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ZUIG ANNUAL REPORT

ISSSImpact.

Thank you for making it all possible.

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A MESSAGE FROM UNITED WAY LEADERSHIP

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While an Annual Report is typically a look back and a review of the previous year, we recognize there is nothing typical about 2020 and the impact that COVID has had on our community. With this in mind, this Annual Report is a blend of United Way activities for 2019 and the organization's efforts

around COVID.

At the end of March 2020, United Way established the Berks COVID-19 Response Fund to direct immediate financial assistance to local health and human service nonprofits serving on the front lines of the crisis. These organizations were, and still are, facing continued challenges and increased demands on services. At the time of this report going to print, the Response Fund raised nearly \$1.1 million and 41 grants have been provided to 33 organizations. Through the support of the fund, agencies distributed healthy food to children, families and seniors across the county; ensured essential workers had childcare; provided shelter for those facing homelessness, and more. Over 290,000 of our neighbors received help during these unprecedented times thanks to the generous support of donors and organizations. Read more about this work on pages 4 and 5. **This is how neighbors help neighbors.**

United Way of Berks County was positioned to respond to the health and human service crisis created by the pandemic because of the ongoing and incredible commitment you have had to United Way. Last year, more than \$11 million was raised in our annual campaign. This provided a strong foundation for the organization and the resources to invest in 80+ high priority, high performing programs, initiative and grants. The stability of funding for our organization was more important than ever during these tumultuous times.

The pandemic has created unimaginable change. It has also reinforced the caring nature of our community and the commitment to help and support neighbors in need. There is strength in unity, and we value your unwavering support.

Sincerely,



Scott Gruber 2019 Board Chair



Joanne Judge 2020 Board Chair



Tammy White President

\$11,060,923 Thank you, Berks County!

Inited

S-A Caring & Generous Community!

Together we live, Together we give.

In 2019, Berks County raised \$11+ million!

We are neighbors, friends, coworkers and families living and working in this great community we call home. Our strength is in our interconnectedness and commitment to facing community challenges together. Last year, your caring and generosity made the 2019 campaign an incredible success. The dollars raised are working in our community right now through 80+ high priority/high quality programs throughout Berks County. Thanks to your commitment more than 150,000 of our neighbors, friends, coworkers and family members are receiving the support they need. THANK YOU for your kind generosity.

Our volunteer leaders for last year's campaign include Dave and Shelley Shaffer, 2019 Campaign Co-Chairs, the Campaign Cabinet and the Loaned Campaign Specialists. These volunteers demonstrated leadership, determination and passion for raising funds to support the community. We are grateful for their commitment.

Dave & Shelley Shaffer 2019 Campaign Co-Chairs

LIVE UNITED

BULLE UNITE

THS S-Neigbors Helping Neighbors

UNITED WAY OF BERKS COUNTY

BERKS COVID-19 RESPONSE FUND

As COVID-19 created challenges for our community, United Way of Berks County was uniquely positioned to respond. Our relationship with 35 agency partners and other health and human service nonprofits, as well as supporting 211, allowed us to quickly understand how to best support the network of services helping those struggling most as a result of the pandemic.

United Way created and managed the Berks

COVID-19 Response Fund which raised nearly \$1.1 million to support local nonprofits on the front lines serving the most vulnerable in our community. As of July 2020, United Way awarded 41 COVID-19 related grants totaling \$700,000. An experienced panel of volunteers reviewed and recommended grants supporting needs around food, shelter, emergency supplies and more. To stay up-to-date on the Response Fund, learn more here..

Our community demonstrated tremendous generosity with donations from foundations, corporations and individuals. Instrumental to its successful launch were two \$100,000 lead gifts from **The Wyomissing Foundation and The Edwin Barbey Charitable Trust. Customers Bank, The Kindness Coalition, Karen and John Arnold and Dena and Vic**

Hammel each provided a \$100,000 match for all individual giving.

RESPONSE FUND RECIPIENTS

(awarded 41 grants to 33 nonprofits) Listing as of July 30, 2020

- Barrio Alegria
- Berks Coalition to End Homelessness
- Berks Connections/Pre-Trial Services
- Berks Counseling Center
- Berks Encore
- BCTV
- Blankets of Hope
- Boyertown Area Multi-Service
- Breast Cancer Support Services
- CASA of Berks County
- Catholic Charities, Diocese of Allentown
- Community Prevention Partnership
- Dayspring Homes
- Family Promise
- Greater Reading Mental Health Alliance
- Habitat for Humanity
- Hannah's Hope Ministries
- Helping Harvest
- Hope Rescue Mission
- Mary's Shelter
- New Journey Community Outreach
- Olivet Boys and Girls Club
- Opportunity House
- Prospectus Berco
- The Rudden Family Foundation
- Safe Berks
- Salvation Army Reading Corps
- Salvation Army: Extension Unit
- Tower Health at Home
- Treatment Access and Services Center (TASC)
- United Community Services
- Western Berks Free Medical Clinic
- YMCA

We share a MILLION THANKS for the incredible support to the Berks COVID-19 Response Fund. <u>Click to see a brief video sharing gratitude.</u>



*Programs supported by the grants include: emergency food needs, housing, infant/family essential needs, safety supplies, virtual client services, emergency child care, and child abuse services

• United Way is the sole supporter of 211 in Berks County. 211 is an information and referral provider to help direct those in need to appropriate services. Outreach to 211 nearly doubled since COVID; the top request for help have consistently been related to housing/shelter, food, and utilities. 211 information has been used to help guide the Berks COVID-19 Response Fund grants, as well as marshalling resources that will be critical to the recovery phase of the pandemic. • Even during COVID, volunteers were essential. United Way helped recruit volunteers to help with activities like distributing food. We also played a role in purchasing and distributing PPE to help keep frontline staff and volunteers safe. United Way has also been involved in convening organizations to collaborate around community needs like homeless prevention, food insecurity and contact tracing.





THS S-Investing in Our Community!

Thanks to YOUR support, funds are invested in 80+ local programs to help more than 150,000 local people.

70 volunteers — people like you — devote hours of their time and expertise to identify the best possible community investments. The volunteers evaluate each funded program's performance on an annual basis.

Additional program investment details can be viewed online at <u>GuideStar.org</u> and IRS form 990.

FOCUS AREA: EDUCATION

\$2,789,244

Helping children build a strong foundation for success. United Way invests in programs that foster caring relationships, offers positive role models, reinforces the importance of staying in school, promotes healthy and active lifestyles and helps kids develop the social and emotional skills to succeed in the classroom and beyond.

BERKS COUNTY INTERMEDIATE UNIT Child Care

BIG BROTHERS/BIG SISTERS OF BERKS COUNTY Mentoring Programs

BIRDSBORO COMMUNITY MEMORIAL CENTER After-school and Summer Education Programs CENTRO HISPANO DANIEL TORRES Opening Doors - School Readiness Education Program for Parents

COMMUNITIES IN SCHOOLS OF THE LEHIGH VALLEY

Student Support Services for School Success

GIRL SCOUTS OF EASTERN PENNSYLVANIA Outreach to At-Risk Girls

HAWK MOUNTAIN COUNCIL Comprehensive Youth Development, ScoutReach and STEM progams

OLIVET BOYS & GIRLS CLUB OF READING AND BERKS COUNTY Comprehensive Youth Development

