICT - 200 W. WEIS STREET - | | | | | | | READY SET READ SUMMER |
| TOPTON, PA 19562 | | | 5,000. | 0. | | | LEARNING GRANT |
| CASA OF BERKS COUNTY | | | | | | | |
| 845 N. PARK ROAD | | | | | | | SAFETY NET GRANT TO |
| WYOMISSING, PA 19610 | | 501(C)(3) | 30,000. | 0. | | | SUPPORT AT RISK YOUTH |
| | | | | | | | PARTNER AGENCY |
| CATHOLIC CHARITIES, DIOCESE OF | | | | | | | INVESTMENTS: CASE |
| ALLENTOWN - 400 WASHINGTON STREET, | | | | | | | MANAGEMENT/COUNSELING FOR |
| SUITE 100 - READING, PA 19601 | | 501(C)(3) | 58,237. | 0. | | | VETERANS AND FAMILIES |
| CENTER FOR MENTAL HEALTH - THE | | | | | | | PARTNER AGENCY |
| READING HOSPITAL & MEDICAL CENTER | | | | | | | INVESTMENTS: CHILDREN |
| - PO BOX 16052 - READING, PA 19612 | | 501(C)(3) | 55,118. | 0. | | | PSYCHIATRIC SERVICES |
| GENERO HIGRANO DANIEL MODDEC INC | | | | | | | PARTNER AGENCY |
| CENTRO HISPANO DANIEL TORRES, INC. 501 WASHINGTON STREET | | | | | | | INVESTMENTS: SOCIAL |
| READING, PA 19601 | | 501(C)(3) | 257,226. | 0. | | | SERVICES, OPENING DOORS |
| MEDING, IN 19001 | | 501(0)(3) | 237,220. | · · | | | DERVICED, GIENTING BOOKS |
| CENTRO HISPANO DANIEL TORRES, INC. | | | | | | | |
| 501 WASHINGTON STREET | | | | | | | ONE-TIME GRANT TO SUPPORT |
| READING, PA 19601 | | 501(C)(3) | 10,000. | 0. | | | TAX PREPARATION SERVICES |
| | | | | | | | ONE-TIME SUPPORT FOR CASE |
| CENTRO HISPANO DANIEL TORRES, INC. | | | | | | | MGMT FOR DISPLACED |
| 501 WASHINGTON STREET | | 504 (5) (0) | | | | | FAMILIES OF HURRICANE |
| READING, PA 19601 | | 501(C)(3) | 40,000. | 0. | | | MARIA |
| CLARE OF ACCICL HOUSE | | | | | | | ONE-TIME GRANT TO PROVIDE |
| CLARE OF ASSISI HOUSE 325 S 12TH STREET | | | | | | | TRANSITIONAL RESIDENTIAL |
| READING, PA 19602 | | 501(C)(3) | 10,000. | 0. | | | SERVICES AND LIFE SKILLS FOR NON-VIOLENT OFFENDERS |
| MEDING, IN 19002 | | 501(0/(3/ | 10,000. | 0. | | | OR NOW VIOLENT OFFENDERS |
| COMMUNITIES IN SCHOOLS OF THE | | | | | | | PARTNER AGENCY |
| LEHIGH VALLEY - 1501 LEHIGH ST | | | | | | | INVESTMENTS: INTENSIVE |
| #206 - ALLENTOWN, PA 18103 | | 501(C)(3) | 50,750. | 0. | | | CASE MGMT SERVICES |

Schedule I (Form 990)

| Part II Continuation of Grants and Other A | Assistance to Go | vernments and Organ | izations in the Un | ited States (Scho | edule I (Form 990), Pa | rt II.) | |
|--|------------------|-------------------------------|--------------------------|---|--|--|--|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| EASTER SEALS EASTERN PENNSYLVANIA 1040 LIGGETT AVENUE READING, PA 19611 | | 501(C)(3) | 350,357. | 0. | | | PARTNER AGENCY INVESTMENTS: PEDIATRIC THERAPEUTIC RECREATION |
| EASTER SEALS EASTERN PENNSYLVANIA 1040 LIGGETT AVENUE READING, PA 19611 | | 501(C)(3) | 20,000. | 0. | | | ONE-TIME GRANT FOR EARLY INTERVENTION SCREENING |
| FAMILY GUIDANCE CENTER 1235 PENN AVENUE, SUITE 205-206 READING, PA 19610 | | 501(C)(3) | 426,668. | 0. | | | PARTNER AGENCY INVESTMENTS: COUNSELING |
| FAMILY PROMISE OF BERKS COUNTY 325 N. 5TH STREET READING, PA 19601 | | 501(C)(3) | 15,000. | 0. | | | RAPID RESPONSE GRANT |
| FAMILY PROMISE OF BERKS COUNTY 325 N. 5TH STREET READING, PA 19601 | | 501(C)(3) | 30,000. | 0. | | | VENTURE GRANT TO SUPPORT UNACCOMPANIED HOMELESS YOUTH |
| FRIEND, INC. COMMUNITY SERVICES 658D NOBLE STREET KUTZTOWN, PA 19530 | | 501(C)(3) | 160,100. | 0. | | | PARTNER AGENCY INVESTMENTS: COMMUNITY RESOURCE CONNECTIONS |
| GIRL SCOUTS OF EASTERN PENNSYLVANIA - 330 MANOR ROAD - MIQUON, PA 19444 | | 501(C)(3) | 126,810. | 0. | | | PARTNER AGENCY INVESTMENTS: OUTREACH TO MINORITY & AT-RISK GIRLS |
| GOVERNOR MIFFLIN SCHOOL DISTRICT 10 WAVERLY STREET SHILLINGTON, PA 19607 | | | 5,000. | 0. | | | READY SET READ SUMMER LEARNING GRANT |
| GREATER BERKS FOOD BANK 1011 TUCKERTON COURT READING, PA 19605 | | 501(C)(3) | 69,476. | 0. | | | PARTNER AGENCY INVESTMENTS: FOOD DISTRIBUTION |

| Part II Continuation of Grants and Other | Assistance to Go | vernments and Organ | izations in the Un | ited States (Sch | edule I (Form 990), Pa | rt II.) | |
|--|------------------|-------------------------------|--------------------------|---|--|--|--|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| GREATER READING MENTAL HEALTH ALLIANCE - 1234 PENN AVENUE - WYOMISSING, PA 19610 | | 501(C)(3) | 126,559. | 0. | | | PARTNER AGENCY INVESTMENTS: INFORMATION/REFERRAL/ADVOC ACY/SUPPORT GROUPS |
| HABITAT FOR HUMANITY OF BERKS COUNTY - 531 CANAL ST SUITE #404 - READING, PA 19602 | | 501(C)(3) | 36,171. | 0. | | | PARTNER AGENCY INVESTMENTS: HOMEOWNERSHIP FOR NEEDY FAMILIES |
| HOLY SPIRIT LUTHERAN CHURCH 421 WINDSOR STREET READING, PA 19601 | | 501(C)(3) | 5,000. | 0. | | | ONE-TIME SUPPORT FOR AFTER SCHOOL PROGRAM WITH OLIVET BOYS & GIRLS CLUB |
| HOPE RESCUE MISSION 645 N 6TH ST READING, PA 19601 | | 501(C)(3) | 25,000. | 0. | | | ONE-TIME GRANT TO SUPPORT RENOVATION TO EMERGENCY SHELTER |
| HOPE RESCUE MISSION 645 N 6TH ST READING, PA 19601 | | 501(C)(3) | 15,000. | 0. | | | RAPID RESPONSE GRANT TO ASSIST WITH CASE MGMT FOR GROWING # OF CLIENTS |
| I M ABLE FOUNDATION 220 N PARK RAOD WYOMISSING, PA 19610 | | 501(C)(3) | 5,000. | 0. | | | ONE-TIME GRANT TO SUPPORT |
| JEWISH FEDERATION OF READING, PA 1100 BERKSHIRE BOULEVARD WYOMISSING, PA 19610 | | 501(C)(3) | 74,224. | 0. | | | PARTNER AGENCY INVESTMENTS: FOOD BANK, CASE MGMT, TRANSPORTATION AND SUPPORTIVE SERVICES |
| KUTZTOWN STRONG 306 WEST MAIN STREET KUTZTOWN, PA 19530 | | 501(C)(3) | 15,000. | 0. | | | ONE-TIME GRANT TO SUPPORT INITIATIVE & PREVENTION PROGRAM |
| LITERACY COUNCIL OF READING-BERKS 35 SOUTH DWIGHT STREET WEST LAWN, PA 19609 | | 501(C)(3) | 15,000. | 0. | | | RAPID RESPONSE TO SUPPORT ESL CLASSES ELIMINATED BY STATE FUNDING |

| Part II Continuation of Grants and Other A | ssistance to Go | vernments and Organ | izations in the Un | ited States (Scho | edule I (Form 990), Pa | ırt II.) | - Lagor |
|--|-----------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| LITERACY COUNCIL OF READING-BERKS | | | | | | | PARTNER AGENCY |
| 35 SOUTH DWIGHT STREET | | | | | | | INVESTMENTS: LITERACY |
| WEST LAWN, PA 19609 | | 501(C)(3) | 115,095. | 0. | | | TRAINING & ESL |
| LITERACY COUNCIL OF READING-BERKS | | | | | | | RAPID RESPONSE GRANT TO |
| 35 SOUTH DWIGHT STREET | | | | | | | SUPPORT EMERGENCY |
| WEST LAWN, PA 19609 | | 501(C)(3) | 10,546. | 0. | | | RENOVATIONS |
| | | | | | | | |
| MARY SHELTER | | | | | | | VENTURE GRANT TO SUPPORT |
| 615 KENHORST BLVD | | | | _ | | | UNACCOMPANIED HOMELESS |
| READING, PA 19611 | | 501(C)(3) | 30,000. | 0. | | | YOUTH |
| MENTORS FOR BERKS YOUTH | | | | | | | ONE-TIME GRANT TO SUPPORT |
| 400 WASHINGTON ST | | | | | | | MENTORING PROGRAMS FOR |
| READING, PA 19601 | | 501(C)(3) | 5,000. | 0. | | | YOUTH |
| | | | | | | | PARTNER AGENCY |
| MIDPENN LEGAL SERVICES | | | | | | | INVESTMENTS: LEGAL |
| 501 WASHINGTON STREET, SUITE 401 | | | | | | | REPRESENTATION FOR BASIC |
| READING, PA 19601 | | 501(C)(3) | 76,875. | 0. | | | NEEDS |
| NEW JOURNEY COMMUNITY OUTREACH, | | | | | | | ONE-TIME GRANT TO SUPPORT |
| INC 138 S 6TH STREET - READING, | | | | | | | SOUP KITCHEN AND FOOD |
| PA 19602 | | 501(C)(3) | 20,000. | 0. | | | PANTRY PROGRAMS |
| OLEY VALLEY COMMUNITY LIBRARY | | | | | | | |
| 339 MAIN STREET | | | | | | | LIVE UNITED GRANT: STEM |
| OLEY, PA 19547 | | 501(C)(3) | 5,000. | 0. | | | ARRIVES AT OVCL |
| OLIVET BOYS & GIRLS CLUB OF | | 501(0/(3/ | 3,000. | 0. | | | PARTNER AGENCY |
| READING & BERKS COUNTY - 1161 | | | | | | | INVESTMENTS: |
| PERSHING BOULEVARD - READING, PA | | | | | | | COMPREHENSIVE YOUTH |
| 19611 | | 501(C)(3) | 982,197. | 0. | | | DEVELOPMENT |
| OLIVET BOYS & GIRLS CLUB OF | | 551(5)(5) | 302,137. | · · · | | | PET PEG PENT |
| READING & BERKS COUNTY - 1161 | | | | | | | |
| PERSHING BOULEVARD - READING, PA | | | | | | | READY SET READ SUMMER |
| 19611 | | 501(C)(3) | 5,000. | 0. | | | LEARNING GRANT |
| 17011 | | 501(0)(3) | 3,000. | ٠, | | | PERMITTING GIVANT |

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|---------|-------------------------------|--------------------------|-----------------------------------|---|--|---|
| | | | | assistance | appraisal, other) | | |
| OPPORTUNITY HOUSE | | | | | | | RAPID RESPONSE GRANT TO |
| 430 NORTH SECOND STREET | | | | | | | SUPPORT CODE BLUE FOR |
| READING, PA 19601 | | 501(C)(3) | 15,000. | 0. | | | WOMEN & CHILDREN |
| · | | | , | | | | PARTNER AGENCY INVTS: |
| OPPORTUNITY HOUSE | | | | | | | CHILD CARE, SHELTER |
| 430 NORTH SECOND STREET | | | | | | | PROGRAM, CHILDREN'S |
| READING, PA 19601 | | 501(C)(3) | 235,761. | 0. | | | ALLIANCE CENTER |
| OPPORTUNITY HOUSE | | | | | | | |
| 430 NORTH SECOND STREET | | | | | | | READY SET READ SUMMER |
| READING, PA 19601 | | 501(C)(3) | 4,000. | 0. | | | LEARNING GRANT |
| OUTREACH, INC. | | | | | | | |
| 301 CENTER STREET, PO BOX 361 | | | | | | | SUBCONTRACTED GRANT TO |
| UNION, IA 50258 | | 501(C)(3) | 115,625. | 0. | | | SUPPORT ACCESS TO FOOD |
| | | | | | | | |
| PENN STATE HEALTH - ST. JOSEPH'S | | | | | | | ONE TIME GRANT TO SUPPOR |
| 2500 BERNVILLE RD | | | | | | | EXPANSION OF VEGGIE RX |
| BERN TOWNSHIP, PA 19605 | | 501(C)(3) | 25,000. | 0. | | | PROGRAM |
| READING AREA COMMUNITY COLLEGE | | | | | | | PARTNER AGENCY |
| 10 SOUTH SECOND STREET, PO BOX 1706 | | | | | | | INVESTMENTS: ESL LANGUAG |
| READING, PA 19603 | | 501(C)(3) | 76,158. | 0. | | | CLASSES |
| READING PUBLIC LIBRARY | | | | | | | ONE TIME GRANT TO SUPPOR |
| 100 SOUTH FIFTH STREET | | | | | | 1 | EARLY LITERACY |
| READING, PA 19602 | | 501(C)(3) | 25,000. | 0. | | | PROGRAMMING |
| DELDING PUBLIC LIPPARY | | | | | | | |
| READING PUBLIC LIBRARY | | | | | | | DEADY GET DEAD GENERAL |
| 100 SOUTH FIFTH STREET | | 501(C)(3) | 5,000. | 0. | | | READY SET READ SUMMER |
| READING, PA 19602 | | 501(0)(3) | 5,000. | 0. | | + | LEARNING GRANT ONE-TIME GRANT TO SUPPOR |
| READING RISK REDUCTION | | | | | | | AN EMERGENCY DRUG |
| PO BOX 1191 | | | | | | 1 | OVERDOSE RESPONSE |
| READING, PA 19603 | | 501(C)(3) | 12,000. | 0. | | | INITIATIVE |

Schedule I (Form 990)

| Part II Continuation of Grants and Other | Assistance to Go | vernments and Orgar | izations in the Un | ited States (Sch | edule I (Form 990), Pa | rt II.) | |
|--|------------------|-------------------------------|--------------------------|---|--|--|---|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| READING SCHOOL DISTRICT 800 WASHINGTON STREET READING, PA 19601 | | 501(C)(3) | 5,000. | 0. | | | READY SET READ SUMMER LEARNING GRANT |
| READING SCHOOL DISTRICT 800 WASHINGTON STREET READING, PA 19601 | | 501(C)(3) | 40,000. | 0. | | | VENTURE GRANT TO SUPPORT DISCONNECTED YOUNG ADULT & HOMELESS YOUTH |
| SAFE BERKS 255 CHESTNUT ST READING, PA 19602 | | 501(C)(3) | 187,905. | 0. | | | PARTNER AGENCY INVESTMENTS: SHELTER, HOTLINE, COUNSELING, CRISIS SERVICES |
| SALVATION ARMY: SERVICE EXTENSION UNITS - 701 BROAD STREET - PHILADELPHIA, PA 19123 | | 501(C)(3) | 44,327. | 0. | | | PARTNER AGENCY INVESTMENTS: COMMUNITY WELFARE |
| SERVICE ACCESS MANAGEMENT 19 N 6TH STREET READING, PA 19601 | | 501(C)(3) | 5,000. | 0. | | | ONE-TIME GRANT TO SUPPORT BERKS INITIATIVE FOR SCHOOL ATTENDANCE PROGRAMMING |
| THE CHILDREN'S HOME OF READING 1010 CENTRE AVENUE READING, PA 19601 | | 501(C)(3) | 69,943. | 0. | | | PARTNER AGENCY INVESTMENTS: ALTERNATIVE EDUCATION PROGRAM |
| THE SALVATION ARMY OF READING PO BOX 1099 READING, PA 19602 | | 501(C)(3) | 281,596. | 0. | | | PARTNER AGENCY INVESTMENTS: LEARNING CENTER, SUPPORTIVE HOUSING, SHARE |
| THRESHOLD REHABILITATION SERVICES, INC 1000 LANCASTER AVENUE - READING, PA 19607 | | 501(C)(3) | 83,442. | 0. | | | PARTNER AGENCY INVESTMENTS: EMPLOYMENT SERVICES |
| TOWER HEALTH PO BOX 16052 READING, PA 19612 | | 501(C)(3) | 55,669. | 0. | | | PARTNER AGENCY INVESTMENTS: SUPPORT MENTAL HEALTH SERVICES AT PRIMARY CARE SITES |

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|---------|-------------------------------|--------------------------|-----------------------------------|--|--|------------------------------------|
| UNITED LABOR COUNCIL OF READING & | | | | | | | |
| BERKS COUNTY - 1251 N FRONT STREET | | | | | | | PROGRAM FUNDING |
| - READING, PA 19601 | | 501(C)(3) | 96,771. | 0. | | | INVESTMENTS |
| UNITED WAY OF LANCASTER | | | | | | | |
| 630 JANET AVENUE | | | | | | | SUBCONTRACTED GRANTS: 2 |
| LANCASTER, PA 17601 | | 501(C)(3) | 60,000. | 0. | | | CALL CENTER |
| , | | | , | | | | SUBCONTRACTED GRANT: |
| UNITED WAY OF PENNSYLVANIA | | | | | | | ALICE PROGRAM (ASSET |
| 909 GREEN STREET | | | | | | | LIMITED INCOME |
| HARRISBURG, PA 17102 | | 501(C)(3) | 6,000. | 0. | | | CONSTRAINED EMPLOYED |
| WILSON SCHOOL DISTRICT | | | | | | | |
| 2601 GRANDVIEW BLVD | | | | | | | ONE-TIME GRANT TO SUPPO |
| | | | F 000 | 0. | | | KINDERGARTEN READINESS |
| WEST LAWN, PA 19609 | | | 5,000. | 0. | | | KINDERGARIEN KEADINESS |
| WOOD-TO-WONDERFUL | | | | | | | LIVE UNITED |
| 1044 N 8TH ST | | | | | | | GRANT: "READING IS |
| READING, PA 19604 | | 501(C)(3) | 5,000. | 0. | | | TOYRIFIC" PROGRAM |
| | | | ,,,,,,, | | | - | PARTNER AGENCY |
| YMCA OF READING & BERKS COUNTY | | | | | | | INVESTMENTS: CHILD CARE, |
| 631 WASHINGTON STREET | | | | | | | HEALTHY YOUTH, RESIDENCI |
| READING, PA 19603 | | 501(C)(3) | 472,411. | 0. | | | BABY UNIVERSITY |
| NOGON TAGETHAME FOR ARMS ERVICATION | | | | | | | ONE WINE GUDDODE FOR |
| YOCOM INSTITUTE FOR ARTS EDUCATION | | | | | | | ONE-TIME SUPPORT FOR |
| 1100 BELMONT AVE | | E01/a)/2) | 05.000 | • | | | NEIGHBORHOOD BRIDGES |
| WYOMISSING, PA 19610 | | 501(C)(3) | 25,000. | 0. | | | PROGRAM |
| | | | | | | | |
| | | | | | | | |
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| | | | | | | | |

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

| Part III can be duplicated if additional space is needed. | | | | | | | |
|---|--------------------------|--------------------------|---------------------------------------|---|---------------------------------------|--|--|
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance | | |
| | | | | | | | |
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| | | | | | | | |
| Part IV Supplemental Information. Provide the information req | uired in Part I, lin | e 2; Part III, column | (b); and any other ac | Iditional information. | | | |
| PART I, LINE 2: | | | | | | | |
| UNITED WAY JUDICIOUSLY DISTRIBUTES | DOLLARS | DONATED IN | SUPPORT O | F THE | | | |
| COMMUNITY'S HEALTH AND HUMAN SERVICES NEEDS, PRIMARILY TO AND THROUGH THE | | | | | | | |
| PARTNER AGENCIES. ALSO INCLUDED IS THE DAY-TO-DAY SUPPORT AND ASSISTANCE | | | | | | | |
| PROVIDED TO THE PARTNER AGENCIES THROUGH SPECIAL AND ROUTINE AGENCY | | | | | | | |
| RELATIONS' ACTIVITIES. IN 2018, WE ALLOCATED FUNDS TO 37 AGENCY PARTNERS, | | | | | | | |
| SUPPORTING OVER 50 PROGRAMS AND SERVICES. IN TOTAL, MORE THAN 100,000 BERKS | | | | | | | |
| COUNTIANS RECEIVED UNITED WAY-FUNDED SERVICES. | | | | | | | |
| | | | | | | | |

SCHEDULE J (Form 990)

Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

2018

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service

Name of the organization

Part I Questions Regarding Compensation

UNITED WAY OF BERKS COUNTY, INC.