OPPORTUNITY HOUSE Child Care Program

THE SALVATION ARMY: READING CORPS Learning Center

YMCA OF READING & BERKS COUNTY Child Care and Baby University

RAPID RESPONSE FUND GRANTS

COMMUNITIES IN SCHOOL OF THE LEHIGH VALLEY

Ready. Set. READ! SUMMER LEARNING GRANTS

BERKS COUNTY INTERMEDIATE UNIT

BRANDYWINE HEIGHTS AREA SCHOOL DISTRICT

DANIEL BOONE AREA SCHOOL DISTRICT

GOVERNOR MIFFLIN SCHOOL DISTRICT

MUHLENBERG SCHOOL DISTRICT

OLIVET BOYS & GIRLS CLUB OF READING AND BERKS COUNTY

READING PUBLIC LIBRARY

READING SCHOOL DISTRICT

YMCA OF READING & BERKS COUNTY

YOCUM INSTITUTE FOR ARTS EDUCATION

LIVE UNITED GRANTS

BARRIO ALEGRIA

OTHER GRANTS

BERKS COMMUNITY TELEVISION

BERKS COUNTY INTERMEDIATE UNIT

COMMUNITIES IN SCHOOLS OF THE LEHIGH VALLEY

EASTERSEALS EASTERN PENNSYLVANIA

GREATER READING CHAMBER ALLIANCE

JEWISH FEDERATION OF READING

READING SCHOOL DISTRICT

THE SALVATION ARMY: READING CORPS

INVESTING IN OUR COMMUNITY

FOCUS AREA: FINANCIAL STABILITY \$675,271

Nearly two in five Berks County families struggle to make ends meet. When we help families in our local community avert financial crisis, and improve financial stability, we can prevent more costly consequences that affect our entire community. United Way invests in programs to help families gain longterm stability through supportive housing programs and pathways to improve personal financial management and to obtain employment.

BERKS CONNECTIONS PRETRAIL SERVICES

Prisoner Re-entry Services

HABITAT FOR HUMANITY OF BERKS COUNTY

Homeownership for Moderate-Income Families

LITERACY OR READING-BERKS English Forward, Literacy Education and ESL

THE SALVATION ARMY: READING CORPS Permanent Supportive Housing

THRESHOLD REHABILITATION SERVICES, INC. Employment Services

YMCA OF READING & BERKS COUNTY Transitional Housing

CONTRACT SERVICES

READING AREA COMMUNITY COLLEGE ESL Language Classes

RAPID RESPONSE FUND GRANTS

LITERACY COUNCIL OF READING-BERKS

THE RUDDEN FAMILY FOUNDATION, INC.

ONE-TIME GRANTS

OPPORTUNITY HOUSE

OTHER GRANTS

BARRIO ALEGRIA

BERKS ALLIANCE

BERKS CONNECTIONS/PRETRIAL SERVICES

BERKS ENCORE

READING AREA COMMUNITY COLLEGE

READING SCHOOL DISTRICT

THE SALVATION ARMY: READING CORPS

FOCUS AREA: HEALTH

\$2,126,470

Health impacts every aspect of a person's life. Healthy children learn better and healthy adults achieve a greater quality of life. United Way invests in preventative and interventional programming to address physical and mental health.

AMERICAN CANCER SOCIETY Prevention Education and Patient Services Programs

CO-COUNTY WELLNESS SERVICES Case Management for Older Adults Berks Teens Matter

BERKS DEAF & HARD OF HEARING SERVICES Advocacy & Client Services

BERKS ENCORE Meals on Wheels

BOYERTOWN AREA MULTI SERVICES, INC. Supportive Services for Older Adults

EASTERSEALS EASTERN PENNSYLVANIA Pediatric Clincis Out-patient Therapy Therapeutic Recreation

FAMILY GUIDANCE CENTER Counseling

GREATER READING MENTAL HEALTH ALLIANCE Information/Referral/Advocacy/ Support Groups

READING HOSPITAL/TOWER HEALTH Primary Care and Behavioral Health Support Program

SAFE BERKS Counseling

TOWER HEALTH AT HOME BERKS Skilled Nursing & Related Services

RAPID RESPONSE FUND GRANTS

ALVERNIA UNIVERSITY

CO-COUNTY WELLNESS SERVICES

LIVE UNITED GRANTS

TRANSFORMATIONS TRANSITIONAL LIVING

OTHER GRANTS

BERKS COMMUNITY HEALTH CENTER

BERKS NATURE

EASTERSEALS EASTERN PENNSYLVANIA

PENN STATE HEALTH - ST. JOSEPH'S

THS S: Our Purpose.

FOCUS AREA: SAFETY NET SERVICES

\$1,958,592

United Way invests in programs to help families or individuals navigate hard times and to prevent hunger and homelessness by providing critical services for vulnerable families during urgent and crisis situations.

AMERICAN RED CROSS PA RIVERS CHAPTER Disaster Services Veterans Transportation

BERKS COALITION TO END HOMELESSNESS Homeless Prevention

BOYERTOWN AREA MULTI SERVICES, INC. Basic Needs

CATHOLIC CHARITIES: DIOCESE OF ALLENTOWN Case Management/Counseling for Veterans and Families

CENTRO HISPANO DANIEL TORRES Information and Referral

FAMILY PROMISE OF BERKS COUNTY Homeless Youth and Teen Programs

FRIEND, INC. COMMUNITY SERVICES Community Resource Connections

JEWISH FEDERATION OF READING Food Bank Supportive Services MIDPENN LEGAL SERVICES Legal Representation for Basic Needs

NEW JOURNEY COMMUNITY OUTREACH, INC. Soup Kitchen & Food Pantry

OPPORTUNITY HOUSE Shelter Program Children's Alliance Center

SAFE BERKS Crisis Services

THE CHILDREN'S HOME OF READING Foster Care/Adoption

THE SALVATION ARMY: READING CORPS Emergency Assistant Program Supportive Housing Program

SALVATION ARMY: SERVICE EXTENSION UNITS Emergency Assistance Programs

SPECIAL FUNDING PARTNERSHIPS

HELPING HARVEST Access to food

UNITED LABOR COUNCIL OF READING & BERKS COUNTY Assisting Workers in Employment Stress YouthBuild program

RAPID RESPONSE FUND GRANTS

CLARE OF ASSISI HOUSE DAYSPRING HOMES HANNAH'S HOPE MINISTRIES HELPING HARVEST HOPE RESCUE MISSION THE RUDDEN FAMILY FOUNDATION, INC.

VENTURE GRANTS BOYERTOWN AREA MULTI SERVICES, INC.

LIVE UNITED GRANTS BLANKETS OF HOPE, INC. VETERANS COALITION OF PENNSYLVANIA

OTHER GRANTS

CASA OF BERKS COUNTY -CASA PROGRAM HELPING HARVEST HOPE RESCUE MISSION MARY'S SHELTER NEW JOURNEY COMMUNITY OUTREACH, INC. OUTREACH, INC. - BIG CHEESE PROGRAM PA 211 THE SALVATION ARMY: READING CORPS YMCA OF READING & BERKS COUNTY YOCUM INSTITUTE FOR ARTS EDUCATION



Because heroes live here...

Meet Stephen Werner...

Stephen knows first-hand how the programs provided by Friend, Inc. help people live stronger lives. While facing health, employment and mental health issues, Friend, Inc., a United Way agency partner, provided support as he tackled these challenges. Now, he helps others.

Read more about Stephen's story and other heroes here.



Our Blueprint for Leadership (BFL)

program helps ensure the nonprofit sector is inclusive and represents the community we serve. Last year, 12 individuals representing 10 organizations developed the skills needed to serve in leadership roles with area nonprofits. Congratulations to the graduates!

Building a Stronger Community for All.

The Oakbrook Collective Impact Council (OCIC)

Prioritizes critical issues identified by neighborhood residents through an extensive survey process. By using the Collective Impact model, community organizations and residents commit to working together to establish goals and strategies to address neighborhood needs. Current OCIC goals are focused on increasing residents' access to food and other community resources. Increasing food security will help families become healthier and children become better equipped to do well in school. As basic needs are addressed; the focus can shift to other key concerns like early grade reading proficiency and higher education/training opportunities.

The OCIC includes representatives from 34 organizations and resident ambassadors. United Way Is proud to support the OCIC by serving as the backbone organization.

RESIDENT AMBASSADOR

THIS IS Helping Kids Succeed.

Ready.Set.READ! (RSR), managed by United Way, is a collaboration of volunteers, educational organizations, corporations and community partners working together to help improve third grade reading proficiency. In the past eight years, tens of thousands of children across Berks County have benefited from RSR programs. RSR is helping preschool teachers become stronger educators. RSR is recruiting and training tutors to spend time with struggling readers to help them improve their vocabulary skills and increase their interest in reading. RSR is providing books to students and families to grow their home libraries. RSR is a tremendous community commitment focused on a common goal...providing our children an opportunity to succeed through reading. Learn more at www.ReadySetReadBerks.org

Ready.Set.READ! Programs

Star Readers • Growing Readers • Raising A Reader • Reach Out And Read Opening Doors/Abriendo Puertas • Neighborhood Bridges



Ready.Set.READ! BY THE NUMBERS:

More than **37,000** Berks County children, ages 0-8, benefitted from RSR activities.

375 trained Star Readers volunteer tutors work with nearly **400** students in **35** elementary schools, within 14 school districts.

The Growing Readers Early Childcare Provider and Incentive Program, focused on training and retaining Early Childhood Educators (ECEs), continues to expand. **20** ECEs received their Child Development Associate accreditation, continue teaching in the field with **18** remaining at their original center. **3** ECEs are pursing an Associate's degree.

12 ECEs are in the cue to earn their Child Development Associate accreditation, despite the challenges presented by the pandemic.

1900 children benefitted through **12** summer learning programs supported by United Way/Ready.Set.READ! grants totaling more than **\$54,000**.

Organizations generously providing United Way with Educational Improvement Tax Credit Contributions. In 2019, these organizations contributed a total of \$109,000.

- Avalon Insurance Company
- East Penn Manufacturing Co., Inc.
- First Priority Bank, A Division of Mid Penn Bank
- Fromuth Tennis
- Fulton
- High Industries, Inc.
- The UGI Companies
- Tompkins VIST Bank
- Truist
- Tower Health UPMC Health Plan
- Weis



Growing Readers helps prepare Pre-K children to begin school through the **Early Childcare Provider Training and Incentive Program.** The program increases the skills and retention of Early Childhood Educators (ECEs) to provide quality early education. The program, in partnership with Reading Area Community College, recruits and supports ECEs to obtain their Child Development Associate, a nationally recognized credential.



Robin Dawson, a CDA program graduate and an ECE at YMCA of Reading and Berks County, values her experience with the program. *"It is exciting and rewarding to learn skills that can be applied directly to my work. I've learned new and different activities and lessons to use in the classroom, which help kids learn more. And, by having my CDA, I'm now able to work in different areas in our center, with some offering a higher rate of pay. All of this is a win-win for staff and the center, and of course, the kids benefit when we as staff are trained and retained."*

THIS IS: Leadership.

2019 LOANED CAMPAIGN SPECIALISTS

Alcon Research LLC Ester Huertas Sara Wise

Cambridge-Lee Industries LLC Manny Susana

Customers Bank Zach Ebert

Carpenter Technology Corporation Mike Fitzgerald Danielle Kelly Fred Heckman

East Penn Manufacturing Co., Inc. Saundra Caldwell Marcus Casiano Benny Estrada Davina Seifrit

Fulton Bank Kendra Fitz Met-Ed, A FirstEnergy Company Jamie Vail

Penske Transportation Solutions Chad Fisher Vanessa Sanchez Dan Wagner

AMETEK Reading Alloys, Inc. Harry Melendez

SFS intec, Inc. Julie Rodriguez

UGI Energy Services, LLC Stacey Taylor

Community Volunteers Sid Forrest Irv Evans Mike Reese

Sandi Schlegel, **supported by EnerSys**

We also thank Mitsubishi Chemical Advanced Materials for their support of the LCS program.

2019 LOANED CAMPAIGN ACCOUNTANTS

RKL LLP:

Rachel Duda Dylan Richards Kaitlyn Yoder Clare Rowley Derek Hinkle **Community Volunteer:** Gina Fisher

2019 CAMPAIGN CABINET

Campaign Co-Chairs: Dave & Shelley Shaffer EnerSys

Peter Barbey Community Volunteer

Pam Barbey Community Volunteer

Dave Capitano Baker Tilly

Nikolas Capitano Leges Family Law

Pete Connors Connors Investor Services

Santina Connors *Weidenhammer*

Sharon Danks *Tweed-Weber-Danks, Inc.*

Mike Duff Penske Transportation Solutions

Aaron Fries UGI Energy Services, LLC

Scott Gruber Tompkins VIST Bank

Joe Hartz UGI Energy Services, LLC

Peggy Kershner Berks Connection/Pretrial Services

Mike Krut Penske Transportation Solutions

John Massaro *Wells Fargo* Tom O'Neill EnerSys

Rick Ott *VF Outlet*

Craig Perrotty Community Volunteer

Sue Perrotty BAC Services, LLC

Andrew Pottegier Brandywine Heights Area School District

Pete Rowley Tompkins VIST Bank

Rachel Rowley *Fulton Bank*

Mike Schmidltlein EnerSys

Meg Shields *Community Volunteer*

Pat Shields Fromuth Tennis

Pam Shupp Greater Reading Chamber Alliance

Jim Smith *Big Brothers/Big Sisters*

Maite Tena *EnerSys*

Rich Tinsman Carpenter Technology Corporation

Kevin Wagner Fleetwood Bank

2019 BOARD OF DIRECTORS

Board Chair: *Scott Gruber Tompkins VIST Bank

Sara Aulestia Cambridge-Lee Industries LLC

Pam Barbey Community Volunteer

Dave Capitano Baker Tilly Verchow Krause, LLP

Ramiro Carbonell Stevens & Lee

Bruce Cole East Penn Manufacturing Co., Inc.

Pete Connors Connors Investor Services, Inc.

Santina Connors *Weidenhammer*

Kelley Crozier *Reading Hospital*

Mike Duff Penske Transportation Solutions *Steve Fisher *RKL LLP*

Aaron Fries UGI Energy Services, LLC

Sara Galosi Alcon Research LLC

Dr. Jill Hackman Berks County Intermediate Unit

Barbara Hall Community Volunteer

*Brad Hall Community Volunteer

*Alisa Harris UGI Utilities, Inc.

Joe Harz UGI Energy Services, LLC

Kim Hippert-Eversgerd Fulton Bank

*Bob Hoffmaster United Labor Council of Reading & Berks

*Joanne Judge *Stevens & Lee* *Mike Krut Penske Transportation Solutions

Dr. Susan Looney Reading Area Community College

Dr. Khalid Mumin Reading School District

Joni Naugle *Naugle Associates, LLC*

Rendy Ortiz Alcon Research LLC

Craig Perrotty Community Volunteer

Sue Perrotty BAC Services, LLC

Bob Pratt Carpenter Technology Corporation

*Scott Rehr Emerald Advisers, LLC

Daniel Sansary NHS of Greater Berks, Inc.

Mike Schmidtlein EnerSys *Dave Shaffer EnerSys

*Shelley Shaffer Community Volunteer

Pat Shields Fromuth Tennis

*Jerry Simcik SFS intec, Inc.