Employer identification number

23-1655375

| | | | Yes | No |
|----|---|----|-----|----------|
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | |
| | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | Compensation committee Written employment contract | | | |
| | Independent compensation consultant X Compensation survey or study | | | |
| | X Approval by the board or compensation committee | | | |
| | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | Х |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | | X |
| | Any related organization? | 5b | | _X_ |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| а | The organization? | 6a | | _X_ |
| | Any related organization? | 6b | | X |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | <u>X</u> |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | X |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| | Regulations section 53 4958.6(c)? | a | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | (B) B | reakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (C) Retirement and other deferred (D) Nontaxable benefits | (E) Total of columns | (F) Compensation in column (B) |
|--------------------|--------------|----------------------|-------------------------------------|-------------------------------------|-----------------------------------|---|----------------------|---|
| (A) Name and Title | com | i) Base pensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Deficilits | (B)(i)-(D) | reported as deferred on prior Form 990 |
| (1) TAMMY L. WHITE | i) 14 | 8,118. | 0. | 9,000. | 3,419. | 17,843. | 178,380. | 0. |
| | ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | ii) | | | | | | | |
| | (i) | | | | | | | |
| | ii) | | | | | | | |
| | (i) | | | | | | | |
| | ii) | | | | | | | |
| | i) | | | | | | | |
| | ii) | | | | | | | |
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| | ii) | | | | | | | |
| | i) | | | | | | | |
| | ii) | | | | | | | |
| | (i) | | | | | | | |
| | ii) | | | | | | | |

| Part III Supplemental Information |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

UNITED WAY OF BERKS COUNTY, INC.

Employer identification number 23-1655375

| Pai | rt I Types of Property | | | | | | |
|-----|--|-------------------------------|---|---|---|-------|----|
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of de noncash contribu | | ts |
| 1 | Art - Works of art | | | | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | Art - Fractional interests | | | | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | | | | | | |
| 6 | Cars and other vehicles | | | | | | |
| 7 | Boats and planes | | | | | | |
| 8 | Intellectual property | | | | | | |
| 9 | Securities - Publicly traded | X | 33 | 629,860. | FAIR MARKET | VALUE | |
| 10 | Securities - Closely held stock | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | |
| | trust interests | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | |
| | Historic structures | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | |
| 15 | Real estate - Residential | | | | | | |
| 16 | Real estate - Commercial | | | | | | |
| 17 | Real estate - Other | | | | | | |
| 18 | Collectibles | | | | | | |
| 19 | Food inventory | | | | | | |
| 20 | Drugs and medical supplies | | | | | | |
| 21 | Taxidermy | | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | Scientific specimens | | | | | | |
| 24 | Archeological artifacts | | | | | | |
| 25 | Other () | | | | | | |
| 26 | Other () | | | | | | |
| 27 | Other () | | | | | | |
| 28 | Other () | | | | | | |
| 29 | Number of Forms 8283 received by the organiz | - | • | | | | |
| | for which the organization completed Form 828 | 3, Part IV, L | Jonee Acknowledg | jement 29 | | | Τ |
| 00- | During the constitution of | | | and and the David I. Command Albertain | 1- 00 H1 H | Yes | No |
| 30a | During the year, did the organization receive by | | | · · · · · · · · · · · · · · · · · · · | | | |
| | must hold for at least three years from the date | | | • | | 00- | X |
| | exempt purposes for the entire holding period? | | | | | 30a | ╀┷ |
| | If "Yes," describe the arrangement in Part II. | alia, that ra | autros the verticul | of any nanatandard contribut | tions? | 31 X | |
| | Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 32 32 33 34 35 36 36 36 37 38 38 39 30 30 30 31 31 31 31 31 31 31 31 31 31 31 31 31 | | | | | 31 1 | +- |
| 32a | contributions? | | _ | · · | | 32a | X |
| b | If "Yes," describe in Part II. | | • | | | JEU | |
| 33 | If the organization didn't report an amount in co | olumn (c) foi | a type of property | for which column (a) is ched | cked. | | |
| | describe in Part II. | (5) 101 | | 55.31111 (4) 10 01100 | ····', | | |
| | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990. LHA

Schedule M (Form 990) 2018

832142 10-18-18

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

2018
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

UNITED WAY OF BERKS COUNTY, INC.

Employer identification number 23-1655375

FORM 990, PART III, LINE 2, NEW PROGRAM SERVICES:

OAKBROOK COLLECTIVE IMPACT COUNCIL - EXPANDED SERVICES:

UNITED WAY'S EFFORTS IN THE OAKBROOK HOUSING NEIGHBORHOOD IS CENTERED ON FIRST LEARNING FROM RESIDENTS WHAT THEY BELIEVE TO BE THEIR MOST ALTHOUGH CENSUS DATA CAN POINT TO CRITICAL ISSUES CRITICAL ISSUES. LIKE LOW EDUCATION ATTAINMENT, BELOW POVERTY INCOME LEVELS, AND/OR HEALTH DISPARITIES, WE TOOK AN APPROACH OF GIVING RESIDENTS THE OPPORTUNITY TO CONFIRM WHAT SOME EXTERNAL SOURCES ALREADY NOTE OF THIS COMMUNITY AND/OR PROVIDE ADDITIONAL INSIGHT TO THEIR CHALLENGES. ONE OF THE MANY NOTEWORTHY FINDINGS FROM OUR DOOR TO DOOR SURVEY WAS HEARING DIRECTLY FROM RESIDENTS THEIR CHALLENGE TO MEET THE HOUSEHOLD FOOD DEMAND. WE LEARNED THAT 50% OF THE FAMILIES WHO PARTICIPATED IN THE SURVEY WORRIED ABOUT RUNNING OUT OF FOOD AND 39% OF THE PARTICIPANTS ACTUALLY RAN OUT OF MONEY TO BUY ENOUGH FOOD BY THE END OF IN THE ARTICLE, THE NEGATIVE EFFECTS OF POVERTY & FOOD EACH MONTH. INSECURITY ON CHILD DEVELOPMENT THE AUTHORS CHILTON, CHYATTE, AND BREAUX EXPLAIN THAT "AS DEVELOPMENT EXPERTS LEARN MORE ABOUT THE IMPORTANCE OF THE FIRST THREE YEARS OF LIFE, THERE IS GROWING RECOGNITION THAT INVESTMENTS IN EARLY EDUCATION, MATERNAL-CHILD ATTACHMENT AND NURTURANCE, AND MORE CREATIVE NUTRITION INITIATIVES ARE CRITICAL TO HELP BREAK THE CYCLE OF POVERTY. EVEN THE SLIGHTEST FORM OF FOOD INSECURITY CAN AFFECT A YOUNG CHILD'S DEVELOPMENT AND LEARNING POTENTIAL. THE RESULT IS THE PERPETUATION OF ANOTHER GENERATION OF POVERTY."

AS A RESULT OF INFORMATION LEARNED FROM THE DOOR TO DOOR SURVEY, UNITED

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

832211 10-10-18

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 WAY OF BERKS COUNTY STAFF LAUNCHED A COLLECTIVE IMPACT PROJECT TO BEGIN ADDRESSING ROOT CAUSES TO THE CHALLENGES IDENTIFIED. WITH UNITED WAY OF BERKS COUNTY STAFF SERVING AS THE BACKBONE, THE OAKBROOK COLLECTIVE IMPACT COUNCIL (OCIC) LAUNCHED IN JANUARY OF 2018. TO DATE, THE COLLECTIVE OF OVER 45 ORGANIZATIONS AND RESIDENT MEMBERS, HAVE CREATED: - PREAMBLE THAT HELPS PUT THE OAKBROOK RESIDENTS AT THE CENTER OF THIS WORK - PRIORITIZED LIST OF ISSUES THAT LED TO THE SELECTION OF 1) FOOD INSECURITY/ACCESS AND 2) INCREASED AWARENESS/KNOWLEDGE OF RESOURCES AS THE TOP TWO ISSUES TO ADDRESS. PROBLEM STATEMENTS TO BEST ARTICULATE THE ISSUES SELECTED FROM THE SURVEY AND PRIORITIZATION PROCESS DRAFTED 3 GOALS TO HELP SET DESIRED OUTCOMES BY OCIC DRAFTED 4 KEY STRATEGIES TO DELIVER ON THE GOALS THE OCIC AND SURVEY DATA COLLECTED HAVE ALSO INSPIRED OTHER FOCUSED RESPONSES TO ISSUES IDENTIFIED AND/OR PARTNERSHIPS, SUCH AS: SUMMER READING PROGRAM PARTNERSHIP BETWEEN THE READING HOUSING AUTHORITY, READING SCHOOL DISTRICT, BERKS COMMUNITY HEALTH CENTER, AND UNITED WAY OF BERKS COUNTY - ROCK THE BLOCK PARTIES: A FUN WAY TO BRING RESIDENTS OUT TO MEET AGENCIES AND LEARN ABOUT RESOURCES AVAILABLE TO THEM INCREASED RESIDENT ENGAGEMENT AND ELEVATED THE VOICE OF OAKBROOK RESIDENTS PROVIDED FINANCIAL ASSISTANCE TO SUPPORT READING HOUSING AUTHORITY RESIDENT COUNCILS (VIA ALVERNIA UNIVERSITY GRADUATE STUDENT)

THE NEXT PART OF OUR OCIC WORK INVOLVES CREATING WORK GROUPS TO ADDRESS

| Schedule O (Form 990 or 990-EZ) (2018) | Page 2 |
|--|---|
| Name of the organization UNITED WAY OF BERKS COUNTY, INC. | Employer identification number 23-1655375 |
| THE STRATEGIES AND CREATING A LIST OF TACTICS UNDER EACH S | TRATEGY. THE |
| TACTICS PROVIDE THE OPERATIONAL GUIDE FOR HOW THE WORK WIL | L BE |
| ACCOMPLISHED. THREE WORK GROUPS HAVE BEEN IMPLEMENTED: 1) | |
| COMMUNICATIONS, 2) RESIDENT ENGAGEMENT AND 3) RESOURCES. | |
| | |
| THE PREAMBLE, OR MESSAGE TO THE COMMUNITY STATES: OAKBROOK | RESIDENTS |
| ARE THE FOUNDATION ON WHICH WE BUILD A COLLABORATION OF SU | PPORT. |
| THROUGH PARTNERSHIPS WITH A DIVERSE REPRESENTATION OF RESI | DENTS, |
| COMMUNITY ORGANIZATIONS AND BUSINESSES, THE OAKBROOK COLLE | CTIVE IMPACT |
| COUNCIL (OCIC) IS COMMITTED TO IMPROVING THE OVERALL HEALT | H OF THE |

OAKBROOK COMMUNITY AND PROVIDING A SUPPORT STRUCTURE TO ENSURE EACH

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

TIME TO ENSURE UWBC DOLLARS ARE INVESTED IN HIGH-PRIORITY PROGRAMS THAT

ADDRESS CRITICAL CURRENT COMMUNITY NEEDS, AS WELL AS PROGRAMS THAT ARE

HIGH-PERFORMING CONSISTENTLY, AND EFFECTIVELY DELIVERING A HIGH-QUALITY

PROGRAM PRODUCING MEANINGFUL RESULTS FOR PARTICIPANTS. ANNUALLY,

PROGRAMS RECEIVING UWBC INVESTMENTS ARE REQUIRED TO SUBMIT AN

APPLICATION THAT DETAILS HOW UWBC DOLLARS ARE SPENT TO SUPPORT

PROGRAMMING, AND THE OUTCOMES ACHIEVED BY CLIENTS. THESE OUTCOMES PLAY

A CRUCIAL ROLE IN DETERMINING THE EFFECTIVENESS OF UWBC INVESTMENTS IN

PROGRAMS. AGENCY REPRESENTATIVES ALSO MEET WITH FOCUS AREA PANEL

VOLUNTEERS FOR FURTHER DISCUSSION AND EVALUATION OF PROGRAM

EFFECTIVENESS.

UWBC INVESTED IN THE FOLLOWING PROGRAMS IN 2018:

RESIDENT HAS THE OPPORTUNITY TO SUCCEED.

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 EDUCATION FOCUS AREA: UWBC BELIEVES THAT EVERYONE CAN PLAY A ROLE IN ENSURING THAT CHILDREN GROW UP TO BE PRODUCTIVE CITIZENS AND MEMBERS OF OUR COMMUNITY. THIS BEGINS WITH A GOOD EDUCATION THAT IS THE FOUNDATION FOR A CHILD'S SUCCESS IN WORK AND LIFE, ALONG WITH PROVIDING SUPPORTIVE PROGRAMMING THAT HELPS YOUTH DEVELOP NECESSARY SKILLS FOR THEIR FUTURE. TO MEET THIS GOAL, KEY ISSUES ADDRESSED BY UWBC AND ITS SUPPORTED PROGRAMS IN THIS FOCUS AREA INCLUDE EARLY CARE AND SCHOOL READINESS, SCHOOL SUCCESS, AND POSITIVE YOUTH DEVELOPMENT, SINCE THESE ISSUES ARE ALL INTERTWINED IN HELPING CHILDREN REACH THEIR POTENTIAL. THESE PROGRAMS IMPACT MORE THAN 25,000 YOUTH IN BERKS COUNTY. EARLY CARE AND SCHOOL READINESS: COMMUNITY-LEVEL OUTCOME: CHILDREN REACH APPROPRIATE DEVELOPMENTAL MILESTONES. -BERKS COUNTY INTERMEDIATE UNIT, CHILDCARE: OVER 100 FAMILIES RECEIVED ACCESS TO KEYSTONE STAR RATED 3 OR 4 CHILD CARE FOR THEIR CHILDREN IN 2018 IN UWBC'S INVESTMENT. BCIU CHILDCARE PROVIDES QUALITY CHILDCARE SERVICES FOR CHILDREN AGES 13 MONTHS TO 12 YEARS OF AGE. BCIU'S DEVELOPMENTAL APPROACH FOCUSES ON OFFERING EXPOSURE TO ACTIVITIES IN THE FOLLOWING AREAS: SCIENCE, TECHNOLOGY, ENGINEERING, MATH, LITERACY, MUSIC, CREATIVE ARTS, DRAMATIC PLAY, SOCIAL STUDIES, FINE AND GROSS MOTOR, COOKING, AND FIELD TRIPS FOR SCHOOL AGE STUDENTS. CARE IS PROVIDED 12 MONTHS PER YEAR BY HIGHLY TRAINED STAFF. BCIU CHILD CARE SETTINGS INCLUDE SCHOOL AGE, PRESCHOOL, TODDLER AND INCLUSION OPPORTUNITIES. - COMMUNITY-LEVEL OUTCOME: FAMILIES HAVE ACCESS TO AFFORDABLE AND QUALITY EARLY LEARNING EXPERIENCES THAT RESULT IN KINDERGARTEN

Employer identification number Name of the organization 23-1655375 UNITED WAY OF BERKS COUNTY, INC. READINESS. OPPORTUNITY HOUSE, CHILDCARE: THE SECOND STREET LEARNING CENTER IS A COMPREHENSIVE COMMUNITY CHILDCARE PROGRAM FOR CHILDREN AGES 6 WEEKS TO 13 YEARS FOCUSING ON CREATIVITY, SOCIALIZATION, AND THE DEVELOPMENT OF HIGH SELF-ESTEEM. ACTIVITIES ARE DESIGNED TO MEET THE NEEDS OF EACH INDIVIDUAL CHILD. MULTI-CULTURAL AND DEVELOPMENTALLY APPROPRIATE MATERIALS AND EQUIPMENT ARE OFFERED. - YMCA OF READING & BERKS COUNTY, CHILDCARE: OFFERS A SCIENTIFICALLY-BASED, IMPLEMENTED EARLY CHILDHOOD CURRICULUM THAT ALIGNS WITH THE PENNSYLVANIA LEARNING STANDARDS FOR EARLY CHILDHOOD. SINCE PLAY IS THE FOUNDATION FOR YOUNG CHILDREN'S LEARNING AND DEVELOPMENT, THE YMCA PROVIDES WELL-EQUIPPED AND CAREFULLY ARRANGED CLASSROOMS. - COMMUNITY-LEVEL OUTCOME: INDIVIDUALS GAIN KNOWLEDGE AND DEVELOP SKILLS TO ESTABLISH STRONG FAMILIES AND HELP CHILDREN REACH THEIR POTENTIAL. CENTRO HISPANO, ABRIENDO PUERTAS/OPENING DOORS PROGRAM: AN EVIDENCE-BASED, COMPREHENSIVE TRAINING PROGRAM, DEVELOPED BY AND FOR LATINO PARENTS WITH CHILDREN AGES 0 TO 5; AIMS TO IMPROVE THE OUTCOMES OF THE NATION'S LATINO CHILDREN BY BUILDING THE CAPACITY AND CONFIDENCE OF PARENTS TO BE STRONG AND POWERFUL ADVOCATES IN THEIR CHILDREN'S LIVES. ALSO ALIGNS WITH UWBC'S READY.SET.READ! INITIATIVE. YMCA OF READING & BERKS COUNTY, BABY UNIVERSITY: OFFERED AS A 6-WEEK SESSION, EACH PARTICIPANT - A PARENT OR CAREGIVER WITH A CHILD FROM PRENATAL TO FIVE YEARS OLD - RECEIVES A WEEKLY HOME VISIT IN ADDITION TO THE WEEKLY CLASSROOM INSTRUCTION, WHICH INCLUDES EDUCATION ON EARLY CHILDHOOD DEVELOPMENT AND EVIDENCE-BASED PARENTING CURRICULUM.

Employer identification number Name of the organization 23-1655375 UNITED WAY OF BERKS COUNTY, INC. SCHOOL SUCCESS COMMUNITY-LEVEL OUTCOME: STUDENTS WILL ACHIEVE ACADEMIC SUCCESS BY IMPROVED ATTENDANCE AND/OR PROMOTION TO THE NEXT GRADE LEVEL. -BIG BROTHERS BIG SISTERS OF BERKS COUNTY, MENTORING PROGRAM SERVICES: THEIR MISSION IS TO PROVIDE CHILDREN FACING ADVERSITY WITH STRONG AND ENDURING PROFESSIONALLY SUPPORTED 1-TO-1 RELATIONSHIPS THAT CHANGE THEIR LIVES FOR THE BETTER FOREVER. THIS IS ACHIEVED THROUGH PROFESSIONALLY-DIRECTED MENTORING PROGRAMS UTILIZING CAREFULLY SCREENED AND TRAINED VOLUNTEERS, AND INCLUDES ONE-TO-ONE PROGRAM, COUL (THE CLUB OF UNMATCHED LITTLES) GROUP-MENTORING, TEEN PROGRAM THAT PROVIDES GROUP-MENTORING, AND SMART (STUDENTS & MENTORS ACHIEVING RESULTS TOGETHER), A SCHOOL-BASED PROGRAM. COMMUNITY-LEVEL OUTCOME: STUDENTS WILL PARTICIPATE IN EDUCATIONAL EXPERIENCES DURING THE SUMMER TO MAINTAIN READING SKILLS. BIRDSBORO COMMUNITY MEMORIAL CENTER, OUT OF SCHOOL EDUCATION PROGRAMS: THE SUMMER READING PROGRAM FOR YOUTH IN GRADES FIRST THROUGH SIXTH ALLOWS PARTICIPANTS TO PRACTICE AND LEARN NEW STRATEGIES THAT WILL ASSIST THEM IN MAINTAINING CURRENT READING LEVELS, OR INCREASE LEVELS, THROUGHOUT THE SUMMER MONTHS. OLIVET BOYS AND GIRLS CLUB OF READING AND BERKS COUNTY, COMPREHENSIVE YOUTH DEVELOPMENT: OLIVET SUMMER CAMP PROGRAMS PICK UP WHEN THE AFTERSCHOOL PROGRAM ENDS, KEEPING YOUTH ENGAGED IN PROGRAMS DURING THE SUMMER MONTHS. YOUTH DEVELOPMENT COMMUNITY-LEVEL OUTCOME: BY PARTICIPATING IN DIVERSE, SAFE, AND EFFECTIVE OUT-OF-SCHOOL TIME PROGRAMS, YOUTH WILL DEVELOP ACADEMIC,

ARTISTIC, AND/OR LEADERSHIP SKILLS.