*Tim Simmons Community Volunteer

Tim Snyder Fleetwood Bank

David Turner Met-Ed, A FirstEnergy Corporation

Patrick Velekei *The Giles Financial Group*

Dr. Karen Wang Berks Community Health Center

Christina Weeber East Penn Manufacturing Co., Inc.

*Executive Committee Member

2020 COMMUNITY IMPACT CABINET

Board Chair: Kim Hippert-Eversgerd *Fulton Bank*

Chris Bigos *Fulton Bank*

Jim Bitler *Weidenhammer*

Sheila Bressler *County of Berks*

Karen Cook Masano Bradley Desha Dickson *Reading Hospital*

Brad Hall Community Volunteer

Allison Hayick Alcon Research LLC

Gretchen Keith *Financial Planning Advisors*

Nick Marmontello Community Volunteer Gary Moyer Tompkins VIST Bank

Barb Pattison Truist

Bob Pratt Carpenter Technology Corporation

Troy Rider *Barley Snyder*

Gary Rightmire *Community Volunteer* Michele Ruano-Weber County of Berks

Liz Sterner Community Volunteer

Mike Stevens *Truist*

David Turner Met-Ed, A FirstEnergy Company

THS SAccountability.

AS OF DECEMBER 31, 2019

The financial results presented are taken from United Way of Berks County's IRS Form 990 using the December 31, 2019 Audited Financial Statements. The Organizatin adopted FASB No 2014-09, ASU 606, "Revenue from Contract with Customers" (Topic 606) using the modified retorspective approach which had no material impact on the financial position of United Way. During the year, the Organization also adopted the provisions of FASB ASU 2018-08, "Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made" (Topic 958) with no effect on the financial statatements as a result of adoption.

The 2019 Audited Financial Statements contain an unmodified opinion, which is the highest opinion an organization may receive. United Way's complete audited financial statements and tax filing (IRS Form 990) may be obtained from the United Way of Berks County's website (www.uwberks. org) or by contacting the United Way office.

ASSETS	2019	2018		
Cash and Short Term Investments	\$3,441,003	\$3,548,890		
Pledges Receivable	\$8,228,326	\$7,770,358		
Long Term Investments (at Market)	\$12,107,175	\$10,567,281		
Other Assets	\$68,405	\$130,814		
TOTAL ASSETS	\$23,844,909 	\$22,017,343		
LIABILITIES AND NET ASSETS				
Liabilities				
Current Liabilities	\$2,042,831	\$2,039,331		
Non-Current Liabilities	\$0	\$0		
Total Liabilities	\$2,042,831	\$2,039,331		
NET ASSETS				
Net Assets Without Donor Restrictions				
Undesignated, Available for General Activities	\$2,920,564	\$2,931,176		
Board Designated Endowment	\$1,834,150	\$1,610,076		
Net Assets With Donor Restrictions				
Time and Purpose Restrictions	\$9,891,118	\$9,165,311		
Endowment	\$7,156,246	\$6,271,449		
Total Net Assets	\$21,802,078	\$19,978,012		
Total Liabilities and Net Assets	\$23,844,909	\$22,017,343		

FINANCIAL STATEMENT INFORMATION



	2019	2018		
REVENUE				
Contributions	\$11,144,072	\$11,084,477		
Investment and Other Income	\$162,068	\$339,854		
Total Revenue	\$11,306,140	\$11,424,331		
EXPENSES				
Program Services				
Investments in Programs*	\$7,869,866	\$7,707,268		
United Way Community Impact Programs	\$1,239,118	\$1,100,006		
Community Support	\$9,108,984	\$8,807,274		
SUPPORT SERVICES				
Fundraising	\$1,474,510	\$1,432,008		
Administration	\$661,394	\$670,993		
Total Support Services	\$2,135,904	\$2,103,001		
RECONCILIATION TO AUDIT				
Non-Operating Expenses	\$0	\$0		
Unrealized Gains/Loss on Investments	\$1,762,814	(\$1,274,410)		
Change In Net Assets	\$1,824,066	(\$760,354)		
Net Assets Beginning of the Year	\$19,978,012	\$20,738,366		
Net Assets End of the Year	\$21,802,078	\$19,978,012		

* Includes designations to other United Ways.

THS SEmpowering.

Emerging Leaders United is over 400 members strong who want to make a difference in their community through volunteerism and philanthropy. By participating in a variety of activities, ELU members help shape a stronger Berks County, while growing personally and professionally.

This past year, members participated in 54 activities, with the majority centered on volunteering. A few of the event highlights include:

- Hosting a holiday party for children at Olivet Boys and Girls Club
- Celebrating Veterans Day during the entire month of November

 Hosting a Mother's Day and a Back to School event for the women and children of Safe Berks

- Partnering with both Meals on Wheels and Helping Harvest to assist with food packing and food preparation events
- Multiple Zumba sessions with residents of Providence House
- Partnering with both Friend Inc. and Jewish Family Services and help with their food pantries
- Painting at Family Promise

Sara Achenbach Esteffani Alcantara John Alexander Justin Anderson Jeremy Arndt **Richard Aulenbach** Heather Avala Maria Baez Eneudy Baez **Raymond Baker Emily Bangura** Matthew Banta Paige Barbour Shawn Barczynski Gina Barreau Heather Basilone Vivian Bateyunga Julia Becker Josef Becker Jobany Bedoya Kelly Benjamin Kasey Benjamin Kaylee Berkheiser Ambur Bernhard Tamara Bernstein Bernadette Berrios **Timothy Biechler Christopher Bigos** Michael Billera-Smith Sarah Bishop Angela Blum **Beth Bowers** Rebecca Boyer **Beverly Boyer** Gabrielle Brossman

Drew Brubaker Ruth Burgos Marco Calderon Saundra Caldwell Nicole Cannell Raquel Capellan Nikolas Capitano Luis Cardona Kirian Cardona Lindsay Carlson **Benjamin Carlson** Marcus Casiano Scott Cass Victoria Chalmers Ashley Chambers Keith Chapin Shirley Chapin My Chau-Pennepacker Howard Chavous Morgan Christopher Danny Cieniewicz Jessica Cintron Amanda Cipolla Kandace Clark Wendy Claus Mariah Coates Meghan Cocuzza **Colleen Collins** Alyssa Conahan Tracy Connors Kristen Conrad Sheila Contento Michele Cooper Laura Cordero Edgar Cortez

Julie Crandall Ana Cruel Tanya Davidson Carlixta De La Rosa Paula De La Rosa Caitlin Degler Angela DeLong Aubrey Detterline Kaitlin Dietrich Meghan Dillard Courtenay Dillard Navil Diloné Mark DiPiazza Bryan Dixon Courtney Dixon Sarah Donaghy Elisha Doney Bryan Dornseif Tim Eck Melissa Edwards Faith Elliott Casey Ellis Ryan Ellis Jeffrey England Becky Eshbach Benito Estrada Derek Evans Jodi Faust Samuel Feehrer Ashley Fehnel Kristy Ferraro Jeanni Fichthorn Pryscilla Figueroa Shannon Figueroa Sarah Finney

Ann Fioravanti Chad Fisher Zach Focht Alyssa Francis Matthew Frasso Nick Freitag Ryan Frey Maggie Fries **Rebekah Fries** Aaron Fries Amanda Fullerton Amanda Funk Marisela Fuster Rebecca Fyfe Alayne Galley Klopp Chris Gallon Hailey Galosi David Garcia Migdalia Garcia Miguel Garnica Steven Gehris Kristin Gehris Wayne Gehris Thad Gelsinger Amberly Geoghegan Goldy Ghuman Bridget Good Astairre Goodhart Ashley Goodin Daniel Graf Rob Graham Katie Graham Kristina Green Tara Green Khyree Gregg