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 - BIRDSBORO COMMUNITY MEMORIAL CENTER, OUT OF SCHOOL EDUCATION PROGRAMS: LITERACY PROGRAMS OFFERED AS PART OF THE AFTERSCHOOL CLUBHOUSE, WHICH ENGAGES STUDENTS GRADES 1-6. STAFF ASSIST STUDENTS WITH HOMEWORK AND READING SUPPORT. THE PROGRAM ALSO ENCOMPASSES SOCIAL ACTIVITIES. - GIRL SCOUTS OF EASTERN PA, OUTREACH TO AT-RISK GIRLS: GIRLS IN FUNDED INITIATIVES PROGRAMS PROVIDE HIGH-QUALITY OUT-OF-SCHOOL-TIME THROUGH EDUCATION OPPORTUNITIES FOR GIRLS IN UNDERSERVED COMMUNITIES IN THE CITY OF READING. GIRLS ATTEND WEEKLY MEETINGS AT CONVENIENT COMMUNITY LOCATIONS BOTH DURING THE SCHOOL YEAR AND IN THE SUMMER. HAWK MOUNTAIN COUNCIL BOY SCOUTS OF AMERICA, TRADITIONAL SCOUTING: THIS PROGRAM OPERATES WITHIN THE LOCAL NEIGHBORHOOD AT LOCATIONS PROVIDED BY PARTNERSHIPS THAT HAVE A CONTINUED INTEREST IN CITIZENSHIP TRAINING, PERSONAL FITNESS, AND CHARACTER DEVELOPMENT. ADULT VOLUNTEERS ADMINISTER THE PROGRAMS AT ALL LEVELS WITH SUPPORT FROM THE HAWK MOUNTAIN COUNCIL. THE LEVEL OF YOUTH LEADERSHIP IS BASED UPON AGE APPROPRIATE ACTIVITIES. HAWK MOUNTAIN COUNCIL BOY SCOUTS OF AMERICA, URBAN SCOUTING: SCOUTREACH IS THE HAWK MOUNTAIN COUNCIL'S COMMITMENT TO ENSURING ALL YOUNG PEOPLE HAVE AN OPPORTUNITY TO JOIN SCOUTING, REGARDLESS OF THEIR CIRCUMSTANCES, NEIGHBORHOOD, OR CULTURAL OR ETHNIC BACKGROUND. SCOUTREACH IS THE SAME PROGRAM AS SCOUTING IN ANY OTHER AREA BUT IS TYPICALLY AN AFTER-SCHOOL PROGRAM THAT PROVIDES AN ADDITIONAL EMPHASIS ON SPECIAL NEEDS OF PARTICIPANTS, SUCH AS PARENTAL INVOLVEMENT, FINANCIAL ABILITY, ACADEMIC PERFORMANCE, ACCESS TO TECHNOLOGY AND CULTURAL AND LANGUAGE DIFFERENCES. UWBC PROVIDED AN INCREASED INVESTMENT TO ASSISTING WITH PILOTING THE NEW STEM SCOUTS WITHIN THE CITY OF READING. THIS VALUES-BASED PROGRAM FOCUSES ON SCHOOL SUCCESS

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 AND YOUTH DEVELOPMENT. STEM SCOUTS EXPANDS BOY SCOUTING OPPORTUNITIES TO GIRLS. SCOUTS SPEND 90 MINUTES PER MEETING WORKING ON SELF-IMPROVEMENT, CRITICAL THINKING, AND HANDS ON EXPERIMENTATION FOCUSING ON TOPICS SUCH AS PHYSICS OF LIGHT, PROPERTIES OF MATTER, MAGNETISM, PROPERTIES OF SOUND, ROBOTICS, ARCHAEOLOGY, AND SPACE. - OLIVET BOYS AND GIRLS CLUB OF READING AND BERKS COUNTY, COMPREHENSIVE YOUTH DEVELOPMENT: DURING THE SCHOOL YEAR, KIDS ATTEND THEIR CLUBS MONDAY THROUGH FRIDAY, AND PARTICIPATE IN MANY ACTIVITIES AND PROGRAMS THAT ENRICH THEIR LIVES AND HELP MAKE THEM SUCCESSFUL STUDENTS, ATHLETES AND CITIZENS. MEMBERS AGES 6-12 PARTICIPATE FROM 2:30-6:00 P.M. MEMBERS 13 AND OLDER UTILIZE THE CLUBS FROM 6-9 P.M. THESE PROGRAMS INCLUDE TUTORING, ARTS AND CRAFTS, SPORTS AND RECREATION, COMPUTER AND TECHNOLOGY, LEADERSHIP AND CHARACTER BUILDING, AND COLLEGE ACCESS AND CAREER DEVELOPMENT, VISUAL AND PERFORMING ARTS. EDUCATIONAL CASE MANAGEMENT COMMUNITY-LEVEL OUTCOME: INDIVIDUALS RECEIVE CASE MANAGEMENT TO IMPROVE THEIR LIVES. COMMUNITIES IN SCHOOLS (CIS), INTEGRATED STUDENT SUPPORT: THE CIS MODEL OF INTEGRATED STUDENT SUPPORT OPERATES THROUGH THE COORDINATION AND DELIVERY OF SCHOOL-WIDE SUPPORT, GROUP-LEVEL SUPPORT, AND INDIVIDUALIZED SUPPORT FOCUSING ON IMPROVING ATTENDANCE, BEHAVIOR, AND ACADEMIC PERFORMANCE. AT THE READING INTERMEDIATE HIGH SCHOOL, CIS IS WORKING TO ESTABLISH AND STRENGTHEN RELATIONSHIPS WITH STUDENTS, FAMILIES, SCHOOL DISTRICT STAFF, AND COMMUNITY PARTNERS. CHILDREN'S HOME OF READING (CHOR), ALTERNATIVE EDUCATION PROGRAMS: CHOR DAY ACADEMY PROVIDES A COMPREHENSIVE EDUCATIONAL ENVIRONMENT FOR ITS STUDENTS. THE ULTIMATE GOAL OF THIS PROGRAM IS TO HELP THE STUDENTS

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Name of the organization

UNITED WAY OF BERKS COUNTY, INC.

23-1655375

MODIFY THEIR BEHAVIOR SO THAT THEY CAN SUCCESSFULLY RE-ENTER PUBLIC

SCHOOL. THIS IS ACCOMPLISHED THROUGH A PROGRESSIVE LEVEL SYSTEM THAT

PROVIDES FREQUENT REWARDS AND REINFORCEMENT, AS WELL AS A POSITIVE

SCHOOL-WIDE BEHAVIORAL INTERVENTION SYSTEM.

READY.SET.READ!:

THIRD GRADE READING PROFICIENCY IS A KEY INDICATOR OF FUTURE SUCCESS,

YET RECENT PSSA SCORES SHOW THAT A HIGH PERCENT OF THIRD GRADERS IN

BERKS COUNTY FALL SHORT OF BEING PROFICIENT. LAUNCHING IN 2012,

READY.SET.READ! (RSR) IS A COLLABORATION AMONG UNITED WAY OF BERKS

COUNTY, THE EDUCATIONAL AND BUSINESS COMMUNITIES AND COMMUNITY

ORGANIZATIONS WORKING TO IMPROVE READING PROFICIENCY FOR STUDENTS BY

THE END OF THIRD GRADE. THE COLLECTIVE WORK FOCUSES ON FOUR KEY

STRATEGIES: IMPLEMENT SCHOOL-READINESS ACTIVITIES FOR PRE-SCHOOL

CHILDREN TO SUPPORT LANGUAGE AND PRE-LITERACY DEVELOPMENT IN YOUNG

CHILDREN, CONNECT TUTORS WITH EARLY GRADE STUDENTS NEEDING SUPPLEMENTAL

INSTRUCTION, ENGAGE PARENTS TO PROMOTE LITERACY AND MOBILIZE THE

COMMUNITY AROUND THIS WORK. DURING 2018, UWBC CONTINUED TO ENGAGE WITH

LECTIO, A BOSTON-BASED CONSULTING ORGANIZATION SPECIALIZING IN

COMMUNITY-BASED EARLY LITERACY PROGRAMS TO REDESIGN AND IMPROVE RSR

PROGRAMMING.

RSR 2018 PROGRAM OVERVIEW:

- STAR READERS PROVIDES TUTORS TO 29 ELEMENTARY SCHOOLS IN 12 SCHOOL

 DISTRICTS AND IS DELIVERED BY OVER 450 VOLUNTEER TUTORS SERVING OVER

 500 STUDENTS IN 1ST, 2ND AND 3RD GRADES.
- GROWING READERS: LATINO-OWNED CHILDCARE CENTERS IN THE CITY OF

READING RECEIVE COACHING AND MENTORING SERVICES ALONG WITH CURRICULUM

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 SUPPORT TO ENHANCE LITERACY DEVELOPMENT FOR THEIR STUDENTS. GROWING READERS ALSO OFFERS A PROGRAM TO ASSIST CHILDCARE TEACHERS IN OBTAINING THEIR CHILD DEVELOPMENT CREDENTIAL (CDA) THROUGH A PARTNERSHIP WITH READING AREA COMMUNITY COLLEGE. - RAISING A READER PROVIDES A BOOK BAG PROGRAM TO PROMOTE HOME BOOK READING ROUTINES IN FIVE READING ELEMENTARY SCHOOLS AND FIVE HEAD START CENTERS (54 TOTAL CLASSROOMS). VOLUNTEERS ALSO ASSIST WITH THE IMPLEMENTATION OF THIS PROGRAM, REVIEWING AND ROTATING THE BOOK BAGS ON A WEEKLY BASIS. - EARLY LITERACY IS INCORPORATED INTO PEDIATRIC PRACTICES THROUGH REACH OUT AND READ, PROVIDING PARENTS TOOLS TO HELP PREPARE THEIR CHILDREN TO LEARN. - SUMMER LEARNING GRANTS 2018: THIS COMPETITIVE GRANT WAS OPENED TO RSR PARTNER SCHOOLS, SUMMER LEARNING COALITION MEMBERS, AND OTHER ORGANIZATIONS SERVING BERKS COUNTY TITLE 1 STUDENTS. THE GRANT WAS DESIGNED TO PROVIDE UP TO \$5,000 IN SUPPORT OF SUMMER LEARNING PROGRAMMING WHICH INCLUDED A LITERACY COMPONENT UP TO AND INCLUDING 3RD GRADERS WITH THEIR PROGRAM OCCURRING BETWEEN JUNE - AUGUST 2018. IN 2018, 8 SUMMER PROGRAMS RECEIVED GRANTS TOTALING \$37,767. THIS IMPACTED 1,626 CHILDREN PRE-KINDERGARTEN TO 3RD GRADE. - UWBC HAS BEEN WORKING WITH THE OAKBROOK COMMUNITY INCLUDING ORGANIZING A SUMMER READING PROGRAM FOR THE SECOND YEAR THROUGH PARTNERSHIPS WITH BERKS COMMUNITY HEALTH CENTER, CUSTOMERS BANK, READING HOUSING AUTHORITY AND READING SCHOOL DISTRICT, AND AS A RESULT CONNECTING WITH OVER 80 CHILDREN IN 2018. OF THESE CHILDREN, 43 RECEIVED NEW BIKES AND HELMETS COURTESY OF CUSTOMERS BANK FOR ATTAINING A 75% PARTICIPATION RATE IN THE BOOKS FOR BIKES PROGRAM.

- YOCUM INSTITUTE FOR ARTS EDUCATION RECEIVED A \$25,000 INVESTMENT FROM

Employer identification number

Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 UWBC TO SUPPORT NEIGHBORHOOD BRIDGES, A COMPREHENSIVE PROGRAM OF STORYTELLING AND CREATIVE DRAMA THAT IS CURRICULUM-BASED AND DEVELOPS CHILDREN'S CRITICAL AND CULTURAL LITERACY, VOCABULARY, WRITING AND COMMUNICATION SKILLS. IT IS RECOGNIZED BY THE U.S. DEPARTMENT OF EDUCATION'S OFFICE OF IMPROVEMENT AND INNOVATION AS AN EFFECTIVE MODEL FOR INTEGRATING THE ARTS WITH STANDARDS-BASED EDUCATION PROGRAMS. THROUGH THE LECTIO PROCESS, NEIGHBORHOOD BRIDGES HAS BEEN IDENTIFIED AS A SUCCESSFUL "CHANGING BEHAVIOR PROGRAM," IMPROVING PSSA PERFORMANCE FOR 3RD GRADE STUDENTS IN THE READING SCHOOL DISTRICT. READING PUBLIC LIBRARY (RPL) RECEIVED A \$25,000 INVESTMENT TO SUPPORT FAMILY LITERACY WITH A DEDICATED BILINGUAL FAMILY LITERACY OUTREACH WORKER WHO PROVIDED LIBRARY PROGRAMS OUTSIDE THE WALLS TO DAYCARE CENTERS, PARKS, PLAYGROUNDS, AND AFTER SCHOOL PROGRAMS. DURING THE SUMMER, TWO LIBRARY STAFF TOOK RPL'S MOBILE TECH VAN TO PARKS SUCH AS SCHLEGEL POOL, OAKBROOK COMMUNITY CENTER, BAER PARK, PENDORA PARK AND MORE. BOOKS, CRAFTS, AND ACTIVITIES ENGAGED CHILDREN IN PREVENTING SUMMER SLIDE. DURING THE SCHOOL YEAR, THE OUTREACH SPECIALIST VISITED HEAD START CLASSROOMS, DAY CARES, AND COMMUNITY CENTERS. EARLY LEARNING ACTIVITIES WERE PROVIDED ONCE A MONTH. THE OUTREACH SPECIALIST ALSO VISITED ELEMENTARY SCHOOL PTA MEETINGS AND FAMILY EVENTS WITH LIBRARY INFORMATION AND LITERACY ACTIVITIES.

FINANCIAL STABILITY

UNITED WAY OF BERKS COUNTY IS COMMITTED TO EFFORTS THAT HELP INDIVIDUALS AND FAMILIES ACCESS STABLE HOUSING, GAIN JOB SKILLS AND BUILD FINANCIAL LITERACY SO THEY HAVE INCREASED OPPORTUNITIES TO ACHIEVE LONG-TERM FINANCIAL STABILITY. THIS IS ACCOMPLISHED THROUGH FUNDING PROGRAMS WITH OUR AGENCY PARTNERS, IN ADDITION TO PROVIDING

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 SPECIAL GRANTS FOR OTHER ORGANIZATIONS HELPING PEOPLE TO ATTAIN FINANCIAL INDEPENDENCE IN DIFFERENT WAYS. AFFORDABLE HOUSING COMMUNITY-LEVEL OUTCOME: INDIVIDUALS HAVE ACCESS TO SAFE AND AFFORDABLE HOUSING. - HABITAT FOR HUMANITY OF BERKS COUNTY, INC., HOME CONSTRUCTION/RENOVATION FOR LOW INCOME FAMILIES: HABITAT FOR HUMANITY BUILDS, RENOVATES, AND REPAIRS HOMES USING VOLUNTEER LABOR AND DONATIONS TO PROVIDE SAFE, AFFORDABLE HOUSING FOR LOW-INCOME FAMILIES. RECIPIENTS OF HOMES INVEST THEIR OWN LABOR, CALLED "SWEAT EQUITY", INTO THE BUILDING/RENOVATION, AND PURCHASE THE HOME THROUGH AN AFFORDABLE FINANCING PROGRAM. - COMMUNITY-LEVEL OUTCOME: INDIVIDUALS HAVE ACCESS TO TRANSITIONAL OR PERMANENT SUPPORTIVE HOUSING. THE SALVATION ARMY READING CORPS, PERMANENT SUPPORTIVE HOUSING: SUPPORTIVE HOUSING PROGRAM OFFERS PERMANENT HOUSING TO CHRONICALLY HOMELESS AND DISABLED ADULTS AND FAMILIES. IN 2018, THE PROGRAM IMPACTED 27 FAMILIES; 92 INDIVIDUALS. THE PROGRAM INCLUDES RENTAL ASSISTANCE, LANDLORD RELATIONS, LIFE SKILLS TRAINING, MONITORING OF BOTH FISCAL (BUDGET) AND PHYSICAL/MENTAL HEALTH ISSUES, CONNECTION WITH THE SALVATION ARMY'S FAMILY SERVICES PROGRAM, AND OTHER COMMUNITY PROGRAMS. SKILLED CASEWORKERS DEVELOP AND MONITOR A 12-POINT ENCOURAGEMENT PLAN FOR EACH INDIVIDUAL AND FAMILY. YMCA OF READING & BERKS COUNTY, TRANSITIONAL HOUSING: INDIVIDUALS WHO ARE EXPERIENCING HOMELESSNESS, CHEMICALLY DEPENDENCY, MENTAL HEALTH ISSUES AND SOCIAL SERVICE NEEDS IN BERKS COUNTY HAVE A SAFE AND SECURE PLACE TO STAY. THE TRANSITIONAL LIVING PROGRAMS PROVIDE INTENSIVE CASE

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 MANAGEMENT SERVICES AND SUPPORTIVE RESOURCE CONNECTIONS IN AN EFFORT TO ADDRESS AND RESOLVE THE ROOT CAUSES OF HOMELESSNESS, CHEMICAL DEPENDENCY, MENTAL HEALTH AND OTHER SOCIAL SERVICE NEEDS. EMPLOYMENT/JOB SKILLS COMMUNITY-LEVEL OUTCOME: UNEMPLOYED AND UNDEREMPLOYED INDIVIDUALS PARTICIPATE IN JOB PREPAREDNESS AND SOFT SKILLS TRAINING, AND RECEIVE SUPPORT TO BETTER CONNECT THEM WITH, AND HELP MAINTAIN, EMPLOYMENT. THRESHOLD REHABILITATION SERVICES, INC., BERKS PERSONNEL NETWORK: PROVIDES COMPREHENSIVE EMPLOYMENT SERVICES DESIGNED TO SUPPORT AND EMPOWER PEOPLE WITH DISABILITIES TO OBTAIN AND MAINTAIN COMPETITIVE EMPLOYMENT IN THE COMMUNITY. THE SERVICES ARE INDIVIDUALLY TAILORED TO MEET EACH PERSON'S AREAS OF NEED. ACTIVITIES MAY INCLUDE CAREER EXPLORATION, RESUME AND EMPLOYMENT APPLICATION SUPPORT, JOB INTERVIEW SUPPORT, ADVOCACY, TRANSPORTATION TRAINING, JOB DEVELOPMENT AND PLACEMENT, ON-THE-JOB TRAINING, SERVICE COORDINATION, AND FOLLOW-UP SUPPORT. BERKS CONNECTIONS PRETRIAL SERVICES, PRISONER REENTRY SERVICES: INMATES AT THE BERKS COUNTY JAIL ARE ASSESSED UTILIZING A NATIONALLY-VALIDATED RISK-NEEDS TOOL AND SCREENED FOR POST-RELEASE NEEDS. INMATES WHO QUALIFY ARE TRANSFERRED TO THE BERKS COUNTY COMMUNITY REENTRY CENTER (CRC). ALL RESIDENTS ARE ASSIGNED A CASE MANAGER AND RECEIVE AN INDIVIDUALIZED TRANSITION PLAN. SECURING STABLE, SUSTAINABLE EMPLOYMENT IS A GOAL THAT BCPS SPENDS THE MOST TIME WORKING ON WITH CLIENTS POST-RELEASE. REENTRANTS REVIEW LESSONS LEARNED FROM EMPLOYMENT GROUPS AT THE CRC AND ARE PROVIDED WITH ONGOING COACHING AND SUPPORT TO AID IN OBTAINING AND MAINTAINING EMPLOYMENT. CLIENTS RECEIVE

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 DIRECT ASSISTANCE THROUGH JOB LEADS, INTERVIEWING SKILLS PRACTICE, RESUME UPDATES AND SUPPORT UTILIZING THE COMPUTER BASED LEARNING CENTER (CBLC) FOR COMPLETING APPLICATIONS AND CHECKING EMAIL FOR CORRESPONDENCE FROM POTENTIAL EMPLOYERS. COMMUNITY-LEVEL OUTCOME: INDIVIDUALS IMPROVE LITERACY AND ENGLISH LANGUAGE SKILLS. LITERACY COUNCIL OF READING-BERKS, LITERACY TRAINING AND ESL: ONE-ON-ONE TUTORING MATCHES ADULTS WITH A TRAINED VOLUNTEER TUTOR TO WORK ON THE BASIC SKILLS NEEDED TO GET OR RETAIN A JOB, OR ENTER POST-SECONDARY EDUCATION. ESL CLASSES AND ENGLISH-LANGUAGE CIVICS CLASS ARE CONDUCTED WEEKLY, RANGING FROM THE BEGINNING LEVEL TO HIGH ADVANCED LEVEL. CLASSES HELP ADULTS LEARN TO SPEAK, READ AND WRITE ENGLISH AND PREPARE THEM FOR SUCCESSFUL CAREERS. THEY ALSO OFFER CITIZENSHIP PREPARATION CLASSES, A WORKFORCE DEVELOPMENT PROGRAM, HIGH SCHOOL EQUIVALENCY CERTIFICATION CLASSES, AND MORE. - LITERACY COUNCIL OF READING-BERKS, ENGLISH FORWARD: INCREASES ACCESS TO ESL CLASSES IN BERKS COUNTY AND IMPROVES THE QUALITY OF ESL INSTRUCTION IN ADULT CLASSROOMS THROUGH INSTRUCTOR TRAINING AND SUPPORT, CLASSROOM RESOURCE DEVELOPMENT, AND TECHNICAL ASSISTANCE. ONCE INSTRUCTORS COMPLETE THE 11-HOUR INSTRUCTOR TRAINING, THEY CAN BEGIN THEIR OWN ESL PROGRAMS. THE COUNCIL PROVIDES CONTINUED LEARNING OPPORTUNITIES FOR INSTRUCTORS TO ENSURE THE QUALITY OF ADULT INSTRUCTION ACROSS ALL ESL PROGRAMS. READING AREA COMMUNITY COLLEGE, BILINGUAL ESL PROGRAM: SINCE 2008, UNITED WAY HAS PROVIDED A YEARLY GRANT TO READING AREA COMMUNITY COLLEGE TO OFFER ESL CLASSES FOR PEOPLE WITH THE MOST BASIC ENGLISH LANGUAGE SKILLS, OR NONE AT ALL, AND PROVIDE THEM WITH A MORE FLEXIBLE AND CUSTOMIZED LEARNING ENVIRONMENT. OVER 1200 STUDENTS HAVE

| UNITED WAY OF BERKS COUNTY, INC. | Employer identification number 23-1655375 | | | |
|---|---|--|--|--|
| SUCCESSFULLY COMPLETED THE CLASSES, CONSISTING OF 90 HOURS | OF | | | |
| INSTRUCTION PROVIDED OVER EACH 11-WEEK SESSION. IN 2018, 225 PEOPLE | | | | |
| COMPLETED THE PROGRAM. MANY STUDENTS HAVE ALSO FURTHERED T | HEIR FORMAL | | | |
| EDUCATION AND/OR IMPROVED THEIR EMPLOYMENT AS WELL. | | | | |
| | | | | |
| PERSONAL FINANCIAL MANAGEMENT | | | | |
| - INDIVIDUALS DEVELOP BASIC FINANCIAL MANAGEMENT SKILLS. | | | | |
| - BERKS COALITION TO END HOMELESSNESS, HOMELESS PREVENTION | | | | |
| - BOYERTOWN AREA MULTI-SERVICE, INC., BASIC NEEDS | | | | |
| - FRIEND, INC. COMMUNITY SERVICES, COMMUNITY RESOURCE CONN | ECTIONS | | | |
| - GREATER READING MENTAL HEALTH ALLIANCE, ADVOCACY & SUPPO | RT GROUPS | | | |
| - HABITAT FOR HUMANITY OF BERKS COUNTY, HOME OWNERSHIP OPP | ORTUNITIES | | | |
| FOR MODERATE INCOME FAMILIES | | | | |
| - THE SALVATION ARMY READING CORPS, PERMANENT SUPPORTIVE H | OUSING | | | |
| | | | | |
| FINANCIAL STABILITY CASE MANGEMENT | | | | |
| - INDIVIDUALS RECEIVE CASE MANAGEMENT TO IMPROVE THEIR LIV | ES. | | | |
| - BERKS COALITION TO END HOMELESSNESS, HOMELESS PREVENTION | | | | |
| - BERKS CONNECTIONS PRETRIAL SERVICES, PRISONER REENTRY SE | RVICES | | | |
| - LITERACY COUNCIL OF READING-BERKS, LITERACY TRAINING AND | ESL | | | |
| - THE SALVATION ARMY READING CORPS, PERMANENT SUPPORTIVE H | OUSING | | | |
| - YMCA OF READING & BERKS COUNTY, TRANSITIONAL HOUSING. | | | | |
| | | | | |
| HEALTH FOCUS AREA | | | | |
| HEALTH IMPACTS EVERY ASPECT OF A PERSON'S LIFE. GOOD HEALT | H ALLOWS | | | |
| CHILDREN TO LEARN BETTER AND ADULTS TO LIVE MORE PRODUCTIV | E, FULLER | | | |
| LIVES. THROUGH FUNDING PROGRAMS WITH OUR PARTNER AGENCIES | AND OUR | | | |
| INVOLVEMENT IN VARIOUS COMMUNITY COLLABORATIONS, UWBC IS C | REATING | | | |

2018.03050 UNITED WAY OF BERKS COUNT 63018.01

Name of the organization

Employer identification number

UNITED WAY OF BERKS COUNTY, INC. 23-1655375 OPPORTUNITIES FOR PEOPLE TO ACHIEVE THEIR OPTIMAL HEALTH AND INDEPENDENCE. PROGRAMS UNITED WAY SUPPORTS ADDRESS BOTH THE PREVENTIVE ASPECT OF PHYSICAL AND MENTAL HEALTH ISSUES, WHILE ALSO ADDRESSING INTERVENTIONAL NEEDS AND IMPACTED 28,000 BERKS RESIDENTS IN 2018. MENTAL HEALTH COMMUNITY-LEVEL OUTCOME: INDIVIDUALS EXPERIENCING BEHAVIORAL HEALTH PROBLEMS RECEIVE SERVICES THAT IMPROVE THEIR ABILITY TO FUNCTION. FAMILY GUIDANCE CENTER, COUNSELING: ASSISTS PERSONS IN IMPROVING THEIR QUALITY OF LIFE BY PROVIDING AFFORDABLE, ACCESSIBLE, QUALITY COUNSELING SERVICES. THEY UTILIZE QUALIFIED, CREDENTIALED, COMPETENT STAFF TRAINED IN EVIDENCE-BASED PRACTICE APPROACHES. GREATER READING MENTAL HEALTH ALLIANCE, ADVOCACY AND SUPPORT GROUPS: ASSIST INDIVIDUALS, INCLUDING CHILDREN AND THEIR FAMILIES, AS WELL AS ADULTS, WITH MENTAL ILLNESS TO DEVELOP STRATEGIES AND ADVOCATE FOR THEMSELVES IN ORDER TO RECEIVE THE SERVICES THEY NEED. READING HOSPITAL/TOWER HEALTH, PRIMARY CARE/MENTAL HEALTH INTEGRATION: THIS PROGRAM INTEGRATES BEHAVIORAL HEALTH IN PRIMARY CARE SETTINGS, WHICH WILL INCREASE ACCESS AND IMPROVE EARLY DETECTION, TREATMENT, AND RECOVERY. - SAFEBERKS, COUNSELING: SERVICES ARE PROVIDED TO VICTIMS AND SURVIVORS OF DOMESTIC VIOLENCE AND SEXUAL ASSAULT, AS WELL AS FOR THEIR FAMILY MEMBERS, AND SIGNIFICANT OTHERS. SERVICES INCLUDE SAFETY PLANNING, GOAL-SETTING, OPTIONS COUNSELING, EDUCATION, AND REFERRALS TO ADDITIONAL SAFEBERKS AND COMMUNITY RESOURCES.

HEALTH AND WELLNESS

- COMMUNITY-LEVEL OUTCOME: INDIVIDUALS RECEIVE ADVOCACY AND

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 PREVENTATIVE AND MANAGED CARE FOR CHRONIC DISEASES AND HEALTH CONDITIONS. BERKS DEAF AND HARD OF HEARING SERVICES ADVOCACY AND CLIENT SERVICES: SERVICES INCLUDE SIGN LANGUAGE CLASSES, ADVOCACY, SOCIAL EVENTS, HEARING AID ASSISTANCE, AND INTERPRETING SERVICES. - BOYERTOWN AREA MULTI-SERVICE, SUPPORTIVE SERVICES FOR OLDER ADULTS: SINCE ITS INCEPTION, BAMS HAS PROVIDED CASE MANAGEMENT SERVICES TO FAMILIES AND INDIVIDUALS OVER AGE 60. A CASE MANAGER ASSESSES CLIENT'S NEEDS AND GUIDES THE FAMILY OR INDIVIDUAL TO SERVICES THAT ARE AVAILABLE, MAKING UNIQUE RECOMMENDATIONS BASED ON THE SITUATION. CO-COUNTY WELLNESS SERVICES, CASE MANAGEMENT FOR OLDER ADULTS: AS HIV HAS TRANSITIONED TO A CHRONIC DISEASE, CASE MANAGEMENT HELPS PEOPLE LIVING WITH HIV BY PROVIDING THEM WITH INFORMATION ABOUT HIV DISEASE, CONNECTING THEM TO MEDICAL CARE SO THEY CAN LIVE WELL WITH HIV, AND MAKING SURE THEY ARE AWARE OF THE SUPPORTIVE SERVICES THEY MAY BE ELIGIBLE FOR. COMMUNITY-LEVEL OUTCOME: INDIVIDUALS DEVELOP AND PRACTICE ACTIVE LIFESTYLES. EASTERSEALS EASTERN PENNSYLVANIA, THERAPEUTIC RECREATION: SEVERAL THERAPEUTIC PROGRAMS ARE OFFERED THROUGHOUT THE YEAR THAT PROVIDE SOCIAL, FITNESS, COMMUNITY, LIFE SKILLS, AND OUTDOOR RECREATIONAL OPPORTUNITIES. PROGRAMS ARE OFFERED FRIDAY EVENINGS, SATURDAYS, AND ALL WEEK LONG DURING THE SUMMER MONTHS. IN ADDITION, THERE ARE A NUMBER OF EVENTS THROUGHOUT THE YEAR IN COMMUNITY-BASED SETTINGS. COMMUNITY-LEVEL OUTCOME: INDIVIDUALS HAVE ACCESS TO HIGH-QUALITY, PATIENT-CENTERED HEALTH CARE. - TOWER HEALTH AT HOME BERKS, SKILLED NURSING AND RELATED SERVICES: PATIENTS ARE REFERRED TO THIS PROGRAM BECAUSE THEY HAVE A MEDICAL

65

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 CONDITION THAT MAY BE TREATED EFFECTIVELY IN THEIR HOME, RATHER THAN A HOSPITAL OR NURSING HOME SETTING. AS MEDICAL TECHNOLOGY HAS IMPROVED, MANY TREATMENTS AND RECOVERY SURGICAL PROCEDURES NOW TAKE PLACE IN THE HOME RATHER THAN IN HOSPITALS, NURSING HOMES, OR REHABILITATION FACILITIES. NURSES ESTABLISH A PLAN OF CARE THAT INCLUDES A VISIT-FREQUENCY PLAN AND OUTLINES THE TYPES OF CARE NEEDED. - COMMUNITY-LEVEL OUTCOME: INDIVIDUALS HAVE ACCESS TO HEALTHY FOODS TO IMPROVE THEIR HEALTH. BERKS ENCORE, MEALS ON WHEELS: HOME-BOUND, ISOLATED SENIORS AGED 60+ AND HOME-BOUND DISABLED ADULTS UNDER THE AGE OF 60 RECEIVE A HOT, HOME-DELIVERED MEAL, FIVE DAYS A WEEK. THIS HOME DELIVERED MEAL SERVICE ENABLES THE HOME-BOUND SENIOR TO LIVE INDEPENDENTLY AS LONG AS POSSIBLE AND RELIEVES THE ISOLATION AND LONELINESS THEY EXPERIENCE. SELF-SUFFICIENCY AND INDEPENDENT LIVING COMMUNITY-LEVEL OUTCOME: INDIVIDUALS RECEIVE EARLY ASSESSMENT AND INTERVENTION SERVICES. BERKS ENCORE, MEALS ON WHEELS COMMUNITY-LEVEL OUTCOME: INDIVIDUALS MAINTAIN INDEPENDENT LIVING IN THEIR RESIDENCE. EASTERSEALS EASTERN PENNSYLVANIA, OUTPATIENT THERAPY: AT THEIR CENTER IN READING, EASTERSEALS OFFERS PHYSICAL, OCCUPATIONAL AND SPEECH THERAPIES TO HELP CHILDREN OF ALL AGES DEVELOP NEW SKILLS AND IMPROVE THEIR OVERALL LEVEL OF FUNCTIONING. EASTERSEALS EASTERN PENNSYLVANIA, PEDIATRIC CLINICS: SPECIALTY MEDICAL CLINICS BRING THE SERVICES OF TOP-QUALITY MEDICAL AND SURGICAL SPECIALISTS TO BERKS COUNTY TO WORK WITH CHILDREN WITH COMPLEX MEDICAL EASTERSEALS PROVIDE SPECIALTY PEDIATRIC NEUROLOGY, ORTHOPEDIC, NEEDS. Schedule O (Form 990 or 990-EZ) (2018)

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 ORTHOTIC AND FEEDING CLINICS ALL UNDER ONE ROOF. CLINIC SERVICES ARE OFFERED AT NO CHARGE TO THE FAMILIES. HEALTH CASE MANAGEMENT INDIVIDUALS RECEIVE CASE MANAGEMENT TO IMPROVE THEIR LIVES. BERKS TEENS MATTER (MANAGED BY CO-COUNTY WELLNESS SERVICES): UNITED WAY IS A FOUNDING PARTNER AND FUNDER IN THE DEVELOPMENT OF BERKS TEENS MATTER, A NEW TEEN PREGNANCY PREVENTION INITIATIVE MANAGED BY CO-COUNTY WELLNESS SERVICES, TO MEASURABLY DECREASE TEEN PREGNANCY RATES THROUGHOUT BERKS COUNTY. BERKS ENCORE, MEALS ON WHEELS CO-COUNTY WELLNESS SERVICES, CASE MANAGEMENT FOR OLDER ADULTS EASTERSEALS EASTERN PENNSYLVANIA, OUTPATIENT THERAPY SERVICES EASTERSEALS EASTERN PENNSYLVANIA, PEDIATRIC CLINICS SAFE BERKS, COUNSELING COMMUNITY COLLABORATIONS COMMUNITY HEALTH NEEDS ASSESSMENT: UNITED WAY ASSISTED READING HOSPITAL/TOWER HEALTH WITH THE NEW COMMUNITY HEALTH NEEDS ASSESSMENT (CHNA). MANDATED TO BE DONE BY NONPROFIT HOSPITALS EVERY THREE YEARS UNDER THE AFFORDABLE CARE ACT, WE USE THIS COLLABORATIVE EFFORT TO GET THE LATEST DATA ON KEY HEALTH ISSUES IN BERKS COUNTY, FOLLOWED BY JOINT PLANNING AND DEVELOPMENT OF NEW PROGRAMS AND STRATEGIES TO BETTER ADDRESS THOSE KEY ISSUES. BERKS COMMUNITY HEALTH CENTER: TO ASSIST IN MAKING HEALTH CARE EASIER

TO OBTAIN FOR BERKS COUNTY RESIDENTS WHO ARE UNINSURED OR UNDERINSURED,

2018.03050 UNITED WAY OF BERKS COUNT 63018.01

Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 UNITED WAY PARTNERED WITH LOCAL HOSPITALS AND OTHER ORGANIZATIONS TO ESTABLISH THE BERKS COMMUNITY HEALTH CENTER (BCHC), WHICH OPERATES OUR COMMUNITY'S TWO FEDERALLY QUALIFIED HEALTH CENTERS AND PROVIDES QUALITY, PRIMARY HEALTH CARE FOR ADULTS AND CHILDREN, REGARDLESS OF ABILITY TO PAY. UNITED WAY'S ROLE IN THIS EFFORT INCLUDES PROVIDING STAFF TO SERVE ON THE ADVISORY COUNCIL TO THE BOARD, BUILDING RELATIONSHIPS WITH OTHER COMMUNITY ORGANIZATIONS TO IDENTIFY POTENTIAL CLIENTS, AND ASSISTING WITH MARKETING AND AWARENESS FOR THE CENTER. UWBC INVESTED \$25,000 IN PENN STATE HEALTH ST. JOSEPH FOR PHASE 2 OF VEGGIE RX PROGRAM: WITH MORE FAST FOOD AND CORNER STORES THAN GROCERY OR MARKET OPTIONS, THE CITY OF READING IS CONSIDERED A "FOOD DESERT." IN A 2014 READING FOOD NEEDS ASSESSMENT, RESPONDENTS LISTED AFFORDABILITY AND ACCESSIBILITY AS BARRIERS AND 62 PERCENT CONSUMED VEGETABLES AND FRUIT LESS THAN FOUR TIMES A WEEK. RESULTS FROM TWO RECENT COMMUNITY HEALTH NEEDS ASSESSMENTS FOR BERKS COUNTY PRIORITIZE OBESITY AND CHRONIC ILLNESS AS AREAS OF GREATEST NEED. OVER 20 PERCENT OF ADULTS SUFFER FROM DIABETES, NEARLY 40 PERCENT HAVE HIGH BLOOD PRESSURE, AND 35 PERCENT ARE CONSIDERED OBESE. (HTTP://WWW.THEFUTUREOFHEALTHCARE.ORG/ASSETS/COMMUNITY-HEALTH-NEEDS-ASSE SMENT.PDF). IN RESPONSE TO THESE COMMUNITY NEEDS, PENN STATE HEALTH ST. JOSEPH IMPLEMENTED A PREVENTATIVE HEALTHCARE PROGRAM IN WHICH PHYSICIANS AT THEIR DOWNTOWN READING CAMPUS PRESCRIBE VOUCHERS FOR DISCOUNTED FRUITS AND VEGETABLES TO PATIENTS AT-RISK FOR, OR CURRENTLY FACING, FOOD INSECURITY AND/OR DIET-RELATED CHRONIC ILLNESSES. THROUGH PARTNERSHIPS WITHIN THE LOCAL COMMUNITY AND ADAPTING THE NATIONALLY USED.

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Name of the organization

Employer identification number

UNITED WAY OF BERKS COUNTY, INC. 23-1655375

EVIDENCE-BASED VEGGIE RX MODEL, PATIENTS REDEEM VOUCHERS AT

PARTICIPATING FARMER'S MARKETS, GROCERY STORES, AND BODEGAS. AUGMENTED

WITH COOKING DEMONSTRATIONS AND NUTRITION EDUCATION, THIS PROGRAM IS

CLOSELY MONITORED TO TRACK KEY PATIENT HEALTH INDICATORS, WHICH

EVALUATE PROGRESS AND OVERALL PROGRAM EFFECTIVENESS.

UNITED WAY OF BERKS COUNTY HAS JOINED WITH 1,000 UNITED WAYS ACROSS THE

NATION IN LOWERING THE COSTS OF PRESCRIPTION MEDICATION THROUGH

ADMINISTERING THE FAMILYWIZE PROGRAM. THE FAMILYWIZE DISCOUNT

FAMILYWIZE DISCOUNT PRESCRIPTION DRUG PROGRAM

PRESCRIPTION CARD IS AVAILABLE FREE-OF-CHARGE TO ANYONE WHO NEEDS

ASSISTANCE IN PAYING FOR PRESCRIPTIONS NOT COVERED BY AN INSURANCE

PLAN. IN 2018, INDIVIDUALS WERE ASSISTED WITH A PRESCRIPTION DISCOUNT

UTILIZING FAMILYWIZE, REPRESENTING \$228,491.91 IN SAVINGS FOR PEOPLE

ACROSS THE COUNTY.

SAFETY-NET SERVICES

PART OF UNITED WAY'S MISSION IS TO ENSURE THAT THE BASIC NECESSITIES OF

LIFE ARE AVAILABLE FOR THOSE IN NEED. UNITED WAY'S PARTNERSHIPS AND

FUNDED PROGRAMS PROVIDE A CRUCIAL SAFETY NET FOR VULNERABLE POPULATIONS

TO QUICKLY ACCESS HELP AND RECEIVE THE NECESSARY SUPPORT TO HELP THEM

HAVE A BETTER QUALITY OF LIFE, BOTH NOW AND IN THE FUTURE. MANY OF OUR

FUNDED PROGRAMS ARE ALSO TAKING AN ADDED APPROACH TO PROVIDING

EMERGENCY SERVICES THAT SIMPLY TAKE CARE OF THE CRISIS AT HAND FOR

THEIR CLIENTS; PROGRAMS ARE NOW STARTING TO HELP ADDRESS THE ROOT

CAUSES OF WHY A CLIENT NEEDS SAFETY NET SERVICES, TO HOPEFULLY AVOID

THE CLIENT REQUIRING THESE TYPES OF SERVICES IN THE FUTURE. THE

FOLLOWING PROGRAM SUPPORTS MORE THAN 26,000 RESIDENTS IN BERKS COUNTY.

Schedule O (Form 990 or 990-EZ) (2018)

Schedule O (Form 990 or 990-EZ) (2018) Page 2 **Employer identification number** Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 BASIC NEEDS - COMMUNITY-LEVEL OUTCOME: INDIVIDUALS IN CRISIS HAVE THEIR BASIC NEEDS MET. - AMERICAN RED CROSS TRI-COUNTY CHAPTER, DISASTER SERVICES: DISASTER CYCLE SERVICES PROVIDES IMMEDIATE EMERGENCY ASSISTANCE TO THE RESIDENTS OF BERKS COUNTY WHO HAVE BEEN AFFECTED BY NATURAL OR MAN-MADE DISASTERS. TRAINED RED CROSS VOLUNTEERS AND STAFF RESPOND TO DISASTER SITUATIONS AND PROVIDE FOR THE IMMEDIATE EMERGENCY NEEDS OF SHELTER, FOOD, AND CLOTHING. ADDITIONAL ASSISTANCE IN OBTAINING LOST MEDICATIONS AND EYEGLASSES IS ALSO PROVIDED. RED CROSS STAFF CONTINUES TO WORK LONGER TERM WITH CLIENTS THAT NEED HELP WITH RENT OR BEDDING OR REFERRALS FOR HOUSEHOLD FURNISHING. IN LARGER DISASTER SITUATIONS, THE RED CROSS IS RESPONSIBLE FOR MASS CARE SHELTERING AND FEEDING OF DISPLACED RESIDENTS. RED CROSS ALSO PROVIDES MASS CARE FEEDINGS FOR EMERGENCY RESPONSE PERSONNEL ON THE SCENE OF A DISASTER. STAFF AND VOLUNTEERS ARE TRAINED IN RED CROSS DISASTER SERVICES. BERKS COALITION TO END HOMELESSNESS (BCEH), HOMELESS PREVENTION: EMERGENCY SOLUTIONS GRANT (ESG) PROGRAM PROVIDES FUNDING FOR RENTAL AND UTILITY ASSISTANCE. IF A CLIENT IS UNABLE TO PAY THEIR PORTION OF THE BILL, A REQUEST IS MADE TO BCEH FOR UNITED WAY ASSISTANCE. THIS ALLOWS BCEH TO MAKE SURE THE ASSISTANCE GETS TO THE NEEDIEST, IN THE FASTEST AMOUNT OF TIME. A CHECK IS MADE OUT TO THE LANDLORD OR UTILITY COMPANY AFTER THE ESG CASE MANAGER HAS DETERMINED THE CLIENT NEED FOR AN OUTSIDE SOURCE OF MATCHING FUNDS. GREATER BERKS FOOD BANK, ACCESS TO FOOD: THE WEEKENDER PROGRAM WAS ESTABLISHED TO HELP NOURISH LOW-INCOME, AT-RISK, ELEMENTARY SCHOOL

STUDENTS OVER THE WEEKEND; A TIME WHEN THEY MAY OTHERWISE GO WITHOUT

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 PROPER NOURISHMENT. CHILDHOOD POVERTY, AND AS A RESULT HUNGER, ARE UNFORTUNATELY GROWING PROBLEMS IN BERKS COUNTY. ACCORDING TO THE PENNSYLVANIA DEPARTMENT OF EDUCATION, FOOD AND NUTRITION DIVISION, APPROXIMATELY 50% OF BERKS COUNTY ELEMENTARY SCHOOL STUDENTS QUALIFY FOR FREE OR REDUCED LUNCHES; MEANING, THEIR FAMILY IS LIVING IN OR CLOSE TO POVERTY. IN 2018, 800 BERKS STUDENTS WERE IMPACTED THROUGH THIS PROGRAM. IN ADDITION, THROUGH THE BIG CHEESE 4, OVER 500,000 MEALS WERE PACKAGED AND DONATED TO SUPPORT THE GBFB PROGRAMS AND READING SCHOOL DISTRICT IN JUNE OF 2018. - JEWISH FAMILY SERVICE, SUPPORTIVE SERVICES: SUPPORTIVE SERVICES PROGRAM HELPS CLIENTS AND THEIR FAMILIES FACE VARIOUS CHALLENGES INCLUDING HEALTH, AGING, INTERPERSONAL RELATIONSHIPS, TRANSPORTATION, AND FINANCIAL DIFFICULTIES. CLIENTS ARE EITHER SELF-REFERRED OR REFERRED TO BY NEIGHBORS, FAMILY MEMBERS, CLERGY, PROFESSIONALS IN THE COMMUNITY, AND THROUGH HOSPITAL OUTREACH VISITS. EACH CLIENT IS EVALUATED TO DETERMINE THE APPROPRIATE LEVEL OF SERVICE. JEWISH FAMILY SERVICE, FOOD PANTRY: THE FOOD PANTRY IS OFFERED THE THIRD WEDNESDAY OF THE MONTH. HELD AT ANOTHER UWBC PARTNER, OLIVET'S PENDORA PARK LOCATION, EACH MONTH 125-150 FAMILIES RECEIVE GROCERIES AT NO COST THROUGH THE FOOD PANTRY. VOLUNTEERS ARE ESSENTIAL TO THE RUNNING OF THE PROGRAM; 20 - 25 VOLUNTEERS ASSIST WITH SET UP, UNLOADING THE TRUCK, PLACING FOOD ON TABLES, SIGNING IN CLIENTS, PACKING FOOD FOR DELIVERY TO THE HOME BOUND, BAGGING FRESH PRODUCE, BREAKING DOWN BOXES, MONITORING THE LINE, TRANSLATING TO AID IN THE COMPLETION OF REQUIRED PAPERWORK, AND HELPING CLIENTS CARRY THEIR GROCERIES OUT OF THE BUILDING. - MIDPENN LEGAL SERVICES , LEGAL REPRESENTATION TO SECURE BASIC NEEDS: LOW-INCOME CLIENTS RECEIVE LEGAL COUNSEL AND ADVICE REGARDING THEIR