Tino Gring-Vazquez Luke Grove Jessica Guido Peter Gustis Jared Hamilton **Regina Hampton** Melissa Hartline Michael Hartman Alicia Hartman Annmarie Haus Victoria Hawkins Lindsay Heck Desiree Heckman Marian Hehr Jessica Heil Scott Heilman Jeffrey Henry Heather Hetrick Melissa Heyer Katherine Hidalgo Heather Hillmann Jamie Himmelberger Lori Hoffman Jonathan Hogan Zach Holley Amanda Hornberger Jason Hornberger Dacey Horohoe Jennifer Hostetler Rhonda Hudak Matthew Huddleston Olivia Huertas Ester Huertas Christopher Huey Justin Huffman

Miranda Hughes Kelsey Hunsicker Brett Huntzinger Larisa Jack Marci Jenkins Nickolas Johnson Rebecca Johnson Carly Jones Arielle Joseph Rachel Kachel Stephanie Kane Stephanie Karish Tammy Kase Danielle Kauffman Jonathan Keller Lindsay Kennedy Sifat Khan Kaitlin Killian Chevanne King Nathan Kintzer Stevie Kioske Rebekah Klase Erin Knarr Preston Knauer Michael Koch Rob Kohler Kayla Krott Jim Kurtz Charlette Kutz Joshua Labe Megan LaRosa Jena Lawrence David Lazar Mike Le Cristy Leazier David LeBlanc Ken Lebron Jillian Lee David Lindenmuth Antonia Lineaweaver **Evette Little** Sarah Long Tiana Lopez Angeline Lopez April Lowther Matthew Lowther Kara Lucas Cora Luckenbill Kevin Lugo Holly Lutz

CK Madeira Heather Margowski-Williams **Charles Martin** Matt Martin Michael Martinsky April Maschke Afaf Maslah Robert Massino Rochelle Mastromarino **Odalis Matos** Alexander Matuszak Kyle Maurer **Desiree Mauriello** Brett Mayer Ian McKenrick Frank Merlino **Cameron Miller** Haley Mohn Brandon Monk Zachary Moore **Emily Moore** David Morrow Jaimie Morrow Jean Morrow **Brittany Mountz** Ian Moyer Heather Moyer Kristy Muenz Ayush Mundra Aryn Murga Kathleen Myers **Emily Myers** Jaclyn Nawa Jeremiah Neighbors Mary Neiman Tammy Nguyen Rosa Nieves Meghan Niggel Alex Nye Bradley O'Reilly Alyssa Oese Jennifer Ogule Abigail O'Keefe Ingrid Olsson Kristen Orgera Rendy Ortiz Alissa Ott Ian Paisley Danielle Papa

Nicky Paul Nicole Pease Jennifer Perry Sarah Phillips Amy Pletz John Polek **Dylan Price** Sidney Purnell Shweta Ravichandar Julie Ravis Bryan Redding **Chelsey Reichelt** Jennifer Reimer Christy Resh **Roland Reves** Alexis Rhoads Jenna Riberio Angela Ricci Zachary Richards Jed Richardson Arthur Roberts Gabriel Rodriguez Sonia Rodriguez Alicia Rosado Marissa Rothermel Clare Rowley **Rachel Rowley** Cynthia Ruppert Jenna Russell Troy Salerno Vanessa Sanchez Guadalupe Sanchez Yamil Sanchez Rivera Joanne Savage Tejmohan Sawhney Susan Scalese Bradley Schaefer Lauren Schaeffer **Rachael Scheffler** Peter Schlegel Natasha Schmidt Sheila Scola Claribel Seda Chelsea Seidel Stacy Seidel Davina Seifrit Ryan Seitz Alap Shah Leslie Shaud Alanna Sheetz

Stephen Shenk Ibrahim Sillah Mohamed Sillah Bernadette Simcik Manish Sisodiya Kristen Smith Sonya Smith **Dillon Snyder** Blair Snyder **Timothy Snyder** Adrienne Soja Jamie Sonon Anna Spangler Colin Speck Joseph Speece Samantha Speiss Jennifer Spinka Robert Spohn **Emily Steffens Daniel Stein Rosalie Stewart** Kelly Stoneham **Tyler Storms** Heather Stoudt Amy Strouse Allison Strubilla Akiko Strum Scott Strum Manny Susana Linsey Swavely Nikolette Switzer Patrick Taylor Laura Taylor Tashalynn Taylor Cheryl Teel Elisabeth Tejada Diem Thach Nic Thomas Mary Tibbetts Chey-la Tillery Jaclyn Tino Blake Tobias **Bailey Tomalis** Andrew Tomasko Kaitlyn Tothero Sheila Tulli Cortland Turco Jamie Vail Amy Vaughan Patrick Velekei

Melissa Ventura Ethan Vink Flame Vo **Kimberly Wagner** Dan Wagner Jaimee Wagner Stephanie Waits Elizabeth Ware Stacia Waren Maxine Washington Josh Weaknecht Matt Weidner Cassandra Weidner Erica Wennell Nicole Wessner Staci Westerhoff Carmen White Ellyn White Jamie Whitworth Kristi Wieland Joshua Wilder Alison Williams Nikki Williams Sara Wise **Brandon Wissler** Austin Woodworth Courtney Woytko **Kylie Wurster** Zer Yang John Zabala John (jack) Ziemba Tina Zimmerman



THIS IS: Your Legacy.

Whether through a bequest, lifetime gift, memorial gift or an honorarium, these individuals have made commitments above and beyond the annual campaign that will touch the lives of future generations. All these gifts represent a commitment to keeping Berks County strong.

We hope that you will consider becoming a member of the United for the Future Legacy Program. If you have made a provision in your estate plan for the United Way of Berks County, or you would like to learn more about how you can become a United for the Future member, please contact Angie Finney, 610-685-4570, or visit our website.



We recognize the following individuals for including United Way of Berks County in their estate plan.

Ronald L. and Beverly A. Bashore Cathy and Tom Beaver Helen Breidegam Jo and Paul Cohn Jim* and Anna Connors Peter and Santina Connors Michael and Diane Duff Irv Evans Chuck Fabian Ann and Bob Fox Andrea J. Funk Barbara and Brad Hall Fred and Dee Hiehle T. Jerome and Carolyn R. Holleran Mr. and Mrs. William S. Jaeger Chris and Ann Kraras Daniel and Kathleen Langdon James H. Lentz and Gail M. Ebersole-Lentz Nick and Risa Marmontello Donald F. Mattern Laura I. Mattern Harry and Jean Morrow Glenn E. and E. Jane Moyer Joni and David Naugle Karen and Paul Oxholm George and Sandy Post Michael Reese Yvette and Scott Rehr Robert and Donna Rhoads Karen A. and Gary W. Rightmire Robert and Rebecca Rupel Brad and Carroll Scribner Bruce and Sarah Smith Don and Joanne* van Roden Ralia C. Vardaxis Patrick and Meredith Velekei Tammy White and Michael Davidson Steve Willems Nancy and Doug Yocom

Plus three members who wish to remain anonymous.