Name of the organization

Employer identification number

UNITED WAY OF BERKS COUNTY, INC. 23-1655375 PARTICULAR LEGAL SITUATION THROUGH MIDPENN'S READING OFFICE. MIDPENN WORKS WITH SAFEBERKS TO ENSURE THAT ALL DOMESTIC VIOLENCE SURVIVORS HAVE ACCESS TO THE JUSTICE SYSTEM. THEY ARE A MEMBER OF BERKS COALITION TO END HOMELESSNESS (BCEH), AND THROUGH THIS PARTNERSHIP, MIDPENN MAKES AND ACCEPTS REFERRALS ON BEHALF OF INDIVIDUALS WHO REQUIRE THEIR LEGAL SERVICES OPPORTUNITY HOUSE, EMERGENCY SHELTER: PROVIDES EMERGENCY SHELTER HOUSING TO HOMELESS CHILDREN, WOMEN AND MEN AS WELL AS ON-SITE CASE MANAGEMENT SERVICES, AND CHILDCARE. BERKS COUNSELING SERVICES PROVIDES ON-SITE BEHAVIORAL HEALTH COUNSELING AND MEDICAL CARE IS PROVIDED THROUGH THE BERKS COMMUNITY HEALTH CENTER AT 2ND STREET. SALVATION ARMY READING CORPS, FAMILY SERVICES PROGRAM: ASSIST CLIENTS RECEIVE EMERGENCY BASIC NEEDS, INCLUDING MONTHLY FOOD DISTRIBUTIONS, CLOTHING DISTRIBUTIONS, AND THROUGH CASE MANAGEMENT PROVIDED UTILITY ASSISTANCE, PRESCRIPTION DRUG ASSISTANCE, RENTAL ASSISTANCE, EDUCATION ABOUT COMMUNITY RESOURCES AND APPROPRIATE REFERRALS. THEY ALSO OFFER A YEAR-ROUND FURNITURE BANK. SALVATION ARMY: SERVICE EXTENSION UNITS, COMMUNITY WELFARE: COVERING THE HAMBURG AREA, THEY PROVIDE IMMEDIATE EMERGENCY ASSISTANCE TO MEET A SHORT-TERM NEED. AS A SERVICE UNIT, THEY ARE A VOLUNTEER COMMITTEE IN A REGION WHERE THERE IS NO PROFESSIONAL SALVATION ARMY PERSONNEL. EXAMPLES OF SERVICE UNIT EMERGENCY ASSISTANCE PROVIDED INCLUDED GROCERIES, RENTAL ASSISTANCE, FUEL/UTILITIES, MEDICAL/DENTAL/EYE CARE, CLOTHING, SCHOOL SUPPLIES FOR SCHOOL AGED CHILDREN, TEMPORARY SHELTER, AND SEASONAL ASSISTANCE. - COMMUNITY-LEVEL OUTCOME: VICTIMS OF DOMESTIC VIOLENCE AND/OR SEXUAL ASSAULT ARE ENSURED SAFETY AND SUPPORTIVE SERVICES.

| UNITED WAY OF BERKS COUNTY, INC. | 23-1655375 | | | |
|---|---------------|--|--|--|
| - OPPORTUNITY HOUSE, CHILDREN'S ALLIANCE CENTER: RECEIVES | REFERRALS | | | |
| FROM BOTH CHILDREN & YOUTH AND LAW ENFORCEMENT. CHILDREN, | AGES 3 TO 18, | | | |
| ARE SEEN IN A CHILD FRIENDLY ENVIRONMENT. A MULTIDISCIPLIN | ARY APPROACH | | | |
| ALLOWS THE CHILDREN TO BE INTERVIEWED ONLY ONE OR TWO TIME | S, REDUCING | | | |
| THE TRAUMA OF CONSTANTLY REPEATING THEIR STORY TO EACH IND | IVIDUAL | | | |
| AGENCY PARTNER. IF A CHILD DISCLOSES SEXUAL ABUSE DURING T | HE INTERVIEW, | | | |
| THEY ARE SCHEDULED FOR A MEDICAL EXAM AND A SEXUAL ASSAULT | EVALUATION. | | | |
| - SAFEBERKS, CRISIS SERVICES: SUPPORTS THE SAFE HOUSE PROG | RAM, AN | | | |
| EMERGENCY SHELTER TO INDIVIDUALS AND FAMILIES IMPACTED BY | DOMESTIC | | | |
| VIOLENCE AND SEXUAL ASSAULT FOR UP TO 60 DAYS. ALL DAILY N | ECESSITIES OF | | | |
| FOOD, CLOTHING, HYGIENE PRODUCTS, IN ADDITION TO SAFETY PLANNING, CASE | | | | |
| MANAGEMENT AND CONNECTION TO COMMUNITY RESOURCES, DOMESTIC | VIOLENCE AND | | | |
| SEXUAL ASSAULT COUNSELING, CHILDREN'S PROGRAMMING, INCLUDING A READY TO | | | | |
| READ PROGRAM, NUTRITION PROGRAMS, RECREATIONAL SUPPORTS ARE PROVIDED. | | | | |
| CRISIS SERVICES INCLUDES THE EMERGENCY HOTLINE, WITH TEXTING NOW | | | | |
| AVAILABLE 24/7/365 IN ENGLISH AND SPANISH. THE RAPID RESPONSE PROGRAM | | | | |
| PROVIDES SUPPORT TO VICTIMS SEEKING EMERGENCY PROTECTION OR WHO ARE | | | | |
| ACCESSING EMERGENCY MEDICAL SERVICES, BASIC CARE, OR RAPE EXAMS AT AREA | | | | |
| EMERGENCY ROOMS AND CLINICS. | | | | |
| - COMMUNITY-LEVEL OUTCOME: INDIVIDUALS HAVE ACCESS TO TRAN | SPORTATION. | | | |
| - AMERICAN RED CROSS: BERKS COUNTY CHAPTER, VETERANS TRANSPORTATION: | | | | |
| VETERANS RECEIVE SAFE AND RELIABLE TRANSPORTATION TO AND FROM THE | | | | |
| LEBANON VA MEDICAL CENTER TO REACH NECESSARY MEDICAL APPOINTMENTS. | | | | |
| - BOYERTOWN AREA MULTI-SERVICE, BASIC NEEDS (UNDER AGE 60 POPULATION) | | | | |
| - OPPORTUNITY HOUSE, EMERGENCY SHELTER | | | | |
| - SALVATION ARMY: SERVICE EXTENSION UNITS, COMMUNITY WELF | ARE | | | |
| | | | | |

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 COMMUNITY-LEVEL OUTCOME: INDIVIDUALS RECEIVE CASE MANAGEMENT TO IMPROVE THEIR LIVES. BOYERTOWN AREA MULTI-SERVICE, BASIC NEEDS (UNDER AGE 60 POPULATION): CASE MANAGER MEETS WITH FAMILIES/INDIVIDUALS TO ASSESS CIRCUMSTANCES AND HELPS PROVIDE SUPPORT DURING A CRISIS SITUATION TO ADDRESS BASIC NEEDS SUCH AS FOOD, HEAT, RENT, PRESCRIPTIONS AND TRANSPORTATION. ADDITIONAL SUPPORT IS PROVIDED TO GUIDE CLIENTS TO OTHER PROGRAMS AND SERVICES, INCLUDING EMPLOYMENT SERVICES, TO HELP IMPROVE THEIR SITUATION. - CASA OF BERKS COUNTY (COURT APPOINTED SPECIAL ADVOCATE PROGRAM): CASA IS A NATIONAL PROGRAM THAT RECRUITS AND TRAINS VOLUNTEERS TO SERVE AS ADVOCATES FOR CHILDREN WHO HAVE BEEN PLACED IN THE FOSTER CARE SYSTEM. THERE ARE CURRENTLY 640 CHILDREN IN THE FOSTER CARE SYSTEM/RESIDENTIAL TREATMENT FACILITIES IN BERKS COUNTY. UWBC'S INVESTMENT INCLUDES OPERATIONAL SUPPORT AS WELL TO BUILD UP PROGRAM CAPACITY ALLOWING CASA TO MAKE THEIR PART-TIME VOLUNTEER MANAGER FULL-TIME, THUS INCREASING THE PROGRAM'S CAPACITY FROM 30 TO 45 VOLUNTEERS, WHICH ENABLES CASA TO BETTER SERVE THIS GROWING POPULATION OF YOUTH IN NEED OF SUPPORT. CATHOLIC CHARITIES: DIOCESE OF ALLENTOWN, CASE MANAGEMENT AND COUNSELING FOR VETERANS AND THEIR FAMILIES: VETERANS ARE ASSESSED BY A CASE MANAGER TO DETERMINE THEIR IMMEDIATE NEEDS. A SERVICE PLAN IS CREATED TO IDENTIFY THE GOALS AND ACTION STEPS. THE CASE MANAGER WORKS WITH THE VETERAN TO ACCOMPLISH THESE GOALS, WHICH MAY INCLUDE JOB SEARCH, BUDGET COUNSELING AND GUIDANCE, REFERRAL TO BERKS COUNTY VETERAN'S ADMINISTRATION FOR SPECIFIC ASSISTANCE/ENTITLEMENTS, ASSISTANCE WITH APPLICATIONS FOR SUBSIDIZED HOUSING, FOOD STAMPS, AND OTHER LOW-INCOME PROGRAMS FOR WHICH THE VETERAN MAY BE ELIGIBLE.

Schedule O (Form 990 or 990-EZ) (2018)

CENTRO HISPANO DANIEL TORRES, INC., INFORMATION AND REFERRAL: THE

Employer identification number Name of the organization 23-1655375 UNITED WAY OF BERKS COUNTY, INC. MAJORITY OF CENTRO HISPANO'S CLIENTS ARE EITHER UNEMPLOYED OR UNDEREMPLOYED. THEY ARE SEEKING ASSISTANCE OR SERVICES TO HELP THEM IN IMPROVING THE QUALITY OF LIFE FOR THEM AND FOR THEIR FAMILIES. INFORMATION AND REFERRAL, INCLUDES CLIENT/SYSTEM ADVOCACY, TRANSLATION AND INTERPRETATION, AND ASSISTANCE AND SUPPORT WITH COMPLETING DOCUMENTATION. CENTRO HISPANO ALSO PROVIDES SUPPORT WITH HELPING CLIENTS APPLY FOR BENEFITS THROUGH THE STATE'S COMPASS SYSTEM. FRIEND, INC. COMMUNITY SERVICES, COMMUNITY RESOURCE CONNECTIONS: SERVING THE KUTZTOWN AREA, CLIENTS ARE REFERRED BY CHURCHES, SCHOOLS, OTHER AGENCIES OR NEIGHBORS. THE CASE MANAGER MEETS WITH THE CLIENT TO DETERMINE WHAT SERVICES ARE NEEDED AND WHAT THE CLIENT QUALIFIES FOR. IF THERE IS AN IMMEDIATE CRISIS, THE CASE MANAGER WILL WORK WITH THE CLIENT TO ADDRESS THE ISSUE. IT COULD INCLUDE EMERGENCY FOOD, ASSISTANCE WITH RENT, HEAT, ELECTRIC. THE CLIENT IS REFERRED TO OTHER AGENCIES AND/OR CONNECTED TO OTHER SERVICES DEPENDING ON THEIR NEEDS.

COMMUNITY COLLABORATION

2-1-1 INFORMATION AND REFERRAL

THE 2-1-1 SERVICE PROVIDES PEOPLE WITH INFORMATION ABOUT ESSENTIAL

HUMAN SERVICES, SUCH AS LOCATING CHILD CARE, FINDING QUALITY CARE FOR

AGING PARENTS, NEEDING ASSISTANCE TO MEET BASIC NEEDS OR JOB TRAINING

PROGRAMS. 2-1-1 CENTERS ARE STAFFED BY TRAINED SPECIALISTS WHO ASSESS

THE CALLERS' NEEDS AND REFER THEM TO THE HELP THEY SEEK. IN ADDITION,

THE CALL CENTER SPECIALISTS, SEVERAL POSSESSING BILINGUAL SKILLS,

FACILITATE CALLS AND QUESTIONS FROM THOSE INTERESTED IN VOLUNTEERING OR

DONATING ITEMS, SUCH AS FOOD AND CLOTHING.

2-1-1 SERVES AS A VALUED COMMUNITY RESOURCE AND SERVES AS A VITAL

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 CONNECTION FOR THOSE NEEDING HELP, AS WELL AS FOR THOSE WANTING TO GIVE HELP. ADDITIONALLY, 2-1-1 IS A USEFUL PLANNING TOOL SINCE IT PROVIDES REAL TIME INFORMATION ABOUT THE SCOPE OF ISSUES LOCAL PEOPLE ARE FACING. IN 2018, 7,227 CALLS/WEB VISITS/TEXTS/EMAILS WERE RECEIVED. TOP NEEDS REQUESTED WERE HOUSING ASSISTANCE (1,672), UTILITY ASSISTANCE (1,194), MENTAL HEALTH/ADDICTIONS (518) AND FOOD/MEALS (233). TOP AGENCY REFERRALS INCLUDED: CATHOLIC CHARITIES, THE SALVATION ARMY READING CORPS AND FAMILY PROMISE OF BERKS COUNTY, AS WELL AS OTHER LOCAL NONPROFITS AND GOVERNMENT ORGANIZATIONS. 2-1-1 PHONE SERVICE IS AVAILABLE 24 HOURS A DAY, 7 DAYS A WEEK, 365 DAYS A YEAR. ONLINE SEARCH CAPABILITY OF THE PA 2-1-1 DATABASE IS ALSO AVAILABLE AT WWW.PA211EAST.ORG. FORM 990, PART VI, SECTION A, LINE 2: THE FOLLOWING BOARD MEMBERS ARE RELATED: PAMELA AND PETER BARBEY SPOUSES ELLEN AND DANIEL HUYETT SPOUSES MEG AND PAT SHIELDS SPOUSES PETER AND SANTINA CONNORS SPOUSES SHELLEY AND DAVID SHAFFER SPOUSES FIVE MARRIED COUPLES MAINTAIN POSITIONS ON THE UNITED WAY OF BERKS COUNTY BOARD OF DIRECTORS. THIS SITUATION OCCURS BECAUSE IT IS A COMMON PRACTICE FOR A HUSBAND AND WIFE TEAM TO SERVE AS CO-CHAIRS OF THE ANNUAL FUND-RAISING CAMPAIGN, WHICH HAS BEEN A VERY SUCCESSFUL AND POPULAR

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 APPROACH WITH THE VOLUNTEERS. THE COUPLES REPRESENT PAST, CURRENT AND/OR FUTURE CAMPAIGN CO-CHAIRS. NO OTHER BOARD MEMBERS ARE RELATED. FORM 990, PART VI, SECTION B, LINE 11B: FORM 990 IS REVIEWED AND APPROVED BY THE GOVERNANCE COMMITTEE AND REPORTED TO THE BOARD OF DIRECTORS ANNUALLY PRIOR TO SUBMISSION. ALL BOARD MEMBERS RECEIVE A COPY OF THE FORM 990. FORM 990, PART VI, SECTION B, LINE 12C: DISCLOSURE OF ACTUAL OR POTENTIAL CONFLICTS OF INTEREST AN INTERESTED PARTY IS UNDER A CONTINUING OBLIGATION TO DISCLOSE ANY ACTUAL OR POTENTIAL CONFLICT OF INTEREST AS SOON AS IT IS KNOWN, OR REASONABLY SHOULD BE KNOWN. AN INTERESTED PARTY SHALL COMPLETE A QUESTIONNAIRE/DISCLOSURE STATEMENT, THE FORM ATTACHED TO FULLY AND COMPLETELY DISCLOSE THE MATERIAL FACTS ABOUT ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST. THE DISCLOSURE STATEMENT SHALL BE COMPLETED UPON HIS OR HER ASSOCIATION WITH UNITED WAY OF BERKS COUNTY AND SHALL BE UPDATED ANNUALLY. AN ADDITIONAL DISCLOSURE STATEMENT SHALL BE COMPLETED AT SUCH TIMES AS AN ACTUAL POTENTIAL CONFLICT ARISES. FOR BOARD MEMBERS, THE DISCLOSURE STATEMENTS SHALL BE PROVIDED TO THE PRESIDENT, WHO WILL REVIEW THE DISCLOSURE STATEMENTS AND PRESENT A SUMMARY OF THE FINDINGS TO THE GOVERNANCE COMMITTEE. THE GOVERNANCE COMMITTEE

SHALL REVIEW THE SUMMARY OF THE FINDINGS PREPARED BY THE PRESIDENT AND

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Schedule O (Form 990 or 990-EZ) (2018)

Schedule O (Form 990 or 990-EZ) (2018) Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 PRESENT A REPORT TO THE EXECUTIVE COMMITTEE IN THE SPRING OF EACH YEAR. IN THE CASE OF MEMBERS OF THE FINANCE COMMITTEE, THE INVESTMENT COMMITTEE AND THE AUDIT COMMITTEE, THE DISCLOSURE STATEMENTS SHALL BE PROVIDED TO THE PRESIDENT, WHO WILL REVIEW THE DISCLOSURE STATEMENTS AND PRESENT A SUMMARY OF THE FINDINGS TO THE EXECUTIVE COMMITTEE IN THE SPRING OF EACH YEAR IN THE CASE OF STAFF, THE DISCLOSURE STATEMENTS SHALL BE PRESENTED TO THE SENIOR VICE PRESIDENT FINANCE & ADMINISTRATION, WHO WILL REVIEW THE DISCLOSURE STATEMENTS AND PRESENT A SUMMARY OF THE FINDINGS TO THE PRESIDENT IN THE SPRING OF EACH YEAR. IN THE CASE OF THE SENIOR VICE PRESIDENT FINANCE & ADMINISTRATION, THE DISCLOSURE STATEMENT SHALL BE PROVIDED TO THE PRESIDENT. THE PRESIDENT SHALL PROVIDE HIS/HER DISCLOSURE STATEMENT TO THE CHAIRMAN OF THE BOARD. THE PRESIDENT SHALL FILE THE VOLUNTEER DISCLOSURE STATEMENTS WITH THE OFFICIAL CORPORATE RECORDS OF UNITED WAY OF BERKS COUNTY. THE SENIOR VICE PRESIDENT FINANCE & ADMINISTRATION SHALL FILE THE STAFF DISCLOSURE STATEMENTS WITH OTHER EMPLOYEE RECORDS. GENERAL PROCEDURES FOR THE REVIEW OF ACTUAL OR POTENTIAL CONFLICTS WHENEVER THERE IS REASON TO BELIEVE THAT AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST EXISTS BETWEEN UNITED WAY OF BERKS COUNTY AND AN INTERESTED PARTY THE BOARD OF DIRECTORS, UPON THE RECOMMENDATION OF THE EXECUTIVE COMMITTEE

ORGANIZATIONAL RESPONSE. THIS SHALL INCLUDE, BUT IS NOT NECESSARILY

OR THE GOVERNANCE COMMITTEES, SHALL DETERMINE THE APPROPRIATE

LIMITED TO, INVOKING THE PROCEDURES DESCRIBED IN SECTION V BELOW, WITH Schedule O (Form 990 or 990-EZ) (2018) Name of the organization
UNITED WAY OF BERKS COUNTY, INC.

Employer identification number
23-1655375

RESPECT TO A SPECIFIC PROPOSED ACTION OR TRANSACTION.

WHERE THE ACTUAL OR POTENTIAL CONFLICT INVOLVES AN EMPLOYEE OF UNITED WAY

OF BERKS COUNTY OTHER THAN THE PRESIDENT, THE PRESIDENT SHALL, IN THE FIRST

INSTANCE, BE RESPONSIBLE FOR REVIEWING THE MATTER AND MAY TAKE APPROPRIATE

ACTION AS NECESSARY TO PROTECT THE INTERESTS OF UNITED WAY OF BERKS COUNTY.

THE PRESIDENT SHALL DETERMINE WHETHER THE RESULTS OF ANY REVIEW AND ACTION

SHALL BE REPORTED TO THE CHAIRMAN. WHEN REPORTED TO THE CHAIRMAN, THE

CHAIRMAN IN CONSULTATION WITH THE EXECUTIVE COMMITTEE, SHALL DETERMINE IF

ANY FURTHER BOARD REVIEW OR ACTION IS REQUIRED.

PROCEDURES FOR ADDRESSING CONFLICTS OF INTEREST SPECIFIC TRANSACTIONS

WHERE AN ACTUAL OR POTENTIAL CONFLICT EXISTS BETWEEN THE INTERESTS OF

UNITED WAY OF BERKS COUNTY AND AN INTERESTED PARTY WITH RESPECT TO A

SPECIFIC PROPOSED ACTION OR TRANSACTION, THE UNITED WAY OF BERKS COUNTY

SHALL REFRAIN FROM THE PROPOSED ACTION ON TRANSACTION UNTIL SUCH TIME AS

THE PROPOSED ACTION OR TRANSACTION HAS BEEN APPROVED BY THE DISINTERESTED

MEMBERS OF THE BOARD OF DIRECTORS OF THE ORGANIZATION. THE FOLLOWING

PROCEDURES MAY APPLY:

AN INTERESTED PARTY WHO HAS AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST
WITH RESPECT TO A PROPOSED ACTION OR TRANSACTION OF THE ORGANIZATION SHALL
NOT PARTICIPATE, AND MAY BE EXCUSED FROM THE DELIBERATIONS AND DECISION
MAKING, WITH RESPECT TO SUCH ACTION OR TRANSACTION. UPON REQUEST BY THE
BOARD, THE INTERESTED PARTY MAY ANSWER QUESTIONS OR PROVIDE MATERIAL OR
FACTUAL INFORMATION ABOUT THE PROPOSED ACTION OR TRANSACTION.