For their endowed annual gift:

Helen Breidegam

- T. Jerome and Carolyn R. Holleran
- The Ezekiel S. Ketchum Memorial established in 2005 by friends and business associates of Ezekiel "Zeke" Ketchum

Daniel and Kathleen Langdon

- The Sally Miksiewicz Memorial Fund established in 2015
- The Lynn Neag Memorial established in 1997 by Ray Neag
- The June A. Roedel Memorial established in 1996 by Paul Roedel
- The Arthur Ed. Saylor Memorial established in 1987 by the Berks County Bar Association
- Steve Willems, NAI Keystone Commercial Industrial LLC

Nancy and Doug Yocom

The following memorial and honorarium gifts were made in 2019:

National Penn Field of Interest Fund of Berks County Community Foundation

In Honor of Conchita P. Braun:

Dr. Maria A. Braun

In Honor of Ken Buck:

Greg Mazurek

In Honor of Gary and Karen Rightmire:

Grace Misiti

In Honor of Steve Weidman's work for United Way of Berks County and his retirement from a successful banking career:

Karen Walulek

In Honor of Mara Winn:

Ann Marie Jamieson

In Honor of Dr. Randall Winn's Birthday:

Ann Marie Jamieson

In Memory of James R. Mull:

John and Pamela DeMartino E. J. Breneman, L.P. Jessica Heil Lynn R. Jackson Charles and Theresa McFadden Harry and Jean Morrow Lorri Oziri Mr. and Mrs. Robert P. Propsner, Jr. United Way of Berks County Employee Fund Ashley Witman Larry and Ilona Yerger Charlene Zawaski

In Memory of Louise Pettyjohn:

Peter and Pamela Barbey Paulette Bartashus Jay Crossland Leslie and Bill Davidson Michael Davidson and Tammy White Linda Englert Dr. Louis Palacious Catherine Donahue Smith Dan and Darby Wiekrykas

In Memory of Paul Roedel:

Sandy and George Post

In Memory of Cheryl Seaman:

Karen Klein Laurie J. Showers Kirsten Snyder

FOUNDATION GIVING

\$150,000 or more The Wyomissing Foundation

\$50,000 - \$99,999

Henry Janssen Foundation The Kindness Coalition The Neag Foundation

\$25,000 - \$49,999 Cacoosing Family Charitable Fund

\$10,000 - \$24,999 Berkshire Charitable Foundation Crowther Foundation

\$250 - \$9,999 Isadore & Anna Oritsky Foundation

THIS IS: A Shared Vision.





Celebrating our Leadership Givers

United Way of Berks County is grateful for the tremendous commitment of our leadership giving donors and volunteers. Our 1,864 leadership givers contributed more than \$5.6 million and represented 51% of the overall campaign. We acknowledge and applaud their generous support.

Leadership Giving Volunteer Recap

Leadership givers were invited to participate in volunteer activities developed specifically for them. This provided an opportunity for leadership givers to see their contributions in action. This year's volunteer activities included:

- Easter Seals Camp Lily Horticulture Activity: Leadership givers worked with campers on a craft project.
- Olivet's Oakbrook Club Tour and Volunteer Activity: Leadership givers received a tour of the Oakbrook Club and helped serve dinner to the kids.
- Boscov's Story Time: To help promote the importance of reading, leadership givers led story time and a craft activity for kids at several Boscov locations throughout Berks County.

More volunteer activities will be offered in the upcoming year.

United Way of Berks County Tocqueville Society

The Tocqueville Society is a leadership giving program that exists to foster, promote and recognize the vital importance of community commitment and personal giving at the exceptional level. The Society honors Alexis de Tocqueville, a Frenchman who wrote enthusiastically of the American spirit of volunteerism and effort for the common good. Members of the Tocqueville Society generously contribute \$10,000 or more on an annual basis.

United Way of Berks County's 158 individuals/couples contributed more than \$2.8 million during the 2019 campaign. We are privileged to rank second in membership nationwide compared to like-sized communities. We also are pleased that 82% of our Tocqueville members are Loyal Contributors who have given to the United Way for ten or more consecutive years.

We are grateful for the overwhelming generosity of the members of the United Way of Berks County Tocqueville Society.

La Société Nationale \$100,000 - \$249,999 Anonymous

Ordre d'Égalité \$50,000 - \$74,999 Vincent and Donna Hartnett T. Jerome and Carolyn R. Holleran The Kindness Coalition Foundation, Karen and John Arnold Carole Neag Mr. and Mrs. Patrick Shields Liliane and David Walton

Ordre de Liberté \$25,000 - \$49,999

Anonymous Peter and Pamela Barbey Helen Breidegam John and Ann Broadbent Cacoosing Family Charitable Foundation Dave and Elizabeth Capitano Michael and Diane Duff Angela and Dick Ehst Robert P. Flicker Jack and Janet Gallagher Barbara and Brad Hall Mr. and Mrs. Joseph M. Harenza Joanne M. Judge and Rick Oppenheimer Mrs. Charles W. Miller Marlin and Ginger Miller The Lynn Neag Memorial Mr. and Mrs. Richard M. Palmer, Jr. David and Barbara Thun Art and Judy Vallely Nadine and John Weidenhammer

Philantrope

\$20,000 - \$24,999 Jane and Marc Althen Ernest J. and Lisa A. Choquette Dena and Vic Hammel Chris and Ann Kraras Clint and Debby Matthews Barbara T. McGlinn* Craig and Sue Perrotty Scott and Yvette Rehr Michael and Rhonda Schmidtlein David and Shelley Shaffer

Humanité

\$15,000 - \$19,999 Jim Boscov Joseph L. and Shirley K. Boscov Philanthropic Fund Daniel and Mary Breidegam Mauro and Angel Cammarano Lois and Irvin Cohen Dick* and Nancy* Crowther Peter F. Giorgi Sandra and Richard Hartman Bernie and Pat Hofmann/Hofmann Family Foundation Dan and Ellen Huyett Ezekiel S. Ketchum Memorial Fund Tammy J. Koch and Stephen Peskosky John and Susie Myers Linda Knauer Neaves John and Gloria Rothenberger Eric and Jeannie Savage Jay and Sherry Sidhu Christian and Jennifer Sockel Don and Joanne* van Roden Ms. Gloria E. Weissbart

Visionnaire

\$12,500 - \$14,999 Anonymous (2) Tod and Chrissy Auman Mr. and Mrs. Bruce P. Bengtson Jo and Paul Cohn John and Lisa Gallen Rob and Amy Howard Barbara J. Kline James H. Lentz and Gail M. Ebersole-Lentz Mr. and Mrs. J. Christopher Michael The Sally Miksiewicz Memorial Fund Mark and Karen Schlott Carl W. and Jean H. Staples Delores and Jeff Stoicheff Mr. and Mrs. Edward D. Trexler III Mark and Kathi Wennell C. Thomas and Dianne C. Work Priscilla and Ben Zintak

Membres de la Société \$10.000 - \$12.499

Anonymous (4) Mrs. Theodore C. Auman III Charles and Mary Barbera Patrice and Céline Baumann Hans and Melissa Bell Tom and Leslie Bell Charlie Bernard Gary and Zerena Boyer Daniel and Melanie Casciano Bob and Anita Chanev Carter and Kirsten Cheskey **Rich and Kelly Close** Frank and Rita Cocuzza Bruce and Pivali Cole Bill and Vicki Combs Jim* and Anna Connors Peter and Santina Connors Dr. Kelley Crozier and Reverend Mark Christy Michael Davidson and Tammy White Russell C. Diehm **Robert and Jayne Dieruff Brian and Lauren Dietrich** Atty. Timothy G. Dietrich and **Audrev Andrules** Bernie and Pat Donahue Steve and Gina Fisher Mr. and Mrs. Philip B. Fleck Ann and Bob Fox Ted and Jean Fries **Funk Family** Bill and Gwen Gage Michael Gibbs and Amy Hunt Patricia Giles and John Speicher Scott and JoAnn Gruber Martha L. Hafer Nancy and Craig Hafer Joe and Alison Haniford John and Kate Harenza The Harrop Family Joseph and Dana Hartz Scott and Angel Helm Tina and Tom Henefer John F. Horrigan, Jr. Steven T. Iseman Mr. and Mrs. Tyrone Javier Mike and Tina Jemison Kerry and Leslie Kane **Jim King** Daniel and Kathleen Langdon Joseph G. Lewis Mr. and Mrs. Mark Maggs