Schedule O (Form 990 or 990-EZ) (2018) Page 2 Name of the organization **Employer identification number** UNITED WAY OF BERKS COUNTY, INC. 23-1655375 THE DISINTERESTED MEMBERS OF THE BOARD OF DIRECTORS MAY APPROVE THE PROPOSED ACTION OR TRANSACTION UPON FINDING THAT IT IS IN THE BEST INTERESTS OF UNITED WAY OF BERKS COUNTY. THE BOARD SHALL CONSIDER WHETHER THE TERMS OF THE PROPOSED TRANSACTION ARE FAIR AND REASONABLE TO THE UNITED WAY OF BERKS COUNTY AND WHETHER IT WOULD BE POSSIBLE, WITH REASONABLE EFFORT, TO FIND A MORE ADVANTAGEOUS ARRANGEMENT WITH A PARTNER OR ENTITY THAT IS NOT AN INTERESTED PARTY. APPROVAL BY THE DISINTERESTED MEMBERS OF THE BOARD OF DIRECTORS SHALL BE BY VOTE OF A MAJORITY OF DIRECTORS IN ATTENDANCE AT A REGULAR OR SPECIAL MEETING OF THE BOARD OF DIRECTORS. AN INTERESTED PARTY SHALL NEITHER BE COUNTED FOR PURPOSES OF DETERMINING WHETHER A QUORUM IS PRESENT NOR FOR THE PURPOSES OF DETERMINING WHAT CONSTITUTES A MAJORITY VOTE OF DIRECTORS IN ATTENDANCE. THE MINUTES OF THE MEETING SHALL REFLECT THAT THE CONFLICT DISCLOSURE WAS MADE, THE VOTE TAKEN AND, WHERE APPLICABLE, THE ABSTENTION FROM VOTING AND PARTICIPATION BY THE INTERESTED PARTY. VIOLATIONS OF CONFLICT OF INTEREST POLICY

IF THE BOARD OF DIRECTORS HAS REASON TO BELIEVE THAT AN INTERESTED PARTY HAS FAILED TO DISCLOSE AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST, IT SHALL INFORM THE PERSON OF THE BASIS FOR SUCH BELIEF AND AFFORD THE PERSON AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE.

AFTER HEARING THE RESPONSE OF THE INTERESTED PARTY AND MAKING SUCH FURTHER INVESTIGATION AS MAY BE WARRANTED IN THE CIRCUMSTANCES, THE BOARD Schedule O (Form 990 or 990-EZ) (2018) 832212 10-10-18

| Name of the organization UNITED WAY OF BERKS COUNTY, INC. | Employer identification number 23-1655375 |
|--|---|
| DETERMINES THAT THE INTERESTED PARTY HAS IN FACT FAILED TO | DISCLOSE AN |
| ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT SHALL TAKE APP | ROPRIATE |
| CORRECTIVE ACTION. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 15: | |
| EXECUTIVE COMPENSATION PROCEDURES: | |
| | |
| UNITED WAY OF BERKS COUNTY'S PRIMARY OBJECTIVE IS TO PROVI | DE A REASONABLE |
| AND COMPETITIVE EXECUTIVE COMPENSATION OPPORTUNITY CONSIST | ENT WITH |
| COMPENSATION PRACTICES FOR INDIVIDUALS POSSESSING THE EXPE | RIENCE AND SKILLS |
| NEEDED TO IMPROVE THE OVERALL PERFORMANCE OF THE ORGANIZAT | ION. |
| | |
| THE ORGANIZATION'S EXECUTIVE COMPENSATION PHILOSOPHY IS DE | SIGNED TO: |
| | |
| - ENCOURAGE THE ATTRACTION AND RETENTION OF A HIGH CALIBE | R EXECUTIVE |
| - REINFORCE THE GOALS FOR THE ORGANIZATION BY SUPPORTING | TEAMWORK AND |
| COLLABORATION | |
| - ENSURE THAT PAY IS PERCEIVED TO BE FAIR AND EQUITABLE | |
| - BE FLEXIBLE TO REWARD INDIVIDUAL ACCOMPLISHMENTS AS WEL | L AS |
| ORGANIZATIONAL SUCCESS | |
| - ENSURE THAT THE PROGRAM IS EASY TO EXPLAIN, UNDERSTAND | AND ADMINISTER |
| - BALANCE THE NEED TO BE COMPETITIVE WITH THE LIMITS OF A | VAILABLE |
| FINANCIAL RESOURCES | |
| | |
| THE CHAIRPERSON OF THE BOARD LEADS THE BOARD OF DIRECTORS | IN THE EVALUATION |
| OF THE PRESIDENT'S PERFORMANCE ON AN ANNUAL BASIS. THE P | RESIDENT PRESENTS |
| TO THE CHAIRPERSON INFORMATION ON THE ACCOMPLISHMENTS OF T | HE ORGANIZATION |
| AND ITS PROGRESS TOWARD ACHIEVING THE GOALS OUTLINED IN TH | E STRATEGIC PLAN |

832212 10-10-18

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization

DIRECTORS.

Employer identification number

UNITED WAY OF BERKS COUNTY, INC. 23-1655375 THE FULFILLMENT OF HIS/HER DUTIES AND RESPONSIBILITIES AS OUTLINED IN THE POSITION DESCRIPTION, AND THE MANNER IN WHICH THE CHALLENGES OF THE ORGANIZATION HAVE BEEN ADDRESSED AND THE OPPORTUNITIES TAKEN. THE PRESIDENT ALSO DEFINES AND DISCUSSES CURRENT AND FUTURE ORGANIZATIONAL CHALLENGES AND OPPORTUNITIES. THIS INFORMATION IS SHARED WITH THE BOARD OF

IN ADDITION TO THE ANNUAL REVIEW, A PRESIDENT'S EVALUATION SURVEY IS CONDUCTED SEMI-ANNUALLY WITH FULL BOARD PARTICIPATION, THE RESULTS OF WHICH ARE COMPILED AND ANALYZED BY A THIRD-PARTY PROVIDER HAVING NO VESTED INTEREST IN THE OUTCOME OF THIS PROCESS. A FORMAL REPORT IS PRESENTED BY THE PROVIDER FIRST TO THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS FOR INITIAL DISCUSSION, THEN TO THE FULL BOARD OF DIRECTORS AS PART OF AN EXECUTIVE SESSION.

FOLLOWING THIS SESSION, THE CHAIRPERSON MEETS WITH THE PRESIDENT AND SHARES THE RESULTS OF THE GROUP EVALUATION AS WELL AS ANY GOALS OR SUGGESTIONS THE BOARD HAS RELATIVE TO THE INFORMATION PRESENTED AND THE FUTURE DIRECTION OF THE ORGANIZATION. THE CHAIRPERSON OF THE BOARD COMMUNICATES THE RESULTS OF THE ASSESSMENT VERBALLY TO THE PRESIDENT AND THE INFORMATION IS CAPTURED THROUGH THE MINUTES OF THE EXECUTIVE SESSIONS FOR EXECUTIVE COMMITTEE AND THE BOARD OF DIRECTORS. THE RESULTS OF THE ASSESSMENT ARE INCLUDED IN THE PRESIDENT'S PERSONNEL FILE.

THE LEVEL AND FORM OF COMPENSATION IS DETERMINED FOLLOWING A REVIEW OF LOCAL COMPENSATION LEVELS OF CEO'S OF ORGANIZATIONS OF SIMILAR SIZE AND SCOPE, AS WELL AS THE COMPENSATION LEVELS OF CEO'S OF UNITED WAY ORGANIZATIONS OF SIMILAR SIZE AND SCOPE. WHILE UNITED WAY FOCUSES ON Schedule O (Form 990 or 990-EZ) (2018) 832212 10-10-18

Name of the organization

Employer identification number

UNITED WAY OF BERKS COUNTY, INC. 23-1655375

OTHER UNITED WAYS AND NONPROFITS TO BENCHMARK COMPENSATION, THE

ORGANIZATION UNDERSTANDS THAT THE MARKET FOR EXECUTIVE TALENT MAY BE

BROADER THAN THE GROUP OF CHARITIES. MARKET INFORMATION FROM ADDITIONAL

MARKET SEGMENTS AND PUBLISHED NOT-FOR-PROFIT COMPENSATION SURVEYS, MAY BE

USED AS A SUPPLEMENT. THE PRESIDENT'S ANNUAL COMPENSATION IS COMMUNICATED

BOTH VERBALLY AND IN WRITING TO THE PRESIDENT AND IS INCLUDED IN HIS/HER

PERSONNEL FILE.

KEY EMPLOYEE COMPENSATION PROCEDURES:

COMPENSATION PROCEDURES FOR KEY EMPLOYEES OF UNITED WAY OF BERKS COUNTY

FOLLOW THE ORGANIZATION'S SALARY AND ADMINISTRATION PROGRAM AND THE

PERSONNEL POLICIES AS PROVIDED TO ALL STAFF.

THE COMPETITIVENESS OF THE SALARY STRUCTURE AT UNITED WAY OF BERKS COUNTY
WILL BE ASSESSED PERIODICALLY, AS DETERMINED BY THE PRESIDENT BUT NOT MORE
THAN EVERY THREE YEARS, BASED ON SURVEYS OF SALARIES PAID BY OTHER
EMPLOYERS FOR SIMILAR WORK. AN OUTSIDE HUMAN RESOURCES FIRM NORMALLY DOES
THE ASSESSMENT. IF THERE IS EVIDENCE OF A CHANGE IN GENERAL SALARY LEVELS,
THE SALARY RANGES ARE ADJUSTED ACCORDING TO THE PROGRAM'S OBJECTIVES, WITH
THE APPROVAL OF THE EXECUTIVE COMMITTEE (SEE BELOW). THESE ADJUSTMENTS DO
NOT CHANGE THE GRADES TO WHICH POSITIONS ARE ASSIGNED AND DO NOT RESULT IN
AUTOMATIC CHANGES IN INDIVIDUAL SALARIES.

THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS, SITTING AS THE PERSONNEL

COMMITTEE, SHALL REVIEW AND APPROVE THE SALARY STRUCTURE. THE REVIEW AND

APPROVAL NORMALLY FOLLOWS THE ASSESSMENT DONE BY AN OUTSIDE HUMAN RESOURCES

FIRM TO DETERMINE WHETHER CHANGES HAVE OCCURRED IN THE GENERAL SALARY

Name of the organization UNITED WAY OF BERKS COUNTY, INC.

Employer identification number 23-1655375

LEVELS. THE EXECUTIVE COMMITTEE WILL DETERMINE IF A REPORT ON THE

ORGANIZATION'S COMPENSATION PLAN/SALARY STRUCTURE SHALL BE MADE TO THE FULL
BOARD OF DIRECTORS.

UNITED WAY OF BERKS COUNTY'S POLICY IS THAT SALARY INCREASES ARE BASED ON
MERIT AND SHOULD REFLECT AN EMPLOYEE'S CONTRIBUTION TO THE ORGANIZATION IN
RELATION TO THE RESPONSIBILITIES OF HIS OR HER POSITION. SALARY INCREASES
MAY BE LIMITED BY THE AVAILABILITY OF FUNDS. THE SALARY ADMINISTRATION
PROGRAM THEREFORE HAS BEEN DESIGNED TO PROVIDE THE BEST PERFORMERS WITH
HIGHER PERCENTAGES OF MERIT INCREASES. WITH THE EXCEPTION OF SPECIAL TYPES
OF SALARY ADJUSTMENTS, MERIT INCREASES ARE THE ONLY TYPE OF SALARY
INCREASES NORMALLY GRANTED.

FORM 990, PART VI, SECTION C, LINE 19:

COMPLIANCE WITH PUBLIC INSPECTION REQUIREMENTS:

IN GENERAL, EXEMPT ORGANIZATIONS MUST MAKE AVAILABLE FOR PUBLIC INSPECTION

CERTAIN ANNUAL RETURNS AND APPLICATIONS FOR EXEMPTION, AND MUST PROVIDE

COPIES OF SUCH RETURNS AND APPLICATIONS TO INDIVIDUALS WHO REQUEST THEM.

IN COMPLIANCE WITH THIS REQUIREMENT, UNITED WAY OF BERKS COUNTY ADHERES TO

THE FOLLOWING:

- IN RESPONSE TO A WRITTEN REQUEST AT THE PRINCIPAL OFFICE OF UNITED WAY

 OF BERKS COUNTY, A COPY OF THE COVERED TAX DOCUMENTS SHALL BE PROVIDED TO

 THE REQUESTER WITHIN THIRTY (30) DAYS. PER IRS GUIDANCE, A REQUEST THAT IS

 FAXED, E-MAILED OR SENT BY PRIVATE COURIER IS CONSIDERED A WRITTEN REQUEST.
- IN RESPONSE TO AN IN-PERSON REQUEST AT THE PRINCIPAL OFFICE OF UNITED WAY OF BERKS COUNTY, A COPY OF THE COVERED TAX DOCUMENTS SHALL GENERALLY BE PROVIDED THE DAY OF THE REQUEST.

832212 10-10-18

Employer identification number Name of the organization 23-1655375 UNITED WAY OF BERKS COUNTY, INC. - REQUESTS EITHER IN-PERSON OR WRITTEN SHALL BE PROVIDED INFORMATION THAT OFFERS THE REQUESTOR THE OPPORTUNITY TO ACCESS THE DOCUMENTS FREE OF CHARGE VIA THE WEB, OR AT A COST SHOULD A HARD COPY BE REQUESTED. - UNITED WAY OF BERKS COUNTY SHALL CHARGE A REASONABLE FEE FOR COPYING COSTS AND THE ACTUAL COST OF POSTAGE BEFORE PROVIDING COPIES OF THE DOCUMENTS. REASONABLE FEES FOR COPYING ARE CONSISTENT WITH THE IRS STANDARD CHARGE OF NO MORE THAN \$.20 PER PAGE WHILE POSTAGE FEES SHALL BE THE ACTUAL COST INCURRED BY THE ORGANIZATION. - TIMELY NOTICE OF THE APPROXIMATE COST AND ACCEPTABLE FORM OF PAYMENT WILL BE PROVIDED WITHIN SEVEN DAYS OF RECEIPT OF THE REQUEST IF IN WRITING OR IMMEDIATELY UPON A REQUEST FROM AN IN-PERSON REQUEST. ACCEPTABLE FORMS OF PAYMENT INCLUDE CASH AND MONEY ORDER (IN THE CASE OF AN IN-PERSON REQUEST) AND CERTIFIED CHECK, MONEY ORDER, AND PERSONAL CHECK OR CREDIT CARD, IN THE CASE OF A WRITTEN REQUEST. PAYMENT IN FULL IS DUE PRIOR TO PROVIDING COPIES. - THE NAMES OR ADDRESSES OF THE ORGANIZATION'S CONTRIBUTORS ON ITS ANNUAL RETURN SHALL NOT BE DISCLOSED IN ACCORDANCE WITH IRS REGULATIONS. PUBLIC INSPECTION OF GOVERNING DOCUMENTS: UNITED WAY OF BERKS COUNTY IS COMMITTED TO OPENNESS AND TRANSPARENCY TO DONORS/FUNDERS, PARTNER AGENCIES, GOVERNMENTAL ORGANIZATIONS, ITS VARIOUS STAKEHOLDERS, AND THE GENERAL PUBLIC. PROACTIVE DISCLOSURE AND DISSEMINATION OF INFORMATION CONCERNING THE GOVERNANCE, OPERATIONS, AND FINANCIAL INFORMATION CONCERNING UNITED WAY OF BERKS COUNTY IS AVAILABLE.

Schedule O (Form 990 or 990-EZ) (2018)

THE FOLLOWING DOCUMENTS ARE ACCESSIBLE FOR PUBLIC INSPECTION AT THE OFFICE

OF UNITED WAY OF BERKS COUNTY:

Employer identification number Name of the organization UNITED WAY OF BERKS COUNTY, INC. 23-1655375 ALL DOCUMENTS AS REQUIRED BY FEDERAL, STATE, AND LOCAL LAW, INCLUDING BUT NOT LIMITED TO THE IRS FORM 990. ANNUAL REPORT ARTICLES OF INCORPORATION AUDITED FINANCIAL STATEMENTS CAMPAIGN HIGHLIGHTS REPORT CODE OF ETHICS AND CONDUCT AND WHISTLEBLOWER POLICY RECORD RETENTION CONFLICT OF INTEREST POLICY ORGANIZATIONAL BY-LAWS - MISSION STATEMENT VISION STATEMENT PERSONS REQUESTING HARD COPIES OF DOCUMENTS SHALL BE PROVIDED INFORMATION THAT OFFERS THE REQUESTOR THE OPPORTUNITY TO ACCESS THE INFORMATION FREE OF CHARGE VIA THE WEB. UNITED WAY OF BERKS COUNTY SHALL CHARGE A REASONABLE FEE FOR COPYING COSTS AND THE ACTUAL COST OF POSTAGE BEFORE PROVIDING COPIES OF THE DOCUMENTS IF A HARD COPY IS REQUESTED. REASONABLE FEES FOR COPYING ARE CONSISTENT WITH THE IRS STANDARD CHARGE OF NO MORE THAN \$.20 PER PAGE WHILE POSTAGE FEES SHALL BE THE ACTUAL COST INCURRED BY THE ORGANIZATION. THE FOLLOWING DOCUMENTS ARE ACCESSIBLE VIA UNITED WAY OF BERKS COUNTY WEB-SITE AT WWW.UWBERKS.ORG. ANNUAL REPORT

AUDITED FINANCIAL STATEMENTS

EXTENDED TO NOVEMBER 15, 2019

| Form 990-T | Exempt Organization Business Income Tax Return OMB No. 1545-0687 | | | | | | OMB No. 1545-0687 | |
|--|--|--|----------------------------|-------------|--|------------------------|-------------------|--|
| | (and proxy tax under section 6033(e)) | | | | | | 0040 | |
| | For calendar year 2018 or other tax year beginning , and ending | | | | | | | 2018 |
| Department of the Treasury Internal Revenue Service | • | ► Go to www. Do not enter SSN number | | | ons and the latest informa de public if your organiza | | | Open to Public Inspection for 501(c)(3) Organizations Only |
| A Check box if address changed | | Name of organization (| Check box if name ch | hanged | and see instructions.) | | (Emp | oyer identification number loyees' trust, see lotions.) |
| B Exempt under section | Print | UNITED WAY | OF BERKS COU | TNU | , INC. | | _ | 3-1655375 |
| X 501(c)(3) | or Type | Number, street, and room | or suite no. If a P.O. box | k, see ir | structions. | | | ated business activity code nstructions.) |
| 408(e) 220(e) | lighe | P.O BOX 702 | | | | | | |
| 408A 530(a) 529(a) | | City or town, state or prov | 19603-0702 | 2 | | | | |
| C Book value of all assets at end of year 22,017,3 | | F Group exemption numb | er (See instructions.) | > | | | | |
| 22,017,3 | <u>43.</u> | G Check organization type | e ► X 501(c) corp | oration | 501(c) trust | 401(a) | trust | Other trust |
| H Enter the number of the o | | | | | | the only (or first) un | related | |
| trade or business here | | | | | | complete Parts I-V. | | |
| describe the first in the b | lank spa | ce at the end of the previou | is sentence, complete Pai | rts I an | d II, complete a Schedule | M for each addition | al trade | or |
| business, then complete | | | | | | | | |
| I During the tax year, was | | | | ıt-subsi | diary controlled group? | ▶ L | Ye | es X No |
| | | ifying number of the paren | | | Talanta | | 610 | \ |
| J The books are in care of | | le or Business Inc | | | (A) Income | (B) Expenses | |) 685-4550 (C) Net |
| | | le of Busiliess illo | onic | | (A) Illicollie | (B) Expellaca |) | (C) NEL |
| 1a Gross receipts or saleb Less returns and allow | | | c Balance | 10 | | | | |
| | | A, line 7) | | 1c 2 | | | | |
| | | om line 1c | | 3 | | | | |
| | | h Schedule D) | | 4a | | | | |
| | | art II, line 17) (attach Form | | 4b | | | | |
| | | sts | | 4c | | | | |
| | | ship or an S corporation (at | | 5 | | | | |
| 6 Rent income (Schedu | | | | 6 | | | | |
| , | | ne (Schedule E) | | 7 | | | | |
| | | nd rents from a controlled o | | 8 | | | | |
| 9 Investment income of | a sectio | on 501(c)(7), (9), or (17) or | ganization (Schedule G) | 9 | | | | |
| 10 Exploited exempt activ | vity inco | me (Schedule I) | | 10 | | | | |
| 11 Advertising income (S | Schedule | : J) | | 11 | | | | |
| 12 Other income (See ins | struction | ıs; attach schedule) | | 12 | | | | |
| 13 Total. Combine lines | 3 throu | gh 12 | | 13 | 0. | | | |
| | | ot Taken Elsewher utions, deductions must | | | | income.) | | |
| 14 Compensation of off | icers, di | rectors, and trustees (Sche | dule K) | | | | 14 | |
| | | | | | | | 15 | |
| | | | | | | | 16 | |
| | | | | | | | 17 | |
| | | ee instructions) | | | | | 18 | |
| 19 Taxes and licenses | | | | | | | 19 | |
| | | e instructions for limitation | | | | | 20 | |
| | | 562) | | | | | 001 | |
| | | n Schedule A and elsewhere | | | | | 22b | |
| | | mnaneation plane | | | | | 23 | |
| | | mpensation plans | | | | | 24 | |
| 26 Excess exempt exper | nses (Sc | chedule I) | | | | | 26 | |
| | | nedule J) | | | | | 27 | |
| | | redule) | | | | | 28 | |
| | | 14 through 28 | | | | | 29 | 0. |
| | | ncome before net operating | | | | | 30 | 0. |
| | | oss arising in tax years beg | | | | | 31 | |
| | - | ncome. Subtract line 31 fro | · - | - | , | <u></u> . | 32 | 0. |

823701 01-09-19 LHA For Paperwork Reduction Act Notice, see instructions.

| Form 990-T | (2018) | UNITED WAY OF BERK | S COUNTY, | INC. | | 23-16 | 555375 | Page |
|--------------|--------------|--|-----------------------------|--------------------------|-------------------------|---------------------|-------------------------------|-------------------------|
| Part I | Ξ | Total Unrelated Business Taxal | ble Income | | | | | |
| 33 | Total | of unrelated business taxable income comput | ed from all unrelated | trades or businesse | s (see instructions) | | . 33 | 0 . |
| 34 | | unts paid for disallowed fringes | | | | | | 14,598 |
| 35 | | ction for net operating loss arising in tax years | | | | | | |
| 36 | | of unrelated business taxable income before s | | | | | | |
| | | 33 and 34 | | | | | 36 | 14,598 |
| 37 | Speci | ific deduction (Generally \$1,000, but see line 3 | 37 instructions for exc | eptions) | | | 37 | 1,000 |
| 38 | | lated business taxable income. Subtract line | | | | | | - |
| | | the anallan of some on line OC | | - | | | 38 | 13,598 |
| Part I | V 1 | Tax Computation | | | | | | · |
| 39 | Orgai | nizations Taxable as Corporations. Multiply | line 38 by 21% (0.21) | | | | ▶ 39 | 2,856 |
| 40 | | s Taxable at Trust Rates. See instructions fo | | | | | | • |
| | | Tax rate schedule or Schedule D (Fo | | | | | ▶ 40 | |
| 41 | | y tax. See instructions | | | | | ▶ 41 | |
| 42 | | native minimum tax (trusts only) | | | | | _ _ | |
| 43 | Tayo | on Noncompliant Facility Income. See instruc | rtione | | | | 43 | |
| 44 | Total | . Add lines 41, 42, and 43 to line 39 or 40, wh | ichever annlies | | | | 44 | 2,856 |
| Part \ | | Tax and Payments | ionever applies | | | | . 17 | 2,000 |
| | _ | gn tax credit (corporations attach Form 1118; | trusts attach Form 11 | 16) | 45a | | | |
| b | | | indica diddin i cimi i i | | | | | |
| C | | ral business credit. Attach Form 3800 | | | | | | |
| 4 | Cradi | t for prior year minimum tax (attach Form 880 | 11 or 8827) | | 45d | | | |
| e | | credits. Add lines 45a through 45d | | | | | 45e | |
| 46 | Suhtr | ract line 45e from line 44 | | | | | 46 | 2,856 |
| 47 | Other | taxes. Check if from: Form 4255 | Form 8611 | rm 8607 For | m 8866 Oth | or (attach schedule | e) 47 | 2,050 |
| 48 | | | | | | | | 2,856 |
| | | tax. Add lines 46 and 47 (see instructions) net 965 tax liability paid from Form 965-A or | | | | | | 0. |
| 49 50 o | | | | | | | 49 | <u>_</u> |
| 50 a | | nents: A 2017 overpayment credited to 2018 | | | | | | |
| | | estimated tax payments | | | | 2,856 | - | |
| | | leposited with Form 8868 | | | | 2,030 | ' — | |
| | | gn organizations: Tax paid or withheld at sour | | | | | | |
| | | up withholding (see instructions) | | | | | | |
| I | | t for small employer health insurance premiur | | | 50f | | | |
| g | | r credits, adjustments, and payments: | | | | | | |
| | | | ther | | | | | 2,856 |
| | Totim | payments. Add lines 50a through 50gnated tax penalty (see instructions). Check if Fo | arm 0000 is attached | | | | | 0. |
| 52 | | | | | | | | 0 |
| 53 | | lue. If line 51 is less than the total of lines 48, | | | | | 53 | |
| 54 55 | - | payment. If line 51 is larger than the total of li | | | 1 | | 54 | |
| 55 Part \ | | the amount of line 54 you want: Credited to 3 Statements Regarding Certain | | | | Refunded | ► 55 | |
| | | | | | • | , | | |
| 56 | | y time during the 2018 calendar year, did the | • | • | | - | | Yes No |
| | | a financial account (bank, securities, or other) | • | , | • | | | |
| | | EN Form 114, Report of Foreign Bank and Fina | nciai Accounts. II Ye | s, enter the name of | i the foreigh count | у | | ₩ ₩ |
| | here | | Parthage form | | | (a | | X |
| 57 | | ig the tax year, did the organization receive a c | | = - | or transferor to, a | roreign trust? | | |
| E0. | | s," see instructions for other forms the organi | • | | | | | |
| 58 | | the amount of tax-exempt interest received or nder penalties of perjury, I declare that I have examined | | | nd statements, and to t | he hest of my kno | wledge and heli | of it is true |
| Sign | co | prect, and complete. Declaration of preparer (other than | n taxpayer) is based on all | information of which pre | eparer has any knowle | dge. | wiedge and beir | er, it is true, |
| Here | | | 1 | N DDEGT | DENE | | - | iscuss this return with |
| | | Signature of officer | L Date | - PRESI | DEMI | | the preparer s instructions)? | hown below (see |
| | | 1 | 1 | , 1100 | I D. I. | 0, , | | X Yes No |
| | | Print/Type preparer's name | Preparer's signature | | Date | Check | if PTIN | |
| Paid | | LINDA S HIMEBACK, | LINDA S H | IMEDACK, | 06/11/10 | self- employ | | 0042619 |
| Prepa | | CPA NEPRETNI COMP | CPA | | 06/11/19 | • | | 0042618 -2415973 |
| Use C | Only | Firm's name ► HERBEIN+COMP | | N D D | | Firm's EIN | <u>► 45</u> | - <u>44139/3</u> |
| | | 2763 CENTU Firm's address READING, P | | שעע | | Dhone no | 610-3 | 78-1175 |
| | | TINING AUGICOS F TEADING - F | ユ エンひエひ | | | LEHOHE HO | 0 T 0 - 2 | , , , , , , |

823711 01-09-19

| Schedule A - Cost of Good | s Sold. Enter | method of inver | ntory v | aluation ► N/A | | | | | |
|--|----------------------|--|----------|---|----------|--|--|---------------|----------|
| 1 Inventory at beginning of year | | | | Inventory at end of yea | | | 6 | | |
| 2 Purchases | | | | 7 Cost of goods sold. Subtract line 6 | | | | | |
| 3 Cost of labor | | | | from line 5. Enter here | and in I | Part I, | | | |
| 4a Additional section 263A costs | | | | line 2 | | | 7 | | |
| (attach schedule) | 4a | | 8 | Do the rules of section | 263A (| with respect to | | Yes | No |
| b Other costs (attach schedule) | | | | property produced or a | cquirec | for resale) apply to | | | |
| 5 Total. Add lines 1 through 4b | 5 | | | the organization? | | | | | |
| Schedule C - Rent Income (see instructions) | (From Real | Property and | l Per | sonal Property L | ease | d With Real Prope | rty) | | |
| 1. Description of property | | | | | | | | | |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| | 2. Rent receiv | ed or accrued | | | | | | | |
| (a) From personal property (if the per rent for personal property is more 10% but not more than 50%) | e than | of rent for p | personal | onal property (if the percentage property exceeds 50% or if ed on profit or income) | ge | 3(a) Deductions directly or columns 2(a) and | onnected with the ind 2(b) (attach schedule | come in e) | |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| Total | 0. | Total | | | 0. | | | | |
| (c) Total income. Add totals of columns here and on page 1, Part I, line 6, column | n (A) | ▶ | | | 0. | (b) Total deductions. Enter here and on page 1, Part I, line 6, column (B) | • | | 0. |
| Schedule E - Unrelated Del | ot-Financed | Income (see | instru | ctions) | | | | | |
| | | | 2 | . Gross income from or allocable to debt- | , , | 3. Deductions directly conne to debt-financed | d property | | |
| 1. Description of debt-fi | inanced property | | | financed property | (a) | Straight line depreciation (attach schedule) | (b) Other de (attach sch | | ; |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| 4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | of or a debt-fina | adjusted basis allocable to nced property h schedule) | 6 | Column 4 divided by column 5 | | 7. Gross income reportable (column 2 x column 6) | 8. Allocable (column 6 x tot 3(a) and | al of colu | |
| (1) | | | | % | | | | | |
| (2) | | | 1 | % | | | | | |
| (3) | | | | % | | | | | |
| (4) | | | | % | | | | | |
| | 1 | | 1 | 70 | | Enter here and on page 1, Part I, line 7, column (A). | Enter here and Part I, line 7, c | | |
| Totals | | | | | | 0. | | • | 0. |
| Total dividends-received deductions in | | | | | | | | | <u> </u> |

| Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions) 1, Description of income 2, Amount of income 2, Amount of income 3, Deductions directly connected (attach schedule) (attach schedule) (attach schedule) (2) (3) (4) (4) Enter here and on page 1, Part I, line 9, column (A), Part I, line 9, column (B). Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions) 1, Description of exploited activity (see instructions) (1) (2) (3) (4) 4. Net income (loss) (see instructions) (see instructio | Schedule F - Interest, A | Annuities | , Koyalti | es, and | | | | | itions | (see ins | struction | ns) | |
|--|-------------------------------------|-------------------|---------------------|------------------------------------|-------------------------------|---|--|-----------------------------------|-----------|-----------------------------|-------------------|--|--|
| Comparison Controlled Organizations Contro | 1 Name of section that are | lion . | <u> </u> | | | | | | | | | 6 Doductions diseasts | |
| Compared to the controlled Organizations State interests income State incom | Name of controlled organizat | identification | | tion | (loss) (see instructions) | | 4. 10t payr | payments made inc | | included in the controlling | | connected with income | |
| Comparison Controlled Organizations State interaction (see instructions) State instructions State instru | (1) | | | | | | | | | | | | |
| Nonexempt Controlled Organizations | | | | | | | | | | | | | |
| Monesempt Controlled Organizations 7. Taxable income 8. Net exrete instructions 9. Total of specified page or not in the controlling organizations group to determine the set in the controlling organizations group to determine the controlling organization in the controlling organization organization organization (see instructions) 1. Description of income 2. Amount of income 3. Causable the controlling organization (see instructions) 1. Description of income 2. Amount of income 3. Causable the controlling organization (see instructions) 1. Description of income 1. Description of income 2. Amount of income 3. Causable the controlling organization (see instructions) 4. Set accuracy (see instructions) 7. Total description or group in the controlling organization (see instructions) 1. Description or group in the controlling organization (see instructions) 1. Description or group in the controlling organization (see instructions) 1. Description or group in the controlling organization (see instructions) 2. Causable the controlling organization (see instructions) 3. Causable the controlling organization (see instructions) 4. Not instructions organization (see instructions) 4. Not instructions organization (see instructions) 5. Causable the controlling organization (see instructions) 6. Causable the controlling organization (see instructions) 7. Econes everythe organization (see instructions) 8. Causable the controlling organization (see instructions) 9. Causable the controlling organization (see instructions) 1. Description or group in the controlling organization (see instructions) 9. Causable the controlling organization (see instructions) 1. Description or group in the controlling organization (see instructions) 1. Description organization (see instructions) 1. Description organization (see | | | | | | | | | | | | | |
| 8. Net unemental income (lose) (pee instructions) 9. Total of severallified pagements in the period column 8 may in several 8 memorial or period column 8 memory operations of 15 memory operations of protections of 15 memory operations operations of 15 memory operations of 15 memory operations of 15 memory operations operations operations operations operations of 15 memory operations operations operations operations of 15 memory operations operations operations of 15 memory operations operations operations operations operations operations operations of 15 memory operations oper | (4) | | | | | | | | | | | | |
| (1) (2) (3) (4) (4) (5) (6) (6) (7) (8) (8) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9 | Nonexempt Controlled Organi | zations | | | | | | | | | | | |
| (d) Comparison of income Comparison of i | 7. Taxable Income | | | (loss) | 9. Total | | nents | in the controlli | ng organ | | 11. De wit | eductions directly connected h income in column 10 | |
| (d) Add column (5) and 10. Enter here and on page 1, Part I, line 8, column (5). Totals Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions) 1, Description of income 2, Amount of income 2, Amount of income 2, Amount of income 3, Deckations of income or income | (1) | | | | | | | | | | | | |
| Add columns 5 and 10. Einfer here and on page 1. Part I. lienter h | | | | | | | | | | | | | |
| Add columne 5 and 10. Enter here and on page 1, Part 1, line 6, cellum (A). Totals Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions) 1. Description of income 2. Amount of income 2. Amount of income 3. Description (see instructions) 1. Description of income 2. Amount of income 3. Description (see instructions) 1. Description of income 2. Amount of income 3. Description (see instructions) 4. Set assistes (strate) sphedule) (see instructions) 1. Description of considerable surviviation business (see instructions) 1. Description of optical Exempt Activity Income, Other Than Advertising Income (see instructions) 4. Net income (see) 3. Description of optical Exempt Activity Income, Other Than Advertising Income (see instructions) 4. Net income (see) 3. On the strate in the stra | | | | | | | | | | | | | |
| Totals Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions) 1. Description of income 2. Amount of income 3. Deductions directly considered (part of process) (2) (3) (4) Enter here and on page 1. Part I, line 8, column (8). Co. Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions) 2. Cocase and the part I, line 9, column (9). Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions) 4. Mel income fixed processes organized business income for invested business income for invested positions of exploited activity income from restrictions or exploited from restrictions or exploited from restrictions or exploited from restrictions or exploi | | | | | | | | | | | | | |
| Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions) 1, Description of income 2, Amount of income 2, Amount of income 3, Deductions directly connected directly connected eather schedule) (altach schedule) (altach schedule) (2) (3) (4) (4) Enter here and on page 1, Part 1, line 9, column (A). Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions) 1, Description of exploited activity (see instructions) (see instructions) 1, Description of exploited activity (see instructions) (see instructions) 4. Net income (sees) (see instructions) 4. Net income (sees) (see instructions) (see i | | | | | | | | Enter here and | on page | 1, Part I, | | here and on page 1, Part I, | |
| (see instructions) 1. Description of income 2. Amount of income 3. Descriptions (attach schedule) (at | Totals | | | | | | ▶ | | | 0. | | 0. | |
| 1. Description of income 2. Amount of income 2. Amount of income 3. Description of executive connected destach schedule) 4. Set-saides (attach schedule) (at | Schedule G - Investme | nt Incom | e of a Se | ection | 501(c)(7 |), (9), or (| 17) Org | janization | | | | | |
| 1. Description of income 2. Amount of income directly connected (attach schedule) (1) (2) (3) (4) Enter here and on page 1, Part I, line 9, column (A). Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions) 1. Description of exploited activity income, other of exploited activity income (see instructions) 1. Description of exploited activity income, other of exploited activity income (see instructions) 1. Description of exploited activity income, other of exploited activity income (see instructions) 1. Description of exploited activity income (see instructions) 1. Description of exploited activity income (see instructions) 2. Gross understand business income of exploited activity income (see instructions) (1) (2) (3) (4) Enter here and on page 1, Part I, line 9, column (B). 5. Cross income to business income into activity that is not unrelated business income into activity in a submission in activity | (see inst | ructions) | | | | <u> </u> | | | | | | | |
| (c) (3) (4) (4) (5) (6) (7) (7) (7) (8) (9) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1 | 1 Desc | cription of incom | ne | | | 2 Amount of | income | | | | | | |
| (4) Comparison of exploited activity Commercial microme from trade or business Column 6, | | | | | | | | | | (attach s | chedule) | | |
| Content Cont | (1) | | | | | | | | | | | | |
| Content Cont | (2) | | | | | | | | | | | | |
| Enter here and on page 1, Part I, line 9, column (A). Part I, line 9, column (A). Part I, line 9, column (B). Part I, line 9, column (B). | (3) | | | | | | | | | | | | |
| Totals Part I, line 9, column (à). Part I, line 9, column (à). | (4) | | | | | | | | | | | | |
| Totals Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions) 1. Description of exploited activity 2. Gross arrow of unrelated trade or business (column 2 arrow of unrelated business income bus | | | | | | | | | | | | | |
| Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income (see instructions) 1. Description of exploited activity income from inade or business income from unrelated business income from unrelated trade or business income fro | | | | | | | , , | | | | | | |
| (see instructions) 1. Description of exploited activity activity of trade or business income from trade trade or business income from activity trade in trade or | | | | | > | | | | | | | 0. | |
| 1. Description of exploited activity under the production of trade or business income from trade trade or business income from activity that is not urrelated business income attractive trade or business income from activity that is not urrelated business income from activity that is not urrelated business income attractive trade or business income from activity that is not urrelated business income from activity that is not urrelated business incom | - | - | Activity I | ncome | , Other | Than Adv | ertisin/ | g Income | | | | | |
| Enter here and on page 1, Part I, line 10, col. (A). Totals O O O Schedule J - Advertising Income (see instructions) Part I Income From Periodicals Reported on a Consolidated Basis 1. Name of periodical 2. Gross advertising income 1. Name of periodical 2. Gross advertising income 3. Direct advertising costs advertising costs advertising costs (col. 3). If a gain, compute costs 5 through 7. (1) (2) (3) (4) Totals (carry to Part II, line (5)) | | unrelated b | ousiness from | directly co with pro of unre | onnected duction elated | from unrelated business (co minus colum gain, comput | I trade or Ilumn 2 n 3). If a e cols. 5 | from activity t is not unrelat | hat ed | attribut | able to | expenses (column 6 minus column 5, but not more than | |
| Enter here and on page 1, Part I, line 10, col. (A). Totals O O O Schedule J - Advertising Income (see instructions) Part I Income From Periodicals Reported on a Consolidated Basis 1. Name of periodical 2. Gross advertising income 1. Name of periodical 2. Gross advertising income 3. Direct advertising costs advertising costs advertising costs (col. 3). If a gain, compute costs 5 through 7. (1) (2) (3) (4) Totals (carry to Part II, line (5)) | (1) | | | | | | | | | | | | |
| Enter here and on page 1, Part I, line 10, col. (A). Totals O O O Schedule J - Advertising Income (see instructions) Part I Income From Periodicals Reported on a Consolidated Basis 1. Name of periodical 2. Gross advertising income 1. Name of periodical 2. Gross advertising income 3. Direct advertising costs advertising costs advertising costs (col. 3). If a gain, compute costs 5 through 7. (1) (2) (3) (4) Totals (carry to Part II, line (5)) | (2) | | | | | | | | | | | | |
| Enter here and on page 1, Part I, line 10, col. (A). Totals O O O Schedule J - Advertising Income (see instructions) Part I Income From Periodicals Reported on a Consolidated Basis 1. Name of periodical 2. Gross advertising income 1. Name of periodical 2. Gross advertising income 3. Direct advertising costs advertising costs advertising costs (col. 3). If a gain, compute costs 5 through 7. (1) (2) (3) (4) Totals (carry to Part II, line (5)) | (3) | | | | | | | | | | | | |
| Enter here and on page 1, Part I, line 10, col. (A). Totals O O O Schedule J - Advertising Income (see instructions) Part I Income From Periodicals Reported on a Consolidated Basis 1. Name of periodical 2. Gross advertising income 1. Name of periodical 2. Gross advertising income 3. Direct advertising costs advertising costs advertising costs (col. 3). If a gain, compute costs 5 through 7. (1) (2) (3) (4) Totals (carry to Part II, line (5)) | (4) | | | | | | | | | | | | |
| Schedule J - Advertising Income (see instructions) Part I Income From Periodicals Reported on a Consolidated Basis 1. Name of periodical 2. Gross advertising income solvertising costs advertising costs advertising costs (solventising costs column 6 minus column 5, but not more than column 4). (1) (2) (3) (4) Totals (carry to Part II, line (5)) | | page 1, | Part I, ol. (A). | page 1, | Part I, col. (B). | | | | | | | on page 1, Part II, line 26. | |
| Part I Income From Periodicals Reported on a Consolidated Basis 1. Name of periodical 2. Gross advertising income 3. Direct advertising costs | | na Incom | | otruotio- | | | | | | | | 0. | |
| 1. Name of periodical 2. Gross advertising advertising costs advertising costs cols. 5 through 7. (1) (2) (3) (4) Totals (carry to Part II, line (5)) 3. Direct advertising costs or (loss) (col. 2 minus col. 3.) If a gain, compute cols. 5 through 7. 5. Circulation income costs costs costs (column 6 minus column 4). 6. Readership costs costs (column 6 minus column 4). 1. Name of periodical 3. Direct advertising costs or (loss) (col. 2 minus col. 2 minus col. 3.) If a gain, compute costs (a) Costs (column 6 minus column 4). 1. Name of periodical 5. Circulation income costs (column 6 minus column 5, but not more than column 4). | | | | | | solidated | Basis | | | | | | |
| 1. Name of periodical 2. Gross advertising costs advertising costs | | <u> </u> | | | | | | T | | | | T | |
| Totals (carry to Part II, line (5)) ► 0. 0. | 1. Name of periodical | | advertising | | | or (loss) (c col. 3). If a g | ol. 2 minus ain, comput | | | | | costs (column 6 minus column 5, but not more | |
| Totals (carry to Part II, line (5)) ► 0. 0. | (1) | | | | | | | | | | | | |
| Totals (carry to Part II, line (5)) ► 0. 0. | (2) | | | | | | | | | | | | |
| Totals (carry to Part II, line (5)) ► 0. 0. | (3) | | | | | | | | | | | | |
| Totals (carry to Part II, line (5)) ► 0. 0. | (4) | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | Totals (carry to Part II, line (5)) | > | 0 | • | 0 | • | | | | | | | |

Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|-----------------------------|--|--|--|-----------------------|---------------------|---|
| (1) | | | | | | |
| (2) | | | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| Totals from Part I | 0. | 0. | | | | 0. |
| | Enter here and on page 1, Part I, line 11, col. (A). | Enter here and on page 1, Part I, line 11, col. (B). | | | | Enter here and on page 1, Part II, line 27. |
| Totals, Part II (lines 1-5) | 0. | 0. | | | | 0. |

Schedule K - Compensation of Officers, Directors, and Trustees (see instructions)

| 1. Name | 2. Title | 3. Percent of time devoted to business | Compensation attributable to unrelated business |
|---|----------|--|---|
| (1) | | % | |
| (2) | | % | |
| (3) | | % | |
| (4) | | % | |
| Total. Enter here and on page 1, Part II, line 14 | | > | 0. |

Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

| • | rations required to file an income tax return other than Fo | | | os, REMICs | s, and trusts | |
|--|---|--------------------------------|--|-------------|---------------------------|------------|
| must use | Form 7004 to request an extension of time to file income | e tax retur | ns. | Enter file | er's identifying nu | nber |
| Type or | Name of exempt organization or other filer, see instruc | Employer identification number | | | | |
| print | UNITED WAY OF BERKS COUNTY, | INC. | | | 23-16553 | 75 |
| File by the due date for filing your | lile by the ue date for Number, street, and room or suite no. If a P.O. box, see instructions. | | | | curity number (SSI | |
| return. See instructions. | City, town or post office, state, and ZIP code. For a for READING, PA 19603-0702 | reign add | ress, see instructions. | • | | |
| Enter the | Return Code for the return that this application is for (file | a separa | te application for each return) | | | 0 1 |
| Application | on | Return | Application | | | Return |
| Is For | | Code | Is For | | | Code |
| Form 990 | or Form 990-EZ | 01 | Form 990-T (corporation) | | | 07 |
| Form 990 | -BL | 02 | Form 1041-A | | | 08 |
| Form 472 | 0 (individual) | 03 | Form 4720 (other than individual) | | | 09 |
| Form 990 | -PF | 04 | Form 5227 | | | 10 |
| Form 990 | -T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | | 11 |
| Form 990 | -T (trust other than above) | 06 | Form 8870 | | | 12 |
| Teleph If the c If this i | books are in the care of \blacktriangleright $\frac{-\text{ READING, PA 1}}{5-4550}$ from No. \blacktriangleright $\frac{(610)685-4550}{5-4550}$ organization does not have an office or place of business is for a Group Return, enter the organization's four digit ($\frac{1}{2}$). If it is for part of the group, check this box \blacktriangleright | in the Uni | Fax No. \(\bigsim \frac{(610)}{685} \) ited States, check this box mption Number (GEN) | 4569 | r the whole group, | check this |
| the ▶[▶[| quest an automatic 6-month extension of time until | anization's | return for: d ending | le the exem | npt organization ret · | urn for |
| 3a If th | nis application is for Forms 990-BL, 990-PF, 990-T, 4720, | or 6069, 6 | enter the tentative tax, less | | | |
| | nonrefundable credits. See instructions. | | | 3a | \$ | 0. |
| | nis application is for Forms 990-PF, 990-T, 4720, or 6069 | | | | | • |
| | mated tax payments made. Include any prior year overpa | | | 3b | \$ | 0. |
| c Bal | ance due. Subtract line 3b from line 3a. Include your page | yment witl | h this form, if required, by | | | |
| | using EFTPS (Electronic Federal Tax Payment System). See instructions. | | | | | 0. |