Atty. and Mrs. Jack G. Mancuso Nick and Risa Marmontello Mr. and Mrs. Thomas W. Martell Lisa and Don Martin Mr. and Mrs. Samuel A. McCullough T. J. and Kristin McGlinn Larry and Jami Miksiewicz Harry and Jean Morrow Joni and David Naugle Shawn and Christy O'Connell Thomas and Claudia O'Neill Paul and Lynn Ott Alan and Laurie Peer Craig Poole Paul Prutzman Jim and Debi Radwanski Bob and Donna Rhoads Gary and Karen Rightmire The June A. Roedel Memorial Paul and Teri Rosa III Peter and Leigh Rye Tim and Sherry Sanger Fred and Julie Singer Mr. Craig A. Stein Peter and Mary Terranova Joern and Jillian Tinnemeyer George and Nancy Weaver Jan* and Warne White Nancy and Doug Yocom Amanda and Jonathan Zeigler

Tocqueville Legacy Circle

The United Way of Berks County Tocqueville Legacy Circle honors donors who have made a legacy commitment of \$250,000 or more to permanently endow a Tocqueville gift. We applaud these members who have made this commitment and honor them for their uncommon generosity and leadership by providing for the future.

Helen Breidegam Chuck Fabian Ann and Bob Fox Barbara and Brad Hall T. Jerome and Carolyn R. Holleran Ezekiel S. Ketchum Memorial Fund Daniel and Kathleen Langdon Nick and Risa Marmontello The Sally Miksiewicz Memorial Fund The Lynn Neag Memorial Fund The June A. Roedel Memorial Brad and Carroll Scribner Don and Joanne* van Roden Nancy and Doug Yocom

*Denotes Deceased

THIS AFREE TERSA MERCURIO, MD THOMAS AND DENA KAUFFMAN

United Way of Berks County Pacesetter Program

United Way of Berks County's Pacesetter Program recognizes those individuals/ couples who make annual gifts from \$1,000 to \$9,999. These generous donors are vital to United Way's ability to address the most pressing health and human service needs in our community.

We are grateful for the generous support of our 1,705 members who contributed nearly \$2.8 million during the 2019 campaign. We are pleased to acknowledge that 52% of our Pacesetters are Loyal Contributors who have been giving to United Way for ten or more consecutive years. We value the generosity and commitment of the members of the United Way of Berks County Pacesetter Program.

Platinum

\$7,500-\$9,999 Anonymous (2) Carl and Christie Botterbusch Bob and Chris Keeler Ronald Miksiewicz Dave and Sandie Rick Caryl and Gary Wilkinson

Gold

\$5,000-\$7,499 Lisa and Shawn Anderson Anonymous (4) Walter and Caitlin Banta Mr. and Mrs. Amandon Carles Anthony and Carol Cox Tim Cunnius Ken and Jenny Dugan Dr. and Mrs. Robert F. Early, Jr. David and Victoria E. Fisher Samuel and Sarah Flamholz Kevin Goetz and Peter Slesser Rhonda D. Grastv Fred and Dee Hiehle Drs. Elizabeth Kann and Uday Dasika Tom and Carol Kemerv Barbara J. Ketchum Melanie and Scott Klemas Tim and Anne Koenig Dean and Jennifer Kraras Cindy and Bill Laubach David and Jackie Lurio Christine McCarty Debra and Ken McKibben

Teresa Mercurio, MD Linda Moss **Rick and Pam Ott Oxholm Family** Bob and June Parker John F. Price Felix and Jennifer Rivera Elizabeth Bowman Rothermel Jeff and Virginia Rush Adam Sigal Henry and Helene Singer Dharma Sivasamy and Aarthy Dharmaraj Kim and Bill Stambaugh Dr. Carol Szarko Mr. David and Mrs. Lori Taliaferro Bill and Kate Thornton Elizabeth C. Wolfe Roger and Patricia Zyma

Titanium

\$3,000-\$4,999 Anonymous (17) Matthew and Kristen Arner Michael and Crystal Balla Family Paula Barrett Bill and Paula Barron Daniel and Deirdre Bausher Ron and Louise Bolam Lee and Jeff Bukowski Andrew and Sophia Cammarano Moiz and Laila Carim Alan and Lori Carman Thomas M. and Gwyneth N. Chobot Leslie and Bill Davidson Charles and Mandolyn DeMattia Dr. and Mrs. J. Michael Eager Suzanne and Brian Engelhardt David and Ann Marie Engle Chuck Fabian and Kathy Pietrowski Salvatore R. and Katherine Ferrarello Marc and Marcia Filstein Brenda and Rich Fulop Mr. John P. Gagge, Jr. Ms. Diane L. Gaul Fran Graeff Judge Arthur E. and Louise C. Grim Jim Gruber Greg and Patty Haas **Richard Harris** Sally Harris David and Denise Hasson Mr. and Mrs. Bret D. Hatt Scott M. and Victoria Hawkins Gerard and Christine Helinek Debra Heydt Keith and Suzanne Hillkirk Linda S. Himeback Frederick J. and Ellen E. Hirt Barbara Homsher Lena and Jack Hopkins

Mark and Carol Hornberger

Scott D. Keller Ann and Bob Kline Robert E. and Patricia D. Kreider, Jr. Mr. and Mrs. Michael Krut Carole and Harlan Kutscher Jake and Kim Kutz Betty and Karl Leuffen Norbert Maleschitz Mary Beth and Mark Mancias Mark McNash Kimberly L. and Michael S. Meglathery Holly Metzgar Brian and Megan Morehead **Corev Mover** Jane Masters Nase Angel Nieto and Maite Tena Donna and Brian Nugent Barb Pattison **Donald Powers** Matthew and Diana Rappleve James Reino George and Dawn Reinoehl Ed and Krista Renenger Michele and Jeff Richards Max and Holly Rishel John and Cindy Rothenberger Dr. and Mrs. Andrew M. Rowan Jim and Judy Rubright Kristen M. Sandel, MD **Rosemary and David Schaffer** Joe Scholly John Schwartz William Scroggie Carl J. Seidl Kevin and Marta Smith Tim and Jessica Snyder Spadafora Family Marty and Terri Stallone Pete and Beth Stanislawczyk Teri L. Stoddard Bob and Lisa Stoyko Therese Sucher James Svaasand and Mary Lou Doyle Dan Totsky John and Sue Vozzo Deb and Ed Wanner Mr. Charles Weber, Sr. **Rick and Marlene Wilson** Philip and Joanne Wolfe Scott and Debbie Wyrick Joe and Lidia Zidik Andrew J. Zulkosky

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\$2,000-\$2,999 Mr. and Mrs. Steven J. Adams Mary and Allen Agnew Mike and Karin Althouse Anonymous (17) Rick Aulenbach Brian Barlow