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2019)

Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filling of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

| | | | | Enter file | er's identifying nur | nber |
|---|---|---|--|------------------------------|---|-----------------|
| Type or | Name of exempt organization or other filer, see in | Employer identification number (| | ber (EIN) or | | |
| print | | | | | | |
| File by the | UNITED WAY OF BERKS COUN | | | 23-1655375 | | / 5 |
| due date for filing your | Number, street, and room or suite no. If a P.O. b | ox, see instruct | ions. | Social security number (SSN) | | 1) |
| return. See | P.O BOX 702 | | and the state of t | | | |
| instructions. | City, town or post office, state, and ZIP code. For READING, PA 19603-0702 | r a foreign add | ress, see instructions. | | | |
| Enter the | Return Code for the return that this application is for | or (file a separa | te application for each return) | | | 0 7 |
| Applicati | on | Return | Application | | | Return |
| Is For | | Code | Is For | | | Code |
| Form 990 | or Form 990-EZ | 01 | Form 990-T (corporation) | | | 07 |
| Form 990 | -BL | 02 | Form 1041-A | | | 08 |
| Form 472 | 0 (individual) | 03 | Form 4720 (other than individual) | | | 09 |
| Form 990 | -PF | 04 | Form 5227 | | | 10 |
| Form 990 | -T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | | 11 |
| Form 990 | -T (trust other than above) | 06 | Form 8870 | | | 12 |
| Teleph If the c | boks are in the care of $ ightharpoonup$ $ ightharpoonup = READING, P. one No. ightharpoonup ightharpoonup (610)685-4550 organization does not have an office or place of bus$ | iness in the Un | Fax No. ▶ <u>(610)</u> 685- | | | · 🗆 |
| box ▶ [| s for a Group Return, enter the organization's four of the group, check this box quest an automatic 6-month extension of time until | and atta | ch a list with the names and EINs of MBER 15, 2019 , to file | all membe | ers the extension is | for. |
| box ▶ [1 I retailed the | . If it is for part of the group, check this box quest an automatic 6-month extension of time until organization named above. The extension is for the | and atta | ch a list with the names and EINs of MBER 15, 2019 , to file | all membe | ers the extension is | for. |
| box ▶ [1 I retailed the | . If it is for part of the group, check this box quest an automatic 6-month extension of time until organization named above. The extension is for the calendar year 2018 or | NOVEI | ch a list with the names and EINs of MBER 15, 2019 , to file return for: | all membe | ers the extension is | for. |
| box ▶ [1 I retained the | . If it is for part of the group, check this box quest an automatic 6-month extension of time until organization named above. The extension is for the | novel organization's , ar | th a list with the names and EINs of MBER 15, 2019 , to file return for: | all membe | ers the extension is not organization ret | for. |
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| box ▶ [1 ree the | . If it is for part of the group, check this box quest an automatic 6-month extension of time until organization named above. The extension is for the calendar year 2018 or tax year beginning | novel organization's , ar hs, check reaso 4720, or 6069, or | MBER 15, 2019, to file return for: d ending n: Initial return enter the tentative tax, less refundable credits and | all members the exem | ers the extension is not organization ret | for. urn for |
| 1 retthe | . If it is for part of the group, check this box quest an automatic 6-month extension of time until organization named above. The extension is for the X calendar year 2018 or tax year beginning te tax year entered in line 1 is for less than 12 month Change in accounting period tis application is for Forms 990-BL, 990-PF, 990-T, 4 nonrefundable credits. See instructions. | novel | MBER 15, 2019 , to file return for: d ending | all members the exem | ers the extension is not organization ret | urn for 2,856. |

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2019)

Mail to:

Pennsylvania Department of State Bureau of Corporations and Charitable Organizations 207 North Office Building Harrisburg, PA 17120

See www.dos.pa.gov/charities for more information

Charitable Organization Registration Statement

BCO-10 (rev. 8/2017)

Fee: See instructions

Read all instructions prior to completing form.

| Certifi | cate number: 01450 | If this is a voluntary registration, check and complete the |
|---------|--|---|
| | (N/A if initial registration) | applicable box(es). For a registration to be voluntary, at least one of the following must apply: |
| Fiscal | year ended: 12/31/2018 MM DD YYYY | Organization is exempt from registration because |
| FEIN: | 23-1655375 | Organization does not solicit contributions in Pennsylvania |
| 1. | Legal name of organization: <u>UNITED WAY OF BEI</u> | RKS COUNTY, INC. |
| | Check if name change and give previous name | |
| 2. | All other names used to solicit contributions: | |
| | N/A | |
| | | |
| | | |
| 3. | Contact person: MONICA RUANO-WENRICH | Contact's E-mail: MONICAR@UWBERKS.ORG |
| 4. | Physical address of organization: | Mailing address: (If different than physical) |
| | 501 WASHINGTON STREET | P.O BOX 702 |
| | READING | READING |
| | PA 19601 | PA 19603-0702 |
| | County: BERKS | Phone number: (610) 685-4550 |
| | 800 number: | Fax number: (610)685-4569 |
| | Email (if different than Contact's email): | |
| | Website: WWW.UWBERKS.ORG | |
| 5. | Type of organization (e.g. non-profit corporation, unincorpor NON-PROFIT CORPORATION | rated association, etc.): |
| | Where established: BERKS COUNTY | Date established:* 01/01/1963 |
| | | |

*Initial registrants must submit copies of organizational documents such as charter, articles of incorporation, constitution or other organizational instrument and by-laws.

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| 6. | Name and addresses of all offices, chapters, branches, auxiliaries, affiliates or other subordinate units located in Pennsylvania, which share in the contributions or other revenue raised in the Commonwealth: (Attach a separate sheet if necessary) |
|----|---|
| | N/A |
| | |
| | |
| | |
| | |
| 7. | Short form registration applicability - Specified types of charitable organizations described in §162.7(a) of the Act may file a short form registration, which permits the organization to register without filing a financial report. Check the section that describes the organization. If the organization does not meet any of the criteria below for short form registration, check "Not Applicable": |
| | §162.7(a)(1) - Persons or organizations which solicit contributions for the relief of a specific individual, when |
| | all of the contributions collected are turned over to the named beneficiary for his/her use without any deductions |
| | and provided that all contributions collected shall be held in trust |
| | §162.7(a)(2) - Organizations which only solicit within the membership of the organization by other members of |
| | the organization. The term "membership" shall not include those persons who are granted a membership solely |
| | upon making a contribution as the result of solicitation. "Member" means a person having membership in a nonprofit corporation, or other organization, in accordance with the provisions of its articles of incorporation, |
| | bylaws or other instruments creating its form and organization and having bona fide rights and privileges in the |
| | organization such as the right to vote, to elect officers and directors, to hold office or position as ordinarily |
| | conferred on members of such organizations. |
| | §162.7(a)(3) - Organizations which receive gross contributions of no more than \$25,000 per fiscal year whose |
| | fundraising activities are carried on only by volunteers, members, officers or permanent employees and only |
| | permanent employees are compensated for those fundraising activities |
| | §162.7(a)(4) - Veterans organizations chartered under Federal law, organizations of volunteer firemen, |
| | ambulance associations, rescue squad associations and their auxiliaries or affiliates, which are not exempt from registration, did not receive gross contributions in excess of \$100,000 and did not use a professional solicitor. |
| | |
| | X Not Applicable |
| | Charitable organizations which check boxes §162.7(a)(1) - §162.7(a)(4) are not required to file |
| | a financial report with this registration. If "Not Applicable" is checked, the charitable organization |
| | must submit financial reports which are audited, reviewed, compiled or internally prepared. See |
| | Instructions. |
| | Items 8 and 9 are required to be completed by initial registrants only |
| 8. | Date organization first solicited contributions from Pennsylvania residents: |
| | MM DD YYYY |
| | Other |
| 9. | If organization solicited Pennsylvania residents and received gross* contributions totaling more than |
| | \$25,000 in any given fiscal year, provide the date the organization first received contributions totaling more |
| | than \$25,000. |
| | Other |
| | *Includes contributions received both within and outside Pennsylvania before any deductions or expenses. |

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| 10. | UNITED WAY OF BERKS COUNTY, INC. Has the organization been granted IRS tax-exempt status? X Yes No |
|-----|---|
| | A. If "Yes," under which IRS code section: 501(C)(3) and attach a copy of the IRS exemption letter if not previously submitted. |
| | B. Has the organization's tax-exempt status ever been denied, revoked or modified? Yes X No (If "Yes," attach a copy of the denial, revocation or modification and subsequent reinstatement, if any, and if not previously submitted.) |
| 11. | Was the organization required to file any type of IRS 990 return, including 990, 990EZ, 990PF or 990N and applicable schedules, for its most recently completed fiscal year? |
| | (If "Yes," attach a copy of the most recently filed 990, 990EZ, 990PF or 990N and include all schedules. If "No," attach an explanation of why the organization is exempt from filing an IRS 990 return. An organization that is not required to file an IRS 990 return or an organization that files a 990N, 990EZ or 990PF, must file a Pennsylvania public disclosure form (BCO-23).) |
| 12. | Manner in which contributions are solicited (e.g. direct mail, telephone, internet, etc.): DIRECT MAIL, CORPORATE PRESENTATIONS/MEETINGS, PERSONAL SOLICITATION |
| 13. | A clear description of the specific programs for which contributions are used or will be used, and a statement describing whether such programs are planned or in existence. FUNDRAISING AND OTHER FINANCIAL DEVELOPMENT, COMMUNICATIONS, VOLUNTEER DEVELOPMENT, PLANNING, NEEDS AND SERVICES EVALUATION, COMMUNITY SERVICES/BUILDING ACTIVITIES, AND THE ALLOCATION AND DISTRIBUTION OF FUNDS TO MEET HUMAN SERVICES NEEDS. |
| 14. | Is the organization registered to solicit contributions in any other state or municipality? Yes X No (If "Yes," list all states and municipalities. Attach a separate sheet if necessary.) |
| 15. | Is any person compensated, or does the organization intend to compensate any person, who solicits contributions in Pennsylvania, including, but not limited to, employees of the organization and professional solicitors? (Do not check "Yes" if the organization only uses or intends to only use a professional fundraising counsel.) Yes X No |
| | If "Yes," give the date the person or entity started or will start soliciting contributions from Pennsylvania residents: Month Day Year |
| 16. | Names, addresses, and telephone numbers of all professional solicitors the organization uses or intends to use to solicit contributions from Pennsylvania residents. For each entry, include the beginning and ending dates of all contracts and dates Pennsylvania residents were first solicited, or will be solicited: (Attach a separate sheet if necessary) SEE STATEMENT 1 |
| | |

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| 17. | Names, addresses, and telephone numbers of all professional fundraising counsel the organization uses or intends to use to provide services with respect to the solicitation of contributions from Pennsylvania residents. For each entry, include the beginning and ending dates of all contracts and dates services began, or will begin, with respect to soliciting contributions from Pennsylvania residents: (Attach a separate sheet if necessary) | | | | |
|-----------------------------|--|--|--|--|--|
| | SEE STATEMENT 2 | | | | |
| 18. | Names, addresses, and telephone numbers of any commercial coventurers under contract with the organization: (Attach a separate sheet if necessary) | | | | |
| | NONE | | | | |
| 19. | If the registering charity is a parent organization located in Pennsylvania, does the organization elect to file a combined registration covering all of its Pennsylvania affiliates? (See note "Affiliate and Parent Organization") Yes No X Not Applicable | | | | |
| | If "Yes," give all names and certificate numbers of the affiliate organizations: (Each affiliate whose parent organization files an IRS 990 group return must submit a copy of the parent organization's 990 group return and file a public disclosure form (BCO-23) for each affiliate.) | | | | |
| | | | | | |
| 20. | Is the registering charity a Pennsylvania affiliate of a parent organization, which elected to file a combined registration on the registering charity's behalf? (See note "Affiliate and Parent Organization") Yes X No Not Applicable | | | | |
| | If "Yes," provide the name and, if available, certificate number of the parent organization. (Each affiliate whose parent organization files an IRS 990 group return must submit a copy of the parent organization's 990 group return and file a public disclosure form (BCO-23) for each affiliate.) | | | | |
| | Legal name of parent organization Pennsylvania certificate number | | | | |
| 20. | Provide the names and addresses of all officers, directors, trustees and principal salaried executive staff officers. (Attach separate sheet if necessary. A reference to the 990 or the BCO-23 is not sufficient.) | | | | |
| | SEE STATEMENT 3 | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| 22. | Names of the individuals or officers of the organization who: (Attach a separate sheet if necessary) |
|-----|--|
| | A. Are in charge of solicitation activities: |
| | BOARD OF DIRECTORS |
| | P.O. BOX 702 READING, PA 19603 |
| | B. Have final responsibility for the custody of contributions: |
| | BOARD OF DIRECTORS |
| | P.O. BOX 702 READING, PA 19603 |
| | C. Have final responsibility for final distribution of contributions: |
| | BOARD OF DIRECTORS |
| | P.O. BOX 702 READING, PA 19603 |
| | D. Are responsible for custody of financial records: |
| | MONICA RUANO-WENRICH, SENIOR VP FINANCE AND ADMINISTRATION |
| | P.O. BOX 702 READING, PA 19603 |
| 23. | Are any officers, directors, trustees, or employees related by blood, marriage, or adoption to: A. Any other officer, director, trustee, or employee? X Yes No SEE STATEMENT 4 |
| | B. Any officer, agent, or employee of any professional fundraising counsel or solicitor under contract with organization? ** Yes X No |
| | C. Any officers, agents or employees of any supplier or vendor providing goods or services? ** |
| | Yes X No **(this includes any officer, director, trustee, or employee of the charitable organization who is also an officer, director, trustee, employee or owner of a professional fundraising counsel, professional solicitor, supplier or vendor) |
| | If "Yes" is checked to any of the above, attach a list of related individuals including names, business, and residence addresses of related parties. |
| 24. | Has the organization or any of its present officers, directors, executive personnel or trustees ever: |
| | A. Been found to have engaged in unlawful practices in the solicitation of contributions or administration of charitable assets or been enjoined from soliciting contributions or currently has such proceedings pending in this or any other jurisdiction? Yes X No |
| | B. Had its registration or license to solicit contributions denied, suspended, or revoked by any governmental agency? Yes X No |
| | C. Entered into any legally enforceable agreement (such as a consent agreement, an assurance of voluntary compliance or discontinuance or any similar agreement) with any district attorney, Office of Attorney General, or other local or state governmental agency? Yes X No |
| | (If "Yes" is checked in response to any of the above, attach a written explanation, including the reasons for actions, and copies of all relevant documents.) |

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Certification - This registration statement must be signed by two different officers of the organization, one of whom shall be the chief fiscal officer or the equivalent.

I certify that the information provided in this registration, including all statements and attached documentation, is true and correct to the best of my knowledge, information and belief. I understand that the falsification of any statement or documentation made is subject to the penalties of 18 Pa.C.S. \S 4904 (relating to unsworn falsification to authorities) and 10 P.S. \S 162.17 (relating to administrative enforcement and penalties).

| Signatu | re of Chief Fiscal Officer | Date | | |
|--|--|-------------------------|--|--|
| • , | | | | |
| Type or | print name and title of Chief Fiscal Officer | | | |
| | | | | |
| Signatu | re of Other Authorized Officer | Date | | |
| | | | | |
| Type or | print name and title of Other Authorized Officer | | | |
| | | | | |
| | | | | |
| Che | cklist for registration: | | | |
| X | Completed registration statement properly signed and dated. | | | |
| Х | A copy of the IRS 990/990EZ/990PF/990N Return and required signed and dated by an authorized officer | schedules, | | |
| | Public Disclosure Form BCO-23 (if required) | | | |
| X Applicable Financial Statements (audited, reviewed, compiled or internally prepared) | | | | |
| X | Registration fee and any late filing fees | | | |
| | Initial Registrants Only: IRS determination letter, articles of incorby-laws. | poration or charter and | | |
| See | Instructions for more information on completing this form and atta | chments | | |

| FORM BCO-10 | ALL PROFESSIONAL SOLICITORS | STATEMENT 1 |
|-----------------------|--------------------------------|--------------|
| NAME AND ADDRESS NONE | | PHONE NUMBER |
| CONTRACT BEGIN DATE | CONTRACT END DATE SOLICIT DATE | |

| FORM BCO-10 | PROFESSIONAL | FUNDRAISING | COUNSELS | STATEMENT 2 |
|------------------|--------------|-------------|----------|--------------|
| NAME AND ADDRESS | | | | PHONE NUMBER |

CONTRACT BEGIN DATE CONTRACT END DATE SERVICE DATE

| FORM BCO-10 | OFFICERS, | DIRECTORS, | TRUSTEES | AND | EXECUTIVES | STATEMENT | 3 |
|--|-----------|------------|----------|------|-------------|-----------|---|
| NAME AND ADDRESS | | | | TITI | ĿΕ | | |
| TAMMY L. WHITE P.O BOX 702 READING, PA 1960: | 3-0702 | | | PRES | SIDENT | | |
| NAME AND ADDRESS | | | | TITI | Œ | | |
| YAMIL SANCHEZ P.O BOX 702 READING, PA 1960: | 3-0702 | | | SR V | P COMMUNITY | IMPACT | |
| NAME AND ADDRESS | | | | TITI | ΣE | | |
| MONICA RUANO-WENR P.O BOX 702 READING, PA 1960 | | | | SR V | P FINANCE & | ADMIN | |

NAME AND ADDRESS

TITLE

SR VP RESOURCE DEVELOPMENT

JEAN MORROW

P.O BOX 702

READING, PA 19603-0702

TITLE

NAME AND ADDRESS

SCOTT L. GRUBER

P.O BOX 702

READING, PA 19603-0702

CHAIR

NAME AND ADDRESS

JOANNE JUDGE

P.O BOX 702

READING, PA 19603-0702

TITLE

VICE CHAIR

NAME AND ADDRESS

LAURIE PEER

P.O BOX 702 READING, PA 19603-0702 TITLE

DIRECTOR

NAME AND ADDRESS

SARA AULESTIA

P.O BOX 702

READING, PA 19603-0702 TITLE

DIRECTOR

NAME AND ADDRESS

PAMELA TERRY BARBEY

P.O BOX 702

READING, PA 19603-0702

TITLE

DIRECTOR

NAME AND ADDRESS

PETER BARBEY

P.O BOX 702

READING, PA 19603-0702

TITLE

DIRECTOR

NAME AND ADDRESS

RAMIRO M. CARBONELL P.O BOX 702

READING, PA 19603-0702

TITLE

DIRECTOR

NAME AND ADDRESS

BRUCE COLE

P.O BOX 702

READING, PA 19603-0702 TITLE

DIRECTOR

NAME AND ADDRESS

TITLE

PETER CONNORS

P.O BOX 702

READING, PA 19603-0702

DIRECTOR

NAME AND ADDRESS TITLE

SANTINA CONNORS DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

SHARON DANKS DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

STEVEN FISHER ASST. SECRETARY/TREASURER

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

AARON FRIES DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

SARA GALOSI DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

DR. JILL HACKMAN DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

BARBARA HALL DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

ALISA HARRIS DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

JOSEPH HARTZ DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

KIM HIPPERT-EVERSGERD DIRECTOR

P.O BOX 702

NAME AND ADDRESS TITLE
ROBERT HOFFMASTER DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

DANIEL B. HUYETT DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

ELLEN HUYETT DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

MICHAEL KRUT DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

NICK MARMONTELLO DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

BETH GALLEN MASTROMARINO DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

EDWARD MCKEANEY, SR. DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

DR. KHALID MUMIN DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

JONI NAUGLE DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

SCOTT REHR DIRECTOR

P.O BOX 702

NAME AND ADDRESS TITLE

DANIEL SANSARY DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

MICHAEL SCHMIDTLEIN DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

DAVID SHAFFER DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

SHELLEY SHAFFER DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

MEG MCGLINN SHIELDS DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

PATRICK SHIELDS DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

EDWARD SHUTTLEWORTH DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

JEROME T. SIMCIK DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

TIMOTHY J. SIMMONS SECRETARY/TREASURER

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

TIMOTHY SNYDER DIRECTOR

P.O BOX 702

NAME AND ADDRESS TITLE

KAREN WANG DIRECTOR

P.O BOX 702

READING, PA 19603-0702

NAME AND ADDRESS TITLE

CHRISTINA WEEBER DIRECTOR

P.O BOX 702

FORM BCO-10

RELATED OFFICER, DIRECTOR, TRUSTEE, EMPLOYEE

STATEMENT 4

NAME AND ADDRESS

ELLEN AND DANIEL HUYETT P.O. BOX 702 READING, PA 19603

BUSINESS

SPOUSES

NAME AND ADDRESS

PAMELA AND PETER BARBEY
P.O. BOX 702 READING, PA 19603

BUSINESS

SPOUSES

NAME AND ADDRESS

MEG AND PAT SHIELDS
P.O. BOX 702 READING, PA 19603

BUSINESS

SPOUSES

NAME AND ADDRESS

PETER AND SANTINA CONNORS
P.O. BOX 702 READING, PA 19603

BUSINESS

SPOUSES

NAME AND ADDRESS

SHELLEY AND DAVID SHAFFER P.O. BOX 702 READING, PA 19603

BUSINESS

SPOUSES