Ron and Beverly Bashore David Battisti Carol A. Bausher Saumya Bhatnagar Cathy and Andrew Bittinger Laurel Cline Bobst and Bob Bobst Walter and Bonnie Bohnenblust **Daniel and Mary Brickner** Dr. and Mrs. Paul S. Brockman Mr. and Mrs. Robert Burkart Dave and Marijo Burlingame **Robert and Lisa Cagliola** Dr. and Mrs. Richard W. Campbell Joe Carlier The Jeremy Carroll Foundation The Castelli-Yelenoc Family Laura Cibulsky Patricia K. Cinfici Michael and Zita Codi David L. Cooper David M. Corev David Cox Dante and Nicole D'Alessandro Michael and Trudy Damon Mr. and Mrs. Scott Davis Carlixta DeLaRosa Michael R. and Kathleen DePaul. Jr. Veronica A. DeRosa Robert DiFilippo Frank and Sharon Donnelly Dr. and Mrs. Thomas W. Dooley John and Jill Durofchalk Matt and Lynne Dutzman Jeff and Vicki Ebner Peter and Susan Edelman Bernard and Athena Elzer Curtis B. Evans Irv Evans William Finneran Sherry R. and William S. Flippin Chip and Staci Focht Sid and Cathy Forrest **Robert Forrey and Tricia Clark** Jami and Jed Freeman Aaron Fries Michael and Susan Fromm Brett J. Gagnon Laureen and Jim Gallagher Sara Galosi Milissa and Michael Gazda Wayne and Kristin Gehris Sharad Gera David and Becky Giatris Mr. and Mrs. Al Gordon Kevin and Sandy Grant Kathy and Troy Greiss Rochelle Grey and Glenn Bartle Brian and Elise Grignon Fred and Susan Hafer Patrise and Eric Hahn Stephen Haley Ali Hanafi

The Hanna Family Kevin Hargreaves Mike and Karen Hasinec Michael Hastings Scott and Allison Havick Bendu Haynes Shawn and Jessica Head Steve Heir Nancy M. Hemmerich Kim Hippert-Eversgerd and Jerome Eversgerd Mr. Gordon G. Hoodak Robert T. Horton John Horutz John S. Huemmrich Michael W. Hughes Phil and Connie Impink William M. and Kristin L. Jennings Luis and Mary Jimenez Pam and Mike Jocsak Peter Jones Amrita Karunakaran Leon and Randi Katz Ms. Kristin Kearney Mr. Steven Kemery John and Jayme Kerr Jean and Kevin Kleckner Carl Knutsen **Bill and Robin Koch** Andy and Cindy Koehler Dave and Mary Ann Kost Judith Kraines and Dr. Neil Hoffman James and Jennifer Kramer Erin and Michael Krauss Gravson Krauss The Kromer Family Janine Krzyzanowski Peter Lakin Jodi S. Larison Larry L. Lehman Carla Leibold Stella Leonti David Lindenmuth Scott L. and Kathleen M. Lindsev Keefe D. Long Marcia M. Longenecker Marian and Robert Longenecker Robbie Louden Brian and Sandra Lowe Tom and Karen Lucas John M. MacDonnell Carol and Len Macking James and Lorraine Magee Edward and Wendy Manning Stephanie C. Marabella Norb Markert John and Geralyn Matyasich **Richard F. Mazich** Marisa and Joe McGrath Andy and Ann Melzer Marshall Merz T. Miksiewicz

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Dr. Erwin H. Wolf II Jim Wood Dr. and Mrs. William A. Zapata

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continued on next page >

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We have made every attempt to ensure the accuracy of our donor list. If you discover an error, please accept our sincere apologies and notify us at 610-685-4560 so that we may correct our records.



THIS IS: Impact.

LEADERSHIP GIVING BY COMPANY

United Way of Berks County recognizes the Top 25 organizations for their incredible support through their corporate giving and employee campaigns. Overall, these 25 organizations were responsible for raising 76% of all workplace dollars and 85% of all workplace leadership giving dollars. We applaud their efforts and thank them for their tremendous support.

Top 25 Organizations (combined employee and corporate giving)	Bronze	Pewter	Silver	Titanium	Gold	Platinum	Tocqueville	Total
Carpenter Technology Corporation	113	257	12	7			3	392
Alcon Research, Ltd.	95	19	26		1			141
Penske Truck Leasing Co.	75	13	22	10	4		12	136
The UGI Companies	73	23	22	4	1		6	129
Reading Hospital	51	15	18	9	5		3	101
EnerSys	44	11	7	5	1		11	79
East Penn Manufacturing Co., Inc.	28	8	6	13		2	9	66
Boscov's Department Store, LLC	26	9	9	5	3		5	57
Met-Ed, A FirstEnergy Company	32	6	11	3	3		1	56
Stevens & Lee	13	6	5	4	2		10	40
Cambridge-Lee Industries LLC	25	10		1				36
Customers Bank	22	4	2				2	30
United Way Of Berks County	10	2	6	2			4	24
RKL LLP	5	3	5	5			2	20
Singer Equipment Company, Inc.	10	3		3	1		1	18
R. M. Palmer Company	5	3	5	1	1		2	17
Tompkins VIST	11	1	1	2			1	16
WorleyParsons Group, Inc.	5	3	6			1	1	16
Brentwood Industries, Inc.	6	1	2		2		2	13
Baker Tilly Virchow Krause, LLP	5	1		1	1		2	10
White Star Tours	3	1		2	1		3	10
Mitsubishi Chemical Advanced Materials 5			3					8
Ehrlich Termite and Pest Control					2		2	6
The Giorgi Companies	1		3	1			1	6

* This list is a ranking based on the total number of leadership givers within our Top 25 companies.

Only companies providing individual donor detail are included in the above listing.

Thank you for making it all possible.

TOP 100 ORGANIZATIONS

VF Outlet

Penske Transportation Solutions Carpenter Technology Corporation East Penn Manufacturing Co., Inc. EnerSys The UGI Companies Boscov's Department Store, LLC Alcon Research LLC **Reading Hospital** Met-Ed, A FirstEnergy Company Stevens & Lee Wells Fargo **Customers Bank** R. M. Palmer Company Brentwood Industries. Inc. Cambridge-Lee Industries LLC J. C. Ehrlich Co., Inc. United Way of Berks County The Giorgi Companies **RKL LLP** Singer Equipment Company, Inc. Worley White Star Tours Baker Tilly Virchow Krause, LLP **Tompkins VIST Bank** Mitsubishi Chemical Advanced Materials Fromuth Tennis Fulton Bank Weidenhammer Truist AMETEK Reading Alloys, Inc. **Reading School District** Penn National Gaming, Inc. **GAI-Tronics** Corporation Kutztown Area School District SFS intec, Inc.

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The Reading Fightin Phils Antietam School District **Barley Snyder** Albright College Penn State Health St. Joseph **Diamond Credit Union** County of Berks Materion Corporation Berks Packing Co., Inc. **Tulpehocken Area School District** Wyomissing Area School District **C&S Wholesale Grocers** Gage Personnel Eagle Metals Equus Capital Partners, LTD. Heyco Metals Inc. Phillips-Van Heusen WORLD electronics Governor Mifflin School District Wilson School District Reading Truck Group, LLC C. H. Briggs Company Kozloff Stoudt **Glen-Gery Corporation** Comcast Exeter Township School District Austin Hardware & Supply, Inc. **Reading Housing Authority** Service Access & Management, Inc **RPA** Engineering First National Bank

Ranking based on 2019 corporate and employee workplace campaign contributions.

THIS IS Caring.

Our Volunteers are the best!

They help us identify and support community needs and help others through our annual volunteer events, such as Day of Caring and The Big Cheese, which supports the community's food needs. Last year, 1,000 volunteers packaged 500,000 mac and cheese and rice and bean meals to help local people in need.

Our Volunteer Center is the one-stop resource for volunteering. eVolunteer is our online matching tool connecting interested volunteers with available opportunities. Visit **uwberks.org** to learn more and find the right opportunity for you.



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UNITED WAY OF BERKS COUNTY VOLUNTEERS



ing people and organizations together. Raising funds to support community needs. Shaping our community's future. THIS IS MAKING A ding early care and education programs. Supporting after-school programs. Connecting kids with mentors THIS IS GIVING KIDS THE FE. Investing in 50+ community programs. Ensuring dollars go to high quality programs. Tackling United IS IMPACT. Improving lives. Strengthening Berks County. THIS IS UNITED WAY. Bringing people and c

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